



UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

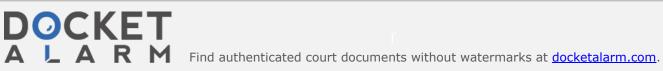
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FORM	<u>M 20-F</u>
	12(b) OR 12(g) OF THE SECURITIES EXCHANGE ACT OF 1934
	OR .
year ended December 31, 2011	OF THE SECURITIES EXCHANGE ACT OF 1934 for the fiscal
	OR
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 1	L5(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DR
☐ SHELL COMPANY REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Commission file	e number 1-15024
	RTIS AG t as specified in its charter)
	TTIS Inc. ant's name into English)
Switz	erland
	oration or organization)
4056 Basel,	rasse 35 Switzerland oal executive offices)
, , , , , , , , , , , , , , , , , , , ,	R. Ehrat
Group Gen	eral Counsel
	rtis AG
	56 Basel erland
011-41-6	1-696-9511
	novartis.com
• • • • • • • • • • • • • • • • • • • •	mber and Address of Company Contact Person) at to Section 12(b) of the Act:
Title of class	Name of each exchange on which registered
American Depositary Shares	New York Stock Exchange, Inc.
each representing 1 share, nominal value CHF 0.50 per share,	New York Stock Exchange, Inc.
and shares	
	one d pursuant to Section 12(g) of the Act:
Securities for which there is a reporting obli	igation pursuant to Section 15(d) of the Act:
N	one
the annual report:	ses of capital or common stock as of the close of the period covered by
	857 shares
Indicate by check mark if the registrant is a well-known seasoned is $\textbf{Yes} \ \boxtimes$	suer, as defined in Rule 405 of the Securities Act. No \square
	if the registrant is not required to file reports pursuant to Section 13 or
	No ⊠
	s required to be filed by Section 13 or 15(d) of the Securities Exchange riod that the registrant was required to file such reports), and (2) has
Yes 🗵	No 🗆
Indicate by check mark whether the registrant is a large accelerated "accelerated filer and large accelerated filer" in Rule 12b-2 of the E	filer, an accelerated filer, or a non-accelerated filer. See definition of Exchange Act (Check one):
Large accelerated filer ⊠ Accelera	nted filer \square Non-accelerated filer \square
Indicate by check mark which basis of accounting the registrant has	used to prepare the financial statements included in this filing:
☐ U.S. GAAP	issued by the International Accounting Standards Board $\ \square$ Other
If "Other" has been checked in response to the previous question in elected to follow.	dicate by check mark which financial statement item the registrant has



Item 17 \square Item 18 \square

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INTRODUCTION

Novartis AG and its consolidated affiliates (Novartis or the Group) publish consolidated financial statements expressed in US dollars. Our consolidated financial statements found in Item 18 of this annual report on Form 20-F (Form 20-F) are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

USE OF CERTAIN TERMS

In this Form 20-F, references to "US dollars," "\$" or "\$" are to the lawful currency of the United States of America, and references to "CHF" are to Swiss francs; references to the "United States" or to "US" are to the United States of America, references to the European Union (EU) are to the European Union and its 27 member states and references to "Americas" are to North, Central (including the Caribbean) and South America, unless the context otherwise requires; references to "associates" are to employees of our affiliates; references to the "FDA" are to the US Food and Drug Administration, references to "EMA" are to the European Medicines Agency, an agency of the EU, and references to the CHMP are to the EMA's Committee for Medicinal Products for Human Use; references to "ADS" or "ADSs" are to Novartis American Depositary Shares, and references to "ADR" or "ADRs" are to Novartis American Depositary Receipts; references to the NYSE are to the New York Stock Exchange, and references to the SIX are to the SIX Swiss Exchange. All product names appearing in italics are trademarks owned by or licensed to Group companies. Product names identified by a "®" or a "TM" are trademarks that are not owned by or licensed to Group companies. You will find the words "we," "our," "us" and similar words or phrases in this Form 20-F. We use those words to comply with the requirement of the US Securities and Exchange Commission to use "plain English" in public documents like this Form 20-F. For the sake of clarification, each Group company is legally separate from all other Group companies and manages its business independently through its respective board of directors or other top local management body. No Group company operates the business of another Group company nor is any Group company the agent of any other Group company. Each executive identified in this Form 20-F reports directly to other executives of the Group company which employs the executive, or to that Group company's board of directors.

FORWARD LOOKING STATEMENTS

This Form 20-F contains certain "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which can be identified by terminology such as "planned," "expected," "will," "potential," "pipeline," "outlook," or similar expressions, or by express or implied discussions regarding potential new products, potential new indications for existing products, or regarding potential future revenues from any such products; or regarding potential future sales or earnings of the Novartis Group or any of its divisions; or by discussions of strategy, plans, expectations or intentions. You should not place undue reliance on these statements. Such forward-looking statements reflect the current views of the Group regarding future events, and involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. There can be no guarantee that any new products will be approved for sale in any market, or that any new indications will be approved for any existing products in any market, or that any approvals which are obtained will be obtained at any particular time, or that any such products will achieve any particular revenue levels. Nor can there be any guarantee that the Group, or any of its divisions, will achieve any particular financial results. In particular, management's expectations could be affected by, among other things, unexpected regulatory actions or delays or government regulation generally, including the potential outcomes of our ongoing discussions with health authorities concerning Rasilez/Tekturna as a result of the ALTITUDE study, and including the outcome of health authority reviews of the benefits and risks of Gilenya; unexpected clinical trial results, including additional analyses of existing clinical data or unexpected new clinical data, including any potential new analyses of the ALTITUDE study which may occur; the Group's ability to obtain or maintain patent or other proprietary intellectual property protection, including the ultimate extent of the impact on the Group of the loss of patent protection on key products which commenced last year and will continue this year; unexpected product manufacturing issues, including the potential outcomes of the Warning Letter issued to us with respect to three Sandoz manufacturing facilities, and the potential outcome of the shutdown of the OTC manufacturing facility at Lincoln, Nebraska; government, industry, and general public pricing pressures; uncertainties regarding actual or potential legal proceedings, including, among others, actual or potential product liability litigation, litigation regarding sales and marketing practices, shareholder litigation, government investigations and intellectual property disputes; competition in general; uncertainties regarding the



DOCKET A L A R M

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