Description IMS Integrated Promotional Services (IPS) measures total promo activity for

pharmaceutical products from office-based and hospital-based physicians. IPS provides an understanding of what, how, when and how much promotional activity is

occurring for pharmaceutical products.

**Applications** IPS provides marketers with promotional information to 1) Evaluate the extent and level

of their own and their competitors' activities and strategies, 2) Determine the

appropriate alignment of promotional activities in preparing marketing strategies, and 3) Gain insight to competitive promotional tactics and strategies in influencing office and

hospital-based professional audiences

Available in IMS

Store

No

Years of backdata

available

6

**Information Type** Promo **Level of Reporting** 

National

