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**HEADLINE:** BMC SOFTWARE ACQUIRES PATROL SOFTWARE, MARKS ENTRY INTO NETWORKED COMPUTING

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**BODY:**

BMC Software, Inc. today announced that it has acquired Patrol Software, developer of PATROL, a multi-platform software technology that serves as a system management environment for monitoring and controlling corporate systems.

BMC Software today acquired all of the outstanding stock of Patrol Software, Inc., a California corporation, and of Patrol Software, Pty. Ltd., an Australian corporation. The aggregate purchase price was \$33.7 million and was paid primarily in cash. The transaction will be accounted for using the purchase method.

"As enterprises move mission-critical applications onto complex networks accessing heterogeneous clients, multiple servers and legacy data, they must have the capability of ensuring application availability, performance, integrity and control," said Max Watson, BMC Software chairman, president and chief executive officer. "By combining BMC Software's experience in providing solutions for mission-critical mainframe environments with Patrol Software's expertise in open distributed platforms and event management, we will provide customers with the tools they need to meet these requirements."

"We (Patrol Software) considered several companies for a partnership of this magnitude, but we selected BMC Software due to the integrity and depth of their products and because of BMC Software's commitment to their customers," said Martin Picard, Patrol Software's president and founder. "We feel that this marriage of technologies will deliver to the marketplace the centralized management and control that customers require for their ever-changing, complex environments."

PATROL allows a set of system administrators to cooperatively manage distributed systems. The primary focus is on maintaining the high availability of corporate servers and the health of key databases and other applications.

"The PATROL architecture is ideally suited to the integration of additional data management utilities and

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administrative tools and represents a key element in BMC Software's strategy for expanding into networked enterprise computing," Watson said. "It will be the basis for a total systems management solution."

PATROL provides a real-time display of all running systems, allowing operators to see at a glance if a database is down, a file system is full or a mail server is performing poorly.

Loadable libraries of expertise allow PATROL to manage many commercial software products -- from key operating systems such as UNIX, VMS and NT to popular relational databases such as ORACLE, SYBASE and INGRES. PATROL allows users to extend the tool without programming to manage their custom resources and applications.

Management rules are sent to host-based processes called "PATROL agents," which are provided with the capability to "learn" -- assimilate new management rules for monitoring and controlling corporate servers.

The PATROL agents utilize their knowledge base to detect symptoms of future problems and can take automatic corrective actions. This "lights out" approach has helped organizations reduce operating expenses, avoid costly down time, and implement 24-hour automated management.

BMC Software will begin marketing PATROL immediately.

PATROL supports hardware from Bull, Data General Corp., Digital Equipment Corp., Hewlett-Packard Co., IBM(R), Silicon Graphics, Inc., Sequent Computer Systems, Inc. and Sun Microsystems, with forthcoming support for NCR, UNISYS, Windows NT and Pyramid. It currently supports ORACLE databases, with forthcoming support of SYBASE, INGRES and INFORMIX databases.

Patrol Software, Pty. Ltd. was founded in May 1991 by Martin Picard, a former Oracle Corp. executive. It is based in Sydney, Australia, with U.S. offices in Redwood Shores, Calif. The PATROL product was announced in September 1992 and released in early 1993. Some customers include Bell & Howell, Byer of California, Citgo Petroleum, Marion Merrell Dow, Massachusetts Institute of Technology, Southern California Edison, University of California, Davis and Unocal in North America; and internationally, Eurotunnel of France, Financial Times (UK), Telecom Australia and ITESM of Mexico.

BMC Software, Inc. develops, markets and supports system software designed to manage and move mission-critical data. The company's products enhance the efficiency of the database and data communication subsystems used most widely by large computing enterprises -- IBM's IMS, DB2(R), CICS, VTAM and SNA systems. BMC Software also is extending its mainframe expertise to provide products that deliver similar functionality and efficiency to non-mainframe database and data communication platforms.

BMC Software, Inc., a leading systems software company, today announced its plans to develop and market software products to facilitate networked computing environments requiring high transaction rates and easy access to multiple platforms, databases and networks.

"Our customers want the ability to run mission-critical applications in open environments that may span multiple platforms, RDBMSs and networks," said Max Watson, BMC Software chairman, president and chief executive officer. "BMC Software intends to help them implement that plan by delivering mainframe-quality tools to other platforms in a networked computing enterprise."

BMC Software has targeted three major areas for product development:

- Non-mainframe relational database platforms. BMC Software will deliver or enhance the functionality that non-mainframe relational database management systems (RDBMSs) will require to support large-volume, mission-critical processing such as object management, system administration and maintenance and coordinated

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recovery management.

- Networks. BMC Software will enable customers to move data more rapidly and reliably than before between a wide variety of platforms, including traditional mainframes, by improving the availability and performance of increasingly complex data networks.

- The mainframe. BMC Software will remain strongly committed to making mainframe database and data communication subsystems more productive and reliable and additionally, will facilitate the role of mainframes as enterprise data and transaction servers by integrating these subsystems with other networked platforms.

Watson said BMC Software's products are directed primarily at the server level of the heterogeneous distributed enterprise and will support the RDBMSs, servers, network platforms and architectures that customers most often will use for mission-critical computing. Additionally, the products are being developed using key portability techniques including object-oriented programming, the C++ language, graphic user interfaces (GUIs) and others.

To expedite its movement into distributed open systems, BMC Software has acquired Patrol Software, Pty. Ltd., the developer of a multi-platform software product called PATROL that serves as a management console for monitoring and controlling open systems network components. BMC Software will begin marketing PATROL immediately. Other networked computing tools addressing data management and network performance will follow.

BMC Software, Inc. is a leading developer and vendor of systems software products that facilitate the management and movement of mission-critical data. Headquartered in Houston, the company currently offers products around the world for IBM(R)'s IMS, DB2(R), CICS, VTAM and SNA systems. -0- note to Editors: BMC Software is a registered U.S. trademark of BMC Software, Inc. DB2 and IBM are registered trademarks of International Business Machines Corp. All other products and trade names mentioned herein are trademarks, registered trademarks or service marks of their respective companies.

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