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1
              IN THE UNITED STATES DISTRICT COURT
               FOR THE EASTERN DISTRICT OF TEXAS
 2
                        MARSHALL DIVISION
 3
   ALLERGAN, INC.
                                   Civil Docket No.
                                   2:09-CV-97
   VS.
 4
                                   Marshall, Texas
 5
                                   August 4, 2011
   SANDOZ, INC.
                                   1:15 P.M.
 6
                    TRANSCRIPT OF BENCH TRIAL
 7
            BEFORE THE HONORABLE JUDGE T. JOHN WARD
                  UNITED STATES DISTRICT JUDGE
 8
 9
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   (Proceedings recorded by mechanical stenography,
   transcript produced on CAT system.)
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                       PROCEEDINGS
13
14
                  COURT SECURITY OFFICER: All rise.
15
                  THE COURT: Please be seated.
16
                  Proceed.
                  MR. DENNING: Thank you, Your Honor.
17
18
   ROBERT J. NOECKER, M.D., PLAINTIFF'S WITNESS, PREVIOUSLY
19
                            SWORN
20
               DIRECT EXAMINATION (CONTINUING)
   BY MR. DENNING:
21
22
             Good afternoon, Dr. Noecker.
        Q.
23
            Good afternoon.
24
            The next reference that the Defendants looked
        Q.
25
  at with their experts yesterday that I want to show you
```

```
is DTX155.
 1
 2
        Α.
             155.
 3
        Q.
             I believe this is the Airaksinen article?
 4
             Yes.
        A.
 5
             And this is one in which they compared two
   different concentrations of the Timpilo drug to -- to
 6
   Pilocarpine; is that correct?
 7
 8
        Α.
             Yes.
             And you already testified about Timpilo and
   Pilocarpine and the effects of -- the adverse effects of
10
11
   Pilocarpine on the eye, correct?
             That's correct.
12
        Α.
             Was -- did the addition of Timolol to
13
   Pilocarpine and Timpilo make it better?
14
15
             It did not seem to be. Did not seem to.
16
             If we could look at the graph on Page 589,
   please, and we see on the left-hand side on the top,
   looks like the -- a Timpilo with .5% Timolol and 2%
18
   Pilocarpine; the middle one is .5% Timolol and 4%
19
20
   Pilocarpine; and then the bottom is Pilocarpine by
21
   itself.
22
             Do you see that?
23
             I do.
        Α.
24
        Q.
             And what does this graph show you?
25
             Poor control of intraocular pressure.
        A .
```

```
important -- so this graph we have to be a little bit
   careful with, because unlike the other graphs we looked
 2
   at earlier, which are frequently across times of day by
 3
   hour, this drop on this graph is mean average.
             So in this study, they put a drop in of the
 5
  medication and then they checked -- they checked the eye
6
   pressure, put a drop in, and then checked the eye
   pressure two hours later. And then this data is mean
   IOP of those two morning timepoints.
 9
             So this is a study where they only collected
10
11
   morning data, so it doesn't tell us anything about the
   effect on afternoon data.
12
             And then they had a run-in period on the
13
   beta-blocker. And this is over a three-week -- this is
14
   days, 21 days to 42 days of average IOP. So, once
   again, it should be capturing the best timepoint, and
16
   then the morning -- the morning, you know, less
17
18
   effective timepoint.
19
             So it doesn't tell us anything about afternoon
20
   pressure. But when you look at this, the eye pressures
   are all over the board. So this is even day-to-day. So
21
22
   this is not some fluctuation we were talking earlier
   about within the day.
24
             You know, this patient started, if this was a
25 patient in my practice, once again, Patient Mrs. Jones'
```

```
pressure is in the 20s, we put you on this drug or two
 1
 2
   drugs. We don't know what your eye pressure is going to
 3
  be the next time you come in.
 4
             Maybe one time it's 18, kind of below the
 5
   overflow limit. The next time, it's above on the next
   visit. So this is not somebody we say, okay, see you in
 6
   six months. I'm sure everything will be fine.
             So this is poor eye pressure control, and
 8
   we -- you know, we wouldn't use this, because it's
10
   showing the poor IOP control of this combination drug.
11
        Q.
             Thank you, Dr. Noecker.
12
             And just to -- before we move on, what does
13
   Airaksinen teach a person of ordinary skill in the art
14
   about combining Brimonidine and Timolol in a fixed
15
   combination drug?
16
             Nothing. And it might give you pause about
        A.
17
   combination drugs in general.
18
        Q.
             Thank you, Dr. Noecker.
19
      Let's move on to Defense Exhibit 148, which
   was the Clineschmidt article.
20
21
                  MR. DENNING: Thank you, Mr. Exline.
22
             (By Mr. Denning) This is the article in which
23
   they were comparing Cosopt on the one arm versus BID
24
   Timolol and TID Dorzolamide monotherapies; is that
25
   right?
```

```
That's correct.
 1
        Α.
             And if we turn to Table 3 of this study --
 2
        Q.
 3
                  MR. DENNING: Which appears on -- on Page
 4
   1955, Mr. Exline.
 5
     Q.
             (By Mr. Denning) -- what time periods are they
   measuring with this study?
 7
             They're looking at the pre-dose in the
 8
   mornings of 8:00 a.m., putting the drop in, and then two
   hours, once again, at the time we'd expected to be the
10
   most efficacious. So morning time points, two hours
11
   apart.
12
        0.
             Okay. Does this show anything about that
13
   afternoon trough at all in this paper?
14
        Α.
             It doesn't give us any afternoon information.
15
        Q.
             Okay. Well, let's look at what it shows
16
   for -- for the morning pressure.
17
                  MR. DENNING: If we could go and,
18
   Mr. Exline, highlight on the bottom for month 3 and the
   change, the second to the rightmost column, and then
19
20
   highlight for the combination and for Dorzolamide -- I'm
   sorry -- second to the right, Mr. Exline.
21
22
                  There you go. Right there.
23
             (By Mr. Denning) So what -- what do we see
24
   here as the comparison between Dorzolamide as a
   monotherapy and then the Cosopt combination?
25
```

```
So the combination of Cosopt combination drug
1
  had a -- a mean change of minus 4.4, kind of the best --
  best timepoint, the 10:00 a.m. timepoint.
 4
             Would you -- and compared to 2 points lower
  for Dorzolamide; is that right?
5
             Correct. So about 2 milliliters of mercury
6
        Α.
            So when determining how much benefit Timolol is
   giving us, adding on top of the Dorzolamide, it's about
   2 millimeters is what we see in this study.
10
             And what -- what impact does it have that this
   is at hour 2 versus if it were at hour 8?
12
            Once again, this is the best timepoint,
        Α.
13
   because it only goes -- gets worse from here. So this
   kind of tells us a best-case scenario, that two hours
14
15
   post-dosing is as good as it's going to get. So we --
16
   by inference, we would suspect that it will be less of a
   beneficial effect in the afternoon.
17
18
        Q.
             Okay.
19
             We don't know exactly how much, but that's --
20
   it's going to be the best. That's all we can tell you.
21
             Okay. And at hour 0 up above for the same --
   for the same 2 in month 3, we see a difference from 2.8
22
23
   to 1.4; is that right?
24
        Α.
          That's right. It's about 1.4, 1-1/2, yes.
25
             Okay. Earlier when we looked at the
```

```
demonstrative from opening that showed the afternoon
   trough, do you remember that?
 2
 3
        Α.
             Yes.
             And there was a -- the afternoon trough was
 4
   about 3.25, I think, in that demonstrative.
 5
             Do you remember that?
 6
 7
             I think it was 3.5.
        A .
 8
                  MR. DENNING: Mr. Exline, are you able to
 9
   pull that up?
10
        A. You're talking about the difference between
   TID Brimonidine and BID Brimonidine?
11
12
        Q. (By Mr. Denning) That's -- that's exactly
13
   right. That's what I was talking about.
14
             I recall it being 3.5 millimeters of mercury.
   That's 3.25 --
15
16
             I think you may remember from Ms. Batoosingh's
17
   testimony when they looked at the actual underlying
   document. It was -- it was different.
18
19
        A. Perhaps.
20
             But in any event, does -- the 1.5 to
   2 millimeters of mercury benefit that we just saw from
21
22
   the Clineschmidt paper with regard to Cosopt, would that
23
   be enough to make up any afternoon trough in the
   difference between Brimonidine BID and TID?
24
25
        A. Like I said, it doesn't give us really any
```

```
information regarding Brimonidine, but if you were to
1
  make the inference about what's the benefit of adding
  the Timolol in terms of eye pressure reduction, the most
3
4
  these other papers indicate it might be in the best,
  best-case scenario only at the morning is 1-1/2 to
5
   2-ish, so not at the magnitude.
7
             But, really, the inference I think you can
  draw is that magnitude may fall short. It's not going
  to be -- adding Timolol is just not going to be
10
  adequate.
11
             Okay. So what would one of -- what, if
   anything, would one of skill in the art learn from
12
13
  Clineschmidt about the ability to reduce the number of
14
  doses of Brimonidine from three doses to two doses by
15
  adding Timolol in combination?
16
             That it would not be adequate to make up for
   the deficit we see in the afternoon -- that afternoon
17
18
   dip in IOP control.
19
        0.
             Okay. You may set that exhibit aside.
20
             Dr. Tanna also looked at DTX200, and let's
21
  look at that briefly, if we could, please. This is the
  Boyle reference?
22
23
        Α.
             Yes.
24
             Now, again, this is a study looking at Cosopt,
25
  correct?
```

```
1
             Correct.
        Α.
 2
             And Cosopt, meaning the combination of
  Dorzolamide and Timolol, correct?
             That's correct.
 4
             Okay. What does that teach you as a person of
 5
   skill in the art about combining Brimonidine and
   Timolol?
             It doesn't teach you anything, because
 8
   different -- Dorzolamide and Brimonidine are different
10
   drugs.
11
                  MR. DENNING: And, again, if we can --
12 Mr. Exline, if you could look at Table 2, which is on
13 Page 1948.
14
        Q. (By Mr. Denning) Again, the only time
15
   measurements made with -- in the Boyle paper were at
16
   hour 0 and hour 2; is that correct?
             That's correct.
17
             So does that tell us any meaningful
18
19
   information about what the midday IOP control would be,
20
   even for this combination?
21
            All you can do is surmise that it's not going
   to be as good in terms of eye pressure lowering.
22
23
           Okay. And does the Boyle paper about Cosopt
24
   and the 0- and 2-hour measurements, what does that teach
25
   a person of skill in the art, if anything, about the --
```

```
combining Brimonidine and Timolol and the effects that
1
   that might be, if they were in a combination drug
3
   together?
        Α.
             Nothing specific to the Brimonidine/Timolol
 4
  combination, but, once again, specific to the addition
   as Brimonidine -- or Timolol as a tool, it will fall --
   it may fall short or probably will fall short in the
   afternoon.
        Q. Okay. And if you could look at Table 5 in
10
   this paper as well.
11
             This -- this one deals with the ocular and
   local adverse experiences. Do you see that?
12
        Α.
             Yes.
13
14
             And can you tell me, are there any -- did the
15
   combination in this study experience any reduction in
   adverse experiences than the individual therapies?
16
17
             It didn't -- it didn't reduce any. It may
   have stung a little bit more.
18
19
             It may have stung a little bit more.
        Q.
20
             Okay.
                    Thank you. You can set -- you can set
21
   that to one aside.
22
             And the last one of the articles that they
   showed yesterday that I'm going to show you is DTX201.
23
24
                  MR. DENNING: If you could pull that up?
25
        Q.
             (By Mr. Denning) This is the Hutzelmann
```

```
reference.
2
        Α.
             Yes.
3
             And this study, again, compared Cosopt on the
   one arm versus Dorzolamide BID/Timolol BID concomitant
 5
   therapy, correct?
6
        A .
            Yes.
 7
        Q.
            And, again, if we look at -- if we look at
   Table 2, which appears on Page 1251 --
9
        A.
            Yes.
10
             -- we can see that they, again, took the
11
   measurements only at hour 0 and hour 2; is that right?
12
             That's correct. Yes.
        Α.
13
             I'm sorry. So, again, it tells us nothing
        0.
14
   about the afternoon trough; is that correct?
15
             Right, same story.
        Α.
16
             Okay. And if we look at the mean change.
17
                  MR. DENNING: I'm sorry, Mr. Exline.
18
  Please go back to that table.
19
                  Thank you.
20
        Q.
             (By Mr. Denning) If we look at the change
21
   column, second from the right, at month 3, we see the
22
   combination and the concomitant are both at the exact
   same pressure reduction; is that right?
23
24
     A. Right. So in terms of efficacy, it's neutral
25 for the morning.
```

```
Okay. So based on what you read in
1
        0.
2
  Hutzelmann, Dr. Noecker, what does it teach, if
  anything, one of skill in the art about combining
3
4
  Brimonidine and Timolol in a single combination
  treatment for intraocular pressure?
5
             There's certainly nothing here specific for
6
  Brimonidine. And in terms of the addition of Timolol in
   a fixed combination, it doesn't seem like it's going to
   solve efficacy problems.
10
        Q. Okay. So you can set that one aside as well,
   Dr. Noecker.
11
             We've been through most of the art that the
12
13 Defendants relied on yesterday at trial. Have you
   reviewed all of the art that Dr. Tanna and Dr. Laskar
14
15
   talked about yesterday?
16
        Α.
             Yes.
17
             And in your opinion, Dr. Noecker, as one of
18
   skill in the art, do these references -- would these
19
   references motivate a person of skill to develop a
20
   single composition drug of 0.2% Brimonidine and 0.5%
21
   Timolol?
22
      Α.
             No.
23
      Q.
             Why not?
24
        A .
             I have not seen compelling information that
25
   would lead me to -- looking at the -- all this prior
```

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art, that there's a benefit to doing so. Basically,
 2
   looking at Timolol to solve efficacy problems that are
  associated with Brimonidine.
 3
            And in your opinion, Dr. Noecker, do these
 4
  references provide a motivation to one of skill in the
 5
   art that making a fixed combination of 0.2% Brimonidine
 6
   and 0.5% Timolol could allow you to reduce the number of
   dosage of Brimonidine from three doses a day to two
   doses a day without losing efficacy?
10
           No, I don't see any evidence here that would
   lead me to believe that, that you could successfully
11
   reduce the dosing interval from three times a day to
13
   twice a day --
14
        Q.
             Okay.
15
             -- of Brimonidine.
        A .
16
             Thank you, Dr. Noecker.
17
             We need to do one more -- one more run through
   the claims now in light of all of these references.
18
19
                  MR. DENNING: So, Mr. Exline, if you
   could please pull up AGX512. And I think we can be even
20
   more efficient than last time.
21
22
            (By Mr. Denning) So here we have --
23
                  MR. DENNING: Do we have the other 512,
24
   Mr. Exline?
25
                  There we go. Thank you.
```

```
(By Mr. Denning) Here we have all of the
1
        0.
   asserted -- all the claims at issue of the four patents
   that we're talking about. And, again, we have
3
 4
  highlighted all of the limitations that relate to the
   .2% Brimonidine and .5% Timolol.
 5
6
             And my question -- those limitations appear in
   Claim 1 of the '976, 1 and 7 of the '258, 4 of the '149,
   and 1 and 4 of the '463.
9
             My question for you, Dr. Noecker, on the
   obviousness analysis, is there anything in
10
11
   DeSantis/Timmermans, in light of all of the other
   references that you've seen in this Court, that would
12
13
   have taught one of skill in the art to choose the
   specific combination of 0.2% Brimonidine and 0.5%
15
   Timolol in a single combination?
16
             I don't see any teaching in this prior art
17
   that would lead me to do so.
                  MR. DENNING: Okay. If we could pull up
18
   the AGX513, please, Mr. Exline.
19
20
           (By Mr. Denning) Now, we have put up only the
21
   claims that have the preservative BAK in it as well as
   the concentrations. And I want to direct your attention
   to Claim 2 of the '258, 8 of the '258, 2 of the '463,
23
24
   and 5 of the '463, each of which additionally claim the
25
   limitation of BAK preservative, Benzalkonium Chloride
```

```
preservative, at 0.001% to 0.01%.
2
             And looking at those four claims, Dr. Noecker,
   is there anything in DeSantis/Timmermans, in light of
3
 4
   all of the other references that you have seen in this
   courtroom, that would teach one of skill in the art to
5
   choose a specific combination of 0.2% Brimonidine and
6
   0.5% Timolol in a composition with 0.001% to 0.01%
   Benzalkonium Chloride?
        Α.
             No.
9
             And with respect to claims 3 and 9 of the '258
10
11
   and 3 and 6 of the '463, each of which include the
12
   limitation of BAK at a concentration of 0.005%, my
   question, Dr. Noecker, is, is there anything in
13
   DeSantis/Timmermans, in light of all of the references
14
15
   that you've seen in this courtroom, that would teach one
   of skill in the art to choose a specific combination of
   0.2% Brimonidine and 0.5% Timolol with a preservative
17
   concentration of 0.005% Benzalkonium Chloride?
18
19
        A.
             No.
20
                  MR. DENNING: And finally, if we could go
   to 514, Mr. Exline.
21
22
             (By Mr. Denning) We have Claim 4 of the '149
23
   patent displayed, and this is the one that talks about a
24
   method of reducing the number of daily topical
25
   ophthalmic doses of Brimonidine administered topically
```

```
to an eye of the person in need thereof for the
1
   treatment of glaucoma or ocular hypertension from three
 2
   to two times a day without loss of efficacy.
 4
             And with respect to that limitation,
 5
   Dr. Noecker, my question is, is there anything in
   DeSantis/Timmermans, in light of all of the other
   references that you've -- you've seen in this courtroom,
   that would teach one of skill in the art a method of
   reducing the dose of Brimonidine from three doses to two
   doses without reducing efficacy in the treatment of
10
11
   glaucoma or ocular hypertension?
        A .
12
             No.
13
        Q.
             And why not?
14
             Many of the -- much of the prior art does not
15
   really address the key timepoint, which is that
   afternoon trough, which is what's led to the labeling of
16
17
   Brimonidine. So we really don't have a lot of
18
   information or reason to believe that the addition of
   the Timolol to the Brimonidine would allow us to reduce
19
20
   the dosing interval without losing efficacy.
             So now, looking back at 512, 513, and 514, my
21
22
   ultimate question, Dr. Noecker, is, in light of the
23
   DeSantis/Timmermans reference and all of the other prior
24
   art that you've seen in this courtroom, is it -- what is
   your opinion regarding whether these claims of these
25
```

```
four patents would be obvious to one of ordinary skill
2
   in the art in 2002?
             They would not be obvious.
3
             Now, in addition to -- to doing your
 4
5
  anticipation and -- and obviousness analysis, have you
   also considered what are called objective considerations
6
7
   of non-obviousness?
        A.
             Yes.
8
        Q.
             Okay.
9
                  MR. DENNING: If you could -- if you
10
11
   could please pull up AGX111R.
             (By Mr. Denning) Okay. This is the -- this is
12
13
   the graph we've seen a couple times in your examination,
14
   and this is where you show the afternoon trough and the
   difference between Alphagan TID and Alphagan BID,
15
   correct?
16
17
        A.
             Yes.
18
             Okay.
                    With that in mind, if you could please
        Q.
   grab PTX77 from your PTX binder.
19
20
        Α.
             Okay.
21
             And this is the Sherwood paper as it's been
        Q.
22
   called, correct?
23
             That's correct.
        A.
24
             And what are the treatment arms in this study?
        0.
25
             This had Combigan, which was twice daily fixed
        Α.
```

```
combination Brimonidine/Timolol. And then we had
 1
 2
  monotherapy with Timolol twice a day. And then we had
   Brimonidine monotherapy used three times a day. Those
 3
 4
   are three treatment groups.
             Okay. So we're comparing on the one hand
 5
        Q.
   Combigan in which patients are getting Brimonidine twice
   a day. And on the other hand, we're giving this
   concomitant -- concomitant therapy in which they're
   getting Brimonidine three times a day; is that correct?
10
             They're getting monotherapy three times a day.
11
        Q.
             Thank you for correcting me.
             So there are three arms in this study. On the
12
13
   one hand, they're getting Combigan, which has
   Brimonidine, two times a day. On the second hand,
14
15
   they're getting Brimonidine three times a day. And then
   on the third hand, they're getting Timolol without any
16
   Brimonidine; is that correct?
17
             That's correct.
18
19
        Q. Okay. Thank you for correcting me.
20
                  MR. DENNING: If we could look at
21
   Figure 3 of this -- of this study, which appears on
   Page 1235 of the journal.
22
23
        A .
             Yes.
24
                  MR. DENNING: One more page. There you
25
   go, Mr. Exline.
```

1 If you could blow up that figure in the top right corner. (By Mr. Denning) Can you tell us what this --3 Q. what this figure is showing, Dr. Noecker? 5 This is a result of the -- a graph of the result of this study in which they evaluated the -- the 6 7 eye pressure, the eye pressure lowering of each of these three treatment regimens at four different timepoints 8 during the day. 10 So in the morning before the dose, the eyedrop 11 administration at 10:00 a.m., which is this peak best timepoint; 3:00 p.m., which is the problematic 12 13 timepoint; and then 5:00 p.m., which is the final, end of the day for everybody, I guess, in the study. 14 15 So what we see is, once again, 10:00 a.m. the pressure is a little higher in the morning before 16 17 everybody gets their medicine. 10:00 a.m. is kind of 18 the expected peek efficacy of these drugs. So the lines go down; the points go down, and we see kind of the 19 20 best-case scenario at 10:00 a.m.

And then we start seeing the afternoon, we see the change in pressure. We see that the timepoint that we worry about, once again, is this 3:00 p.m. timepoint. So the circles are the Combigan, the triangles are the 25 Timolol, and the squares are Brimonidine.

21

22

23

24

```
1
             And so being lower on the graph is better.
2
   see Combigan occupies the lowest position in terms of
 3
   IOP-lowering; Timolol next; and then Brimonidine at
   the -- at the top.
 4
5
             And then it goes back down later on in the day
   after dosing. So we see -- we see good or the best
6
   efficacy with the combination formulation.
7
             And particularly, if we look at the 3:00 p.m.
   and 5:00 p.m. timeframes, that's the afternoon trough
10
   we've been talking about, correct?
11
             That's correct.
        Α.
12
             And in both of those instances, the -- the
   subjects who were on the Combigan treatment, Brimonidine
13
14
   only twice a day, had lower mean IOPs than those
15
   patients who were getting Brimonidine three times a day
   in the Brimonidine monotherapy arm, correct?
16
17
        Α.
             That's right. Somewhat surprising.
18
             And that's even after the folks who were on
19
   the Brimonidine three-times-a-day therapy had their
20
   second dose of Brimonidine at 3:00 p.m.?
21
        A .
             Uh-huh.
22
      Q.
             And by 5:00 p.m., that had kicked in.
23
        Α.
             Right.
24
        Q.
             Their pressures are still higher than those
25
   people who were on the Combigan treatment and haven't
```

```
taken any eyedrop since 8:00 a.m. that morning; is that
2
   correct?
        A .
             Right. Even with the additional dose, it's
3
   still numerically better to be on the combination.
 5
             Is this something that you as one of skill in
   the art would have found surprising in 2002?
6
 7
        A.
             Yes.
             And why is that?
 8
             I think, based on our experience, we'd expect
9
        A.
10
   that it would be kind of a neutral effect, that we
11
   wouldn't see this beneficial effect from adding the
   Timolol onto the Brimonidine to be able to be -- have a
12
   positive effect.
13
14
             We suspect that it might have some positive
15
   effect, but that magnitude is really what's rather
   striking. It really eliminated that -- that difference
   we saw in those other studies, which was the TID dose,
17
   three-times-a-day dosing, and twice-a-day dosing.
18
19
             Okay. Thank you, Dr. Noecker.
        Q.
20
             Let's also -- let's change subjects slightly
21
   and talk about side effects. We've heard about ocular
22
   allergy a couple of times, and I don't mean to belabor
   the point, but did you bring some pictures to -- to show
23
24
   the Court what ocular allergies really are?
```

25

A .

Yes.

MR. DENNING: And, Mr. Exline, if we could please bring up the first of those. I think it's called 510. Q. (By Mr. Denning) What are we seeing in AGX510, Dr. Noecker? A bad-looking eye. So what we see here is the eye is red. So the conjunctivae of vessel, the kind of clear covering that has the blood vessels, they're very engorged. So this would also show up in study reports as hyperemia. We've looked at tables reporting that side effect. So eye redness or vessel engorgement. We see that the skin of the eyelid around the eye is kind of thickened and red and scaly. The color is not the best on this picture, but they kind of get this rubbery, flaky appearance on the skin that's really, really itchy. You can kind of see from across the room. And then what we're trying to show here is the eyelid is pulled down, and we're trying to show the inner surface of the eyelid. It doesn't come out so great here, but you get these bumps called follicles. We were talking earlier about folliculosis. It looks 23 like little fish eggs in there. So it's these little 24 blister-like bubbles, hundreds of them on the inside of

25 the eyelid, which kind of tells us that this is allergy

1

2

3

5

6

7

10

11

12

13

14

16

17

18

19

20

21

22

```
1
   due to Brimonidine. So these people are miserable.
 2
                  MR. DENNING: And if we could go to
3
   AGX511, please, Mr. Exline, the second of the two
   pictures you brought.
 5
             (By Mr. Denning) What do we see here,
   Dr. Noecker?
 6
 7
             So this is a patient of mine who's
        Α.
   receiving -- we have another picture of Alphagan allergy
   in one eye, in her right eye -- this is the left one in
10
   this picture, she's getting nothing. So kind of
11
   normal-looking eye.
             In her other eye, you see, once again, the
12
13
   vascular engorgement, the hyperemia, the kind of pinking
14
   around the eyelids, the eyelid changes. That's
   basically what you see on this. And a complaint of
15
16
   extremely itchy eye.
17
             And this particular patient, who actually was
18
   one of my favorites, and she was somebody -- she came
19
   from Indiana, Pennsylvania. So she came from 80 miles
   away to see me, because she was on this drug and just
20
21
   miserable. She said, look, I walk around town and
22
   everyone tells me I look like a vampire.
23
             And I helped her. I stopped the drug.
24
   changed her therapy around because she was allergic. I
   said you have an allergy, and we stopped it, and she was
25
```

```
one of my happiest -- I know her well. I can tell you
   everything about her. She was my most loyal patient.
 3 Referred a hundred other people from this little town to
   come in and see me just because we recognized her
   allergy. We stopped it and made her a very happy
 5
   person.
 6
 7
             In your experience, Dr. Noecker, are allergies
   common with Brimonidine as a monotherapy?
             Over time, yes. We don't see them right away,
 9
   but the longer patients are on the drug, they -- they
10
11
   tend to occur. The original Alphagan, why clinicians
12
   grew not to love it is because the rate would approach
   25 percent, and over a longer period of time, probably a
13
   little bit higher than that.
14
15
             When you say the original Alphagan, you mean
16
   the Alphagan .2%?
17
        Α.
             The .2% formulation.
             Okay. In your experience, are allergies as
18
19
   common with Combigan, which also has .2 percent
20
   Brimonidine?
21
             No, it's dramatically less.
             Was that surprising to you as one of skill in
22
       . Q.
23
   the art?
24
             Definitely.
        A .
25
             If you could please, sir, pull up PTX9A, one
        Q.
```

```
of the PTX exhibits. And we can see this is the
  clinical study 12T, the Combigan conducted as part of
2
  the Phase 3 studies -- sorry -- that Allergan conducted
 3
   as part of the Phase 3 studies for Combigan; is that
   right?
 5
 6
        Α.
             Yes.
 7
             Okay. And if you could turn to Table 12.2.2,
        Q.
   which is on Page 89 of this clinical study, there's a
   table.
9
10
                  MR. DENNING: Mr. Exline, if you could
11
   please blow that up for us.
12
             (By Mr. Denning) And what does this table show
   us, Dr. Noecker?
13
             These are adverse events that were recorded in
14
        Α.
15
   this clinical study divided by organ system.
16
             And it shows on the left the -- the results
17
   with the combination therapy or what is Combigan, in the
   middle with Brimonidine as a TID monotherapy, and then
18
19
   on the right is Timolol; is that correct?
20
        Α.
             That's correct.
21
             Okay. And what -- what do you notice in the
22
   difference between the first two columns, the
23
   combination and the Brimonidine?
24
             That -- that the, I guess, adverse -- we'll
25
   use the term adverse event, since this is in a study
```

```
1
   protocol, allergic conjunctival folliculosis is much
   less in the combination group. Eye pruritis, which is
 2
   itching, is much less in the combination group. The
  blepharitis rate, which you can presume may be allergic
 4
   blepharitis, is lower. The allergic conjunctivitis rate
 5
   is lower with the combination drug. Those are the
   things that pop out first.
             Now, the people getting the combination
 8
   therapy were only getting Brimonidine two times a day
10
   versus three times a day for those in the Brimonidine
11
   monotherapy.
12
             Were these results surprising nonetheless to
13
  you as one of skill in the art?
             Yes. And I think it's -- I think it's -- part
14
15
   of it is why allergy occurs with Brimonidine, and I can
   explain that.
16
17
        0.
           Please do so.
18
             So it really -- and we -- we've learned a lot
19
   of this basically because of the subsequent generations
20
   of lower concentration Alphagan. So with Alphagan P
21
   .15% and Alphagan P, what we saw on patients on those
   drugs is that their allergy rates dropped precipitously.
22
   It's because they were getting less drug exposure.
23
24
             Why allergy occurs with Brimonidine is kind of
25
  interesting. So it has nothing to do with the way the
```

drug lowers eye pressure. So a lot of times these patients have great eye pressures. The bad thing is 2 they have a red, itchy eye that's driving them nuts. So what happens with Brimonidine, it gets oxidized. 5 Alpha-agonists are easily oxidized medications. And so just by being exposed to the air, oxygen is there; it 6 turns it into this new compound, which is what people get allergic to. So the more drug that's kind of not 8 going into the eye and hanging out on the surface until 10 it gets washed away, increases the chance that they're 11 going to get an allergy. So it's how much is in that time, in that two-minute period where there's drug on 12 13 the eye. That's when the oxidation occurs. 14 Now, the bad thing in terms of allergy that 15 Alpha-2 agonists do is they shrink cells. So other 16 drugs don't do that. So you have this allergenic stuff 17 hanging on the surface, and then the gap, the drug-shrunk cells increases the space between cells so 18 19 that allergenic compounds get underneath the surface 20 where all the immune cells are. And then people's eyes 21 kind of blow up. 22 Clinically, we would see people would get 23 allergic conjunctivitis and have come off the drugs 24 during allergy season, probably because their allergic 25 to the pollen, too, and that space made it easier for

```
the other stuff to get under there as well. So you have
1
  these biannual, bi-seasonal -- whatever the word is --
  twice-a-year spikes in the spring and fall where
3
   allergies would tend to spike of people on Alphagan.
 4
   So that -- that's why it's particularly bad with
5
6
   Brimonidine Alpha-2 agonists.
 7
             Okay. And so does it surprise you that --
        Q.
   were these results surprising to you, even though the
   doses of Brimonidine in the combination therapy, too,
10
   were less than the doses of Brimonidine in the
11
   Brimonidine arm, which were three?
12
             Yes, initially, until we figured out why.
        Α.
13
                  MR. DENNING: If we could -- if you could
14
   pull up PTX9B, and we'll go through this one a little
15
   more quickly.
16
             (By Mr. Denning) But this is the 13T study
   from the Combigan clinical trials.
17
18
                  MR. DENNING: And, Mr. Exline, if you
   could go to the third page of this where it says
19
20
   clinical study -- back one, please -- forward one,
21
   please.
22
                  I think we have the wrong document,
23
   Mr. Exline.
                If that's 9B, then I wrote down the wrong
24
   number. I could do the ELMO, if that's easy.
25
                  Okay. That must have been my mistake
```

```
writing down the wrong (sic) for you.
1
2
             (By Mr. Denning) Okay. This is the -- the 13T
        Q.
   study; is that correct, Dr. Noecker?
3
             That's the title on this page, yes.
 4
             Okay. And this was comparing the combination
5
   of twice daily with -- with Alphagan three times daily;
6
7
   is that right?
             That's right.
8
        Α.
        Q.
             Okay. And if we look at the data on the next
10
  page, we can see that the combination arm is on the --
   the left-hand column, and the Brimonidine arm is in the
11
  middle; is that right?
12
             That's correct.
13
        Α.
             Okay. And did we see a reduction in allergy
14
        Q.
   in the 13T study like we did in the 12T study?
15
16
        Α.
             Yes.
             For example, I see eye pruritis has gone from
17
18
   13 occurrences to 3 occurrences; is that right?
19
             That's right.
        Α.
20
             Foreign body sensation from 10 to 2?
21
        Α.
             Yes.
22
             And conjunctival folliculosis from 9 to 2?
        Q.
23
             Yes.
        A.
24
             Okay. And before you understood what was
25 | happening through this study, were those results
```

```
1
   surprising to you?
 2
             Yes, not predicted at all.
 3
                  MR. DENNING: If we go to JTX,
  Mr. Exline, please, and if we can go to Column 7,
 4
   Lines 6 through 11, please.
 5
             (By Mr. Denning) Did the inventors disclose in
        Q.
 6
   the patent the -- the allergic benefits to this
   combination drug?
 9
        Α.
             Yes.
10
             We see here it says: The incidences of oral
        Q.
   dryness, eye pruritis, foreign body sensation, and
11
12
   conjunctival folliculosis were statistically
   significantly lower with the combination than with the
13
   Brimonidine, while burning and stinging were
14
15
   statistically significantly higher with the combination
   than with Brimonidine; is that right?
16
17
        Α.
             Yes, it is.
             Okay. Yesterday -- we're going to turn to
18
19
   another reference, one of them that Dr. Tanna looked at
20
   yesterday, which was the Goni reference, DTX23.
                  MR. GOLOB: Your Honor, he doesn't
21
   discuss the Goni reference in his report at all nor does
22
   he talk about the study that goes with it.
                  MR. DENNING: Your Honor, if I may.
24
25
   don't intend to ask his opinion. I just want to look at
```

```
some of the data in the Goni reference.
 2
                  THE COURT: Let's see where he goes.
 3
             (By Mr. Denning) Dr. Noecker, do you have the
        Q.
   Goni reference in front of you?
 5
             What was the DTX number?
             It was DTX23.
 6
        Q.
 7
             Yes, I have it.
        A .
             Okay. And what drugs were being evaluated in
 8
   the Goni reference; do you know?
             This is a 12-week study comparing the fixed
10
   combination Brimonidine/Timolol with the individual
11
12
   components --
13
        Q. Okay.
14
        Α.
             -- use.
15
                  MR. DENNING: And if I could -- Mr.
16
   Exline, if you could go to Page 583 and blow up the top
17
   paragraph in the upper left, the study design paragraph,
18 please.
19
            (By Mr. Denning) Okay. Is that where it says
20
   this was a 12-week study --
        A .
21
            Yes.
22
             -- Dr. Noecker?
        Q.
23
             And how long were the 12T and the 13T studies
24
   that we just looked at?
25
        A. A year.
```

```
0.
             A year?
1
 2
        Α.
             Yes.
 3
             Okay. Dr. Noecker, you can set the Goni
 4
   reference aside.
 5
        Α.
             Okay.
             And I want to look at one more, which is
 6
   PTX123, which is the Motolko reference, Dr. Noecker.
             Yes.
 8
        Α.
9
             This is a comparison of patients receiving
        Q.
   Brimonidine monotherapy versus a fixed combination of
10
   Brimonidine and Timolol, essentially comparing
11
   Brimonidine to Combigan?
12
13
        Α.
             That's right.
             Now, in this instance, both arms of this study
14
   had Brimonidine BID; is that correct?
             That's right.
16
        Α.
17
             So there was no difference in which the people
        0.
18
   taking Combigan were only getting Brimonidine twice a
19
   day and the people doing Alphagan were getting three
20
   times a day, here in this Canadian paper, they were two
21
   times a day in each arm, correct?
22
             That's right.
       . A .
23
             Okay. And what's being measured in the
        0.
24
   Motolko paper?
25
           Ocular allergy.
        Α.
```

```
Q.
1
             Okay.
2
                  MR. DENNING: If you could turn to Page 3
   of the study and blow up Figure 1 in the upper
3
   right-hand corner, please, Mr. Exline.
             (By Mr. Denning) Now, this study shows 18
5
  months of data; is that right?
 7
             That's right.
        Α.
8
        Q.
             Is there a reason why 18 months is important
   in examining allergies?
10
             Well, in this particular case, just when
   the -- when the allergy becomes more prevalent or the
11
12
   incidence rises, it's time-dependent. So the longer we
  look for it, the more that we'll see. And it tends to
13
14
   be a side effect that only gets worse with time. It's
   not like you can ride it out and it will get better.
   It's a one-way trip. The longer you're on the drug, the
16
17
   more likely you are to be getting it.
18
             Okay. So if you're assessing the allergy
19
   effects of a drug, would you look at an 18-month or a
20
   year-long study or a 12-week study?
            For this particular drug, definitely 18
21
        A .
22
   months.
23
             And we see here in the dark circles, the
  Brimonidine dosed twice a day, and then in the open
24
25
  circles, we see the Combigan dosed twice a day, correct?
```

Α. 1 Yes. 2 And what does this data show you? So it shows that the -- the rate of allergy in 3 4 patients who are only getting Brimonidine is -- is much, much higher than those who are getting Combigan. So that -- and this is a side effect of, once again, you can see as time goes on, it's becoming more and more prevalent. 9 So it's a time that we're seeing side effects. 10 So the rate -- when you have the Timolol in there, it 11 seems to be -- the rate -- it lowers it significantly. 12 And was that something that was a surprise to 0. a person of ordinary skill in the art in 2001/2002? 13 14 Definitely, until we figured it out. 15 Okay. Set aside ocular allergies now. 16 We also heard earlier in this trial from Dr. Whitcup about sleepiness. Do you remember that? 17 18 Yes. Α. 19 What is the nature of sleepiness observed with Brimonidine? 20 21 So it tends to be related to the dosing. So somnolence that's reported upon is really 22 23 dose-dependent. So the story we get in our patients is 24 that we say, okay, take your eyedrop twice a day or 25 three times a day. So they take their 7:00 a.m. drop

```
and about a half an hour later, they get really sleepy
2
   and fall into their cereal. So it's not really -- it
   kind of goes away.
3
             So it's not like taking Benadryl or an
 4
  antihistamine where you're kind of drowsy all day long.
5
   It really tends to be very much related and short-term
6
7
   related to the dosing. So you get it very shortly after
   dosing, kind of when you see the peak effect of the
8
   drug, peak absorption.
            Okay. Do you see that high rate of somnolence
10
11
   with Combigan?
12
        Α.
             Surprisingly, no.
13
                  MR. DENNING: If you can turn to JTX9E,
14
   and we can put it up on the screen.
15
                  Thank you, Mr. Exline.
16
        Q.
             (By Mr. Denning) This is the Allergan 24T
   study, a Phase 3 study with Combigan; is that correct?
17
18
        Α.
             Yes.
19
             And if you could turn to Page -- that ends in
20
   the Bates No. 22630, and there's a safety assessments
   conclusion paragraph.
21
22
             Do you see that sir?
23
             We'll put it up on the screen for you.
24
             Yes. Yes.
        Α.
25
             And what's discussed in the first bullet point
        Q.
```

```
under the safety assessments conclusion?
1
2
             So this study, which was looking for
  sleepiness -- I mean, so it wasn't kind of an incidental
3
   finding in the study. They were kind of seeking out
 4
  this side effect.
 6
             There was a highly favorable statistically
7
  significant difference between the treatment groups
  favoring combination with 9.2 percent responders in the
8
   combination group, and 19.3 percent responders in the
10
  concurrent group.
11
             The risk ratio was 2.10, indicating a greater
   than twofold risk for sleepiness with concurrent or the
12
13
   combination.
14
        Q. So somehow combining the Timolol with the
15
   Brimonidine cut the sleepiness side effect in half?
             That's right. The Timolol is protected for
16
        A.
17
   that Brimonidine-based side effect.
18
        Q.
             Okay. And you said that was a surprise. Why
   was that a surprise?
19
20
        A. Because we -- it was something we've never
   observed with using these drugs for patients who happen
   to be on both drugs together. And it hadn't been
22
   reported in any other situation. So it was -- it was
23
   unique.
24
        Q. Finally, Dr. Noecker --
25
```

```
1
                  MR. DENNING: If we can pull up PTX1, the
   '149 patent, and if we could go to Column 1, please, and
2
   Line 7 to 28 at the top, just that first paragraph.
3
                  Thank you.
 4
5
             (By Mr. Denning) Do you see starting about
  Line 16 in the '149 patent, Column 1, Dr. Noecker, it
6
7
   says: There is, moreover, a long-felt need for an
   effective and safe topical ophthalmic pharmaceutical
8
   composition, including Brimonidine and Timolol, which
10
   has increased stability and requires a lower effective
11
   concentration of preservative as compared to the
   individual agents alone.
12
             Do you see that?
13
             I do.
14
        Α.
15
             In your opinion, did that long-felt need exist
   in the industry in 2002?
16
17
        A .
             It did.
18
             And then it says: Finally, there is a need to
   increase the efficacy of many topical ophthalmic agents
19
20
   without increasing the systemic concentration of such
   topical agents, since it is well-known that many of the
21
22
   topically applied ophthalmic agents cause systemic side
   effects, drowsiness, and heart effects.
23
24
             Do you see that, sir?
25
        A .
             I do.
```

```
1
                  MR. GOLOB: Your Honor, he did not opine
 2
   on this. He opined that there was a long-felt need for
   a combination product. He did not mention Brimonidine
 3
 4
   and Timolol. He does not speak about systemic
 5
   concentrations or anything like that. He just talks
   about a combination, a fixed combination period.
 6
 7
                  THE COURT: I don't know where the report
 8
   is. Let me see it.
9
                  MR. DENNING: I'd be happy to modify my
10
   question, Your Honor, if that speeds up the process.
11
                  THE COURT: All right.
12
        Q.
             (By Mr. Denning) Dr. Noecker, did you think in
13
   2002 there was a long-felt need in the industry for a
   fixed combination drug to treat glaucoma?
14
15
             Yes, because, once again, statistically, about
16
   a third of our patients needed more than one therapy.
17
   So while we had the prostaglandin analogs on the scene,
18
   we still had patients who would end up on multiple
19
   therapy. And some of those patients would be on
20
   Brimonidine and Timolol, and this would -- a fixed
21
   combination drug would help simplify therapy to decrease
22
   dosing and to decrease costs, fulfill a need in terms of
23
   compliance, et cetera.
24
             And did any other company develop a .5%
25
   Brimonidine and .2% -- I'm sorry -- a .2% Brimonidine
```

```
and .5% Timolol combination before 2002?
1
2
        Α.
             No.
             Did any other company develop a fixed
3
        Q.
   combination drug with .2% Brimonidine and .5% Timolol
4
   before Allergan filed this patent application in 2002?
        Α.
             No.
6
 7
                  MR. DENNING: One second, Your Honor.
                  Nothing further, Your Honor.
 8
9
                  THE COURT: Okay. Cross-examination?
10
                       CROSS-EXAMINATION
   BY MR. GOLOB:
11
12
             Are you ready, Dr. Noecker?
13
        Α.
             Yes.
14
             Good afternoon. I thought we were going to
        Q.
15
   say good morning, but it's good afternoon.
16
             I want to get a clarification on something, if
17
   I could right off the bat. I thought I heard your
18
   counsel ask you about whether you were giving an opinion
   on Claims 1 through 3 of the '149 patent.
19
20
             And I believe you are not, correct?
21
             Between Claims 1 through 3, no. Claim 4.
        Α.
22
        Q.
             Okay. So you're not giving any opinions on
23
   Claims 1 through 3 of the '149 patent?
24
        Α.
             No.
25
             With respect to invalidity?
        Q.
```

```
1
        Α.
             No.
2
             Okay. In your rebuttal report, you cite the
 3
   standard for obviousness, right?
        Α.
             Yes.
 4
5
             And there was no U.S. requirement in the
        Q.
   definition of your obviousness standard, right?
6
 7
        A.
             No -- I'm sorry?
             There was no requirement of it being somebody
8
   in the United States, right?
10
        A .
             Right.
11
             Okay. And you also discuss an ordinary -- a
   person of ordinary skill in the art as well, right?
13
        Α.
             Yes.
             And your definition doesn't include a
14
15
   limitation of the United States as well either, right?
16
             Didn't use the words United States, no.
17
             Okay. Now, you talked about some drugs
        Q.
   earlier today that were available around the world.
18
19
   think we talked about some combinations like Xalacom and
20
   Probeta and a few others.
21
             Do you recall that?
22
             Yes.
       Α.
23
             Okay. So does the drug have to be available
        0.
   in the United States to be considered prior art?
25
        Α.
             No.
```

```
1
             All right. So I think you had a lot of
        0.
   discussion, but I just want to get some dates and make
  sure I'm pinning it down here.
 3
 4
             You're agreeing that Cosopt was available on
   the market and publicly available prior to April 2002,
 5
 6
   right?
 7
        A .
             Yes.
 8
             And so was Timpilo prior to 2002; it was
   available?
 9
10
        A. Not in the United States.
11
                 It was available somewhere in the world?
12
                  THE COURT: Okay. I've been asleep up
   here. You think I don't write this down, that I don't
13
14
   know which one at this stage of this ballgame. And if
   you really think I'm that bad, you need to disqualify
15
16
   me. I'm obviously incompetent.
17
                  MR. GOLOB: No, we don't, Your Honor.
18
                  THE COURT: Why don't we move on then.
19
                  MR. GOLOB: Okay. All right.
20
                  THE COURT: I mean, if you want to lump
21
   them together for something, let's go, but come on.
22
                  MR. GOLOB: Okay. All right. I'll move
23
   on, Your Honor.
24
          (By Mr. Golob) So in your report, Dr. Noecker,
25
   you talk about all these fixed combinations, right?
```

```
1
   That you talked about earlier, you talked about them in
   your report, right?
 3
             I talked about some fixed combinations, yes.
             But you don't give any timeframes with respect
 4
        Q.
  to their relation to any FDA analysis, right?
 6
             You do an FDA analysis, right? And you talk
 7
   about the FDA and what -- that it would be very
   difficult to get through the FDA, and then you talk
   about all these other products, right?
10
             We've talked about the drugs that failed at
11
   the FDA.
12
        Q.
             Right.
13
        Α.
             Yes.
14
             But you don't give any timeframe for when they
        0.
15
   failed at the FDA or maybe they haven't even failed yet,
16
  right?
17
             I don't think there were any dates of failure.
18
             Okay. And there's certainly no date of
        Q.
   failure prior to April of 2002, right?
19
20
             For which?
        Α.
21
             For any of those combination products that you
22
   talked about?
23
             Are you speaking for Xalacom, the post --
        Α.
24
             I don't want to list them unless I bunch them
25
   altogether.
```

```
1
                  THE COURT: Go ahead and list them.
  That's not what your question was. Go ahead, Mr. Golob.
 3
                  MR. GOLOB: Okay.
 4
                  THE COURT: You've got cross-examination.
  You'd better use it as effectively as you can.
 5
 6
             (By Mr. Golob) So you talked about several
   fixed combinations that were available outside the
   United States but weren't available in the United
   States, right?
10
        Α.
             Yes.
11
             And you also talked about that they weren't
12
   available in the United States, because they didn't get
   through the FDA, right?
13
14
             Correct.
        A.
15
            But you didn't talk about any timeframe for
16
   whether they were known to be failed before April 2002
   or after April 2002, right?
        A. I did not provide specific dates, correct.
18
             Okay. So you stated that most people in the
19
        Q.
20
   industry were surprised by Combigan getting FDA
21
   approval, right?
22
        Α.
             Yes.
23
             And, again, that was way after the patents
24
   were filed, right?
25
        A. Several years.
```

```
1
        Q.
             It's good to be turning pages.
 2
                  THE COURT: I don't want you to do
 3
   anything -- fail to do anything you think's necessary.
 4
                  MR. GOLOB: I understand, Your Honor.
                  THE COURT: But I don't need to be told
 5
   things I've been told eight to ten times. That's what
6
   I'm hoping we don't do.
            (By Mr. Golob) So I want to move just very
8
  briefly to Timolol and Brimonidine just very briefly.
10
             You would agree with me that .5% Timolol was
11
   the most prescribed beta-blocker for treatment of
   glaucoma and ocular hypertension prior to April 2002,
12
13
  right?
14
        Α.
             Yes.
15
             And you would agree with me that .2%
   Brimonidine was known prior to 2002 for treating
16
17
   glaucoma and ocular hypertension, right?
18
        Α.
             Yes.
19
             And both of them were preserved in BAK as you
   well know, right?
20
21
             The .2% formulation and some of the .5%
22
   formulation and some .25%.
23
        Q. Okay.
24
             They're alternative formulations available.
25
             Right. But the most widely prescribed one was
        Q.
```

```
.5% Timolol, and it was preserved in BAK, right?
1
2
        A.
             Of the Timolol -- yes.
             Now, you said something today on direct, and
3
   you said that there was a .2 -- .25% Timolol that was
   actually preferred, which is different from what you
5
   just said to me now.
6
 7
             I just asked you if .5% Timolol was the most
   prescribed, and you said yes, but earlier in your
8
   direct, you said .25 Timolol was preferred.
             Yes. That's what I said, for initial therapy.
10
             Okay. And all the studies you looked at up
11
   here earlier today, they were all .5% Timolol, right?
12
13
        Α.
             Yes.
14
             Now, I think we heard in opening -- you were
15
  here for Ms. Brooks' opening?
             Yes.
16
        A.
17
             Okay. You heard that Allergan made gallant
18
   efforts to try to get .2% Brimonidine to be dosed twice
   a day, right?
19
             Yes.
20
        Α.
21
             And you know that outside of the U.S.,
22
   Brimonidine at .2% is approved for use two times a day,
23
   right?
24
        Α.
            Yes.
25
             Okay. And I believe in your deposition, we
```

```
1
   asked you if you yourself had dosed .2% Brimonidine less
   than three times a day, and you said yes, right?
 3
             Sometimes, yes.
 4
        Q.
             Okay. Now, I believe you also said that -- on
   direct a few times, that the .2% Brimonidine had some
   problems, and you actually thought it was kind of in
 6
   disfavor by 2001; is that -- I don't want to
   mischaracterize your statement, but that's kind of what
   you said, right?
10
        A .
             Yes. We were -- clinicians were getting tired
11
   of the allergy rate.
12
        Q.
             Okay. And the FDA approval for Alphagan P .15
   was August 2001, right?
13
14
             I think so.
        Α.
15
             So it would have just come out just prior to
16
   the patents in this case being filed, right?
17
        Α.
             Yes.
           All right. If you could turn to Exhibit
18
        0.
19
   DTX276. Well, if I can find it.
20
                  MR. GOLOB: Of course -- I apologize.
21
   I'm skipping around a little, Your Honor, so I'm looking
   for the document, but it's up there.
22
23
             (By Mr. Golob) That's an article that you
        0.
24
   authored, right?
25
        A. Do I have this in a binder?
```

```
You should. It's 276.
1
        Q.
 2
             Oh, I have it here. I see it now.
        Α.
 3
        Q.
             Okay. Is that an article that you wrote?
 4
             Yes, it is.
        Α.
 5
             And it's dated March/April 2002?
        Q.
 6
        Α.
             Yes.
 7
        Q.
             And you're the sole author, right?
 8
             Yes. There's a number -- there's a group
        Α.
   along with that whose names are listed elsewhere, but,
10
   yeah, I was the author on this.
11
             Right. It looks like you get all the credit
12
   on this one, right?
13
             Lucky me.
        Α.
14
             Now, do you recall doing this study?
        Q.
15
        Α.
             I don't. This is a long time ago.
16
             So that would be a no?
        Q.
17
             Not the intricate details.
18
             Okay. But this is a study, as it says, about
19
   Brimonidine .2% as a replacement for beta-blockers in
20
   geriatric patients with glaucoma, right?
21
        Α.
             That's correct.
22
             And at the expense of getting the wrath of the
23
   Court for both of us, we're not going to ask what the
24
   definition of geriatric is, right?
25
                  THE COURT: I probably qualify for that,
```

```
1
   too.
             I'll pass.
 2
        Α.
             (By Mr. Golob) So if you could turn to the
 3
   page that is the sixth page, and it is just above the
 4
   acknowledgments, the paragraph there. And it says:
 5
                                                          In
   many elderly patients, therefore, long-term use of
 6
 7
   topical non-selective beta-blockers may not adequately
   lower IOP.
9
             Replacement therapy with Brimonidine twice
10
   daily significantly reduced IOP and improved quality of
11
   life. Brimonidine was also safe and well-tolerated in
   this large geriatric population.
13
             Do you see that?
14
        Α.
             Yes.
15
             And it was the .2% Brimonidine that you were
16
   recommending here, right?
17
             Yes.
        Α.
             Thank you.
18
        Q.
19
             Now, I -- I don't want to belabor the point,
20
   but you were well aware of BAK as the preservative of
21
   choice, basically, in the 2001/2002 timeframe?
22
       Α.
             I'm not sure I would use preservative of
23
   choice.
24
             It was the overwhelmingly most -- most
   overwhelmingly used preservative at that time?
25
```

```
1
        Α.
             Probably not in artificial tear preparations
   or dry eye therapies --
 3
        Q.
             Doctor --
             -- but in glaucoma therapies, yes.
 4
 5
             Yeah. So we're talking about glaucoma, in
   glaucoma for sure, right?
6
 7
        Α.
             Yes.
8
             So I want to spend a little bit of time on
   DeSantis, and I know the Court has probably heard what
  he thinks all he needs about DeSantis, so we're going to
11
   try to --
12
                  THE COURT: I didn't say that now.
13
                  MR. GOLOB: No. I've heard all I want to
  hear about DeSantis.
14
15
             (By Mr. Golob) But let's talk about the
        Q.
16
  patents for one second here, Dr. Noecker.
17
             The patents in this case are directed to a
18 fixed combination glaucoma product, right?
19
        Α.
             Yes.
20
             And the claims have three ingredients in them,
   right?
21
22
        Α.
             Yes.
23
             So the claims have Timolol, right?
        Q.
24
        Α.
             Timolol is there, yes.
            Brimonidine?
25
        Q.
```

```
1
        Α.
              (No response.)
 2
        Q.
              Is that a yes?
 3
              Brimonidine?
        Α.
 4
              I'm talking about the patents in this suit.
        Q.
 5
              Oh, patents-in-suit.
        Α.
 6
              The four --
        Q.
 7
              I thought we were talking about DeSantis.
   sorry.
 9
        Q.
              No. We're talking about Allergan's four
   patents.
10
11
              Okay. Yes.
        A.
12
        Q.
              They are directed to a fixed combination
   glaucoma product, right?
13
14
        Α.
              Yes.
15
        Q.
              And they have three ingredients in the claims,
16
   right?
17
        Α.
             Yes.
18
              They have Timolol, right?
19
        Α.
              Yes.
             Brimonidine?
20
        Q.
21
        Α.
              Yes.
22
       . Q.
           And BAK?
23
        Α.
             Yes.
24
              There's no other ingredients in the claims,
        Q.
25
   right?
```

```
1
             I'd have to check closely, but we'll go with
        A.
   no for right now.
2
3
             Okay. So let's talk about DeSantis. So
   DeSantis was directed to treating glaucoma and ocular
   hypertension, right?
5
6
        Α.
             Yes.
7
        Q.
             And DeSantis is a fixed combination glaucoma
  product, right?
8
             Could you be more specific? Are we talking in
   the claims or --
10
11
             Anywhere in the patent. It talks about a
   fixed combination of a therapeutically effective amount
12
   of one or more Alpha-2 agonists and beta-blocker, right?
13
14
        Α.
             Yes.
15
             Okay. And as we've seen, Timolol is both in
        Q.
16
   the title and in the claim as a beta-blocker, right?
             Timolol does appear in the title, and Timolol
17
18
   does appear in the claim.
19
             Okay. And I think, if I understand your
        Q.
20
   argument about Timmermans, you said the word Brimonidine
21
   is not in there, right?
22
        Α.
             Correct.
23
             Okay. But when you look at the structure, you
        Q.
24
   know, as somebody skilled in the art, that that's
25 Brimonidine, right?
```

```
After a fair amount of thought, yes, we can
1
   identify it. If we look up what Brimonidine looks like
   and look at in the paper and attach the groups together,
 3
   yes, we can -- we can figure that out.
 5
             So when I asked you at your deposition if you
        Q.
   agreed with me that Brimonidine was disclosed in
 6
 7
   Timmermans and you said yes, you didn't have any of that
   qualification, did you?
 9
             I'll go with that answer.
10
             Okay. And, in fact, in DeSantis, when
11
   Brimonidine is -- is identified in the text, it's
12
   identified as the -- the U number, but it's also
   identified as the tartrate, right?
13
             In Timmermans, you're talking about?
14
        Α.
15
        0.
             In Timmermans, yes.
16
             I'd need to look at that specifically.
        Α.
17
                  MR. GOLOB: Can you put -- no.
18
   Timmermans, 124. So if you go to Page 20 -- the 28th
19
   page, or maybe it's the 12th page maybe. Go to the next
20
   page, please.
21
                  I believe it's the paragraph that says --
22
   the third one down and the fourth one down. It may be
23
   one more up. I'm sorry. You know what? I'll come back
24
   to it, and I'll find it for you.
25
                  I'm sorry, Your Honor.
```

```
1
        Q.
             (By Mr. Golob) All right. So let's get back
2
   to DeSantis.
 3
        Α.
             Okay.
             So DeSantis incorporates Timmermans by
 4
  reference, right?
 5
             Timmermans is listed in the references, right.
 6
        Α.
 7
             Right. And, again, Timmermans is not listed
        Q.
   for its purpose of being cardiac drugs; it's listed for
   showing clonidine and clonidine derivatives, right?
9
             It's included in that big list of clonidine
10
11
   derivatives, yes.
12
             Right. Okay. Now, let's talk about the
        Q.
   alpha-agonists, because you made this -- you had this
13
14
   chart where you had this 2.6 million number, something
   like that?
15
        A. Potential combinations, yes.
16
17
             Right. So when you read, as one of skill in
   the art, DeSantis and you see Alpha-2 agonists, you're
18
   telling the Court that as one of skill in the art, you
19
20
   are looking at whatever that number was, 197 plus 56,
   and you're not thinking to yourself, well, what are the
21
22
   possible ones I could choose and know there's only three
   that are even remotely available on the market?
23
24
             What do you mean remotely available? There's
```

more than that available on the market. Which market

25

```
are you talking about?
1
 2
             So in the U.S. market, how many Alpha-2
   agonists were available in April of 2001?
 3
 4
        Α.
            Are you talking about ophthalmic --
 5
        Q. Yes.
 6
             -- eyedrop medications?
 7
        Q.
             I'm talking about ophthalmic eyedrop
   medications.
9
        Α.
             Okay.
             There was .2% Brimonidine, right?
10
        Q.
11
        Α.
             Yes.
12
        Q. What else?
13
        Α.
             In terms of alpha-agonist?
14
        0.
             Yeah.
15
             Apraclonidine 1.1%.
        Α.
16
            Okay. That was in disfavor, I believe you
        Q.
17
   said, right?
        A. For -- for -- I don't know if I used the word
18
19
   disfavor, but --
20
             That's the word you used in your deposition --
        Q.
21
        A. Okay.
          -- okay?
22
       Q.
23
        Α.
             I'll go with that.
24
             Clonidine was the other one, right? And it's
        Q.
25 not available in the U.S.?
```

```
1
        A.
             And Apraclonidine .5%.
2
        Q.
             Okay.
             So there's two different concentrations.
3
        Α.
                                                        And
   then we had Alphagan P .15%.
5
        Q.
             In 2001? In April 2001?
             April 2001. So Alphagan P may have come out
6
        Α.
7
   after that.
             But the --
8
        Q.
             But it was known.
9
        A .
             So there were a very limited number that were
10
11
   known to you, right, that were commercially available in
   the United States?
12
           As glaucoma medications.
13
        Α.
14
        Q.
             Yes.
15
             But there's many -- in medicine, there's many
   other, you know, blood pressure medications, such as
   Timolol originally was a blood pressure medication,
17
18
   so...
19
             But if you're sitting there as somebody
20
   skilled in the art, you're going to think about making a
   combination glaucoma product, and you're reading
21
22
   DeSantis, your first thought isn't to think about, well,
23
   what are the Alpha-2 agonists that are on the market
24
   that might work?
25
             That's not how you're thinking. You're
```

```
1
   thinking, oh, my, there's 172 of them; I better check
   them all out?
 3
           Well, in some ways, we want to do better,
  because as I said before, we weren't like -- we don't
 4
 5
   look at those drugs as perfect drugs, and I think when
   you're coming out -- trying to come out with a new
 6
 7
   therapy, you'd like it to be better.
             So I think you do take a look at, you know,
 8
   what could be better. We do have some of these
   compounds which do exist as antiblood pressure
10
11
   medications, which is a long history of crossover from
12
   blood pressure medications becoming glaucoma
13
   medications. So I don't think -- I'd look at others to
   try to do better.
15
             How many combination products are available
   for glaucoma around the world where the base product
16
   isn't previously approved?
17
18
             (No response.)
        Α.
19
             So you have two actives in the fixed
        0.
20
   combination, right?
21
        Α.
             Yes.
22
       .Q. How many fixed combinations are you aware of
23
   that are available somewhere that have as one element of
   their fixed combination a drug that's not been approved
24
   in that -- in wherever it is?
25
```

```
1
        A.
              (No response.)
2
             None, right?
        Q.
             I'm not aware, but I'm not sure of the --
3
   outside the U.S., to be honest with you.
4
5
             You're not aware of any, right?
        Q.
 6
        Α.
             (No response.)
7
             Xalacom, you're not aware -- those two drugs
        0.
8
   are approved, right, Latanoprost and Timolol?
             Approved for?
9
        Α.
10
             Well, they're individually approved as
11
   monotherapy in the place where Xalacom is approved,
12
   right?
13
        A .
             Yes.
14
        Q.
             Okay.
15
        Α.
             I think I understand.
16
             So -- right. So no company that you're aware
        Q.
17
   of has made a fixed combination glaucoma product in any
18
   country where the two actives weren't formerly approved
19
   as monotherapy, correct?
20
             With the active ingredient itself, yes.
        Α.
21
             Yes.
        Q.
22
             There's certainly different, you know --
        Α.
23
             It's a yes or no?
        Q.
24
        A.
             It's a yes.
25
        Q.
             Thank you.
```

```
1
             So -- and as we said, DeSantis discloses BAK,
2
   correct?
3
        Α.
             Benzalkonium Chloride?
 4
        Q.
             Yes.
5
             Yes.
        Α.
6
             Okay. So -- and you knew -- we don't have to
   say it 50 times, but you knew and you talked about .2%
   Brimonidine was available and .5% Timolol was available
   as of April 2001, right?
10
        A .
            Yes.
11
             I want to talk about an exhibit that you used.
12
                  MR. GOLOB: And, Mr. Exline, I know
13
   you're not employed by us. I'll give you 20 bucks, if
14
   you want. But could you put up AGX516?
15
            (By Mr. Golob) So this is a slide we used
16
   earlier, right?
17
        Α.
            Yes.
18
             And this slide showed basically that DeSantis
19
   was cited in the '258 patent, right?
20
        Α.
             Yes.
21
             Okay. So -- and Counsel asked you if the
22
   inventors submitted it to the Patent Office, right?
23
        Α.
             Yes.
24
             Do you know when it was submitted to the
25
  Patent Office?
```

```
1
             Not off the top of my head.
        Α.
2
        Q.
             Well, would you be surprised if it was
3
   submitted in June of 2009?
 4
             Would I be surprised? No.
 5
             Okay. And, in fact, would you be surprised if
   it was submitted by the inventors after the Defendants
6
   in this case gave it to Allergan in its infringement --
   in its invalidity contentions?
8
        Α.
9
             No.
10
             And how many of the patents that you're
11
   opining on had issued already by June of 2009?
             I have to check the dates.
12
13
        Q.
             All of the others. '149 issued in 2006. You
14
   can look in your book. You have 1, 2, 3, and 4 as your
15
   JTX, but I'll submit that to you.
16
        Α.
             Okay.
              '976 issued in 2008, and the '463 issued in
17
        Q.
18
   2008. None of them have DeSantis cited in them, right?
19
        A.
             Of the others, no.
20
             I'm getting corrected. It was added after the
21
   Defendant sent Paragraph 4 letters, not after they sent
22
   their invalidity contentions.
23
             I'll take your word for that.
24
        Q.
             Okay.
25
                  THE COURT: It was good that he corrected
```

```
1
   that, because, otherwise, somebody else was going to
   correct it.
3
                  MR. GOLOB: Absolutely.
                  THE COURT: They're getting all excited
 4
 5
   at that table.
                  MR. GOLOB: And if it was Ms. Brooks, you
 6
 7
   know she said she loves to be right, so that would be
   definitely something she would do.
9
                  THE COURT: All right. We all got that
10
   out of the way. Now let's move along.
             (By Mr. Golob) Now, you talked a little bit
11
12
   about Claim 4 of the '149 patent, which is JTX1.
13
                  MR. GOLOB: Could you put that up for me,
14
  please, Savi?
15
                  If you can go to Claim 4, please. I'm
16
   sorry. That's the wrong claim. I need the method of
17
   manufacture claim in the -- in the '463. Exhibit JTX3,
18
  please.
19
             (By Mr. Golob) So you see this claim is about
20
   an article of manufacture comprising package material
21
   and a composition within, right?
22
       - A .
             Yes.
23
             Okay. So prior to April 2002, drugs were
24
   available in articles of manufacture, right?
25
        A.
             Yes.
```

```
1
             They came in a bottle?
        0.
 2
        Α.
             Came in a bottle, yes.
 3
             The bottle came in a box?
        Q.
 4
        Α.
             Yes.
             They had a package insert in them?
 5
        Q.
 6
        A.
             Yes.
 7
             They had indication on the package insert?
        Q.
 8
        A.
             Yes.
 9
        Q.
             Earlier you talked a lot about a drug called
10
   Timpilo.
             Do you recall that?
11
        A.
             Yes.
12
        Q.
             And you made a lot of comments about four
13
   times a day was better than the combination; is that
14
   right?
15
             Could you be more specific?
16
             I think you talked a lot about the fact that,
   you know, the Pilocarpine was better alone than when
17
   you -- it still needed to be four times a day, even
18
19
   though you were adding the Timolol to it?
20
             I think we were talking about efficacy data at
        A.
   specific time points, if I'm not mistaken.
21
22
             I thought you were talking about that the four
23
   times a day was -- yeah. Okay. So you were talking
   about the four times a day was actually better, right?
24
25
        A. In terms of efficacy at specific time points?
```

```
1
        Q.
             In terms of in general.
 2
             Well, I'm not sure I said that.
 3
             Okay. So -- because you realize that Timpilo
   is supposed to be dosed twice daily when it's the
   combination product, right?
        Α.
            Yes.
 6
 7
        Q. Okay.
 8
                  MR. GOLOB: Now, I do have that
   Timmermans, so I'll actually just put it on the, ELMO,
   if that's okay. Oh, okay.
10
11
        A. Which -- which number is it for me to look up
12
   in my books?
13
        Q.
             (By Mr. Golob) This is 124.
14
             Do you see the UK-14,304-18 is Brimonidine,
15
   right?
16
        A .
             Is it DTX124?
17
        0.
             DTX124.
18
        Α.
             I just like to look. And what page are we on?
             It looks like 13.
19
        Q.
20
             I'm there.
21
             Okay. You see the paragraph that I have on
        Q.
22
   the screen? It says -- it mentions UK-14,304-18, and
23
   it's the tartrate form, right?
24
        Α.
             There's tartrate in parenthesis, yes.
25
             Right. So that's Brimonidine Tartrate, right?
        Q.
```

```
1
        Α.
             Yes.
 2
             Now, I want to move to -- you talked about a
3
   few things that you were surprised about.
 4
        Α.
             Yes.
             Now, when you were talking about -- and I
 5
   guess this goes toward your unexpected results analysis,
 7
   right?
 8
        Α.
            Can you be more specific?
             Well, you said that you were -- there was
 9
   unexpected results with respect to -- at least in your
   report -- the reduction in ocular side effects, right?
11
12
        Α.
             Yes.
13
             And also the reduction in oral dryness?
             Systemic side effect, yes.
14
        Α.
             Okay. And general systemic side effects,
15
        Q.
16 right?
17
        Α.
             Yes.
18
             And when you talk about these reductions, you
        Q.
   said you were surprised, right?
19
20
        Α.
             Yes.
21
             Okay. But you didn't produce to us any
   baseline data from which you would then be surprised of
22
   it, right?
23
24
       A. Did T -- I'm not sure what you mean baseline
25
   data. I think I gave you my clinical experience.
```

```
Let me ask it this way: So all of these
1
        0.
 2
   comparisons were done where there was one less dose of
   Brimonidine, right?
 3
 4
        Α.
             Not all the comparisons.
 5
        Q.
             Well, the comparisons that you use in your
   report, the 12T and the 13T and the 19T, right?
 6
 7
             Okay.
                    Those studies, yes.
 8
        0.
             Yeah.
                    Those are the ones you used to say:
   was surprised --
9
10
        Α.
             Okay. Yes.
11
             -- right? Those are all situations where
12
   you're comparing the combination drug, and the
   comparison is to some other kind of format, but that
13
14
   format has Brimonidine three times a day in it, right?
15
             Yes.
        Α.
16
             Okay. So -- and you testified that you would
        Q.
17
   expect that you'd have some reduction in side effects
   because of the less dose of Brimonidine, right?
18
19
             I think that's a theoretical thing, but
20
   that -- maybe. Maybe, maybe not, because the
   concentration didn't drop.
21
22
             It's more than --
       .0.
23
        A.
             The dosing interval dropped; the concentration
   didn't.
24
25
        Q.
             But it's more than theoretical, because that's
```

```
what the results of the studies were, right?
 2
             Right, but that wasn't predictable.
        Α.
 3
             The conclusions don't say it was because of
        0.
   the drop in Brimonidine?
 5
             Can you point me to a specific sentence?
        Α.
 6
        Q.
             Sure.
 7
                  MR. GOLOB: If we put up DTX33, please.
 8
  Yeah, this is not going to work.
                  COURTROOM DEPUTY: It's done.
 9
10
                  MR. GOLOB: Oh. Thank you.
11
             (By Mr. Golob) So this is the clinical summary
12
   report that's already been used at DTX33, right?
             Right. Which one is this?
13
        Α.
14
             It's DTX33. Do you see it's the -- titled the
   Clinical Summary?
15
16
             Do you see that?
17
             I see the DTX number.
        Α.
18
        Q.
             Okay.
19
             Which clinical study is it?
20
        Q.
             So if you go to Page 3, do you see in the
21
   middle, it says Phase 3, 12T, 13T, 19T?
22
             Do you see that?
23
        Α.
             Yes.
24
        Q. Okay. So on the next page, it says: Overview
25 Results.
```

```
1
             Do you see that?
 2
        A.
             Yes.
 3
             It says: Since patients receiving combination
 4
   treatment had a reduced exposure to Brimonidine due to
   the BID dosing -- in other words, the combination
 5
   product was only two times a day, but Brimonidine was
   three times a day in the other arm, right?
 8
        Α.
             Yes.
9
             It was expected that the combination treatment
10
   would have a better safety profile compared to
11
   Brimonidine monotherapy.
12
             Do you see that?
13
             I see that sentence, yes.
14
             Okay. So it was expected that there would be
15
   a reduction in the side effects, right, because of the
   reduction in Brimonidine? You have one less dose;
16
   there's a third less, right?
17
18
             I understand the logic. I'm not sure that
19
   that's reality, because one less dose -- when you look
20
   at which side effect you're talking about, a lot of it
21
   is concentration dependent. Once again, we talked about
22
   the transient appearance of the drug.
23
        0.
             Okay. But -- so my question is to you:
   didn't provide any data to say: If we did this study,
24
25
  maybe the allergy conjunctivitis would go from 5.2% to
```

```
3.2%, but it went down to 1.4%, and that's why we're
 1
 2
   surprised.
             You gave us no baseline data. All you're
 3
   giving me is your subjective belief that you were
   surprised, correct?
 5
 6
        A. Based on the decade of clinical experience,
 7
   ves.
 8
        0.
            But you didn't give me any baseline data to
   say: This is what I would have expected based on my 15
10
   or so years of clinical work, and this is where it came
   out to be, correct?
11
12
             Well, we have -- we have studies in the
13 literature that we can cite that, you know, document the
14
   side effect profile of Brimonidine fairly well.
15
             What I'm saying is, you didn't do it. You
  didn't provide to us anything in your expert report
16
   where you said anything but your subjective belief that
17
   you were surprised, correct?
18
19
        Α.
             Yes.
20
             Now, as to unexpected results in general, you
21
   recall at your deposition we asked you if you had
22
   compared Combigan -- or the claimed invention -- I'm
   sorry -- if you had compared the claimed invention to
   the closest prior art.
24
25
            Do you recall that?
```

```
1
        Α.
             Yes.
 2
             Okay. And you, in fact, asked -- you didn't
   even know what closest prior art meant. Remember that?
 3
 4
        Α.
             In my deposition?
 5
        Q.
             Yes.
 6
        Α.
             Yeah. It was 5:00 o'clock in the afternoon on
   Sunday in New York City. It was -- correct. I didn't
   answer.
 9
        Q.
             Well, it wasn't our fault that it was Sunday,
10 right?
11
        Α.
            No.
12
          Your schedule didn't permit anything else, did
        Q.
13 it?
14
        Α.
             No.
15
             So -- but when we asked you, you didn't know
   what closest prior art meant, right?
16
17
        Α.
           At that time, I couldn't come up with a good
18
   answer.
19
        Q.
           And you didn't actually do an analysis of what
20
   the closest prior art was, did you?
21
             I think -- yeah, we took into -- I took into
22
   account what existed, yes.
23
             I didn't ask you that. I asked you if you put
        Q.
   in your report: I did an analysis to determine the
24
25
   closest prior art, and here's what it is.
```

```
I don't think I included that statement.
1
             Okay. So you did not come up with what you
2
        Q.
   thought was the closest prior art and do an analysis of
   that to the claimed invention, correct?
             I don't think I included that statement in my
5
6
   report.
7
             Okay. In fact, you compared the claimed
        Q.
8
   invention to several different therapies, right?
        Α.
             Yes.
9
10
             So you didn't pick one and say: This is the
11
   one, and I'm going to do the comparison, right?
12
        Α.
             Yes.
13
             And now, I want to talk a minute about your
   long-felt need analysis.
14
15
             The statement in the patent, you would agree
16
   with me, that that might have been a little
   self-serving, recognize a long-felt need?
17
             You saw -- your counsel put up a statement and
18
19
   said: Oh, there's a recognized long-felt need.
20
   was in the patent, right?
21
        Α.
             Yes.
             It was a little bit self-serving, wouldn't you
22
        Q.
23
   say? I mean, the inventors are saying it's a long-felt
24
   need, right, for a combination product? Is that what
25
   they're saying?
```

```
1
        Α.
             That's what they said, yes.
 2
        Q.
             Okay.
 3
        A .
             And I agreed.
 4
             In your report, you say: There was a
        Q.
 5
   long-felt need for a fixed combination product for the
   treatment of glaucoma for many years, and in my opinion,
6
   the inventions of the patents-in-suit satisfied a
   long-felt need in the art.
9
        Α.
             Yes.
10
             Okay. So -- but you've acknowledged that
11
   there were other fixed combinations on the market prior
   to that time, right?
12
13
        Α.
             Yes.
14
        0.
           Cosopt?
15
           Cosopt.
        Α.
16
            You also state in a separate portion of your
17
   report that, quote: Indeed given that Combigan and
18
   Cosopt are the only fixed combination products on the
   market in the U.S., that long-felt need still exists.
19
             I think it partially filled it, yes.
20
        A.
21
             But it still exists.
22
    A. I think there's a long-felt need in general.
23
   I think Combigan certainly solves it for that subset of
24
   patients who, you know, take -- the possibility of the
   taking Timolol and Brimonidine exists, which is not all
25
```

```
patients. It's not the entire universe of patients we
 2
   treat. But it satisfied a need for those patients
   without a doubt.
 3
            But it didn't satisfy a long -- I mean, you
 4
  can't have it both ways. You said it does and it
  doesn't. So -- you know what I mean? One time you say
 6
   it does, and one time you say it still exists, right?
   Let's just take a yes or no to that.
 9
             I think in general terms --
        Α.
10
             Wait. Wait. Can I get a yes or no first?
        Q.
11
        Α.
             I don't understand your question.
12
        Q.
             In one part of your report, you say it solved
   a long-felt need, right?
14
        Α.
             Yes.
15
             And in the other part of the report, you say
   the long-felt need still exists, right?
17
             I think those are two different long-felt
18
   needs.
19
        Q. Can I get a yes or no?
20
        Α.
             Those statements appear in the report, yes.
21
        0.
             Right. Exactly. Thank you.
22
             Now, when you were doing all those numbers for
23
   DeSantis and got up to that 2.6-million-dollar number,
24
   one of the things you were talking about was --
25
                  THE COURT: I don't think he said
```

```
dollars. Am I confused on what this case is?
1
 2
                  MR. GOLOB: Did I say dollars?
                  THE COURT: I thought you did.
 3
 4
                  THE WITNESS: Yes, you did.
 5
                  MR. GOLOB: Oh, I'm sorry, Your Honor.
 6
                  THE COURT: I'm used to those kind of
   numbers being thrown around, but I thought I'd really
   missed something.
 8
9
                  MR. GOLOB: Okay. Sorry. I'm used to it
10
   being about dollars, too. I've never been in a patent
11
   case where somebody says there's 2.6 million
   possibilities for a combination.
12
13
                  THE COURT: Well --
14
             (By Mr. Golob) But -- so talking about that
15
   slide where you've got 2.6 million possible
16
   combinations -- do you recall that slide?
17
        Α.
             Yes, I do.
18
                  MR. GOLOB: Thank you. I was going to
19
   thank -- thank you, Savi.
20
             (By Mr. Golob) Okay. 2.68, right?
        Q.
21
        Α.
             Yes.
22
       . Q.
             Okay. One of the -- there's three
23
   concentrations each you talk about, right?
24
        Α.
             Yes.
25
             And you said that that's because the FDA
```

```
requires you to test in the early stages three different
 2
   concentrations, right?
 3
             That was the logic we were following, yes.
 4
             Okay. And how is that relevant to obtaining a
   patent, the three possible different combinations that
   you might have to test at the FDA?
 6
 7
        Α.
             Well, I think it was actually that -- the FDA
   is thrown in there for -- to give context. I mean,
 8
   theoretically, I guess -- I mean, I think this number is
 9
10
   very conservative, because what you want to do in
11
   choosing different com -- you don't want to throw out an
   active ingredient or a formulation because you
12
13
   underestimated the amount of active ingredient you
   needed.
14
15
             So it's -- it's basically pointing out that
   it's standard practice, especially in early phase
16
   studies, to do a spectrum, kind of a high, medium, low,
17
18
   to make sure that you don't miss, just because you got
19
   the concentration -- the active ingredients were good,
20
   but you missed because the concentration was wrong or
21
   the formulation was wrong. Maybe you changed something
   different.
22
23
        Q. So let's try my question. But that has
24
   nothing to do with whether you can get a patent on a
25
   combination alpha-agonist, beta-blocker, and a
```

```
preservative, right?
1
 2
             I think it puts it into the context of what --
   what information is available.
 3
 4
        Q.
            Dr. Noecker, can I get a yes or no?
 5
           I'm sorry.
        A .
             And then if you need to say something --
 6
 7
            I apologize.
        Α.
             -- your counsel is going to stand up and
 8
        Q.
9
   get -- give you all the chance you want on redirect.
10
             I apologize. What was the question?
        A .
11
        Q.
             No problem.
12
             Whether or not you need to test different
13
   concentrations for FDA approval has nothing to do with
   obtaining a U.S. patent.
14
15
        A .
             Correct.
16
             Okay. So you can get a patent on a
17
   composition that doesn't get FDA approval. That's what
18
   DeSantis shows, right?
19
             You can get a patent on that, yes.
20
             Okay. And, in fact, as we just discussed, the
        Q.
21
   first patent in this case, the '149 patent, issued in
22
   2006, right?
23
        A .
            Yes.
24
        Q.
           And it didn't get an FDA approval till 2007,
25
  right?
```

```
Yes.
1
        Α.
2
             So they got a patent without getting FDA
   approval, right?
3
4
        Α.
             Yes.
5
             All right. So one more thing about DeSantis.
6
   So I believe earlier in your testimony, you said
   Brimonidine was a great drug.
8
             Do you recall that?
9
        A.
             Great at some things.
10
             Okay. And Timolol was the most widely used
11
   beta-blocker around at this 2002 timeframe, right,
12
   before the patents were filed?
13
             I think it's still the most prescribed
14
   beta-blocker.
15
        0.
             Right. And the great drug, Brimonidine,
16
   you're talking about, we're still talking about in that
   April 2002 timeframe, right?
17
18
        Α.
             Which Brimonidine? Brimonidine .15%?
19
        0.
           No. Brimonidine .2%.
20
        Α.
             I like .15% better.
21
             But you said Brimonidine was a great drug,
        Q.
22
   right?
             Had several favorable attributes.
23
24
        Q.
             Okay. And BAK was overwhelmingly used in
25
   ophthalmics, right?
```

```
1
             I'm not sure about that. In glaucoma
   medications, maybe --
 3
             I'm sorry.
        Q.
 4
             -- but in other -- there's a growing
   realization that no new products contain BAK.
 6
        Q.
             In glaucoma medications, BAK was the
 7
   overwhelming choice, right?
 8
             I would not say it was the overwhelming
   choice. I'm saying it was used. I don't think we liked
10
   it, but we used it.
11
             Okay. It was the most often used? Can we go
   with that?
12
13
             We'll go with that, yes.
        Α.
             Okay. So then you see -- you already told me
14
15
   that DeSantis discloses Timolol, right?
16
        Α.
             Yes.
17
        Q.
             Okay. And DeSantis, through Timmermans,
18
   discloses Brimonidine, right?
19
        Α.
             Yes.
20
        0.
             Okay. And DeSantis discloses BAK, right?
21
        Α.
             Yes.
22
       - Q .
            And DeSantis is a fixed combination ophthalmic
23
   drug to treat glaucoma and ocular hypertension, right?
24
        Α.
             Are you reading --
25
             No. I'm just looking at you and asking you a
        Q.
```

```
question.
 2
             It disclosed a fixed combination of
   Apraclonidine and Timolol, yes.
 3
             It disclosed a fixed combination of an Alpha-2
 4
 5
   agonist and a beta-blocker, right?
            Yes.
 6
        A .
 7
          For treating glaucoma?
 8
        A. Yes.
             Yet you saw nothing in there, right? That's
 9
        Q.
10
   what you said. Nothing. A needle in a haystack, right?
11
             I said needle in a haystack, yes.
12
                  MR. GOLOB: I pass the witness, Your
13 Honor.
14
                  THE COURT: Redirect?
15
                     REDIRECT EXAMINATION
16
   BY MR. DENNING:
        Q. Dr. Noecker, would it surprise you if the
17
   Alphagan P .15% was approved by the FDA on March 16th,
18
  2001?
19
20
        Α.
             No.
21
        Q. And counsel for defense said August 2001.
   Would it surprise you if it was actually March 2001?
22
23
             Actually, it makes A lot more sense. I
24
   actually should remember that, because other drugs were
25
   approved on that date. Now that you jogged my memory,
```

```
you're correct.
1
2
             Okay. And that was more than a year before
   the inventors filed for these patents-in-suit, correct?
3
 4
        A.
             That's right.
 5
                  MR. DENNING: No more questions, Your
   Honor.
 7
                  MR. GOLOB: No redirect, Your Honor.
8
                  THE COURT: You may step down.
9
                  THE WITNESS: Thank you, Your Honor.
10
                  THE COURT: Who will be your next
11
   witness?
12
                  MS. BROOKS: Your Honor, with that, the
13
  Plaintiffs would rest their rebuttal case.
14
                  MR. GOLOB: Your Honor, we have JMOLs on
15
  quite a few different points, if I could point them out.
16
                  THE COURT: Are you going to have any
   surrebuttal?
17
                  MR. GOLOB: We will. But they have not
18
  put up any evidence with respect to Claims 1 through 3.
19
20
                  THE COURT: Well, you know, this Court
21
   granted a summary judgment as to Claims 1 through 3. I
   don't think they're relevant at this stage. I think we
23
  mooted those, Counsel, at your request. I took them out
24
   of the case.
25
                  MR. GOLOB: I understand that, Your
```

```
Honor. We DJ'ed them, and just for completeness of the
1
 2
  record for appeal, we just wanted to --
                  THE COURT: Well, you can make your
3
 4
  motions, but I just want it clear that you took them out
 5
   of this case as far as this Court's been concerned. At
   your request, I granted the summary judgment.
 7
                  MR. GOLOB: Okay. Would you like us to
  wait until the end of all of the evidence?
 8
                  THE COURT: I'm happy for you to do
9
10
   whatever you want to to preserve your record.
                  MR. GOLOB: Okay. So we will make a
11
12
   judgment, notwithstanding the verdict, that Claims 1
13
   through 3 of the '149 patent are invalid for
14
   anticipation, obviousness, lack of written description,
   and lack of enablement.
15
16
                  We'll also make a JMOL that all of the
   claims of the remaining patents that are asserted are
17
18
   invalid under both anticipation and obviousness.
19
                  THE COURT: Denied.
20
                  I'll see y'all at 3:15.
21
                  COURT SECURITY OFFICER: All rise.
22
                  THE COURT: Be ready to go with your
23
   surrebuttal.
24
                  (Recess.)
25
                  COURT SECURITY OFFICER: All rise.
```

```
THE COURT: Please be seated.
1
2
                  All right. Who will be your first
   witness?
3
 4
                  MR. DAVIS: Your Honor, before we call
   our first witness, the attorneys would like to proffer
 5
   our deposition designations into evidence. We've
   prepared binders for each party, and we'd like to put
   those in evidence.
9
                  THE COURT: All right. Have y'all got it
   in electronic form so that you can put it in as an
10
   exhibit?
11
12
                  MR. DAVIS: Yes, Your Honor.
13
                  THE COURT: Okay. Just as the docket --
14
   whatever the next docket -- whatever the docket number
15
   is in the file, and the Court has got a hard copy as I
16
  requested. Thank you.
17
                  (Witness sworn.)
                  THE COURT: Let's proceed.
18
      JOEL W. HAY, Ph.D., DEFENDANT'S WITNESS,
19
20
                      DIRECT EXAMINATION
21
   BY MR. MCTIGUE:
22
      Q. Good day, Dr. Hay.
23
             Would you please introduce yourself to the
24
   Court.
25
        A. Afternoon, Your Honor. My name is Joel Hay.
```

Dr. Hay, who are you currently employed by? 1 Q. Currently employed by the University of 2 Α. Southern California. 3 And what is your job title at USC, Dr. Hay? 4 Q. I'm a professor and founding chair of 5 Α. pharmaceutical economics and policy. 7 Q. How long have you been at USC? 8 A. More than 20 years. I'd like to direct you to DTX273 in your 9 notebook. Do you recognize this document? 10 Yes. This is the report I prepared for this 11 A. 12 case. Dr. Hay, can you please just briefly describe 13 your educational background, experience, prior to 14 15 joining the faculty at USC? Yes. I got my bachelor degree from Amherst 16 College in 1974; got a master's degree and Master of 17 18 Philosophy from Yale University; and then I got my Ph.D. in economics from Yale University in 1980. 19 20 Doctor, after you finished graduate school, Q. 21 what was the next thing you did in research? 22 After graduate school, I became an assistant professor first at the University of Southern California 23 24 and then at the University of Connecticut Health 25 Sciences Center. And both of those positions, I was

```
1
   working on health economics and pharmaceutical
   economics.
3
        Q. And when did you finish up at the University
   of Connecticut?
             I believe that was around 1982. At that
5
        A.
   point, I then moved to Project HOPE Center for Health
   Affairs --
        Q. What is that?
 8
9
             -- in Millwood, Virginia.
             That's a -- Project HOPE is a global
10
11
   non-profit charity that provides American healthcare
   services and education to less developed countries
12
   around the world and also health policy services.
13
             Where did you go after Project HOPE, Dr. Hay?
14
        Q.
15
             After Project HOPE, I went to the Hoover
   Institution at Stanford University. That's a think tank
16
17
   that looks at a variety of both international and
   domestic policy issues. I was the health and
18
   pharmaceutical economist at Hoover.
19
20
             Is it correct, Dr. Hay, that throughout your
   career, you have studied economics and economical issues
   associated with healthcare?
22
        A. Healthcare and pharmaceuticals, yes.
23
24
             Do you have any areas of specialty within the
   field of economics?
```

- A. Well, my primary focus is on pharmaceutical economics.
 - Q. What is pharmaceutical economics?
- A. Pharmaceutical economics is the application of economic theory, principles, methods, and investigation techniques to pharmaceutical markets, pharmaceutical industry, pharmaceutical R&D, intellectual property, the value of different pharmaceutical products.
- 9 Q. Are there any areas of particular interest for 10 you in your research?
- A. Well, I certainly, along with that, look at issues of outcomes research, econometrics, quality of life evidence, health policy, evidence-based medicine, but it's all generally in the rubric of pharmaceutical economics.
- Q. Doctor, have you published peer-review articles in these areas?
 - A. Absolutely. I've published over 300 scientist abstracts, posters, and presentations and over 150 peer-reviewed scientific publications in the scientific literature on these topics.
- Q. Are you an editor of any of these peer-reviewed journals?
- A. I was founding editor and chief of Value in
 Health, The Journal of the International Society of

18

19

20

21

3

```
Pharmacoeconomics and Outcomes Research.
1
 2
             That's a mouthful. I'm going to call it
  pharmaceutical economics. It's the same thing, right?
 3
 4
             Yes.
 5
        Q.
             Have you ever worked in the private sector or
   as a consultant on pharmaceutical economics?
             Yes, I have. I've worked for a number of
 7
   different government agencies, federal, state, local.
   I've worked for international agencies. I've worked for
10 non-profits.
11
             I've done consulting in the pharmaceutical
   industry for most of the big pharmaceutical companies.
12
   And I've done legal expert consulting, again, for
13
14
   pharmaceutical companies, both generic and brand name.
15
             Doctor, have you ever testified in a patent
16
   case as an expert on the topic of commercial success or
17
   a pharmaceutical product in general?
             Yes. I've testified in federal court in two
18
        Α.
19
   commercial success patent cases for pharmaceutical
20
   products. In one case, I testified for the plaintiffs;
21
   in the other case, I testified for the defendants.
22
             Have you ever been disqualified as an expert
23
   in the area of commercial success?
24
        A .
             No.
25
                  MR. MCTIGUE: Your Honor, Defendants
```

```
present Professor Joel Hay as an expert in the field of
 2
   pharmaceutical economics, including the analysis of
   secondary indicia of non-obviousness, such as commercial
 3
   success.
 5
                  THE COURT: Allow him to testify
  according to the disclosures of his expert report filed
 6
   in this case.
             (By Mr. McTigue) Dr. Hay, what is your opinion
 8
   as to whether or not Combigan is a commercial success?
10
             My opinion is that Combigan is not and hasn't
   been a commercial success. The clear weight of the
11
   evidence shows that it's not a commercial success.
             In addition, I see no nexus between any
13
   indicators of commercial success shown for Combigan and
14
   the claims of the patents-in-suit.
15
        Q. Dr. Hay, did you review any reports from the
16
   other experts retained in this matter?
17
             Yes. I reviewed the reports of Dr. Noecker
18
        Α.
19
   and Dr. Tanna.
20
        Q.
             As part of your analysis, did you review the
   patents-in-suit?
21
22
        A.
             Yes.
23
             And other than the patents-in-suit and the
   various expert reports, what Allergan documents did you
24
25 review in forming your opinions?
```

```
I reviewed a number of Allergan documents.
1
   looked at business plans, marketing research, market
3
   documents, financial documents, a number of different
 4
  Allergan documents.
 5
        0.
             Doctor, were you in the courtroom this morning
   when Mr. LeCause testified?
        A. Yes, I was.
 7
                  MR. MCTIGUE: Savi, would you please put
 8
   up the gross sales slide that Mr. LeCause testified to
   today?
10
11
             (By Mr. McTigue) Doctor, this is a
   demonstrative slide counsel used in their opening, and
12
13
   obviously, they switched it today to make an adjustment
   to -- I know you have some issue with your color, but
15
   there is a green line, and they adjusted that, so it's
16
   no longer trending down; it's almost flat.
17
             But other than with that representation to
18
   you, this is the gross sales slide that was used this
   morning.
19
20
        Α.
             Yes.
21
             Dr. Hay, does this indicate commercial success
22
   to you?
23
             No.
        Α.
24
             Why not?
        Q.
25
        Α.
             This -- this chart only has these two lines,
```

```
gross sales and marketing spend, and there's some very
2
   important things that are missing from this chart.
3
             Do you agree in using gross sales in the
   commercial success analysis for Combigan?
 5
             Absolutely not. If you want to determine
   commercial success, you have to look at what kinds of
6
   rebates, discounts, coupons, and charge-backs are
   included to get those gross sales.
             Dr. Hay, did Mr. LeCause take into account
9
        Q.
10
   these rebates, coupons, and/or price discounts for
11
   Combigan in his determination this morning?
12
        Α.
             No.
13
             How does this affect your analysis?
        Q.
14
             It definitely would change the slopes, change
   these lines.
15
             Did you prepare any demonstrative slides in
16
   response to this demonstrative slide?
17
18
        Α.
            Yes, I did.
19
                  MR. MCTIGUE: Please bring up Hay 1.
20
        Q.
             (By Mr. McTigue) Now, we have put the --
21
   again, the blue line and the green line. The blue line
22
   here represents gross sales, correct, Doctor?
23
             Yes.
        Α.
24
             And the green line with that one
25
  representation that it's now trending flat is what
```

```
Plaintiffs used this morning.
1
 2
             Did you add anything to this, Doctor?
3
             Yes, I did. Using the data from that
   financial P&L, profit and loss, document that
 4
 5
   Mr. LeCause looked at this morning, I added in the net
   sales and the sum of all marketing and discounts.
 7
             I extended it out through 2011, because there
  was also data for the first quarter and -- and so I just
   did a simple straight extrapolation of that.
10
             So if I understand, this red line is a
11
   combination of what Mr. LeCause looked at, which used to
12
   be the green line, and what you've determined is the
   rebates, discounts, coupons, or charge-backs, correct?
13
14
           Right. It's the sum of the marketing
15
   expenditures and all the rebates and discounts.
16
             And then the blue line, which I'll submit to
17
   you is the second line, what is that again?
18
        Α.
             That's now the net sales. And as you can see,
   the net sales that flattened out as of 2011 are actually
19
20
   starting to decline.
21
             Professor, this goes to the end of 2011.
22
   We're not at the end of 2011, so how did you do your
23
   analysis?
24
             Well, even the first quarter of 2011 shows a
   decline in annualized sales for 2011. And so that's how
25
```

```
1
   I compute it. I just annualize the first quarter of
   2011.
 2
 3
             The important thing to look at in this slide,
  though, is that the gap between net and gross sales
 4
   continues to widen from time period to time period.
 5
   And, in fact, if you just look at even the first quarter
   of 2011, there's a 50 percent increase in rebates and
   discounts in that one time period.
             So we're seeing really all of the increase in
 9
10
   gross sales being accounted for by increased discounts,
   rebates, and coupons.
11
        Q.
12
           Dr. Hay, what's the source of the information
13
   for the graph that you've created here?
             Well, as I said, this is from that profit and
14
15
   loss financial statement, and I've got some concerns
   about that data. It's -- it's not audited. There are a
16
17
   lot of discrepancies in that data.
18
             There are a lot of entries, which I'm not sure
19
   what exactly they mean, but this was what I had to work
20
   with, in terms of -- of looking at net sales and -- and
   rebates.
21
22
             Did you do any analysis on your own, outside
23
   of Plaintiff's profit and loss statement, to render your
24
   opinion, Dr. Hay?
25
        A. Well, I certainly looked at a number of other
```

```
1
   data sources. In particular, I looked at the IMS data.
 2
             What is IMS data?
             IMS Health is a major third-party data
 3
 4
   collection service for the pharmaceutical industry.
   They collect information on pharmaceutical sales,
 5
   pharmaceutical prescriptions, marketing expenses, detail
   expenses, journal advertising, contacts, free samples,
   all of the things that go into marketing and promotion.
   And it's widely used by the industry, because they want
10
   to keep track of how effective their marketing efforts
11
   are.
12
        Q.
             And so did you utilize this IMS data to do any
13
   comparisons yourself?
14
        Α.
             Yes, I did.
15
        0.
             Okay.
16
                  MR. MCTIGUE: Okay. Could you bring up
17
   Hay 2, please.
18
             (By Mr. McTique) Doctor, if you could orient
   myself and the Court to what we're looking at here,
19
20
  please.
21
             Okay. So this is IMS Health data, which we
22
   could only get back to 1998, for the entire class of
23
   drugs in the glaucoma IOP category. And these are all
24
   the drugs that have been launched in the last 15 years
25
   still on the market. And so there's one drug that's --
```

```
that's off of here, because it was withdrawn from the
 2
   market.
 3
             But basically what this shows is that if you
  adjust for time from launch -- and you sort of have to
   do that, because Combigan is, I think, about the most
  recent drug launched into this market -- you can see
 6
  that from year of launch forward, Combigan is that
   lowest line down in the bottom. I think that's a gold
   color.
10
             It's performed the worst in terms of any of
11
   these drugs, in terms of garnering market share over
   time. So that by year four from launch, it's way below
12
   any of these other drugs.
14
             Doctor, if you included another drug within
15
   this -- the one that you said wasn't on the market
16
   anymore, would it change your opinion?
17
            No. That would be just another drug that
   didn't do well.
18
19
        Q. Dr. Hay, these four years are not the same
20
   four years, are they?
21
       A. No, no. For example, Xalatan, which is way up
22
   there on the top, I believe was launched somewhere
23
   around 1996. And that's why I only had two years of
   data on it, because my set only goes back to 1998.
25
             But you can see that one did extremely well,
```

```
in terms of garnering market share in the first four
1
 2
   years.
             Well, I want to talk about the relevant market
3
 4
   and why, for instance, you included Xalatan.
 5
             Dr. Hay, why did you select these products?
             Well, I read the expert report of Dr. Noecker,
6
   and I couldn't find any definition of the relevant
   market in -- in that expert report. Nothing from the
   other side gave me a definition of the -- of what the
   relevant market is. So I didn't have anything
10
11
   specifically to rebut in terms of a relevant market.
12
             So to decide what are the appropriate
13
   comparators, which is what an economist does -- this is
14
   what economists in this area specialize in, is defining
15
   what is in the relevant market -- we look at what drugs
   are reasonable substitutes for each other.
16
17
             And all the evidence that I could see in this
   case suggested that all of these drugs and maybe other
18
19
   things belonged in the relevant market. For example,
20
   maybe even laser treatments, maybe even surgery, maybe
21
   even some other types of interventions might belong in
22
   the relevant market.
23
             So I -- I didn't define the outer limits of
24
   the market, but it was pretty clear from what I saw in
25
   this case that all of these drugs are in the relevant
```

market.

1

2

3

5

8

11

12

13

14

15

16

17

18

19

20

21

22

23

- Doctor, just -- again, what is the source of the data in this chart?
- The source of this data is IMS Health sales revenue -- gross sales revenue, as reported for each of these drugs going back over time. And it's adjusting for the fact that the market is actually changing over time. The market, I think, is growing over time.

So we're not trying to penalize Combigan 10|because it was a bigger market; we're saying, out of all the drugs available at each point in time from time of launch, what percentage of the market did each of these drugs get.

- Doctor, there's been talk of monotherapy, concomitant therapy. What, if any, consideration did you give to initial monotherapy medications as being in the relevant market?
- Well, I heard Mr. LeCause this morning, as well as his deposition testimony, indicate that Combigan is sometimes used as initial therapy. Certainly I've seen nothing to suggest that Allergan wasn't concerned about initial therapies, as well as adjunctive and combination therapies.

24 And so -- in fact, they don't even break out their sales for Combigan by initial versus second line 25

```
versus third line, nor do they do that for any of the
  other products. So I think it's reasonable to conclude
  that all of these drugs are in the relevant market.
             So if all the IOP lowering agents are in the
        Q.
  relevant market for Combigan, what does this do to
   Combigan's share?
             Well, what it says is that by 2010, Combigan's
   share was only about 5.4 percent of the entire market.
             Professor Hay, did you consider any other
   assertions by Allergan's marketing executives in
   determining the relevant market?
        Α.
             Yeah. I saw the testimony of Mr. Bogard,
13
   who's a senior director of global marketing research for
   Allergan, and he stated that Combigan is a -- definitely
   a small share of the glaucoma market.
            Okay. I want to switch gears from what the
   market is to what are some of the metrics you used.
             Doctor, first explain to us, what does the
19
  term cumulative revenue mean to you?
             Cumulative revenue would be the dollar sales
   that a product garners year on year on year. So, for
22
   example, if in the first year they sold a hundred
   dollars worth, second year $200 worth, third year $300
24
   worth, then the cumulative revenue over three years
```

would be \$600.

1

3

4

6

7

10

11

12

14

15

16

17

18

20

21

23

25

```
Okay. Now that we know what it is, why is it
1
        Q.
  relevant to your analysis?
2
             Well, again, it's a measure of how rapidly a
3
   product is able to garner sales, and obviously, faster
   is better.
5
             Did you prepare a table on your analysis of
6
        Q.
   the cumulative revenue of Combigan?
8
        A .
            Yes.
            Okay.
9
        Q.
                  MR. MCTIGUE: Please pull up Hay 3.
10
11
             (By Mr. McTique) Again, Dr. Hay, if you could
12
   orient us to the table.
13
             Okay. So here, as I did with the previous
14
   slide, I tried to keep things on a level playing field
   by taking every drug from the year of launch, not to
15
16
   penalize Combigan, and you can see that, nevertheless,
   by five years out of launch -- and this, again, is
17
   annualizing the Q12011 data -- Combigan, which is the
18
   third line down -- but these are the alphabetic, so that
19
20
   doesn't mean it's No. 3 -- is actually the worst
   performing of all of these drugs by year five from the
21
22
   year of launch.
             For example, Xalatan by year five had achieved
23
   $900 million plus in cumulative revenue.
24
25
             Alphagan P, by year five from launch, had
```

```
achieved $865 million dollars.
1
 2
             Combigan, which performed the worst, had only
   achieved about $350 million by year of launch.
 3
 4
             Doctor, Combigan launched in late 2007,
   correct?
 5
 6
        Α.
             Yes.
 7
             So at least for year one, what did that do to
   Combigan's revenues?
9
             Well, it kept those revenues somewhat small,
10
   because it launched in October of '07. But even if you
11
   look at -- at Combigan compared to the other drugs in
   year four, it doesn't do as well as the -- as any of the
12
13
   other ones.
        Q. You said Combigan was one of the more recent
14
15
   launches, correct?
16
        Α.
             Yes.
17
             Did you adjust for inflation in this chart?
18
             No. And if I had adjusted for inflation,
        A.
19
   Combigan would look even worse, because most of these
20
   drugs, like Xalatan, Alphagan P, Cosopt, et cetera,
21
   launched much earlier, and so the numbers would actually
   be much larger for them.
22
23
             Did Allergan's expert or the testimony you
        0.
24
  heard today indicate that Allergan examined cumulative
25
   revenue for any of their glaucoma medications for
```

purposes of their Combigan commercial success analysis? 1 2 I didn't see any evidence that Allergan's expert or -- or any of the testimony of the Allergan 3 people, like Mr. LeCause, even considered the performance of Combigan in terms of sales, or anything 5 else for that matter, relative to any of these other IOP 6 7 drugs. Okay. We've talked a little bit about 8 financial performance. I'm going to switch gears with 10 you, and I want to talk about the second part of your 11 analysis. 12 Beyond your opinion that Combigan has not been a commercially successful product in the glaucoma 13 14 market, do you have any opinion on whether the sales of Combigan are driven by factors other than the claimed 15 16 invention? A. Yeah. I think the evidence that I've seen 17 18 overwhelmingly suggests that the sales of Combigan are driven by marketing, discounting, rebates, coupons, the 19 20 kinds of things we saw in those two lines that I added to the initial chart there. 21 22 What are some of the materials that you reviewed to determine that aspect of your commercial

A. Well, again, IMS provides information that

24

25

success analysis?

```
allows you to look at marketing expenditures and other
   things. They don't allow you to look at discounts and
 3
   rebates. So for that, I had to use this same profit and
   loss financial statement that we've already talked about
   a couple times.
 5
             And did you prepare a slide on this analysis?
 6
        Q.
 7
        Α.
             Yes.
 8
                  MR. MCTIGUE: Can we bring up Hay 4,
 9
   please?
10
             (By Mr. McTique) Dr. Hay, I think this is a
        Q.
11
   chart on marketing and promotional expenditures. It
12
   is -- got a lot of numbers on it. So if you could
   explain for the Court what this chart is telling us.
13
14
        A. Yeah. Okay. Well, this is only part of the
   chart, and there's a lot of other numbers on here, which
15
16
   I had problems with as well.
17
             But in any case, if you take this chart at
18
   face value, what Allergan says internally is that
19
   cumulatively over the 2007 to 2010 period, they were
20
   spending 35 percent of their gross sales on marketing,
21
   even more, their net sales.
22
             So if I understand you correctly, this is out
23
   of Allergan's profit and loss statement as they've
24
   asserted to us, correct?
25
        Α.
            Yes.
```

1 And you just bifurcated it and shortened it Q. down in your expert report, right? A . Correct. 3 4 Okay. So what numbers on this chart are 5 yours, and what numbers are Allergan? 6 All the numbers are Allergan's except for the bottom row, where I computed the percentage of gross 8 sales, which is represented by the sum of all of the marketing and promotion expenses, for example, the 5099, 10 the 5041, and the 5299. So cutting to the chase, this 35 percent 11 12 number, what does that number represent, Doctor? 13 What that says is that for every dollar of Α. 14 gross sales, 35 cents was spent on marketing and promotion --15 16 Q. And did you --17 -- not to mention the discount. 18 And did you analyze that 35 percent relative to the market? 19 20 Α. Yeah. I looked at IMS data, which also only has gross sales. So that's why I couldn't compare to 21 22 net sales for the IMS data. 23 But for gross sales on the IMS data, I looked 24 at the entire pharmaceutical industry. And what they 25 show is that on average, a branded pharmaceutical

```
company only spends about 6 percent of its gross sales
 1
   on marketing and promotion.
 3
             So what we're seeing here is that Combigan
   spent five or six times as much as the average brand
 4
   name pharmaceutical.
 6
             Doctor, I want to turn to share of voice.
   Can you tell us what a share-of-voice analysis is in a
   commercial success setting?
 8
             Yeah. Share of voice is, out of all the money
   that's spent for a certain therapeutic category, in this
11
   case, glaucoma medications, all the money that's spent
12
   by all the drugs in that class on marketing and
13
   promotion, what percentage of that was spent by a
   specific product, in this case, Combigan.
15
             Did Mr. LeCause or Allergan's expert analyze
   whether any of Combigan's sales were driven by share of
16
17
   voice?
18
             No. They didn't even look at marketing
   expenditures or share of voice.
19
20
        Q.
             Did you?
             Yeah. What I found was that in --
21
   cumulatively through 2010, Combigan spent 11.5 percent
22
   of the $1.4 billion spent on marketing and promotion for
23
   this class. They had more than 10 percent of that.
24
   They had 11.5 percent, and they only garnered 3.2
```

```
percent of the market over that same period.
1
2
             Did you prepare a table on your analysis,
   Professor Hay?
             Yes, I did.
 4
        A .
5
                  MR. MCTIGUE: Can you bring up Hay 5 for
  me.
       Thank you.
7
             (By Mr. McTique) Again, this is out of your
8
   expert report, is it not?
        Α.
             Yes.
9
10
             Okay. Could you orient the Court and myself
11
   to this chart.
12
        Α.
            Yeah. This looks at year four post launch,
13
   which is the only complete year that we have for
   Combigan, and what it shows is the cumulative marketing
14
15
   spend for all of these drugs alphabetically is the ones
16
   that are brands that have been launched in the last 15
17
   years.
18
             And what you can see in the first column is
   the cumulative amount of money they spent on marketing.
20
             What you can see in year four is how much of
21
   the market they've gained, they've garnered through that
22
   marketing spending.
23
             And in the last column, what you can see is
24 how effective their marketing is in converting people to
25 buy their product. So it shows how many millions of
```

```
dollars each of these products had to spend to get
1
  1 percent of the market share.
 2
 3
             So what you can see is that Combigan is by far
  the worst of any of these products. They had to spend
 4
   $24 million for each 1 percent share of the market,
 5
   whereas you look at the one right above them, Alphagan
   P, they only had to spend $3.4 million for each 1
   percent share of the market.
9
             Cosopt, the one right below them, they only
10 had to spend $4.8 million for each 1 percent share of
11
   the market.
12
             So -- and all of the rest of them had to spend
13
   a lot less than Combigan did for each 1 percent share of
   the market.
14
15
        Q. And so based on this analysis, Professor, does
   Combigan's 24.02 million per share point tell you
16
17
   anything about the nexus with the claims of the
   patent-in-suit?
18
19
             It tells me that they're -- that what's
20
   driving sales here is marketing. They can't convert
21
   people to -- to buy this product, except by spending an
22
   inordinate amount of money on marketing and promotion.
23
        Q.
             Doctor, I want to turn to profit now.
24
             Did you hear Mr. LeCause say this morning that
25
   Combigan was profitable?
```

```
1
             Yeah -- well, he said it had a positive net
2
   income.
             Do you have an opinion about whether Combigan
        0.
3
   has a positive net income?
             Yeah. I don't think it does.
 5
        Α.
 6
        Q.
             Why not?
7
             For several reasons. But in particular, I --
        A.
   I looked at the same document that Mr. LeCause looked
   at. That was the only one I had.
                  MR. MCTIGUE: Could we bring up PTX136,
10
  please?
11
12
        0.
             (By Mr. McTigue) Dr. Hay, do you have any
13
   particular concerns with PTX136 that you'd like to share
   with the Court?
14
             Yeah. I think I have a lot of concerns with
15
16
   this document. I think, if we look at very last
17
   column -- or we can look at this one right here. We can
18
   stay right where we are -- they're claiming that they're
   selling a lot of Combigan in '07 through 2010, and yet
19
20
   there's no distribution or freight charges.
             They're getting to distribute this for free?
21
22
   I don't know how you distribute a drug for free. And
   yet every year the distribution cost is zero. So that's
   a big problem.
24
25
        Q. Is that just one example?
```

```
Α.
             That's one example of many.
 1
 2
             In addition to that, where do they get the
 3 |
  marketing numbers in this chart, the marketing costs in
   this -- they just roll a ratio of Allergan's entire eye
 4
   care market, 19.4 percent. That seems to be pulled out
 5
   of a hat. It's not based on any rigorous auditable
   estimate of the cost of marketing Combigan.
             G&A, that's just rolled out at 2 percent of
 8
   sales, which makes no sense. And if you look at the
   last column, everything is zero for 10 years, 1996
10
   through 2006, except what they call R&D.
12
             Now, this morning it was unclear to me, based
13
   on Mr. LeCause's testimony, what is thrown into R&D. He
14
   seemed to say, well, all that's marketing back in '06.
15
   That's part of R&D, which doesn't make any sense.
16
            Legal, back in '06 through 1996, that's all
17
   part of R&D which, again, I find a little perplexing.
    Q. Doctor -- Doctor, if expenses are tied to a
18
   percentage of sales --
19
20
       A. Uh-huh.
21
    Q. -- and Combigan hasn't been launched yet,
22
   would this chart show any expenses for sales?
23
        A. No, not if there's simple percentage of sales.
24
   That's why I find it perplexing. I don't think it's a
25
   realistic assessment of the actual marketing costs,
```

```
certainly prior to launch of the product.
2
             And then another big problem with this P&L
3
   sheet is, if you look at net income before taxes --
 4
             Where is that, Doctor?
5
             That's down there at the bottom. That's one
  of the things that Mr. LeCause talked a lot about, the
6
7
   last --
             Then I'll let the record reflect that's 70,065
8
        Q.
   or 70 million, correct?
10
            Yes. Over the cumulative time period, that's
11
   7 -- $70 million, a little bit more than that. And what
   you see is that before income tax, the numbers identical
  to after income tax.
13
14
             So they're claiming it's a profitable product,
15
   and yet they're not paying any income tax on it. They
   must have strange ways of doing their tax filing.
17
             Did you prepare any analysis of those lines
   from Allergan's profit and loss statement, Professor
18
19
  Hay?
20
        A. Yes, I did.
21
                  MR. MCTIGUE: Please bring up Hay 7 now.
22
  No.
      Hay 7.
23
                  VIDEO TECH: Hay 7?
24
                  MR. MCTIGUE: Table 4 of his report.
25
                  THE WITNESS: Probably the next page.
```

```
1
                  MR. MCTIGUE: There we go. Sorry about
2
  that.
             (By Mr. McTique) Now, Professor, the net
3
  income after taxes that's the top line, is that your
   line, or is that Allergan's?
 6
             That's taken right out of the P&L chart that
   we were just looking at. Every -- all of those numbers
   are right out of that chart.
9
             Okay. And the source here is the P&L chart,
10
  correct?
11
       A.
            Yes.
            But the bottom line, is that out of Allergan's
12
13
   chart, or have you done some analysis on that?
14
            No. What I did was adjust the numbers in the
15
   top line for the fact that you have to deal with the
   cost of capital.
16
17
           What is cost of the capital?
18
             Well, it's time discounting that -- that any
   finance person does, any economist does. And what it
19
20 basically says is that a dollar in the future -- a risky
21
   dollar in the future is not worth as much as a certain
22
   dollar today.
23
             And so you have to adjust for that using a
24 discount factor, which is standard in the industry as
   weighted average cost of capital.
25
```

Doctor, the profit and loss statement had a 1 0. 51-million-dollar charge for clinical trials, and it was 2 in a bucket from 1996 to 2006. How did you account for that \$51 million? 5 Well, clearly, not all \$51 million in the R&D costs, if that's what they were, occurred in 2006. We've already heard testimony that they were doing clinical trials, you know, in 2000, probably in the 1900s as well. And so some of that 51 million is -- in 10 fact, I would guess probably most of it goes back much 11 earlier. 12 So I simply averaged it over the prior 10 years in that column and then did a simple time discount 13 adjustment, and instead of 51 million, it's actually 14 15 \$170.761 million. 16 And not going into your WACC analysis, but, Professor, ultimately, what did you come to as the net 17 income adjusted by WACC for 2011? 18 19 If you just do that simple WACC adjustment, A . 20 the 53-million-dollar net income that Mr. LeCause 21 presented is, in fact, a 52-million-dollar net loss. If there was a 52-million-dollar net loss or 22 maybe a carryforward loss, Allergan wouldn't be paying 23 24 any income taxes on it, correct?

That would be one explanation for why they're

25

Α.

```
1
   not paying taxes.
                  MR. MCTIGUE: I pass the witness, Your
2
3
   Honor.
                  THE COURT: Okay. Cross-examination.
 4
5
                  MR. SHEAR: Thank you, Your Honor.
                  My name is Chad Shear, and I'm an
6
7
   attorney with Fish & Richardson representing the
   Plaintiff.
9
                       CROSS-EXAMINATION
   BY MR. SHEAR:
10
             Dr. Hay, good afternoon.
11
        Q.
           Good afternoon.
12
        Α.
             I'd like to start where you began with the
13
14
   demonstrative that you put up where you added the
   additional lines to the -- to the demonstrative that
15
16
   Mr. LeCause had this morning.
17
             Do you remember that?
18
        Α.
             Yes.
             And the first four years on that
19
20
   demonstrative, that was actual data, right?
21
        Α.
             Yes.
22
       Q.
             Thank you very much.
             It was data from the P&L statement.
23
        Α.
24
        0.
             Sure. Okay.
25
             And -- and the numbers that you have for 2011,
```

```
those are your -- those are estimated numbers, right?
1
             Taken from the 2011 Q1 data annualized.
 2
        Α.
             Okay. And you estimated that at the end of
3
        Q.
   2011, the sales would be 140 million for Combigan?
 5
        Α.
             I believe so, yeah. The gross sales?
6
        Q.
             Yes.
 7
        A. Something like that.
8
        Q.
             And did you -- did you hear -- you were in the
   courtroom today when Mr. LeCause testified; is that
10
   right?
11
        Α.
             Yes.
12
        Q.
             And did you hear Mr. LeCause say that
   internally within Allergan, they're projecting the sales
13
14
   for 2011 to be 155 million?
             I don't specifically recall that, no.
15
16
             But if Mr. LeCause is right, and those numbers
   are correct, then your graph is wrong; is that right?
17
18
             Well, it depends on what the discounts are to
   get to the hundred. Maybe they're discounting even more
19
20
   than they did in the first quarter.
21
             But you'd agree 155 million is higher than the
        Q.
22
   140 that you estimated here.
23
        Α.
             Right. And the discounts could be even
24
   higher.
25
             Okay. Now, Dr. Hay, I think -- I think I
        Q.
```

```
heard you testify that you had some trouble
1
   understanding Allergan's P&L; is that right?
             There were a lot of perplexing entries in that
3
   table, yes.
 4
             Okay. And -- and in light of the fact that
5
  you had some troubles understanding Allergan's P&L, you
   still feel comfortable offering the opinion today in
  Court that Combigan was not a commercial success?
9
             Well, in the totality of everything I've
   looked at, that was just one set of information I looked
11
   at. I looked at a number of other things and --
12
                  THE COURT: Why don't we answer the
13
   question he asked you. He didn't ask you what else you
14
   looked at. I'm not going to put up with it, Dr. Hay.
15
   You've testified too many times in too many courts, and
   you answer the question on cross that he asked you, and
16
17
   don't start giving me a lecture.
18
                  We got that clear?
19
                  THE WITNESS: Yes, sir.
20
                  THE COURT: Good.
21
        A .
             Yes.
22
             (By Mr. Shear) Now, Dr. Hay, I'd like to talk
23
   about your experience a minute, if you don't mind. And
24
   I want to make sure I get it right. I think you said
25
   that your title -- you're the professor of
```

```
pharmaceutical economics and policy; is that correct?
2
        Α.
             Yes.
3
             And -- and so I -- is it fair, then, that --
   that you -- is it -- start over. Let me see if we can
   get this comprehensible.
6
             You've spent a lot of years studying the
7
   pharmaceutical industry, right?
        Α.
             That's correct.
8
9
             And -- and from that work and your work in the
   Hatch-Waxman cases that you've been involved with, you
10
11
   understand that drug development is an expensive
   process, right?
12
13
        Α.
             Yes.
14
             There's a lot of costs associated with
        Q.
   developing a product.
15
16
        A.
             Yes.
17
        Q.
             There's research and development expenses,
  right?
18
19
        Α.
             Yes.
20
        Q.
             There's the cost of Phase 1 clinical trials.
             Yes.
21
        A.
22
        Q.
             There's the cost of Phase 2 clinical trials.
23
             Yes.
        Α.
24
        Q.
             There's the cost of Phase 3 clinical trials.
25
        A .
             Yes.
```

```
1
        Q.
             And then there's the expense of FDA approval.
 2
        Α.
             Yes.
 3
             And -- and it's all a risky proposition.
 4
   You're not guaranteed it's going to work, right?
             That's correct.
 5
        A.
             And the reward for an innovator like Allergan
   is, in the end, they might get a patent out of it,
   right?
 8
 9
             That's the business model, yes.
10
        Q.
             Okay. And that patent gives them a -- a
   period of exclusivity in which they can try to recoup
   everything they have just spent bringing that drug to
12
13
   market, right?
14
        A .
             Yes.
15
             And, Dr. Hay, you would agree with me, that
16
   it's our patent system that has allowed the creation of
17
   more new drugs and more new biomedical innovations in
18
   this country than any other country in the history of
   the world.
19
20
        A.
             Yes, that's true.
21
             Now, Dr. Hay, I don't remember. Were you in
22
   the courtroom for opening statements?
23
        A.
             No, I wasn't.
24
             Okay. So you didn't hear -- counsel for the
  Defendants said that -- that Combigan was the worst
25
```

```
performing brand name glaucoma medication launched in
1
   the last 15 years.
2
             No, I didn't.
3
             Well, Dr. Hay, you are aware, though, that
 4
   represented over here next to me are four of the largest
5
   generic drug companies in the world, right?
 7
             I don't know that specifically.
        Α.
 8
        0.
             But you are aware they're all here.
             I don't -- I don't keep track of generic
9
        Α.
   companies, to be honest. I don't know which ones are
10
11
   big and which ones aren't. Sorry.
12
        0.
             That's -- that's fair enough. But you would
   agree with me that there are four generic drug companies
13
   represented over here vying for the right to sell a copy
14
15
   of a drug which you say is a commercial failure.
16
             That's correct.
17
                  MR. SHEAR: No further questions, Your
18
   Honor.
19
                  THE COURT: Redirect?
20
                     REDIRECT EXAMINATION
21
   BY MR. McTIGUE:
22
             Quickly, Dr. Hay.
       Q.
23
             Counsel mentioned the cost of FDA approval can
24
   be high, right?
25
        Α.
             Correct.
```

```
Was there anything in Allergan's profit and
1
        Q.
   loss statement that reflected regulatory costs for FDA
3
   approval?
        Α.
             Not that I can see.
 4
 5
             And there are four generics. Is the model for
   generics different than the business model for a branded
   pharmaceutical company?
             Absolutely not. Just because a product is or
   is not profitable for a brand name company has nothing
   to do with whether or not it's profitable for generics.
10
   They -- they're different business models. As we said,
11
   the brand name companies engage in certain kinds of
12
13
   clinical trials and certain kinds of other marketing
14
   activity that generics don't have to do.
15
             For example, generics have mandatory
16
   substitution laws in the United States, so they don't
17
   have to do marketing.
18
             So the fact that a product is commercially
   successful or is not commercially successful for a brand
19
20
   product says nothing about whether it could be
   commercially successful for generic companies.
21
22
             Thank you.
       . Q.
23
                  MR. MCTIGUE: No further questions.
24
                  THE COURT: All right.
25
                  MR. SHEAR: No questions.
```

```
THE COURT: You may step down, Dr. Hay.
1
2
                  THE WITNESS: Thank you, Your Honor.
                  MR. RUZICH: Good afternoon, Your Honor.
3
   We call -- Defense calls Dr. Laskar.
5
                  THE COURT: All right.
 6
                  MR. RUZICH: And good afternoon, Your
   Honor. Rich Ruzich again for Sandoz and the rest of the
8
   Defendants.
                  THE COURT: He's still under oath. You
9
10
  might put that on the record.
                  Doctor, you understand you're still under
11
12
   oath.
13
                  THE WITNESS: I do.
14
                  THE COURT: All right. Let's proceed.
                  MR. RUZICH: Thank you, Your Honor.
15
16
          PAUL A. LASKAR, Ph.D., DEFENDANTS' WITNESS,
                       PREVIOUSLY SWORN
17
18
                      DIRECT EXAMINATION
19
   BY MR. RUZICH:
20
        Q.
             Dr. Laskar, you heard Dr. Noecker admit that
   he is not a formulator, correct?
21
22
             Yes, I heard that.
23
             And are Dr. Noecker's opinions in keeping with
   his admission that he is not a formulator?
24
25
            Yes, I believe that to be the case.
        Α.
```

```
Dr. Laskar, how many expert formulators have
1
        0.
 2
   testified during this trial?
 3
             I've been present throughout the week, and to
 4
   my -- up until now, only myself.
 5
        0.
             And have you ever testified in court before?
           No, I have not.
 6
        Α.
 7
      Q.
             Okay. Dr. Laskar, Dr. Noecker testified that
   he was surprised that you, as an expert formulator of
 8
   more than 30 years, would believe that Brimonidine would
   be your sole choice as the alpha-2 agonist in
10
11
   formulating a fixed combination glaucoma product
   containing an alpha-2 agonist as of 2002.
12
13
             Do you recall Dr. Noecker's statement to that
   effect?
14
15
        A.
           Yes, I do.
16
             And what's your reaction?
        0.
17
        Α.
             I'm surprised that he would make that
18
   observation.
19
                  MR. RUZICH: Can we pull up AGX112,
20
  please?
21
             (By Mr. Ruzich) Now, Dr. Noecker repeated that
22
   DeSantis disclosed hundreds of thousands, as a matter of
23
   fact, millions of different possible combinations of a
24
   glaucoma containing an Alpha-2 agonist.
             Do you recall that right here (indicates)?
25
```

A. Yes, I certainly do.

1

- Q. Now, Dr. Laskar, would a person of ordinary
- 3 skill in the art, in formulating a fixed combination
- 4 glaucoma drug with an Alpha-2 agonist, be reading
- 5 DeSantis as disclosing so many combinations?
- 6 A. A person of skill in the art would -- upon
- 7 reading DeSantis, immediately would envision that that
- 8 list is truncated to a very narrow list of both
- 9 alpha-agonists and certainly beta-blockers.
- 10 Q. Okay. And so this whole analogy about this
- 11 needle in a haystack really comes down to a strand -- a
- 12 single strand of straw in the eyes of a person of
- 13 ordinary skill in the art?
- 14 A. Absolutely, with a big flag on it.
- 15 Q. Let's turn now to beta-blockers and DeSantis.
- 16 Dr. Noecker testified that DeSantis disclosed more than
- 17 50 beta-blockers, correct?
- 18 A. Yes. According to this, 56.
- 19 Q. Okay. Now, Dr. Laskar, would a person of
- 20 ordinary skill in the art, in formulating a fixed combo
- 21 of glaucoma drug -- of a glaucoma drug with an alpha-2
- 22 agonist, have any hesitation whatsoever with choosing
- 23 Timolol as its beta-blocker, along with Brimonidine,
- 24 after reading DeSantis?
- 25 A. Absolutely not. Even if one, as sometimes

```
1
  people do, skips the title and goes to the body of
   the -- of the patent, even reading the list of those --
   that 56 beta-blockers, there's only a small set that
3
   have any history of use in the eye for the control of
   ocular hypertension.
             And if they would then merely look at the
6
   title, then that small number becomes one, Timolol.
7
   They read the claim, it becomes one, Timolol.
             Okay.
        0.
10
       A .
             And by virtue of the fact that Timolol, as
11
   being most prevalently prescribed, would identify
12
   Timolol Maleate as a form of Timolol to be used in
13
   formation -- formulation -- excuse me -- of a fixed
14
   combination of an alpha-2 agonist and Timolol.
15
             To wrap up, Dr. Laskar, did anything that Dr.
16
   Noecker testified about, as well as Mr. LeCause
17
   testified about, have any way or any impact as to your
18
   opinion that the '463 and the '258 patents are rendered
19
   invalid and obvious?
20
        A. No, not at all. I maintain everything that I
21
   testified to yesterday.
22
       Q. And any impact on your opinion that the '258
23
   and '463 patents are invalid as anticipated?
24
        Α.
             No. My opinions stand as discussed yesterday.
25
        Q.
             Thank you, Dr. Laskar.
```

```
1
                  MR. RUZICH: I pass the witness, Your
2
   Honor.
 3
                  THE COURT: Cross?
 4
                      CROSS-EXAMINATION
 5
   BY MS. BROOKS:
6
        Q. Good afternoon, Dr. Laskar.
 7
        A. Good afternoon, Ms. Brooks.
8
             I just have a few questions for you.
9
             Disclosed for you today, although Counsel
10
   didn't use it, was a piece -- or a page from
11
   Remington's. You're familiar with Remington's, are you
12
   not?
13
        A. Yes, absolutely.
14
           Certainly as a formulator, you are; is that
   right, sir?
15
16
       A. Yes. Yes.
17
                  MS. BROOKS: And if we could pull up,
18
   please, DTX -- let's see if I can find the exhibit
19
   number on it -- you know, fortunately, my copy of
20
   Remington's does not have the exhibit number, so I'm
21
   just going to put this on the ELMO.
22
            (By Ms. Brooks) Attached to your exhibit
23
   report as Exhibit A, Dr. Laskar, was this page from
24
   Remington's regarding salt formation; is that right?
25
        A. Yes, it was. I recognize Table 2, yes.
```

```
1
        0.
             And, in fact, you only had two exhibits
  attached to your reply expert report that was in
  response to Dr. Noecker's report, correct?
 3 |
             I believe my reply report was both to
 4
   Dr. Noecker and Dr. Stella.
 5
 6
             Dr. Stella, that's right. And one of the
   things in one of the two exhibits attached was this page
   from Remington's talking about salt formation; is that
 9
   right?
10
        A .
             Yes.
11
             And you've agreed that Brimonidine is
   Brimonidine Tartrate, correct?
        A.
13
             Yes.
14
             Timolol is Timolol Maleate; is that correct?
        0.
15
        Α.
             Yes.
16
        Q.
             And those are two different salts, are they
17
   not?
18
             Yes, absolutely.
        A .
19
             And you agree, would you not, with the
20
   statement in Remington's that salt-forming agents are
21
   often chosen empirically by the pharmaceutical chemist
22
   primarily on the basis of the cost of raw materials, the
23
   ease of recrystallization, and the percentage yield?
24
             Would you agree with that statement?
25
             I believe that statement is somewhat dated
        Α.
```

```
in -- in light of current medicinal chemistry practices.
 1
2
        Q.
             Would you agree with the next sentence,
            Unfortunately, there is no reliable way of
 3
   however?
   predicting the influence of a particular salt species on
   the behavior of the parent compound in dosage forms.
 5
             I would agree with that, yes.
 6
        A .
 7
             And that still applies to this day; is that
   correct?
 9
             Yes. I'm not qualifying that statement
        Α.
10
   whatsoever.
11
             And you would agree that when you make a
12
   combination product where you put them together in one
13
   bottle, in this particular case, you would then be
14
   putting together two different salts into an aqueous
   solution, correct?
15
16
             If the salt forms were, in fact, different,
   then yes.
17
18
             And you would also agree, would you not, that
   when one combines certain salt forms in an aqueous
20
   solution -- strike that -- two salt forms in an aqueous
   solution, there can be what's called a salt exchange,
21
22
   correct?
23
             Yes, strictly speaking. I -- I would modify
   that by saying, so long as those two salts remain
24
25
   soluble, then they basically exist as separate ions that
```

```
each float as a cloud with the negative ions surrounding
1
   the positive, or vice versa.
3
             You can't predict how that -- what's going to
   happen when you put those two salts together in an
4
5
   aqueous solution until you actually do so, correct?
6
             For the most part, you're correct, yes.
 7
        0.
             And now Combigan, there's Brimonidine in
   Combigan, correct?
8
9
             Yes, there is.
        Α.
             And the Brimonidine, there are nitrogen atoms
10
        0.
   which are secondary amines in the Brimonidine; is that
11
   right?
12
13
             Yes, as there is in Timolol.
14
             And you would agree that they could act as
15
   what are called nucleophiles capable of attacking
16
   electron-poor or electrophilic sites, correct?
17
        Α.
             Yes.
18
             And now the Timolol has carbon nitrogen double
   bonds, correct?
19
20
        Α.
             Yes.
21
             And these carbon nitrogen double bonds could
22
   be susceptible to nucleophilic addition, couldn't they?
23
             Yes, they could be.
        A .
24
             And, therefore, they could react with the
25
  nucleophilic amine group of Brimonidine, correct?
```

Yes, they could. 1 Α. 2 And, of course, that wouldn't happen if they Q. were kept in two separate bottles; is that right? 3 That's correct. 4 5 Now, if we go back to DeSantis -- I don't want to reinvent the wheel, but the last time you were on the stand, you agreed that the only formulation that is 8 listed in DeSantis at Column 6, the example, is a formulation for containing Betaxolol; is that right? 10 Α. Yes. 11 And you are aware, are you not, sir, that there have been studies on the effect of Betaxolol as it 12 13 relates to the lowering of intraocular pressure? 14 I'm aware of it as a beta-blocker used in the 15 amelioration of glaucoma and ocular hypertension, yes. 16 And now, Betaxolol is a different mechanism 17 than Timolol, correct? 18 It is a somewhat more selective beta --Α. 19 beta-blocker, yes. 20 Exactly. In fact, it's a cardioselective Q. 21 beta-blocker, preferentially inhibiting the beta-1 adrenoreceptors, correct? 22 23 I don't have that text in front of me, but I 24 would believe that you're reading correctly.

Q. Whereas Timolol is not a selective

Page 125 of 156

25

```
1
   beta-blocker, is it?
 2
             That is correct, yes.
 3
             And one of skill in the art would know that
   Timolol could cause brachycardia, arrhythmia, and even
 4
 5
   congestive heart failure by blocking beta-1
   adrenoreceptors of the heart, correct?
 6
        Α.
             Yes. That is known about Timolol.
             And the Timolol is contraindicated in patients
 8
   with pulmonary disease as inhibition of beta-2 receptors
   in the bronchi and bronchials results in contraction of
10
   smooth muscle of the bronchial tree from unopposed
11
12
   parasympathetic activity leading to bronchospasm in
13
   respiratory obstruction, correct?
14
             I don't know from what you're reading and --
15
   but, yes, as a non-selective beta-blocker and
16
   understanding the impact of a beta -- beta-antagonist on
17
   the respiratory tree, that sounds correct.
18
        0.
             And, in fact, Timolol also crosses the blood
19
   brain barrier and blocks serotonin receptors in the
20
   central nervous system and may cause depression,
21
   weakness, fatigue, memory loss, decreased libido, and
22
   impotence, correct?
23
        Α.
             If you're -- I trust that the reference that
24
   you're reading from is a reliable one.
25
             And, in fact, because Timolol is a
        0.
```

```
non-selected beta-blocker, it should be used with
1
   caution in patients with diabetes mellitus, correct?
2
             Yes, if that's what the text says.
              And, in fact, there have been several reports
   demonstrating that the use of these non-selected
5
6
   beta-blockers, like Timolol, may negatively impact the
7
   patient's quality of life by causing exercise
8
   intolerance, sexual dysfunction, and respiratory
   difficulty, correct?
10
             I trust that the -- the reference you're
11
   reading.
12
        0.
             Whereas Betaxolol, the only beta-blocker
13
  disclosed in a formulation in DeSantis, doesn't suffer
14
   from these problems, does it?
15
             That I -- I'm not a pharmacologist. I'm not a
16
  physician. And so I would -- I would not position
   myself to make a judgment about that.
17
18
            So you would have difficulty opining as one of
   the skill in the art whether one of skill in the art
19
20
   would look at DeSantis and knowing that Betaxolol
21
   doesn't have these same negative characteristics as
22
   Timolol would choose Betaxolol in their formulation.
   You're not able to tell us that one way or another; is
   that right, Dr. Laskar?
24
25
             What I can say is that the DeSantis patent
```

```
explicitly identifies Timolol in the title, explicitly
1
  identifies Timolol in the claim. And for that reason,
  it leads one skilled in the art to identify Timolol as a
3
  first candidate in the formulation of a fixed
   combination of an Alpha-2 agonist and a beta-blocker.
        Q.
             I'm sorry. Are you finished with your answer.
 6
 7
   I didn't want to cut you off.
             I'm done. Thank you.
 8
             My question, sir, was you aren't able to tell
   us whether one of skill in the art would look at
10
11
   DeSantis and go immediately to Betaxolol rather than
   Timolol, because Betaxolol doesn't have the negative
12
   side effects that Timolol does.
13
14
             You're not able to tell us that one way or
15
   another; is that correct sir?
16
        A. No. As I understand the question that you
17
   asked, no.
18
            You -- the answer is, no, you're not able to
   tell us that? Is that correct, sir?
19
20
             That's correct.
        Α.
             But even in DeSantis, we're warned away from
21
   Timolol, aren't we?
22
23
             Again, I don't have the text of that patent in
   front of me at the moment to be able to -- and I can
24
25
   assure you I have not memorized any of the
```

```
patents-in-suit nor DeSantis.
 2
                  MS. BROOKS: Well, then let's pull up
 3
   DeSantis, DTX123, and specifically, Mr. Exline, at the
   bottom of Column 1.
        Q. (By Ms. Brooks) DeSantis teaches one of -- one
 5
 6
   of skill in the art at the very bottom of Column 1, at
   least one beta-blocker, Timolol, has increasingly become
 8
   associated with serious pulmonary side effects
   attributable to its effect on beta-2 receptors in
10
   pulmonary tissue.
11
             Is that correct, Dr. Laskar?
12
        A .
             Yes, I'm reading that. Thank you.
13
        Q. And that is the only negative comment about
14
   any beta-blocker that you can find in DeSantis; is that
   correct?
15
16
        A.
             In the absence of reading to the next column,
17
   I'll trust that -- you have reviewed it more carefully,
18
   more recently than I.
19
        Q.
           Thank you, sir.
20
                  MS. BROOKS: Pass the witness, Your
21 Honor.
22
                  THE COURT: Redirect?
23
                  MR. RUZICH: Thank you, Your Honor.
24
                  Can we pull up DTX145 and 6. Again,
25 DTX145 to Figure 1.
```

REDIRECT EXAMINATION 1 2 BY MR. RUZICH: 3 Do you see Brimonidine and Apraclonidine in this figure, Dr. Laskar? 4 5 Α. Yes, I do. 6 And can you locate the secondary amine that 7 counsel suggested would be attacked by Timolol? I see that there are what can be considered 8 secondary amine in the five-member hexacycle. 10 Q. Okay. Does Apraclonidine have this exact same 11 secondary amine? Absolutely. That entire -- that substructure 12 A . 13 is common in Clonidine, Apraclonidine as well as Brimonidine. 15 Q. Does DeSantis claim Apraclonidine with Timolol? 16 17 A . It does. 18 What would a person expect about the ability Q. to combine Brimonidine and Timolol in light of DeSantis? 19 20 In light of DeSantis, those are identified. 21 would mention that as a formulator, it is part of the 22 normal routine, normal testing in evaluating a 23 formulation to place those two materials together, and 24 to experimentally verify any predispositions or -- or 25 suggested interactions that other literature might --

```
might propose could happen, might happen, may happen.
  And it is uncertain about the certainty -- redundant.
2
   One is not certain that that reaction will, in fact,
 3
   occur until one puts those materials together.
           Great. Does that complete your answer?
 5
        0.
 6
        A .
             But you have to start somewhere.
 7
             Thank you, Dr. Laskar.
        Q.
 8
                  MR. RUZICH: No further questions, Your
9
   Honor.
10
                  MS. BROOKS: No further questions, Your
11
  Honor.
12
                  THE COURT: All right. You may step
13
   down.
14
                  THE WITNESS: Thank you.
15
                  THE COURT: Any other witness?
16
                  MR. BENSON: Defendants call Dr. Tanna.
17
                  THE COURT: Dr. Tanna, you understand
18
   you're still under oath.
19
                  Okay. Let's proceed.
                  MR. LEE: May I approach, Your Honor?
20
21
                  MR. BENSON: May I approach the witness,
22
   Your Honor?
23
                  THE COURT: Yes. The Court has a
24
   commitment. We're going to quit today precisely at
  5:00 o'clock.
25
```

```
1
                  MR. BENSON: The binder looks worse than
2
   it is.
3
                  THE COURT: I don't know what it means.
 4
   I'm just telling you.
 5
                  MR. BENSON: Okay. Thank you.
6
                  May I proceed?
 7
                  THE COURT: Please do.
8
    ANGELO P. TANNA, M.D., DEFENDANTS' WITNESS, PREVIOUSLY
9
                             SWORN
10
                      DIRECT EXAMINATION
11
   BY MR. BENSON:
12
        Q.
             Welcome back, Dr. Tanna.
13
        Α.
             Thank you, Mr. Benson.
14
             Dr. Tanna, do you understand as part of an
15
   obviousness analysis, you are required to consider
16
   secondary considerations that may have been raised by
17
   Plaintiff?
18
             Yes, I'm aware of that.
19
             Okay. And do you understand -- first, were
20
   you present in the courtroom when Dr. Noecker testified
21
   earlier today?
22
           Yes, for all but two minutes.
23
             Okay. And do you understand Dr. Noecker
        Q.
24
  testified about unexpected results and long-felt needs,
25
   which are secondary considerations?
```

```
Yes.
 1
        Α.
 2
             Now, in view of Dr. Noecker's testimony, has
   your opinion about the validity of the claims of the
 3
   '149 and '976 patent changed?
             No, it has not.
 5
        Α.
 6
        0.
             Okay. I'd like to start with the unexpected
   results.
 8
             Could you give me the legal standard you
   applied in analyzing unexpected results?
10
             I compared the claimed inventions with the
11
   closest prior art.
12
        Q.
             Okay. Did Dr. Noecker, in your opinion,
13
   provide a definition of the closest prior art?
14
        A.
             No.
             Did -- in your opinion, did Dr. Noecker
15
        Q.
   provide any analysis about the closest prior art?
16
17
             No.
        Α.
18
             Now, in your opinion, did Dr. Noecker compare
19
   the fixed combination products, which is an embodiment
20
   of the patents, to the closest prior art?
21
        Α.
             No.
22
             All right. What is your opinion as to what is
23
   the closest prior art with respect to these claims?
24
        A .
             I believe DeSantis discloses the closest prior
25
   art, and I believe the closest prior art is effectively
```

the claimed invention itself.

- Q. So in the event the Court finds that the DeSantis reference does not anticipate the claims at issue, do you have an opinion as to what the closest prior art would then be?
- A. Yes. In that case, my opinion would be that the closest prior art is the concomitant serial administration of Brimonidine twice a day at 0.2% and Timolol twice a day at a concentration of 0.5%.
- Q. Why do you believe that that is the closest prior art with respect to the claims of this invention?
- A. Because the number of differences between the claimed invention and what I just described as the closest prior art is the smallest. That comparator, what I just described as the closest prior art, BID/BID concomitant administration, possesses the smallest number of differences compared to the claimed invention.
- Q. And why is it important that it possesses the smallest number of difference, if one is interested in examining certain properties of the composition?
- A. Because as you add more and more differences between the claimed invention and your comparator, it becomes increasingly likely the differences that might be observed could be attributable to those additional changes in your comparator.

```
1
             Okay. Now, what did Dr. Noecker compare the
        Q.
  fixed combination to in his analysis?
             I heard three comparisons. I heard a
 3
   comparison of the fixed combination twice a day to
 4
  Brimonidine administered serially with Timolol
 5
   concomitantly with the Brimonidine being administered
   three times a day, and Timolol being administered two
 8
   times a day. That was one.
             Another comparator was Brimonidine monotherapy
10 three times a day at the 0.2% concentration.
11
             And the third comparison I heard was only with
12
   respect to one side effect, which was ocular allergy.
13
   And that was with Brimonidine dosed twice-per-day
   monotherapy.
14
15
        0.
             Now, were any of those comparisons to the
16
   closest prior art as you've identified it?
17
        Α.
             No.
             And just for clarity for the remainder of your
18
19
   direct, if I'm referring to the closest prior art, I'm
20
   referring to the BID/BID concomitant administration you
   described, okay?
21
22
             Yes.
        Α.
23
             All right. Now, Dr. Tanna, did you compare
24
   the fixed combination to the closest prior art as you
25 have defined it?
```

```
1
        Α.
             Yes, I have.
 2
             I'll direct you to DTX217, please. Please let
 3 me know when you get there.
 4
                  MR. BENSON: Savi, if I could have
  Page -- I believe it's Page 5, which is a little more
 5
   clear to see what -- what this particular reference is.
 6
 7
                  THE WITNESS: Well, I'm afraid I don't
  have 217.
 8
9
                  MR. BENSON: You know, it might be hiding
10
   under your 216 tab.
11
                  THE WITNESS: Yes, I found it.
12
                  MR. BENSON: I had the same problem.
13
             (By Mr. Benson) Could you please identify this
   document for me?
15
             Yes. This is the clinical study report of the
16
   507T study conducted by Allergan.
             And what is being compared in the -- in this
17
18
   particular study?
19
             It's a clinical trial that compares the BID
20
   administration of the fixed combination with what we've
21
   just defined as the closest prior art, the BID/BID
   administration concomitantly.
22
23
        0.
             Okay. Let's go to Page 14 and, again, as we
24
   did yesterday, I'm using the numbers on the bottom
  left-hand corner.
25
```

```
Α.
             Yes.
1
 2
                  MR. BENSON: And if I could get the table
3
  blown up.
 4
             (By Mr. Benson) Can you describe for me what
 5
   we're looking at?
 6
        A.
             Yes. We're looking at a table that describes
  the incidents of the side effects that were observed in
 8
   the clinical trial. These weren't absolutely all of the
   side effects, but these were the ones that occurred with
   an incidence of greater than 1%.
10
11
        Q.
             Okay.
12
             And it's broken into two groups.
13 l
   incidents in the combination group, the fixed
14
   combination, that is, and the incidents in the BID/BID
   concomitant therapy group.
16
             So the combination is the fixed combination
   and the adjunctive, is that the closest prior art as
17
18
   you've defined it?
             Yes, BID/BID concomitant administration.
19
20
        Q.
             Okay. I'm going to identify those second --
   or those side effects Dr. Noecker suggests are relevant
21
22
   to unexpected results.
23
             And those would be oral dryness, somnolence --
   or somnolence, allergic conjunctivitis, conjunctival
24
25 folliculosis, and foreign body sensation.
```

```
Now, with respect to these side effects, could
1
  you please describe for me the differences between the
   fixed combination and the closest prior art?
 3
 4
             Yes. There are some numerical differences,
  but there are no statistically significant differences.
 5
   And in most cases, when there is a numerical difference,
   the incidence of side effects was actually a little bit
  higher with the fixed combination.
9
             Okay. Now, with respect to allergic
   conjunctivitis, what specifically does the 19T study
10
   show us?
11
12
             The 19T study shows us -- and that was a
13
   comparison between the fixed combination and Brimonidine
   administered three times a day and Timolol administered
14
15
   twice a day.
16
        Q.
             I'm sorry. I think I made a mistake.
17
   meant this study which is --
18
                  THE COURT: 19T, I promise you.
     Q. (By Mr. Benson) The 507T study, the study
19
20
   that's in front of you in this particular study --
21
          Yes.
        Α.
22
           -- could you please tell me specifically with
23
   respect to allergic conjunctivitis?
24
        A. Could you just repeat the question in its
25
   entirety, please?
```

```
I don't know if I even remember the question,
1
  but I will try.
2
             I just wanted to identify allergic
3
   conjunctivitis. And could you just let me know what the
  differences were between the fixed combination and the
5
6
  closest prior art?
7
             There is no statistically significant
        Α.
8
   difference, which is what really counts in a study like
   this.
10
        Q.
             Thank you.
             With respect to these other side effects that
11
12 haven't been identified, are there any other -- relevant
13
   differences between the two treatment groups?
14
             There is no statistically significant
        A .
15
   difference in any of these side effects in this table.
16
        Q. Okay. Now, Dr. Noecker showed us a number
17
   of -- of clinical research reports during his unexpected
18
   results analysis.
             Did he identify this particular study?
19
20
        Α.
           No, I don't believe so.
             Now, Dr. Noecker testified about systemic side
21
        0.
22
   effects.
23
             How do systemic side effects come about with a
   topical eyedrop?
24
25
             When you apply an eyedrop on the surface of
        Α.
```

```
the eye, some proportion of that medicine gets into the
 1
  tear drainage system. And the tear drainage system
 2
   carries the medicine into the nose and into the mouth.
   And along the way, those structures are surrounded by
 4
   capillaries so the molecules of the medication can enter
 5
   the bloodstream. And, in fact, the levels can get
   pretty high, because the medicine doesn't go through the
   liver first as it would if you were to take it as a
   pill, for example.
10
             Now, have you seen any evidence about the --
   well, let me ask you a different question first.
12
             What would a person of ordinary skill in the
13
   art expect the blood plasma concentration of Brimonidine
14
   to be in a TID-dose monotherapy as compared to a
15
   BID-dose monotherapy?
16
             With Brimonidine monotherapy, BID versus TID,
        Α.
17
   one would just naturally expect that the blood
18
   concentration of the serum or the plasma concentration
   would be higher with the three-times-a-day dosing.
19
20
   Because you're applying more drug to the surface of the
21
   eye, there is more opportunity for the medicine to get
   into the bloodstream. So you'd expect a higher
   concentration in the blood.
23
24
            Have you seen any evidence in Allergan's
25
   clinical research studies to support this idea that the
```

```
blood plasma concentration is higher in the TID-dose
1
   than the BID-dose Brimonidine?
 2
             I have. In the 12T and 13T clinical trials,
 3
   pharmacokinetic studies were done in which the blood
   plasma levels were actually measured. And in those
 5
   studies, there were three groups.
 7
             One group of patients received the fixed
   combination twice a day, and another group received the
 8
   monotherapy of Brimonidine three times a day. So in
10
   comparing those two, as expected, there was a higher
11
   concentration in the subjects who were getting the
12
   Brimonidine three times a day. And it was about 25
13
   percent higher.
14
                  MR. BENSON: Savi, if you could pull up
15
   DTX211 at 8.
16
        Q. (By Mr. Benson) And rather than having you
17
   thumb through the expensive document --
18
        Α.
             Thank you.
19
        Q. -- we'll just go there.
20
                  MR. BENSON: And if you could, please,
   blow up the pharmacokinetics portion.
21
22
             (By Mr. Benson) Is this the information you
23
   were referring to?
24
        A. Yes, it is.
25
             In the second paragraph, it specifically says
```

```
1
   Brimonidine concentrations were 24 percent lower in the
   combination group than in the monotherapy group at week
 3
   2.
             And here they're referring specifically to the
 4
 5
  Brimonidine three-times-a-day monotherapy group. And
   that difference is statistically significant.
6
 7
             And then it goes on to say that at some other
  timepoint, it wasn't statistically significant, and at
   one other, it was. So it kind of goes back and forth.
10
             And is the disclosure in the 13T study
11
   similar?
12
        Α.
             It is very similar.
13
        Q.
             And just for the record, that would be DTX212
   at 8.
14
             Have you confirmed that?
15
16
        Α.
             I have. I have looked at that.
17
             Okay. Would a person of ordinary skill in the
        Q.
   art expect the incidents -- the incidents of systemic
18
   side effects to be greater with the TID Brimonidine
19
20
   monotherapy as compared to the BID monotherapy in view
   of the higher blood plasma concentrations?
22
             Yes, but, again, now you just mentioned the
23
   BID monotherapy. So that would be a logical step away
24
   from 12T and 13T, which looked at BID fixed combination
25
   therapy.
```

```
I'm sorry. I must have misspoke. I meant --
1
        0.
   I meant the fixed combination product.
2
             So same question, but would a person of
3
   ordinary skill in the art, in view of the blood plasma
 4
   concentration information you reviewed, expect higher
5
   incidences of side effects with the TID monotherapy as
   compared to the fixed combination BID treatment?
8
        A.
             Yes. That would naturally follow, given what
   we know about the dosing all by itself. And it would
10
   also naturally follow, given now what we know about the
11
   blood plasma concentrations.
12
             So did you ever see -- did Dr. Noecker ever
13
   compare the fixed combination to a Brimonidine treatment
   regime, either monotherapy or concomitant, wherein the
14
15
   Brimonidine was dosed twice a day?
16
             Not with respect to systemic side effects,
   but, yes, with respect to local allergic conjunctivitis.
17
18
             Okay. So just with respect to that one side
   effect, correct?
19
20
             That's correct.
        Α.
             Okay. Now, would a person of ordinary skill
21
22
   in the art also expect the concentration of the drug to
   affect ocular side effects?
23
24
             Yes. The more drug you deliver to the surface
25
   of the eye, the more likely you would observe ocular
```

```
local side effects.
1
             Now, with respect to all ocular side effects
 2
3
   Dr. Noecker testified about, with the exception of
   allergic conjunctivitis, did he ever compare the fixed
 4
   combination to a Brimonidine treatment regime wherein
   the Brimonidine was being administered twice a day?
        Α.
             No, he did not.
             Do you have an opinion as to whether or not
8
   the ocular side effects -- and, again, we'll put aside
   for the allergic conjunctivitis for a moment -- but the
10
11
   other ocular side effects Dr. Noecker testified about,
   do you think the results, comparing the fixed
12
   combination to the -- to the various treatment regimes
13
   he compared, were surprising?
15
             No, they were not surprising.
             Okay. So let's return to the -- the allergy.
16
        0.
17
             And can I direct you to PTX91 in your binder,
18
   please.
             I hope it's in your binder. Actually, it is
19
20
  not in your binder. I have it here, though.
21
                  MR. BENSON: Your Honor, may I approach
22
   the witness?
23
                  THE COURT: Yes.
24
             (By Mr. Benson) Dr. Tanna, do you recall
        Q.
   Dr. Noecker testifying about this -- this publication?
25
```

```
1
             Yes, I do.
        Α.
 2
             Can you tell me a little bit about this
 3
   publication?
 4
             It is a -- the result was a retrospective
   chart review that was conducted that compared the
 5
  allergy rates among patients who were receiving
 6
   twice-a-day Brimonidine 0.2% monotherapy versus patients
 8
   who were receiving twice-a-day Combigan.
 9
        Q. Now, yesterday when you were testifying, you
  testified about DTX144, which was a retrospective chart
10
   review done by first author, Stewart.
11
12
             Do you recall that?
           Yes, I do.
13
        Α.
14
             And do you recall Dr. Noecker testifying about
   that document today?
16
        Α.
             Yes, I do.
17
             And what did Dr. Noecker say about the
18
   retrospective study conducted in DTX144?
19
             He correctly stated that the results of the
20
   study like that are less reliable, because the
21
   methodology is not as strong as, for example, a
22
   prospectively conducted clinical trial.
23
             And was that your opinion as well?
        Q.
24
        A. Yes, it was.
25
             Were you using DTX144 for the purpose of
        Q.
```

```
examining the results of that study?
 1
 2
        Α.
             No.
 3
        Q.
             And what were you using it for?
             Just to demonstrate that in that chart review,
 4
  BID -- excuse me -- BID Brimonidine use was being done
 5
   in the real world in combination with beta-blockers.
 6
 7
             Okay. So with respect to PTX91 that you have
        Q.
   in front of you, do you -- do you agree with Dr. Noecker
   that the type of study done in this -- in this reference
10
   is also unreliable?
11
             I agree it's weaker evidence.
        Α.
12
        0.
             Okay. Well, be that as it may, why don't we
   go to Page -- third page, so Page 3. And at this time,
13
14
   the PTX numbers are on the lower right.
15
                  MR. BENSON: And I'd like to highlight
16
   the chart at the very top.
17
        0.
             (By Mr. Benson) And do you recall Dr. Noecker
18
   testifying about this?
             Yes, I do.
19
        Α.
20
             Now, if a person of ordinary skill in the art
21
   or any skilled practitioner were to compare two
22
   different treatment regimes, wherein each regime
23
   contained Brimonidine, approximately how long would it
  take before a difference in allergic side effects could
  be detected between those two drugs?
25
```

A. My opinion is that about three months the difference would be apparent, and if you had a large enough study, which I considered the 507T to be a large clinical trial, by the way, that you would be able to detect the difference at that point.

That doesn't mean that everybody who is going to develop an allergy will have declared themselves by then, but at that point, I would expect enough of a difference that someone would be able to make such a determination.

- Q. So what does the reference Dr. Noecker was relying on indicate with respect to the two treatment regimes here at the three-month time period?
- A. It indicates that the incidence of allergy is significantly higher by 18 months in the Brimonidine BID monotherapy group compared to Combigan BID.
- Q. Now, again, with respect to the 507T study you told us earlier that when you compared Brimonidine or the fixed combination to the closest prior art, at three months, there was no statistically significant difference in allergic conjunctivitis, correct?
 - A. That's correct.
- Q. Do you have an opinion as to whether or not
 any masking ability of Timolol to kind of improve the
 allergic conjunctivitis rate was already present in the

```
prior art BID/BID concomitant therapy regime?
1
2
             Yes, I think it was already present in the
   closest prior art, BID/BID concomitant therapy. And I
   think that you know that, because, first of all, in the
 4
 5
   507T study, the allergy incidence was similar.
6
             And not only that, but when you compare 507T
   with other studies, you see that the allergy incidents
   in both groups was lower than had been seen in other
   well-done studies.
           Let's -- all right. Let's -- let's talk about
10
11
   the IOP-lowering ability of the fixed combination as
   compared to the closest prior art.
12
13
             Was the IOP-lowering ability of the fixed
14
   combination in comparison to the -- made in the 507T
15
   study with respect to the closest prior art?
             Yes, it was.
16
        Α.
17
             And what was the result?
18
             The result was that there was no significant
   difference in pressure-lowering efficacy between fixed
19
20
   combination BID and concomitant BID/BID therapy.
21
             Now, were the results of those studies ever
22
   published?
23
             Yes, they were published in 2005 in an article
24
   that was written by Goni, G-O-N-I.
25
        Q. And I'll direct you to DTX023.
```

```
And, Dr. Tanna, just to be clear, because
1
   you're not representing that this reference is prior
 2
   art, correct?
             This is not prior art.
 5
             Okay. And is -- this is the study that --
   that compares the fixed combination to the closest prior
   art, correct?
8
        A.
             Right. It's the peer-reviewed publication
   that arises from the 507T Allergan clinical trial.
10
             Now, did Dr. Noecker refer to this -- this --
11
   well, let me set up some foundation.
12
             Did you review Dr. Noecker's expert report
13
  that was submitted in this litigation?
14
        Α.
             I did.
15
        0.
             And that -- was that report of Dr. Noecker
16
   submitted in response to your own invalidity opinions?
17
        Α.
             Yes, it was.
18
             And did Dr. Noecker cite the Goni article?
        Q.
19
        Α.
             I don't believe so.
20
        Q.
             Did Dr. -- or did Dr. Noecker cite the 507T
21
   study --
22
        Α.
             No, he did not.
23
        Q.
             -- in that report?
24
             And did Dr. Noecker talk about either the 507T
25 study or the Goni reference in giving his testimony
```

```
1
   today?
 2
             I don't believe he did.
 3
             Do you believe that Dr. Noecker was aware of
   the Goni reference when he submitted his expert report?
 5
             He must have been. I know he has cited this
        Α.
   in some of his own papers.
 6
 7
        Q.
             I'll direct you to DTX282.
 8
             All right. If I could -- is this the
   reference that you are referring to?
10
        Α.
             I'm still getting to it.
11
             It is, yes.
12
        0.
             Now, can I direct you to Page 8, and there is
13
   a paragraph on the right-hand column called
   Brimonidine/Timolol fixed combination. And I'll take
14
   you to the very last sentence in this -- in this
15
  reference.
16
17
             And what does Dr. Noecker say here about the
   fixed combination as compared to the closest prior art?
18
19
             Both treatments were well-tolerated with no
20
   difference in adverse events between groups.
21
             Do you recall Dr. Noecker talking about the
22
   afternoon trough associated with BID Brimonidine
   monotherapy?
23
             Yes, I do.
24
        Α.
25
             I'd like to direct you to -- do you recall
```

```
testifying about the 19T study yesterday?
 1
 2
        Α.
             I do.
             Okay. I'll direct you to that, which is
 3
 4
   DTX213, and in particular Page 6.
 5
                  MR. BENSON: And I want the very last
   paragraph on the bottom of this inserted table.
 7
             (By Mr. Benson) And you can -- can you tell me
   what's being described here?
 8
             It's basically a disclosure that at the 28-day
 9
   mark, there was no statistically significant difference
10
11
   in mean IOP value between the combination and the
   concurrent groups at all timepoints, except hour 8 where
12
13
   the concurrent group had a lower mean IOP than the
   combination group.
14
15
             And what they mean there is that concomitant
16
   therapy, TID/BID, resulted in better pressure lowering
   than the fixed combination at the hour 8 afternoon
17
18
   timepoint. That's the key timepoint where you see a
19
   difference between Brimonidine monotherapy TID and
20
   Brimonidine monotherapy TID.
21
             So this is where you would go to, to look for
22
   a difference, if you were going to compare the fixed
23
   combination to TID/BID monotherapy. It's the key
24
   comparator.
25
             Okay. And is this the basis of your opinion
```

```
that the fixed combination is not as effective as
 1
   TID/BID concomitant therapy?
 3
        Α.
             Yes, it is.
 4
             And is this the very same trough coming up
        Q.
 5
   again that Dr. Noecker was talking about?
 6
             It's the same timepoint, same trough, yes.
 7
        0.
             Okay. And this is with respect to the fixed
   combination, correct?
 8
 9
        Α.
             That's correct.
10
             And is this what a person of ordinary skill in
11
   the art in early 2002 could have reasonably expected?
12
             I think one could reasonably expect this, yes.
        Α.
13
             Now, do you recall Dr. Noecker testifying
14
   about PTX77?
15
                  MR. BENSON: I'm going to have to put
   this on the ELMO, because I don't have a copy, unless we
16
17
   can get Mr. Exline to put that up.
18
                  That's fine. We can do it this way.
19
             (By Mr. Benson) This is PTX77, and Dr. Noecker
        0.
20
  testified about this today.
21
                  MR. BENSON: And I can't seem to figure
   out what I'm doing here. Sooner or later, I will figure
22
23
   it out or not.
24
                  All right. I just can't get it on there.
25
        Q.
             (By Mr. Benson) Okay. Now, can you describe
```

```
for me what we're seeing here?
1
             I would -- I think this is the Sherwood paper;
 2
   is that correct?
        0.
             That's correct.
 4
 5
             Okay. So the Sherwood paper compares the
  fixed combination -- you'll have to remind me of the
   comparison here.
8
             It's the fixed combination twice a day versus
  Brimonidine monotherapy three times a day and Timolol
10
   monotherapy twice per day.
11
             Now, do you recall Dr. Noecker testifying
12
   about the unexpected nature of these results?
13
             I do.
        Α.
14
             Do you agree with that?
             I don't think it's unexpected. I think it's
15
        Α.
16
   pretty much exactly what you would expect, based on
   previous experience with BID/TID comparisons of
17
   Brimonidine monotherapy, based on what one of ordinary
18
19
   skill would know about Timolol.
20
             When you say -- when you say reasonably
        Q.
21
   expect, do you mean that the person would expect those
   exact numbers?
22
23
             No, that's not at all what I mean.
24
             Whenever you make any kind of a comparison
25 to -- to anticipate or to determine what you would
```

```
1
   expect the results to be -- for example, the claimed
   invention -- basically, the previous experience just
 3
   gets you into the ballpark. You don't expect to nail
   it.
 4
 5
             For example, I heard some use of the Cosopt
   experience to try to make a determination of what would
  happen with the fixed combination Combigan. And I think
   that you're doing an apples-to-oranges comparison, so
   you'd expect to get into the right ballpark, but that's
   about it.
10
11
             Okay. Dr. Noecker also testified about
        Q.
   long-felt need. Do you feel Combigan satisfied a
12
   long-felt need?
13
14
             I don't think so, no.
15
        Q.
             Why not?
16
        A.
             Well, I think there is a place for fixed
17
   combination agents. There's no question about that.
18
          But when you have the possibility of serial
19
   administration of the fixed combinations, that, I think,
20
   eliminates the strong phrase, long-felt need.
21
           I think that also, since we have other fixed
22
   combination agents available and we had them prior to
23
   the claimed invention, that also diminished the need for
24
   another fixed combination.
25
             So, for example, if at the time of the claimed
```

```
invention, a patient was on, let's say, Cosopt, which
1
 2
   was readily available in the United States and
   elsewhere, or Xalacom, which was available in Europe and
 3
   elsewhere, those patients would not be able to
 4
 5
   potentially benefit from Combigan, because they're
 6
   already on Timolol in their fixed combination agent that
   they're on.
 8
             So there's no room for helping that patient
   with this new claimed invention.
 9
10
             Now, considering your own opinions that you've
11
   expressed in Court and all of the evidence that you've
12
   heard throughout this proceeding and also all the
13
   evidence that you've read and in particular Dr.
   Noecker's testimony about unexpected results and
14
   long-felt need, what is your opinion regarding the
15
16
   obviousness of claims of the '149 and the '976 patent?
17
             My opinion stands, that they are obvious in
18
   view of the prior art.
19
                  MR. BENSON: I'll pass the witness, Your
20
   Honor.
21
                  THE COURT: Court's in recess until
22
   9:00 a.m.
23
                  COURT SECURITY OFFICER: All rise.
24
                  (Court adjourned.)
25
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 4
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 5
 6
                 I HEREBY CERTIFY that the foregoing is a
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   of the proceedings in the above-entitled matter to the
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12
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