

Bill Gileza

Vice President, Finance at Lupin Pharmaceuticals
Baltimore, Maryland Area | Pharmaceuticals

337
connections

- Current Lupin Pharmaceuticals, Inc.
- Previous KV Pharmaceutical, Schein Pharmaceutical, GE Supply
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Summary

Vice President, Finance

Designed and implemented the full range of corporate financial functions including strategic and operational planning in fast-paced, growth environments. Directed strategic planning, budgeting and forecasting, business operations analysis, pipeline selection and valuation, acquisition valuation, accounting operations, performance tracking and reporting, corporate objectives programs, and incentive compensation programs.

Operations-oriented leader who inspires superior performance. Excellent communicator with strong team development skills. Quick thinker, resourceful problem solver. Enterprising, diplomatic manager able to handle rapid change. Highly professional public speaker, good negotiator. Personable, good natured, innovative.

Specialties: Accounting & Reporting / Budgeting & Forecasting / Financial Planning & Operations Analysis / Business Modeling / Strategic Planning / M&A Valuation & Diligence / Investor Relations

Experience

Vice President, Finance

Lupin Pharmaceuticals, Inc.

May 2009 – Present (6 years 3 months) | Baltimore, Maryland Area

Leading the Finance team for this \$900 million specialty pharma company with both branded and generic businesses (U.S. subsidiary of India-based Lupin Limited), with overall responsibility for all accounting, financial reporting, FP&A, M&A valuation, treasury, risk management and IT activities.



VP/Director Business Planning & Analysis

KV Pharmaceutical

January 1998 – December 2008 (11 years) | Greater St. Louis Area

Led the corporate business planning and analysis function for this \$650 million specialty



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US Corporate Controller



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Vice President of Sales - U.S. Generics at Lupin Pharmaceuticals, Inc.



Gary Deeb
Senior Vice President at Lupin Pharmaceuticals



Mickey Proctor
Sr VP Sales and Marketing at Lupin Pharmaceuticals



Mary Furlong
Exec VP Corp Development at Lupin Pharma



Irina Baramova
Vice President, Global Corporate Development at Lupin Pharmaceuticals



Bob Hoffman
Executive Vice President, US Generics



Jason Gensburger
Director of Financial Services (DTM) at Lupin Pharmaceuticals



Lisa Fox Middlebrook
Vice President, Human Resources at Lupin Pharmaceuticals



Rakhee Naik
Director - Supply Chain & Logistics at Lupin Pharmaceuticals, Inc.



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Manager, Corporate Accounting

Schein Pharmaceutical

August 1993 – July 1997 (4 years) | Florham Park, NJ

Led the accounting and reporting team for this \$475 million multisource pharmaceutical business, including consolidation, financial reporting and general ledger functions, directing a staff of eleven, reporting to VP, Finance. Prepared monthly management reporting package, including consolidated financial statements, commentary and analysis. Cut monthly P&L reporting time from 20 days to 6 days

Manager, Financial Reporting

Schein Pharmaceutical

June 1990 – July 1993 (3 years 2 months) | Carmel, NY

Directed Financial Reporting and General Accounting departments for this \$175 million pharmaceutical manufacturer, leading a staff of twelve employees, reporting to site Controller.

Branch Operations Manager

GE Supply

June 1989 – May 1990 (1 year) | Manchester, NH

Provided leadership to ensure optimal customer service at the branch level of this multi-national full-line electrical distributor. Drove a branch turn-around strategy, revitalized the employee team, quickened inventory turnover and improved customer relationships. Prepared annual operating budget and 3-year strategic business plan.

Senior Auditor

Arthur Andersen & Co.

June 1984 – April 1987 (2 years 11 months) | Greater New York City Area

Performed all phases of the audit function for a client base consisting of medium to large-sized manufacturing and wholesale operations. Prepared engagement budgets, designed audit procedures, supervised and reviewed staff work, reviewed and tested internal controls, performed vouching, variation analysis and predictive testing. Drafted audit opinions, internal control recommendations, financial statements, annual reports, 10-K and 10-Q filings.

Skills

Pharmaceutical Industry Fun Leadership Strategic Planning
Business Analysis Cross-functional Team... Business Valuation Forecasting
Financial Analysis Process Improvement Business Planning Budgets
Change Management Financial Reporting Competitive Analysis See 10+ ↴

Education

Clarkson University

MBA, Business Administration

1988 – 1989



Clarkson University

BS, Accounting / Economics

1980 – 1984



Activities and Societies: Beta Alpha Psi, Society of Accountants, Pep Band, Intramurals

Groups

KV Ex-employees

Clarkson University ...

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