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08:47:39 1 IN THE UNITED STATES DISTRICT COURT  
2 IN AND FOR THE DISTRICT OF DELAWARE  
3 - - -  
4 FINJAN, INC., ) Civil Action  
5 Plaintiff, )  
6 v. )  
7 SYMANTEC CORP., )  
8 WEBROOT SOFTWARE, INC., )  
9 WEBSense INC., and SOPHOS, INC., )  
10 Defendants. ) No. 10-593-GMS  
11 - - -  
12 Wilmington, Delaware  
13 Friday, November 30, 2012  
14 9:00 a.m.  
15 Day 1 of Trial  
16 - - -  
17 BEFORE: HONORABLE GREGORY M. SLEET, Chief Judge,  
18 and a Jury  
19 APPEARANCES:  
20 PHILIP A. ROVNER, ESQ.  
21 Potter Anderson & Corroon LLP  
22 -and-  
23 PAUL J. ANDRE, ESQ.,  
24 LISA KOBIALKI, ESQ.,  
25 JAMES HANNAH, ESQ.,  
26 HANNAH LEE, ESQ., and  
27 JONATHAN S. CAPLAN, ESQ.  
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30 Counsel for Plaintiff

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1 APPEARANCES CONTINUED:  
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3 DLA Piper LLP (US)  
4 -and-  
5 JOHN ALLCOCK, ESQ.,  
6 KATHRYN RILEY GRASSO, ESQ., and  
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24 ANTHONY M. STIEGLER, ESQ., and  
25 JOHN KYLE, ESQ.  
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29 - - -  
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09:06:41 1 THE COURT: Good morning. Please, take your  
09:06:43 2 seats.  
09:06:49 3 I wanted to come out and discuss a few of the  
09:06:54 4 voir dire questions. There is nothing major. I have three  
09:06:57 5 questions, and I wanted to double-check and see if there  
09:07:00 6 were any issues that you might have.  
09:07:03 7 Do you have the voir dire script with you?  
09:07:12 8 So, Question No. 11 reads, Finjan, Inc.  
09:07:17 9 currently holds or has held equity in the following  
09:07:20 10 companies, and it goes on. I really don't know why we need  
09:07:24 11 to ask that question. Is there a particular reason that  
09:07:30 12 this is going to help us understand this jury's potential,  
09:07:34 13 these jurors' potential fairness or impartiality?  
09:07:37 14 MR. ANDRE: Not from our point of view, Your  
09:07:39 15 Honor.  
09:07:40 16 THE COURT: I am trying to pare down and save  
09:07:43 17 time.  
09:07:47 18 There is a stock question in here, stock  
09:07:50 19 ownership questions in here. It just seems a little  
09:07:54 20 frivolous.  
09:07:54 21 MR. NELSON: Your Honor, Dave Nelson, Quinn  
09:07:59 22 Emanuel.  
09:07:59 23 That one really goes more to something that you  
09:08:02 24 may be dealing with at the end, which is, this is kind of  
09:08:05 25 the way that they are claiming they might be entitled to an

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09:08:08 1 injunction, that they have an ownership interest in these  
09:08:12 2 companies. So if Your Honor is inclined to perhaps take  
09:08:16 3 additional evidence on that question --  
09:08:19 4 THE COURT: You are right, counsel, that has to  
09:08:21 5 do with my decision. I am eliminating that. Thank you for  
09:08:27 6 that.  
09:08:27 7 I will introduce you all just ahead of Question  
09:08:34 8 No. 12. And then we will ask you to identify potential  
09:08:41 9 witnesses by your teams.  
09:08:43 10 I think No. 20 is repetitive of 9 through 10.  
09:08:48 11 If you take a look at that, Have you or someone close to you  
09:08:52 12 ever used any company's products, I think 9 through 10, you  
09:08:59 13 specifically asked about the use of such items and  
09:09:02 14 technology in those questions, in 9 and 10. No? Do you not  
09:09:07 15 see this as repetitive?  
09:09:08 16 MR. NELSON: 8, 9 and 10. They ask specifically  
09:09:13 17 about defendants' products.  
09:09:14 18 THE COURT: Yes.  
09:09:16 19 MR. STIEGLER: Your Honor, Tony Stiegler for  
09:09:18 20 Websense.  
09:09:19 21 The only difference I would see is 8, 9, and 10  
09:09:23 22 are specific only to the defendants' products where 20 is  
09:09:26 23 much broader.  
09:09:27 24 THE COURT: Everybody uses computer security.  
09:09:31 25 Is that going to help you identify fair and impartial

09:12:27 **1** applicable.

09:12:29 **2** **Q.** Yesterday counsel asked you about extracting a list of

09:12:33 **3** suspicious operations. Do you remember that?

09:12:37 **4** **A.** Yes.

09:12:38 **5** **Q.** In your opinion, is identifying a list of suspicious

09:12:40 **6** operations the same as extracting a list of operations?

09:12:46 **7** **A.** So, I mean, by identifying a list of operations, you

09:12:53 **8** point them out, so you extract, I would say that could be

09:12:58 **9** considered equivalent.

09:12:58 **10** **Q.** Could you apply behavior signature to identify

09:13:01 **11** suspicious operations?

09:13:04 **12** **A.** So, I mean, again, I have to generalize a little. I

09:13:12 **13** am not talking about a specific technology in particular.

09:13:18 **14** But, of course, if you have this signature of behaviors that

09:13:24 **15** you match against an existing program, say, that this

09:13:31 **16** operation and this operation and this operation happened,

09:13:33 **17** against an existing program, in a way you are extracting

09:13:36 **18** these operations and you can realize that the signature

09:13:39 **19** matches and therefore you extract the behavior, yes.

09:13:46 **20** **MR. ANDRE:** Your Honor, I have no further

09:13:47 **21** questions for Dr. Vigna.

09:13:49 **22** **THE COURT:** Doctor, you are excused.

09:13:51 **23** **THE WITNESS:** Thank you very much, Your Honor.

**24** (Witness excused.)

09:13:54 **25** **THE COURT:** Does counsel need to see me before

09:13:57 **1** the next witness?

09:13:58 **2** **MR. ANDRE:** No, Your Honor. I believe the

09:14:00 **3** issues we have will be for the --

09:14:04 **4** **THE COURT:** Is the answer no?

09:14:05 **5** **MR. ANDRE:** Yes.

09:14:06 **6** Your Honor, at this time Finjan would like to

09:14:11 **7** call Shlomo Touboul, the inventor of the two patents in

09:14:14 **8** suit.

09:14:14 **9** **THE COURT:** All right.

09:14:15 **10** ... SHLOMO TOUBOUL, having been duly sworn as a

09:14:35 **11** witness, was examined and testified as follows ...

09:14:46 **12** **DIRECT EXAMINATION**

09:14:47 **13** **MR. NELSON:** Your Honor, could we maybe move the

09:15:26 **14** podium just a little bit? There is not much of a window for

09:15:31 **15** me to see the witness.

09:15:33 **16** **THE COURT:** Counsel, the room, I thought it was

09:15:36 **17** working out pretty well yesterday.

09:15:38 **18** **MR. NELSON:** I couldn't see him all day

09:15:40 **19** yesterday.

09:15:42 **20** **MR. ANDRE:** I will not take it personally, Your

09:15:45 **21** Honor.

09:15:45 **22** **THE COURT:** Is there room to move it a slight

09:15:47 **23** bit to the left? If there is room, that is fine. I have no

09:15:50 **24** problem. Somebody else's view is going to be blocked

09:15:53 **25** probably.

09:16:06 **1** **THE COURT:** Are we good now?

09:16:08 **2** **MR. NELSON:** I hope so.

09:16:10 **3** **THE COURT:** It is important that you be able to

09:16:12 **4** see.

09:16:12 **5** **MR. NELSON:** I appreciate it.

09:16:14 **6** **THE COURT:** Mr. Andre.

09:16:15 **7** **DIRECT EXAMINATION**

09:16:20 **8** **BY MR. ANDRE:**

09:16:22 **9** **Q.** Mr. Touboul, would you please state your name for the

09:16:30 **10** record?

09:16:30 **11** **A.** Yes. Shlomo Touboul.

09:16:19 **12** **Q.** Mr. Touboul, how did you first become affiliated with

09:16:22 **13** Finjan?

09:16:22 **14** **A.** I founded Finjan in January '96.

09:16:26 **15** **Q.** And over your time at Finjan, what positions have you

09:16:30 **16** held?

09:16:30 **17** **A.** I think I started as the president. Moved to CEO

09:16:35 **18** position. Chairman of the Board. And my last phase was

09:16:37 **19** board member.

09:16:38 **20** **Q.** And your current position with Finjan right now?

09:16:42 **21** **A.** I am a consultant to Finjan today.

09:16:50 **22** **Q.** And I can show him on the screen, PTX-1. You have it

09:16:56 **23** in your book there as well if you want to see them in your

09:16:59 **24** binder.

09:17:05 **25** **A.** Yes, I have it.

09:17:08 **1** **Q.** Mr. Touboul, are you the inventor of the '194 patent

09:17:12 **2** listed at PTX-1?

09:17:14 **3** **A.** Yes, I do.

09:17:24 **4** **THE COURT:** Is that our setup over there or is

09:17:27 **5** that somebody's cell phone? Oh.

09:17:33 **6** **MS. WALKER:** Hearing aid.

09:17:34 **7** **THE COURT:** It's feedback from his hearing aid.

09:17:38 **8** Are you okay?

09:17:40 **9** **A JUROR:** Yeah, I am fine.

09:17:43 **10** **THE COURT:** Sorry about that. Do we need a

09:17:49 **11** break for you to adjust that?

09:17:52 **12** **A JUROR:** Pardon me?

09:17:53 **13** **THE COURT:** Do you need break to adjust that?

09:17:56 **14** **A JUROR:** I am going to put it on.

09:17:59 **15** **BY MR. ANDRE:**

09:18:00 **16** **Q.** Mr. Touboul, are you the sole inventor of the '194

09:18:03 **17** patent?

09:18:03 **18** **A.** Yes, I am.

09:18:04 **19** **Q.** If you will turn to PTX-2.

09:18:10 **20** **A.** (Witness complies.)

09:18:11 **21** **Q.** Mr. Touboul, are you the sole inventor of the '962

09:18:15 **22** patent as well?

09:18:21 **23** **A.** Yes, I am.

09:18:21 **24** **Q.** When did you file for patents for Finjan?

09:18:26 **25** **A.** When I -- when I started Finjan, I believed what we

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09:18:32 **1** are doing at Finjan and what we intended to do at Finjan is

09:18:35 **2** all significant, and it was so early in the market I

09:18:38 **3** believed that later on, all the giant companies will come

09:18:41 **4** into that domain, and the only way to defend small startups,

09:18:45 **5** young startups was to file patents back then. It was not

09:18:48 **6** the first time I did it and I did it with Finjan, too.

09:18:51 **7** Q. When you say it's not the first time you did it, what

09:18:53 **8** do you mean by that?

09:18:54 **9** A. Filing patent on my startup.

09:18:56 **10** Q. So you had a company before Finjan that you filed

09:18:58 **11** patents for?

**12** A. Yes.

09:18:59 **13** Q. And we will get back to Finjan and talk a little bit

09:19:02 **14** later. Before we do, let's get a little background.

09:19:05 **15** Where did you attend University?

09:19:07 **16** A. I study in the Technion Hafia in a Israel. It's like

09:19:13 **17** if you can compare it the MIT of the United States.

09:19:17 **18** Q. And what was your major course of study at the

09:19:20 **19** University?

09:19:21 **20** A. Computer science, BSC in computer science.

09:19:24 **21** Q. And what type of -- what time frame was this? What

09:19:27 **22** time period?

09:19:28 **23** A. The early '80s.

09:19:29 **24** Q. So what type of course of study were you taking of

09:19:34 **25** pure science in the early '80s?

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09:19:36 **1** A. So I liked, from the early days, I liked very much

09:19:38 **2** local Internet communication, operating systems, databases.

09:19:43 **3** And I would focus and that field of study.

09:19:45 **4** Q. And what did you do after you finished University?

09:19:49 **5** A. So my first real job was in company called Fibronics,

09:19:55 **6** doing communication in Israel.

09:19:58 **7** Q. And when did you start at Fibronics?

09:20:02 **8** A. I think '85. Around '85.

09:20:04 **9** Q. And what did you do at Fibronics?

09:20:07 **10** A. I was a young engineer that got a lot of

09:20:11 **11** responsibility for engineer. I was responsible for

09:20:13 **12** development of the communication between IBM mainframes

09:20:19 **13** terminal communication and the terminals themselves, so all

09:20:22 **14** the communication layers, I was designing system for that.

09:20:26 **15** Q. And what did you do after you left Fibronix?

09:20:29 **16** A. I found my first company, Shany.

09:20:32 **17** Q. How do you spell that?

09:20:33 **18** A. S-H-A-N-Y.

09:20:36 **19** Q. And what was the idea that you had when you started

09:20:40 **20** Shany?

09:20:40 **21** A. At the middle of the '80s, it was a big renovation by

09:20:45 **22** local area networks. So if you remember in the early '80s,

09:20:48 **23** we start, we have personal computers, that's why we call

09:20:52 **24** them "PCs." In the middle of the '80s, we start to connect

09:20:55 **25** and interact between them. In order to get functionality,

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09:20:59 **1** collaboration, you need to have network. And when the

09:21:02 **2** network was introduced, I was building my company to deliver

09:21:06 **3** products that will help that field to get progressed.

09:21:10 **4** Q. And did you develop any products at Shany?

09:21:12 **5** A. We did multiple products. I think the flagship was a

09:21:17 **6** product we called Alert View, which basically we run every

09:21:20 **7** desktop and every client of PC. Whenever the end user will

09:21:23 **8** have problems, if you remember the end days of M.S. Doss, we

09:21:27 **9** are talking a long time ago when you get those frustrating

09:21:30 **10** blue screens and you don't know what happened to your

09:21:32 **11** screen, so our system will take all the information about

09:21:34 **12** the problem you have and use the network to send it to the

09:21:36 **13** help desk so the help desk can help you figure out what

09:21:40 **14** happened wrong and help you to fix it. So that was the main

09:21:43 **15** product of Shany.

09:21:45 **16** Q. Did any of the work that you were doing at Shany have

09:21:47 **17** anything to do with the computer security software industry?

09:21:51 **18** A. No.

09:21:57 **19** Q. Did you have any concerns about the computer software

09:22:00 **20** industry while you were at Shany?

09:22:02 **21** A. Did I have -- I am sorry. I didn't hear you well.

09:22:05 **22** Q. Did you have any concerns with computer security

09:22:08 **23** software when you were at Shany?

09:22:10 **24** A. I don't think so. First, security in '86, which I

09:22:13 **25** think that's the year that I started Shany, it was not a big

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09:22:17 **1** issue at that time. And I was focusing on what I thought

09:22:20 **2** was the big issue, which was announcing the interocular

09:22:23 **3** networks, and security was not yet an issue of PCs.

09:22:26 **4** Q. What happened to Shany?

09:22:27 **5** A. Shany was acquired by Intel.

09:22:31 **6** Q. And did you go to work for Intel after they purchased

09:22:34 **7** your company?

09:22:36 **8** A. Yes. Intel appointed me to run a business unit, the

09:22:40 **9** network management business of Intel of about 300 people,

09:22:45 **10** and I was working for Intel.

09:22:47 **11** Q. And how long did you stay at Intel?

09:22:49 **12** A. I stayed until mid '95.

09:22:52 **13** Q. Why did you leave?

09:22:54 **14** A. Around mid '95, Intel, there was a reorganization.

09:22:58 **15** You know, in big companies like Intel are, you have many

09:23:01 **16** reorganizations once in a while and that was another one,

09:23:04 **17** but that one required me to relocate to Utah from Israel,

09:23:08 **18** and on a personal level, on a family level, it didn't fit

09:23:11 **19** our plans, and I decided to move on and I didn't continue.

09:23:16 **20** Q. And what did you do after leaving Intel?

09:23:19 **21** A. Well, I thought for the first time I had some time to

09:23:23 **22** get, you know, play with my hobbies and have some free time,

09:23:26 **23** and my hobbies are computers, that's what I like to do, I

09:23:29 **24** get blamed by my wife so many times but that's what I like,

09:23:33 **25** so I bought a few computers and I started to reprogram and

09:23:37 **1** learn again all different new stuff which came which was  
 09:23:40 **2** very exciting to do in '95.  
 09:23:44 **3** Q. What kind of new stuff came out in '95?  
 09:23:45 **4** A. '95 was exiting for two aspects. First, the Internet  
 09:23:49 **5** become commercial and everybody could start to connect to  
 09:23:52 **6** Internet, and that was a big use.  
 09:23:55 **7** But what really "drived" my attention more than  
 09:23:58 **8** anything else was the appearance of Java. Sun Microsystems  
 09:24:02 **9** introduced the Java computing language in '95, which was  
 09:24:05 **10** very exiting in language by itself, but on top of that, also  
 09:24:09 **11** introduced the revolution, what I thought was the revolution  
 09:24:12 **12** in the computing industry that would change the world, and  
 09:24:14 **13** if you look now back to '95, you understand it really  
 09:24:17 **14** happened, and I was getting so excited with that, that I was  
 09:24:20 **15** focusing on studying Java and learning Java.  
 09:24:24 **16** Q. And what was it about Java that you felt was so  
 09:24:26 **17** revolutionary that it was going to change the computing  
 09:24:30 **18** world?  
 09:24:30 **19** A. So we need to go back to '95 and think about what  
 09:24:34 **20** would a person in '95 looking at a computer, if you would  
 09:24:39 **21** like to get an extra functionality or education. In '95, if  
 09:24:44 **22** you wanted to get a new application running on your  
 09:24:46 **23** computer, on your desktop, you need to obtain a copy of the  
 09:24:49 **24** install product and then run the install on your -- it  
 09:24:52 **25** wasn't Windows, it was M.S. Doss, and Windows 95 came up a

09:24:56 **1** little bit later. There was some early version of that,  
 09:25:00 **2** Windows 1, 2, and 3, but you still need to install it.  
 09:25:04 **3** Once you install it and finish with that  
 09:25:06 **4** process, you need to alt control delete, if you remember  
 09:25:11 **5** those awful buttons, to restart the machine, and only after  
 09:25:13 **6** the restart you would have the new tooling on your machine.  
 09:25:16 **7** With Java, you can put that aside. From now on,  
 09:25:20 **8** with Java, you don't need all of that in many aspects. One  
 09:25:24 **9** will look before -- before the Java revolution, if you would  
 09:25:27 **10** take your browser in '95, before Java, you connect to a  
 09:25:31 **11** server like was demonstrated here, you would get text, you  
 09:25:34 **12** would get graphics, you would jump from one picture to  
 09:25:37 **13** another page to a different service, but that's in. That  
 09:25:40 **14** cannot do a lot of harm to you.  
 09:25:42 **15** When Java came, you suddenly started to get code  
 09:25:46 **16** coming to your machine, so the code would travel for the  
 09:25:49 **17** first time to your machine, so forget about installing,  
 09:25:52 **18** forget about restarting your machine. The code would come  
 09:25:56 **19** to your machine and you have no idea what's happened.  
 09:26:00 **20** That's amazing because productivity can jump so  
 09:26:05 **21** quickly. Here it's happening finally. When I was a  
 09:26:08 **22** student, my professors talked about this with computing and  
 09:26:11 **23** now suddenly I see it's happening, so it's very exiting.  
 09:26:14 **24** But at the same token, it was bringing such a  
 09:26:17 **25** huge risk because, because viruses, until that time, if you

09:26:22 **1** think of them in order to infect your computer, they need --  
 09:26:24 **2** you need to get an infected file and bring it to your  
 09:26:28 **3** computer, but now infection become legal. Every Java code  
 09:26:31 **4** coming to your machine is infecting your machine. So the  
 09:26:35 **5** name of the game is infection all the time. How do you  
 09:26:37 **6** defend? How do you know if a piece of code is a friend or  
 09:26:40 **7** foe? How can you do the -- tell the difference?  
 09:26:44 **8** So, you know, that was so exciting to me and  
 09:26:48 **9** that's why I was focusing on that domain in '95.  
 09:26:53 **10** Q. And after you made them -- once you learned Java --  
 09:26:59 **11** A. Yes.  
 09:27:01 **12** Q. -- what did that lead you to?  
 09:27:03 **13** A. That was funny. First, Sun Microsystems, the owner of  
 09:27:07 **14** Java in early '95, in order to promote Java, announced he  
 09:27:11 **15** had a competition with \$1 million prize for the best Java  
 09:27:15 **16** application that would be written in '95. But it's not the  
 09:27:19 **17** \$1 million in cash that you get, but you get Sun Microsystem  
 09:27:23 **18** computers which vary for \$1 million that you can decide to  
 09:27:26 **19** who to contribute, a school or some university that would  
 09:27:31 **20** contribute.  
 09:27:31 **21** So it was very attractive to me, so I said, I am  
 09:27:34 **22** going to utilities my new knowledge to build a nice  
 09:27:38 **23** application to submit.  
 09:27:39 **24** So I started to build an application. As I  
 09:27:42 **25** build application, I am seeing more and more how the problem

09:27:44 **1** is even bigger than I initially thought. I said, wait a  
 09:27:47 **2** second, let's put aside that contest and start to focus on  
 09:27:50 **3** how can we make sure that people enjoy the productivity of  
 09:27:54 **4** that new application without taking the risks by eliminating  
 09:27:57 **5** that huge risk that is associated with it.  
 09:27:59 **6** So I start to think about, okay, what kind of  
 09:28:02 **7** new solution, because the existing solution would never be  
 09:28:05 **8** able to apply to that new problem because when those new  
 09:28:09 **9** solutions came, we didn't have that problem. You know, it's  
 09:28:12 **10** a new dimension of problem. You need a new dimension of  
 09:28:17 **11** solution.  
 09:28:17 **12** So I was starting to sit and think: What may be  
 09:28:19 **13** the solution? I drove some ideas. I did some feasibility  
 09:28:24 **14** tests and slowly and slowly I was trying to crystalize a new  
 09:28:29 **15** idea of how to --  
 09:28:32 **16** MR. NELSON: Your Honor, I hate to interrupt.  
 09:28:35 **17** It's becoming very difficult when we have a big, long  
 09:28:37 **18** narratives, so if we could punctuate with some questions and  
 09:28:40 **19** we might able to interpose some objections and maybe a  
 09:28:43 **20** little clearer record?  
 09:28:45 **21** THE COURT: Mr. Andre, the objection is somewhat  
 09:28:49 **22** well taken. I would like to reduce the narrative aspect.  
 09:28:54 **23** But some of it is unavoidable, I understand that, okay, so  
 09:28:58 **24** if you can intersperse with questions more frequently, I  
 09:29:02 **25** think, is a reasonable request to give people an opportunity

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09:29:06 **1** to object.

09:29:06 **2** MR. ANDRE: And, Your Honor, Mr. Touboul has a

09:29:08 **3** hard time with English --

09:29:10 **4** THE COURT: I appreciate that, but counsel

09:29:12 **5** points out that they may want the opportunity to interpose

09:29:15 **6** an objection a time or two and it's difficult to do that

09:29:19 **7** without appearing rude and all of the things that you

09:29:21 **8** lawyers worry about. Okay?

09:29:23 **9** MR. ANDRE: I will do my best, Your Honor.

09:29:24 **10** Thank you.

09:29:25 **11** BY MR. ANDRE:

09:29:29 **12** Q. So you stated that in 1995, you recognized that the

09:29:38 **13** existing security solutions would not work for Java.

09:29:41 **14** Correct?

09:29:41 **15** A. Right.

09:29:42 **16** Q. And why is that?

09:29:43 **17** A. Because in '95, the existing solutions would be

09:29:50 **18** relying on the list of known threats, and we are trying to

09:29:55 **19** find, if a file is infected by a virus, using that list and

09:29:58 **20** using maybe some infection code, remember that in '95, a

09:30:02 **21** virus need to have infection code in order to infect.

09:30:06 **22** After Java, you don't need that infection code.

09:30:09 **23** All the effort in finding infection code becomes obsolete

09:30:13 **24** because it's very legal to infect and it's a day-to-day

09:30:18 **25** operation to infect.

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09:30:19 **1** Q. And you said that you built a, I think I understood

09:30:23 **2** you correctly, you built a prototype to do a feasibility

09:30:27 **3** test to see if your idea would work?

09:30:30 **4** A. Right. The way I have done my couple of invention

09:30:34 **5** back then was to, once I identified a problem, to try to

09:30:38 **6** come with a solution, then test my solution and see if, in

09:30:41 **7** different places, it's really solid and can hold the water.

09:30:45 **8** So for those points, I will do feasibility test,

09:30:48 **9** and once I am convinced my solution is good, we will merge

09:30:52 **10** and embark on a new invention, and that's what happened.

09:30:57 **11** Q. And the prototype you built for your feasibility

09:31:11 **12** tests, what was that prototype?

09:31:17 **13** A. I don't remember exactly the date and what I did. I

09:31:20 **14** just built a prototype and I registered the company in

09:31:24 **15** January '96 then moved to develop client software, which we

09:31:33 **16** called SurfinBoard.

09:31:34 **17** Q. Was the your first client product?

09:31:36 **18** A. Yes, SurfinBoard was our first client product. In '96

09:31:39 **19** I established -- Finjan wanted to realize a solution. I

09:31:42 **20** started a company. I hired two young engineers, not

09:31:45 **21** engineers, high school developers, that knew Java, I

09:31:50 **22** couldn't find developers that know Java. It was that new.

09:31:52 **23** But I recognized two young high school students who helped

09:31:56 **24** me build the first product, which was the client product.

09:31:59 **25** Q. You said you had this idea crystallized in your mind

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09:32:03 **1** before you founded Finjan in January '96?

09:32:06 **2** A. Exactly.

09:32:06 **3** Q. Do you know the date when you had it crystallized in

09:32:09 **4** your mind before you founded Finjan?

09:32:12 **5** A. It's like 12, 13 years, I can't tell exactly which

09:32:14 **6** date. But it was before I was founding Finjan and once I

09:32:18 **7** had everything in my mind, I founded the company.

09:32:20 **8** Q. So after you formed Finjan and you hired these two

09:32:28 **9** young engineers to write code, you state that you had Finjan

09:32:34 **10** SurfinBoard. What is SurfinBoard?

09:32:38 **11** A. The product name was SurfinBoard, the first client

09:32:42 **12** product.

09:32:42 **13** Q. Why did you name it SurfinBoard?

09:32:44 **14** A. I am sorry. I don't hear too well.

09:32:46 **15** Q. Why did you name the product SurfinBoard?

09:32:49 **16** A. Well, you know, it was a combination of surfing and

09:32:53 **17** dashboard. The idea was, a dashboard, when you surf, you

09:32:57 **18** have the mobile controls, so you can control it. So I

09:33:00 **19** combined it and called it SurfinBoard.

09:33:02 **20** Q. When you formed the new company in January, what did

09:33:06 **21** you name it?

09:33:08 **22** A. Finjan, yes, first, Java was named on the Java beans.

09:33:15 **23** And the Sun Microsystems developer, all the different coffee

09:33:21 **24** makers they had, they really liked the Java. It was their

09:33:23 **25** big thing from Java coffee and they named their technology

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09:33:26 **1** Java. And Finjan in the Middle East is a term which is a

09:33:30 **2** container of coffee, and for me, it so nicely fit because we

09:33:35 **3** would like to help Sun Microsystems to serve Java in a safe

09:33:40 **4** manner and so that the people can benefit from the coffee.

09:33:44 **5** If I leave the coffee without the pot, you can't drink it.

09:33:47 **6** But with Finjan, you can drink it very safely.

09:33:50 **7** So that was the idea of Finjan. That is why we

09:33:52 **8** named the company Finjan.

09:33:56 **9** MR. ANDRE: Your Honor, we have some exhibits

09:33:59 **10** that we would like to put into his binder. Is it okay if I

09:34:02 **11** approach? And into the Court's as well. We have some

09:34:06 **12** exhibits as well.

09:34:07 **13** THE COURT: Into the jury's binder?

09:34:11 **14** MR. ANDRE: Yes -- not in the jury's binder,

09:34:14 **15** Your Honor.

09:34:14 **16** THE COURT: Sure.

09:34:15 **17** Which binder for the Court are you talking

09:34:37 **18** about?

09:34:38 **19** MR. ANDRE: This is the first binder that has

09:34:40 **20** three witnesses' names on it.

09:34:43 **21** THE COURT: Okay. Thank you.

09:34:55 **22** MR. ANDRE: While we pull those together, I can

09:34:57 **23** go to the projector on the screen.

09:34:59 **24** Why don't we go to Exhibit JTX-8.

09:35:03 **25** BY MR. ANDRE:

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