

FORD MOTOR COMPANY v. PAICE, L.L.C., ET AL.

NEIL HANNEMANN (416)

September 4, 2015

Prepared for you by



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Page 1

1 UNITED STATES PATENT AND TRADEMARK OFFICE
2 _____
3 BEFORE THE PATENT TRIAL AND APPEAL BOARD
4 _____
5 FORD MOTOR COMPANY
6 Petitioner,
7 v.
8 PAICE LLC & ABELL FOUNDATION, INC.
9 Patent Owner
10 _____
11 U.S. Patent No. 7,237,634
12 IPR Case No.: IPR2014-01416
13
14 Videoconference Deposition of NEIL HANNEMANN
15 Washington, D.C.
16 Friday, September 4, 2015
17 1:05 p.m.
18
19
20
21
22
23 Job No. 90945
24 Pages 1 - 29
25 Reported by: Karen Young

Page 2

1 Videoconference Deposition of NEIL HANNEMANN,
2 held at the offices of:
3 FISH & RICHARDSON P.C.
4 1425 K Street, Northwest
5 11th Floor
6 Washington, D.C. 20005
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8
9
10
11
12 Pursuant to notice, before Karen Young,
13 Notary Public of the District of Columbia.
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16
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21
22
23
24
25

Page 3

1 A P P E A R A N C E S
2 ON BEHALF OF FORD MOTOR COMPANY:
3 (by videoconference)
4 ANDREW B. TURNER, ESQUIRE
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12 ON BEHALF OF PAICE LLC & ABELL FOUNDATION, INC..
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1 C O N T E N T S
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17 (Attached to Transcript)
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1 PROCEEDINGS
2 (Deposition Exhibit Numbers 1 through 3
3 were marked for identification.)
4 NEIL HANNEMANN,
5 having been duly sworn, testified as follows:
6 EXAMINATION BY COUNSEL FOR FORD MOTOR COMPANY
7 - - -
8 BY MR. RONDINI:
9 Q For this matter, this is the deposition for
10 matter IPR2014-01416. For the record, Mr. Hannemann,
11 can you state your full name?
12 **A Neil Hannemann.**
13 Q And would the court reporter please hand
14 Mr. Hannemann the exhibit labeled Exhibit 1? Mr.
15 Hannemann, for the record, what is Exhibit Number 1?
16 **A This is my declaration in support of the**
17 **patent owner's response in this matter.**
18 Q Mr. Hannemann, before we -- we dive into
19 your declaration in detail, could you please explain
20 to me what your understanding of hysteresis is?
21 **A You mean like the -- the Webster Dictionary**
22 **understanding?**
23 Q No, in -- in your technical understanding,
24 what -- as an engineer and somebody who's worked in
25 the engineering field for over 20 years, what is

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1 hysteresis in your opinion?
2 **A Well, hysteresis is, as I've mostly**
3 **encountered it, it's having a different value when**
4 **you're increasing or decreasing some type of**
5 **function.**
6 Q Okay, and -- and in your experience, is
7 hysteresis a -- a form of control strategy that is
8 commonly employed?
9 MR. LIVEDALEN: Objection, form.
10 **A I think hysteresis is more of a**
11 **characteristic, and it's sometimes -- it's not**
12 **related to a control strategy. It's sometimes**
13 **something that can occur in a, you know, mechanical**
14 **device, so --**
15 Q So within a mechanical -- I'm sorry, go
16 ahead.
17 **A Well, I should say, for example, a shock**
18 **absorber has hysteresis.**
19 Q But the hysteresis that's in a shock
20 absorber, wouldn't an engineer have designed the
21 shock absorber to have that hysteresis function?
22 **A No, there's -- sometimes hysteresis is a**
23 **characteristic that occurs, and engineers understand**
24 **it, but it -- it can be just a natural occurrence.**
25 Q Okay. Now, in your engineering experience,

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1 you've worked on control strategies, correct?
2 **A Yes.**
3 Q Okay. Do you understand what hysteresis is
4 with respect to control strategies?
5 MR. LIVEDALEN: Objection to form.
6 **A It can be -- yes, I do understand.**
7 Q What is your understanding of hysteresis
8 with respect to control strategies?
9 **A It's a factor that you can -- can build**
10 **into your controls to -- to create that, to create**
11 **the hysteresis.**
12 Q Okay, let's -- let's -- you kind of did a
13 circular answer there and you answered the question
14 with a question. What is your understanding of
15 hysteresis with respect to control strategies? Let's
16 try that again.
17 **A Well, when you're using it in a control**
18 **strategy, you're -- you're actually creating the**
19 **hysteresis.**
20 Q What are you -- what do you mean by you're
21 creating the hysteresis?
22 **A Well, when you're controlling something,**
23 **it's not a naturally occurring characteristic, so the**
24 **control has to then create that hysteresis.**
25 Q What is your definition of hysteresis?

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1 **A Well, you know, I would probably go to the**
2 **dictionary, which I don't have handy with me, to --**
3 **to really define it. You know, I've -- it's a term**
4 **that is pretty broad.**
5 Q But hysteresis is something that is
6 commonly understood by engineers?
7 **A Yes, and I don't know if you -- if I --**
8 **trying to just think if I actually define that in my**
9 **declaration. Just going to flip through and see if I**
10 **can -- yeah, I mean, I don't think I actually defined**
11 **it, that generally in my declaration, so --**
12 Q Sitting here today though, could you
13 provide me with what your understanding -- I know
14 it's not going to be in the dictionary and I'm not
15 going to hold you to it. I'm just trying to
16 understand your understanding as a technical expert,
17 what is -- what would be your definition if someone
18 asked you what is hysteresis?
19 **A Well, I think we talked about it before,**
20 **that it's a -- it can be a physical characteristic,**
21 **and basically -- you know, prior to control systems,**
22 **it was a physical characteristic, as I -- shock**
23 **absorbers, rubber bushings. There's a lot of**
24 **mechanical components that have hysteresis as a**
25 **characteristic, and that's -- that's where it comes**

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1 from. Now, lately control systems have -- you know,
2 you program controlling hysteresis, and that's in a
3 way artificially creating this characteristic that
4 occurs in mechanical components.
5 Q So let's I guess maybe take a look at a
6 couple of examples of, you know, control systems that
7 might incorporate some type of hysteresis. You're
8 familiar with thermostats, correct?
9 A Like in the house?
10 Q Sure, in a house.
11 A Sure.
12 Q Yeah, would -- would a thermostat in your
13 house, would that have some type of a hysteresis
14 built into the control system if it's electronic?
15 MR. LIVEDALEN: Objection, calls for
16 speculation.
17 A Yeah, this is something I could never even
18 explain to my ex-wife because she didn't -- she
19 didn't get it, but you could -- I mean, these days a
20 lot of thermostats are electronic and you'd program
21 that in. In the older days it was a mercury switch
22 that would, you know, physically give you the
23 hysteresis characteristic in a thermostat. So that's
24 an example of a -- of a component that has the same
25 function but it's -- it's changed how it arrives at

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1 that function.
2 Q Right, so -- so moving from the mercury
3 switch mechanical systems to the electronic systems
4 that are commonly found in houses today, how would --
5 how would the hysteresis be implemented in a control
6 strategy?
7 MR. LIVEDALEN: Objection, form.
8 A Yeah, you know, I haven't really analyzed a
9 thermostat in enough detail, at least an electronic
10 one, to -- to tell you how they would do it, but I
11 would think they're, you know, somehow emulating what
12 a mercury switch did, and maybe with electronics,
13 you've got an opportunity to improve on that.
14 Q Well, in electronics, would you -- would
15 you have some type of a setpoint where you would set
16 the temperature, and the hysteresis would ensure your
17 heater or your air conditioning doesn't turn on and
18 off rapidly if the temperature is fluctuating around
19 that setpoint?
20 MR. LIVEDALEN: Objection, form, calls for
21 speculation.
22 A Well, that's, you know, both the electrical
23 and mechanical ones, you know, that's the purpose of
24 the -- the switch in the mechanical system. That's
25 -- that's what it did, and then you could emulate

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1 that electronically and, you know, even -- likely
2 even have it calibrateable, if that's a word, or a
3 user could have some input into those criteria, and
4 with a mechanical system, you wouldn't.
5 Q So with electronic control systems, if I'm
6 understanding your testimony correct, hysteresis is a
7 form of control strategy where you would have some
8 type of a set threshold or a setpoint, and the
9 hysteresis would be used to not have fluctuations
10 around that setpoint. Is that an accurate assessment
11 of what your understanding of hysteresis is?
12 MR. LIVEDALEN: Objection, form.
13 A Well, using the word "setpoint," which is
14 very specific to this -- this matter, and I don't
15 know if the thermostat designers used the terminology
16 "setpoint," but I think that the -- in a thermostat,
17 there's actually two points. There's a high and a
18 low, so it -- it basically fluctuates between a high
19 and a low point.
20 Q Around the threshold, so getting around
21 from the use of "setpoint" as it's used in the -- in
22 the patents, let's use the "threshold." It's not
23 used in the patent claims. So it's your
24 understanding that you would have a threshold value,
25 and then you would have -- the hysteresis would be

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1 some band above and below that threshold value to
2 ensure your furnace doesn't turn on and off if the
3 temperature's fluctuating around that threshold; is
4 that correct?
5 A Yeah, and again, I don't know the exact
6 terms that somebody designing a thermostat might use,
7 but you know, as a general description, I can agree
8 with -- with -- with your statement.
9 Q Sure. Well, let's take it in terms or, you
10 know, constructs of, you know, automotive technology.
11 You understand what a cruise control system is,
12 correct?
13 A Yes.
14 Q Would a automotive engineer implementing a
15 control strategy for cruise control, would they
16 implement some type of hysteresis into the cruise
17 control?
18 MR. LIVEDALEN: Objection, calls for
19 speculation.
20 A I think it's likely that you could do that.
21 Q How would they do that?
22 A You know, it depends -- depends upon how
23 the system works. You have to -- you can only work
24 with the parameters you've got involved in -- in the
25 system.

1 Q Well, how about why would an engineer
2 implement hysteresis into a cruise control system?
3 **A It would be for customer acceptance, so you**
4 **have a system that the vehicle drives as the customer**
5 **might expect it to.**
6 Q What do you mean, customer acceptance? Why
7 would the customer not be happy having a cruise
8 control system without hysteresis?
9 **A Well, you know, having not evaluated every**
10 **cruise control system, but typically customers like a**
11 **vehicle that has a, you know, smooth steady operation**
12 **without abrupt changes, so if you put some hysteresis**
13 **in the system, you can -- you can achieve that.**
14 Q So let's -- so we have maybe an example.
15 So if I'm understanding your testimony correctly,
16 what you're saying is cruise control, an operator
17 would set the cruise control let's say at 55 miles
18 per hour, and as a vehicle is driving down the road
19 at 55 miles an hour, the vehicle experiences a
20 headwind and the vehicle which was set at 55 miles an
21 hour, now the speed drops down to 53 miles an hour,
22 and if I'm understanding you correctly, the
23 hysteresis is used to ensure that the vehicle doesn't
24 abruptly try to stop the vehicle to get it down to 53
25 miles an hour because the headwind might go away and

1 the vehicle within three seconds might get back up to
2 55 miles an hour. Is that a correct example of why
3 you're saying customer acceptance drives hysteresis
4 in a cruise control?
5 MR. LIVEDALEN: Objection, form.
6 **A Not -- I mean, I think as a general sense,**
7 **and the point in what you said is it's -- it is**
8 **related to speed, and you know, speed is all a cruise**
9 **control system's looking at, or if we assume a cruise**
10 **control system that's only looking at speed would**
11 **make its determinations based on speed, that's**
12 **correct. Now, a system can't take other factors into**
13 **consideration, such as load. The vehicle speed**
14 **control system's not looking at load. It's looking**
15 **at speed, so it would make its decision based on**
16 **speed.**
17 Q I'm sorry, did you say now the system can
18 take other factors such as load or cannot?
19 **A If you -- well, the system takes into**
20 **consideration whatever you design it to, so in -- in**
21 **my hypothetical, a speed control system that's just**
22 **looking at speed would not be able to use other**
23 **factors.**
24 Q Why?
25 **A Because those just aren't inputs into its**

1 **system.**
2 Q Why do you say those aren't inputs?
3 **A That's how I defined it. I defined a speed**
4 **control system that's using speed as its input, and**
5 **it's developing a hysteresis characteristic around**
6 **the speed, and then that's what it works with.**
7 Q So it's your opinion that anything that
8 deals with speed doesn't take into consideration any
9 other inputs besides speed.
10 MR. LIVEDALEN: Objection, mischaracterizes
11 previous testimony.
12 **A I would say any system designed to operate**
13 **with certain inputs doesn't consider other inputs.**
14 **So going back to a thermostat, a thermostat considers**
15 **temperature, not speed or not load, and the speed**
16 **control system that I gave the balance to, I was**
17 **looking at speed, would only look at speed.**
18 Q But in a -- in a vehicle, I mean, I
19 understand your analysis with respect to, you know, a
20 thermostat not looking at speed and only looking at
21 temperature. I wouldn't disagree with that, but in a
22 vehicle setting where there's hundreds if not
23 thousands of inputs to a -- you know, the ECU, one of
24 them possibly being speed, you're saying that the
25 system would not consider anything else but the

1 speed?
2 **A It's only going to consider what it's**
3 **programmed to consider. Just because the inputs or**
4 **characteristics are somewhere in the vehicle, if it's**
5 **not programmed to use those, it's not going to use**
6 **those.**
7 Q But it could be programmed to -- strike
8 that. A POSA would understand that you could use
9 those other inputs that are being received in
10 addition to speed, correct?
11 MR. LIVEDALEN: Objection, form.
12 **A You know, I haven't considered what --**
13 **we're talking about cruise control systems, which**
14 **wasn't something I considered in this -- in this**
15 **matter, so I really wouldn't be able to give you an**
16 **opinion on that.**
17 Q Well, I'm just asking in general for
18 hysteresis, you know, an engineer in designing a
19 system, if he wanted to implement hysteresis, could
20 implement it with whatever inputs he's provided; is
21 that correct?
22 **A If those inputs correctly give you the --**
23 **the end result.**
24 Q And the end result, as you stated earlier,
25 would be customer satisfaction. Is that one end

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