



**To:** Gordon Tan[weizte@gmail.com]; James Jannetides[JJ@uloft.com]; Gordon Tan[gordontan@uloft.com]; Marcus Gibbs[mgibbs@uloft.com]; Justin Davis[jdavis@uloft.com]  
**Cc:** Gordon Tan[gordontan@uloft.com]  
**From:** sandra  
**Sent:** Fri 7/16/2010 7:08:09 AM  
**Subject:** Re: Trey Chair Development  
[stampa girl line en.gif](#)  
[未.jpg](#)  
[未命.jpg](#)

Dear Gordon,

Please check our attached file for outlooking firstly. We can do further of 3D function photo when you confirm the outside looking picture.

Thank you

BR  
Sandra

===== 2010-07-13 17:13:50 您在来信中写道 : =====

Justin

As per meeting, vendor proposed following features on ULC's Trey Chair.

- 1) Develop the Trey Chair as per attached design-AL 195". Upholstery material either with Netting, Fabric, PU or Re-bond Leather. Netting with most competitive price.
- 2) The interlock base and Rocker Skid with Rotation Locking System that equipped with Spring Release Button. The locking system design with double locking Pins method-Similar with Fishing Line Reel locking concept-as attached image.

As per study, the Trey Chair's overall mold cost will be around USD [REDACTED]. Vendor is working on 3D stimulation images for better understanding & expected to be ready by or before 20th July 2010-complete with functional details.

Regards  
Gordon Tan

+60 19 316 1979

-----Original Message-----

**From:** Justin Davis  
**Date:** 7/7/2010 8:21:48 PM

[REDACTED]  
ULC0000699

**To:** sandra; James Jannetides; Gordon Tan; Marcus Gibbs  
**Subject:** RE: RE: RE: the handmould develop

Sandra,

Please see my responses below.

one: does the mechanism with patent in function in US? Because we can do according to this instruction, but we worry that the mechanism with patent in US.

There is a design patent (D585,204) for this chair, but not for the mechanism. I have attached the design patent for reference. The design patent covers the ornamental design of the chair and coupling stool base.

We do not want to make a product with a similar design, it is the function that we would like to simulate.

I like how you have added slots in the stool base, this will help with airflow when a laptop computer is sitting on top of it.

Sandra: when I check the patent file, he added the "coupling companion stool base" in the description. Does that mean the functional mechanism is also belong to the patent. We want to the same functional mechanism in another chair. Is that ok?

The mechanism should not look identical only function (join the seat and base together) in a similar method. The latch on their chair is currently located at the back of the chair. The seat is "hooked" over the stool base and then latched down to the seat. Our design required the seat to slide onto the base and then latch in place.

2nd: which item you need to add the mechanism?

I do not understand your question. Please take photos of the chair that we have sent to you and point to the area of the chair that you may have questions about.

Sandra: Both of us know that we only use the function, but in another chair. So which chair you want to use the function? 80174 or PD11621?

Please see the attached chair image (Rocker Chair Concept.jpg)

Thank You,

ULC0000700

**Justin Davis**  
Product Development Technical Lead

University Loft Company  
2588 Jannetides Blvd  
Greenfield, IN 46140  
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-----Original Message-----

**From:** sandra [mailto: [REDACTED]]  
**Sent:** Tuesday, July 06, 2010 7:58 PM  
**To:** Justin Davis; James Jannetides; Gordon Tan; Marcus Gibbs  
**Subject:** Re:RE: RE: the handmould develop

Dear Justin,

Thank you for your information. Here is our reply in red:

one: does the mechanism with patent in function in US? Because we can do according to this instruction, but we worry that the mechanism with patent in US.

There is a design patent (D585,204) for this chair, but not for the mechanism. I have attached the design patent for reference. The design patent covers the ornamental design of the chair and coupling stool base.

We do not want to make a product with a similar design, it is the function that we would like to simulate.

I like how you have added slots in the stool base, this will help with airflow when a laptop computer is sitting on top of it.

Sandra: when I check the patent file, he added the "coupling companion stool base" in the description. Does that mean the functional mechanism is also belong to the patent. We want to the same functional mechanism in another chair. Is that ok?

2nd: which item you need to add the mechanism?

ULC0000701



I do not understand your question. Please take photos of the chair that we have sent to you and point to the area of the chair that you may have questions about.

Sandra: Both of us know that we only use the function, but in another chair. So which chair you want to use the function? 80174 or PD11621?

BR

Sandra

----- Original Message -----

From: "Justin Davis" <jdavis@uloft.com >  
To: "sandra" <[REDACTED]@uloft.com >, "James Jannetides" <JJ@uloft.com >, "Gordon Tan" <gordontan@uloft.com >, "Marcus Gibbs" <mgibbs@uloft.com >  
Sent: 2010-07-06 21:03:54 +0800  
Subject: RE: RE: the handmould develop

Sandra,

Please find my below response and supporting documents attached.

one: does the mechanism with patent in function in US? Because we can do according to this instruction, but we worry that the mechanism with patent in US.

There is a design patent (D585,204) for this chair, but not for the mechanism. I have attached the design patent for reference. The design patent covers the ornamental design of the chair and coupling stool base.

We do not want to make a product with a similar design, it is the function that we would like to simulate.

I like how you have added slots in the stool base, this will help with airflow when a laptop computer is sitting on top of it.

2nd: which item you need to add the mechanism?

I do not understand your question. Please take photos of the chair that we have sent to you and point to the area of the chair that you may have questions about.

I have re-attached the concept drawings for the chair we would like developed.

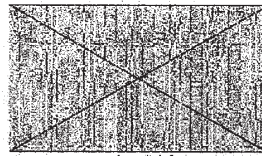
ULC0000702



Thank You,

**Justin Davis**  
Product Development Technical Lead

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-----Original Message-----

**From:** sandra [mailto: [REDACTED]]  
**Sent:** Tuesday, July 06, 2010 8:19 AM  
**To:** Justin Davis; James Jannetides; Gordon Tan; Marcus Gibbs  
**Subject:** Re:RE: the handmould develop

Dear Justin,

I got the chair today and thank you.

There are two questions:

one: does the mechanism with patent in function in US? Because we can do according to this instruction, but we worry that the mechanism with patent in US.

2nd: which item you need to add the mechanism?

BR

[REDACTED]

ULC0000703

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