	Page 1
1 2 3	UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE PATENT TRIAL AND APPEAL BOARD
4	CISCO SYSTEMS, INC., CIENA CORPORATION, CORIANT OPERATIONS, INC., CORIANT (USA), INC., and FUJITSU
5	NETWORK COMMUNICATIONS, INC.,  Petitioners
6	v. CAPELLA PHOTONICS, INC.
7	Patent Owner
8	CASE NO. IPR2014-01166 (merged with IPR2015-00816) CASE NO. IPR2014-01276 (merged with IPR2015-00894)
9	
10	- and -
	FUJITSU NETWORK COMMUNICATIONS, INC.,
11	Petitioner
	V.
12	CAPELLA PHOTONICS, INC.
13	Patent Owner
13	CASE NO. IPR2015-00726
14	CASE NO. IPR2015-00727
15	
16	Wednesday, September 23, 2015
	3:00 p.m.
17	
18	
1.0	TELECONFERENCE IN THE ABOVE MATTER
19	DEEODE. TAMES A MADMAI
20	BEFORE: JAMES A. TARTAL  JOSIAH C. COCKS
<b>7</b> 1	KALYAN K. DESHPANDE
21	Administrative Patent Judges
22 23	
د ۲	VERITEXT NATIONAL COURT REPORTING COMPANY
24	MID-ATLANTIC REGION
	1250 Eye Street, NW, Suite 1201
25	Washington, DC 20005
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Page 2	Page 4
1 APPEARANCES: 2	1 JUDGE TARTAL: Good afternoon. This
COOLEY, LLP 3 BY: WAYNE STACY, ESQUIRE	2 is Judge Tartal. With me are Judges Cocks and
380 Interlocken Crescent, Suite 900	3 Deshpande.
4 Broomfield, CO 80021-8023 720-566-4125	4 This call is in regard to a series of
5 wstacy@cooley.com Representing the Petitioner Cisco Systems,	5 inter partes review cases: IPR2014-01166,
6 Inc.	6 IPR2015-00726, IPR2014-01276, and IPR2015-00727.
7 LATHAM & WATKINS, LLP	7 Can counsel for Patent Owner please
8 BY: CHI CHEUNG, ESQUIRE BOB STEINBERG, ESQUIRE	8 identify yourself?
9 355 South Grand Avenue Los Angeles, CA 90071-1560	9 MR. STERNE: Good afternoon, Judge
10 213-891-8989	10 Tartal. This is Robert Sterne from Sterne Kessler
chi.cheung@lw.com 11 bob.steinberg@lw.com	11 on for the Patent Owner, and with me is my
Representing the Petitioner Ciena 12 Corporation	12 colleague, Nick Nowak, who is on with me today.
BANNER WITCOFF, LTD.	13 JUDGE TARTAL: Thank you. And have
14 BY: J. PIETER VAN ES, ESQUIRE	14 you provided a court reporter for today's call?
MICHAEL S. CUVIELLO, ESQUIRE  15 Ten South Wacker Drive, Suite 3000	MR. STERNE: Yes, Your Honor, we
Chicago, IL 60606-7407 16 312-463-5000	16 have. Her name is Susan. She's on the line now.
pvanes@bannerwitcoff.com 17 Representing the Petitioner Coriant	17 She has everyone's name from counsel side and we
Operations, Inc., and Coriant (USA), Inc.	18 will have a transcript available to the Board and to
18 19 MILBANK, TWEED, HADLEY & McCLOY, LLP	19 everyone else by Friday, if that would be
BY: NATHANIEL BROWAND, ESQUIRE  CHRISTOPHER CHALSEN, ESQUIRE	20 sufficient.
28 Liberty Street 21 New York, NY 10005	21 JUDGE TARTAL: Yes, and that will be
212-530-5380	22 entered. Thank you. Thank you for providing the
22 nbrowand@milbank.com cchalsen@milbank.com	23 transcript.
23 Representing the Petitioner Fujitsu Network Communications, Inc.	24 Beginning with the 2014-01166
24 25	25 proceeding, who do we have on for Petitioner?
Page 2	
Page 3 1 APPEARANCES: (Continued)	Page 5  1 MR STACY: This is Wayne Stacy for
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Page 6 Page 8 1 IPR2015-00727 for any of the parties? 1 diligent in seeking it. 2 Your Honors, I understand that we're 3 (No response.) 3 not here to argue the merits of the motion and only 4 4 to seek authorization to file, but if you would 5 JUDGE TARTAL: Okay. Then I believe 5 like, I can go into the facts around each of these 6 Patent Owner requested the call and so we will begin 6 three bodies of evidence, if you would like. 7 by turning it over to Patent Owner to address the 7 JUDGE TARTAL: Thank you, counsel. 8 issue they have of concern. 8 First I would like to just clarify, are you no MR. STERNE: Good afternoon, Your 9 longer including in your request any requests for 10 Honors, and may it please the Board, this is Robert 10 additional discovery? 11 Sterne again, and thank you very much, Your Honors, MR. STERNE: That's correct. We are 12 for making yourselves available for this call. 12 seeking routine discovery. 13 13 JUDGE TARTAL: And --Patent Owner Capella seeks 14 MR. STERNE: Your Honors, our 14 authorization to file motions to compel routine 15 discovery related to inconsistencies between known 15 position, as I can explain now and also in the 16 facts and the real party in interest statements made 16 motion, is that we are of the view that this is 17 routine discovery. If the Board wants us to address 17 by Cisco, Ciena, Coriant, and Fujitsu in their 18 respective petitions. 18 whether this would constitute additional discovery, In this motion, which we seek we definitely believe we've complied with the Garmin 20 authorization to file, Capella will ask the Board to 20 factors and we can show that in our motion as well. 21 21 compel routine discovery -- I repeat, routine JUDGE TARTAL: Well, I think it's for 22 discovery -- from Petitioners proving or disproving 22 the party to determine whether they're requesting 23 at least three things: 23 routine or additional discovery or both, and so I Number one, whether JDS Uniphase, the 24 will leave that to your discretion as to how you 25 supplier of the alleged infringing devices that are 25 would address it. Page 7 Page 9 1 at issue in the related District Court litigation, But on the routine discovery, can you 1 2 is obligated to indemnify Petitioners for 2 briefly address what the basis is for your request 3 infringement; and, if so, whether such obligations 3 in light of what the requirements are for routine 4 discovery, and in particular what it is that you 4 provide JDS Uniphase with an opportunity to fund 5 and/or control the petitions or the defense of the 5 contend supports the belief that there is 6 litigation. 6 information in regards to inconsistent statements 7 7 that has not been disclosed? The second point is whether JDS 8 Uniphase supplied at least two primary prior art MR. STERNE: Yes, Your Honor, and it 9 references -- specifically, Your Honors, the 9 falls into three categories, and I'd like to briefly 10 Bouevitch and Smith references, which are patents --10 walk through that. 11 to Petitioners in an effort to control the grounds 11 Again, our position is that it's 12 of unpatentability set forth in the petitions. 12 routine discovery because Petitioners' real party in 13 And, three, whether, as a result of 13 interest statements are inconsistent with the 14 agreeing in the District Court litigation to be 14 following facts. 15 bound by the estoppels applicable to Cisco's 15 Let's look at indemnification first. 16 petitions, Ciena, Coriant, and Fujitsu helped to 16 JDS Uniphase sold each of the Petitioners the 17 fund or control the Cisco petitions. 17 devices they are accused of infringing in the 18 Now, Your Honor, after meeting and 18 District Court litigation. Now, as a result, under 19 conferring, Petitioners have denied Capella routine 19 California Commercial Code Provision 2312 Subsection 20 discovery into these issues and, rather, assert that 20 3, JDS Uniphase is obligated to indemnify 21 such discovery comes too late and/or constitutes 21 Petitioners for patent infringement. And if not 22 additional discovery. 22 under the California Commercial Code, we contend, it 23 But in its motion Capella intends to 23 is highly likely that JDSU is obligated, instead, to 24 show the Board that the requested discovery is, in 24 indemnify Petitioners under an express sales



25 fact, routine discovery and that Capella has been

25 agreement, as is typically customary in the

Page 10 Page 12 1 industry. 1 motion. We are not contending that based on what we While we understand that an 2 know right now, this alone would be necessarily 3 obligation to indemnify without more is not 3 sufficient. 4 dispositive with respect to whether the indemnitor 4 And I'd like to talk about the third 5 exercises or could exercise control under the IPR 5 body of evidence in a moment concerning the 6 proceedings, the determination of whether a party is 6 estoppels in the District Court and the stay. 7 a real party in interest is a fact-dependent Our position, Your Honors, is that 8 inquiry, as the Board well knows, and under certain 8 put together, all of this evidence clearly points to 9 circumstances has recognized indemnifying third 9 sufficient basis for the motion to be authorized. 10 parties as real parties in interest. 10 JUDGE TARTAL: Counsel, can you The second body of evidence, Your 11 address the timing of the request? I can tell from 12 Honor, is what we call sharing prior art and working 12 the filings, it looks like the Patent Owner response 13 in the 2014-01166 case was filed back in May of 13 in concert. In addition to the obligation to 14 indemnify, Capella also believes that JDSU and 14 2015, and subsequent to that we have had the 15 Petitioners have, in fact, worked in concert to find 15 Petitioners' reply to that response filed. I 16 prior art and to draft and file the petitions that 16 believe we also have a hearing scheduled for 17 are the subject of our call today. 17 November 5. Why is this request being raised at 18 At least Fujitsu and Cisco have 18 this point in time and why wasn't it raised earlier 19 admitted in the District Court litigation that JDSU in the proceeding? 20 is in possession of relevant prior documents, 20 MR. STERNE: Your Honor, we have 21 witnesses, and materials related to alleged prior 21 tried everything we could to bring it up earlier and 22 art systems; and, indeed, it turns out that 22 despite our very best efforts and everything we've 23 Petitioners' primary prior art references, the Smith 23 done, we find ourselves in the position we are in 24 and the Bouevitch patents, are assigned to JDSU and, 24 today, and we wish that it was not so late in the 25 in fact, the Bouevitch patent was invented by five 25 proceedings for many reasons. So let me address Page 11 Page 13 1 JDSU employees. 1 your question directly. 2 2 We first approached Cisco by letter Moreover, the primary prior art 3 references and arguments raised by Cisco in its 3 about this issue on April 28. We received no 4 response at all from Cisco. 4 invalidity contentions in the District Court 5 litigation and in its IPRs are virtually identical, We followed up on June 1 and we 6 finally got a response from Cisco the next day, 6 virtually identical to the primary combined 7 indicating that they would not provide, they would 7 references of alleged prior art and arguments that 8 JDSU raises in its own inter partes petitions. 8 not provide the requested discovery. So we contend that due to the We approached Ciena, Coriant, and 10 Fujitsu by letter first on June 18 and again after 10 similarities between the Cisco and JDSU petitions, 11 receiving no response followed up again on August 5. 11 as well as the similarity between the JDSU positions 12 and Cisco's invalidity contentions, we contend the 12 Ciena, Coriant, and Fujitsu finally responded on 13 August 12, also indicating that they are unwilling 13 known facts also show that Cisco and JDSU have been 14 and are working in concert. 14 to provide the requested discovery. 15 We have been corresponding with the 15 JUDGE TARTAL: Can I ask you, 16 counsel, what basis in law do you have to support 16 Petitioners and attempting to arrange this 17 conference call since that time, but Petitioners 17 your contention that even if they are working in 18 concert or even if they shared prior art references, 18 have variously been unwilling to provide convenient 19 they are therefore real parties in interest to one dates and times or even to address these matters on 20 another? 20 a consolidated call. Very difficult to work with 21 this group, frankly, Your Honor. MR. STERNE: Your Honor, we recognize 22 Capella has been diligent in raising 22 that joint defense groups routinely work at some 23 the issues in our petition. We are only able to do 23 level together. What we are presenting today is a 24 group of evidentiary pointers that we think support 24 so now with the Board because of the delay that we 25 our basis to obtain authorization to file the 25 have encountered, which is created by Petitioners'

Page 14 1 own making, and indeed the Board has previously 1 that letter says: "Capella requests Cisco provide 2 noted that 35 U.S.C. 312(a) is an ongoing 2 this information by May 4, 2015, or Capella will 3 requirement that must be complied with during the 3 pursue all legal avenues available." 4 pendency of the petition. 4 So that's what they told us on 5 April 28. They waited until September 18 to So our position, Your Honor, under 6 the circumstances here, Capella has raised this 6 schedule this hearing. The interesting thing about 7 issue with the Board as soon as it was practicable. 7 that is it coincided with the exact day that our JUDGE TARTAL: You indicated you had 8 motions for observations were due. So they waited 9 until everything was closed up before they actually 9 some comments with regards to the third category, 10 estoppel. Can you address that at this point? 10 pursued any of this discovery. MR. STERNE: Yes, Your Honor. This 11 So I have to quarrel with 12 is another important category of evidence that the 12 Mr. Sterne's representations that they've been 13 Board should consider for the authorization. 13 diligent and done everything possible. They could 14 Fujitsu and Ciena and Coriant agreed 14 have contacted me on May 4 and said let's get a 15 to be bound by Cisco's estoppels to get the District 15 Board hearing and we could have done that on May 7 16 Court to stay the litigation. And now, 16 May 6. Instead, they waited five months to take 17 specifically, in order to meet the District Court's 17 care of this. So not even close to being diligent 18 requirements for receiving a stay, Fujitsu, Ciena, 18 on that front. 19 19 and Coriant filed a joint notice with the Court Now, as we go back to the routine 20 indicating that they agree to be bound by any and 20 discovery -- because I understand that counsel 21 all estoppels applicable to Cisco for Cisco's IPRs. 21 dropped the request for additional discovery, but 22 So our position is because they are 22 under routine discovery -- Mr. Sterne laid out three 23 bound by any such estoppels, Ciena, Coriant, and 23 separate issues and, first of all, I would like to 24 point out that all three of these issues are legally 24 Fujitsu have a significant active interest in 25 Cisco's IPR trials and as a result have likely taken 25 insufficient, even if they can prove them up. So it Page 15 Page 17 1 an opportunity to control and direct these IPRs. 1 does look like a fishing expedition and it means Your Honor, it's very difficult, as 2 that we don't need to go forward on this at all. 3 the Board knows, for a Patent Owner to prove Cisco filed its petition and that's 4 something unless they can find a smoking gun, as 4 the time frame we're looking at. Who were the real 5 it's often called, and we have done our very best. 5 parties in interest at that point in time? A lot of We've looked at this case very 6 the material that Mr. Sterne points to is actually 7 carefully. We've tried everything. These are the 7 things that happened afterwards that other people 8 reasons we believe that the routine discovery is 8 like the work that Cisco did and wanted to pile on. 9 warranted. In our motion we will lay out very 9 But that has nothing to do with the real party in 10 focused discovery that we're seeking about these 10 interest and I guarantee you, none of them had any 11 inconsistent positions. 11 control over me when I filed that. 12 We are not on a fishing expedition. 12 So if you go in order, the 13 We have not brought this late in the proceeding. We 13 indemnification, what Mr. Sterne is proposing is a 14 have been diligent. And we need to pursue this 14 huge expansion of routine discovery. He's basically 15 inquiry because it goes to the heart of the matter. 15 saying that if you have a company selling products JUDGE TARTAL: Thank you, counsel. 16 that's subject to the Uniform Commercial Code, you 16 17 Counsel for Petitioner Cisco --17 know, the old warranty of merchantability, it's in 18 MR. STACY: Yes. 18 every UCC statute across the country, that that

19

20 respond?

23 just take them backwards.

JUDGE TARTAL: -- could you please

MR. STACY: Yes. This is Wayne Stacy

22 and let me start with the timing issue first. I'll

We received the letter from

25 Mr. Sterne himself on April 28. The closing line in

21

25

19 necessarily triggers an indemnification and that

20 justifies moving forward with routine discovery.

22 a much narrower position by saying that, well,

23 indemnification agreements alone don't justify

24 additional discovery or don't justify discovery.

Well, the Board has already rejected

And you can see that in the Broadcom

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