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August 27, 2001

LENGTH: 931 words

**HEADLINE:** BEA And Gauss Interprise Announce Strategic Relationship; BEA Partner To Offer Its 1,000 IBM Customers An Upgrade To Gauss VIP Enterprise Software Built On BEA

## **BODY:**

SAN JOSE, CALIFORNIA--BEA Systems Inc. (Nasdaq:BEAS), one of the world's leading e-business infrastructure companies, and Gauss Interprise (Neuer Markt:GSO), a leading provider of unified content management solutions, today announced a strategic relationship to provide optimized e-business solutions.

As part of the agreement, Gauss will embed BEA WebLogic(R) in its VIP Enterprise products, and offer its U.S. base of more than 1,000 primarily IBM iSeries (AS/400) customers an upgrade to VIP Enterprise built upon the BEA WebLogic E-Business Platform(TM).

VIP Enterprise is the only Enterprise Content Management system available to run natively on the iSeries (AS/400) server platform in addition to IBM-AIX, Sun Solaris, HP/UX, Windows 2000/NT, Compaq Tru64 and Linux platforms. The BEA WebLogic E-Business Platform(TM) is a single solution for enterprise and e-business applications that require commerce, portal integration and Web services.

"We have an established base of predominantly IBM iSeries-based document management customers who are looking to Web-enable their document assets as part of their enterprise content management initiatives," said Ron Vangell, president of Gauss Interprise Inc.

"Our integration with BEA enables Gauss to offer a single solution that replaces what could potentially be costly implementations using multiple vendor products and a variety of integration services, with a world-class enterprise content management platform. Customers will enjoy the cost savings benefits provided by a tightly integrated BEA ready' solution out of the box."

BEA WebLogic, the world's No. 1 e-business software platform, provides the industry's richest and most complete implementation of the Java 2 Enterprise Edition (J2EE) standard, enabling Gauss to quickly develop and deploy its integrated portal, Web-content, document and workflow management solutions on one Java-powered platform. The Gauss VIP platform is designed to optimize content creation, collaboration and control of business processes throughout an extended enterprise.

"Gauss is a strong ally for us in the content management space, and we already share several major customers, including Deutsche Telekom and RWE," said Bill Coleman, founder, chairman and CEO for BEA. "This expanded relationship builds on that shared success, and is strong testament to the capability of BEA WebLogic compared to alternative platforms. As the premier application server provider for Gauss, we look forward to working closely with the company to continue to provide its customers with robust content management and personalization solutions."

As a member of the BEA Star Partner Program, Gauss will participate with BEA in joint marketing, sales training, education and technical development.

"BEA is an integral part of our sales, marketing, development and partner relationship activities," said Art Sarno, vice president of Partner Alliances for Gauss Interprise. "This relationship is truly a unique value proposition for our



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industry that will benefit customers as they enjoy the cost savings and accelerated time-to-market differentiators that the VIP/BEA unified content management solution can deliver."

Availability

VIP Enterprise embedded with BEA WebLogic will be available by September 2001, and the upgrade program for Gauss customers to the BEA WebLogic E-Business Platform is expected to be completed by March 2002.

**About Gauss** 

Gauss is the leading global provider of unified content management solutions for the extended enterprise. Gauss VIP Enterprise bridges the content management divide, unifying Web-content and portal management with document management and workflow in one integrated product suite.

VIP's J2EE- and XML-based technologies provide an open environment for extending e-business and e-commerce capabilities, empowering those responsible for driving business relationships with the freedom to manage Web initiatives securely and efficiently.

Founded in 1983, Gauss is a global organization with headquarters in Hamburg, Germany, and Irvine, Calif., and offices throughout the United States, Europe and Asia Pacific.

About BEA

BEA Systems is one of the world's leading e-business infrastructure software companies, with more than 11,000 customers around the world, including the majority of the Fortune Global 500.

BEA and its WebLogic(R) brand are among the most trusted names in e-business. Businesses built on the award-winning BEA WebLogic E-Business Platform(TM) are reliable, highly scalable and poised to bring new services to market quickly.

BEA's e-business platform is the de facto standard for more than 2,100 systems integrators, independent software vendors (ISVs) and application service providers (ASPs) to provide complete solutions that fast-track and future-proof e-businesses for high growth and profitability.

With headquarters in San Jose, BEA has 93 offices in 34 countries and is on the Web at www.bea.com.

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LOAD-DATE: August 27, 2001

