

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

GOOGLE INC.
Petitioner

v.

AT HOME BONDHOLDERS' LIQUIDATING TRUST
Patent Owner

Case IPR No. Unassigned
U.S. Patent 6,014,698

DECLARATION OF PETER KENT

IPR of US Pat. No. 6,014,698

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I, Peter Kent, hereby declare as follows.

I. Overview

1. I am over the age of eighteen (18) and otherwise competent to make this declaration.

2. I have been retained as an expert witness on behalf of Google Inc. for the above-captioned *inter partes* review (IPR). I am being compensated for my time in connection with this IPR at my standard consulting rate, which is \$350 per hour. I understand that the petition for *inter partes* review involves U.S. Patent No. 6,014,698 ("the '698 patent", GOOG 1001), which resulted from U.S. Application No. 08/872,971 ("the '971 application"), filed on June 11, 1997, naming Michael John Griffiths as the inventor. I understand that the '971 application claims benefit of U.S. Application No. 08/858,650, filed on May 19, 1997. I further understand that, according to USPTO records, the '698 patent is currently assigned to At Home Bondholders' Liquidating Trust ("Patentee").

3. In preparing this Declaration, I have reviewed the '698 patent and considered each of the documents cited herein, in light of general knowledge in the art. In formulating my opinions, I have relied upon my experience in the relevant art. I have also considered the viewpoint of a person of ordinary skill in the art (*i.e.*, a person of ordinary skill in the field of web-based information management

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and delivery, defined further below in Section IV) prior to May 19, 1997. I am familiar with the technology at issue as of the May 19, 1997, the earliest possible benefit date of the '698 patent. I am also familiar with the level of ordinary skill in the art with respect to the technology at issue as of the May 19, 1997 earliest possible benefit date.

II. My Background and Qualifications

4. Throughout the remainder of this declaration, I will refer to the field of network architecture and information delivery as the relevant field or the relevant art. In formulating my opinions, I have relied upon my training, knowledge, and experience in the relevant art. A copy of my current *curriculum vitae* is provided as GOOG 1004, and it provides a comprehensive description of my academic and employment history.

5. I had direct experience with banner advertising dating back to the mid-1990s and am very familiar with banner advertising mechanisms during that time frame. I am experienced with a variety of advertising systems from the mid-1990s to the present, all of which included various tools for counting ad impressions. Over the last 20 years, I worked with numerous systems that count hits of various kinds such as Google Analytics, Analog, AWStats, Webalizer, Urchin, and Webtrends.

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6. I am knowledgeable with respect to clearing and blocking browser caches and cache-blocking mechanisms that ensure that the correct ad is displayed with various HTML meta tags, such as the pragma and cache-control tags. I began working with HTML in 1993 and have been involved in Web development in various roles since then.

7. In addition to authoring online-advertising portions of *Poor Richard's Web Site* in 1997, I authored *Pay Per Click Search Engine Marketing for Dummies* in 2005.

8. My other publications related to online advertising include *How to Make Money Online with eBay, Yahoo!, and Google*; *Poor Richard's Internet Marketing and Promotions: How to Promote Yourself, Your Business, Your Ideas Online*; and *The CDnow Story: Rags to Riches on the Internet*.

9. I have extensive online experience, dating back to 1984 (e.g., participating in bulletin boards and online services, designing CompuServe navigation tools, and creating web pages). I have been working on the Internet day-to-day since 1993. I also have been working in software development since 1981 and in cyberspace-software development since 1991.

10. I received a B.A. degree, in Geography/Geology, from University of Sheffield, United Kingdom, in 1978.

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