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| 1  | UNITED STATES DISTRICT COURT<br>EASTERN DISTRICT OF TENNESSEE              |      |
| 2  | GREENEVILLE  |      |
| 3  | DENTSPLY INTERNATIONAL, . DOCKET NO. CV-2-14-196                           |      |
| 4  | INC. AND TULSA DENTAL .<br>PRODUCTS LLC D/B/A TULSA .                      |      |
| 5  | DENTAL SPECIALTIES, .  |      |
| 6  | PLAINTIFFS, .  |      |
| 7  | VS. GREENEVILLE, TN<br>NOVEMBER 25, 2014<br>US ENDODONTICS, LLC, 9:05 A.M. |      |
| 8  | US ENDODONTICS, LLC, . 9:05 A.M.<br>. VOLUME I                             |      |
| 9  | DEFENDANT.   |      |
| 10 |  |      |
| 11 |  |      |
| 12 | TRANSCRIPT OF MOTION HEARING   |      |
| 13 | BEFORE THE HONORABLE J. RONNIE GREER<br>UNITED STATES DISTRICT JUDGE       |      |
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|    | GOLD STANDARD<br>2 <sup>ND</sup> SUBSTITUTE EXHIBIT                        | 2001 |

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| 1  | APPEARANCES:                                     |  |
| 2  | FOR THE PLAINTIFFS:                              | ROTHWELL, FIGG, ERNST &                                      |
| 3  |  | MANBECK, P.C.<br>STEVEN LIEBERMAN, ESQ.                      |
| 4  |  | DEREK F. DAHLGREN, ESQ.<br>R. ELIZABETH BRENNER-LEIFER, ESQ. |
| 5  |  | 607 14TH STREET, N.W.<br>SUITE 800                           |
| 6  |  | WASHINGTON, D.C. 2005  |
| 7  |  | HUNTER, SMITH & DAVIS<br>JIMMIE C. MILLER, ESQ.              |
| 8  |  | 1212 N. EASTMAN RD.<br>P.O. BOX 3740                         |
| 9  |  | KINGSPORT, TN 37664  |
| 10 | FOR THE DEFENDANT:                               | KENYON & KENYON LLP  |
| 11 |  | JEFFREY S. GINSBERG, ESQ.<br>MATTHEW G. BERKOWITZ, ESQ.      |
| 12 |  | ONE BROADWAY<br>NEW YORK, NY 10004                           |
| 13 |  | WILSON WORLEY MOORE GAMBLE &                                 |
| 14 |  | STOUT, PC<br>ROBERT L. ARRINGTON, ESQ.                       |
| 15 |  | P.O. BOX 88<br>KINGSPORT, TN 37662                           |
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| 22 | COURT REPORTER:                                  | KAREN J. BRADLEY   |
| 23 |  | RPR-RMR<br>U.S. COURTHOUSE                                   |
| 24 |  | 220 WEST DEPOT STREET<br>GREENEVILLE, TN 37743               |
| 25 | PROCEEDINGS RECORDED BY<br>PRODUCED BY COMPUTER. | MECHANICAL STENOGRAPHY, TRANSCRIPT                           |

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3 1 (CALL TO ORDER OF THE COURT AT 9:05 A.M.) 2 THE COURT: GOOD MORNING. 3 ALL RIGHT. MS. HOPSON, WOULD YOU CALL THIS 4 CASE, PLEASE. THE CLERK: DENTSPLY INTERNATIONAL, INC. VERSUS 5 US ENDODONTICS, LLC, CASE NUMBER 2-14-CV-196. 6 7 THE COURT: ALL RIGHT. FIRST OF ALL, COULD I 8 HAVE COUNSEL ANNOUNCE THEIR APPEARANCES FOR THE RECORD, 9 PLEASE, BEGINNING WITH THE PLAINTIFFS; AND, MS. MILLER, YOU MAY PREFER TO INTRODUCE COUNSEL TO ME. 10 11 MS. MILLER: LET ME INTRODUCE FIRST, YOUR 12 HONOR, MR. STEVE LIEBERMAN. MR. LIEBERMAN: GOOD MORNING, YOUR HONOR. 13 14 THE COURT: GOOD MORNING. 15 MS. MILLER: HIS COLLEAGUE DEREK DAHLGREN. 16 MR. DAHLGREN: GOOD MORNING. 17 MS. MILLER: CHRISTY FROM MY OFFICE, PARALEGAL. 18 THE COURT: YES. 19 MS. MILLER: ELIZABETH BRENNER-LEIFER. AND ELIZABETH, DEREK AND STEVE PRACTICE WITH THE SAME PATENT 20 21 FIRM IN D.C. 2.2 THE COURT: ALL RIGHT. 23 MS. MILLER: AND THEN WE HAVE THREE REPRESENTA-24 TIVES FROM DENTSPLY THAT ARE PRESENT. WE HAVE MR. DAN 25 AMONS, WHO IS THE DIRECTOR OF RESEARCH AND DEVELOPMENT,

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1 AND THEN TWO IN-HOUSE LAWYERS FOR DENTSPLY, DAVID ZORIN 2 AND LINDY BARTON HORTON. 3 THE COURT: MS. MILLER, ARE YOU GOING TO TAKE 4 THE LEAD FOR THE PLAINTIFFS? 5 MS. MILLER: NO, I AM NOT. MR. LIEBERMAN HAS 6 THAT HONOR. 7 THE COURT: ALL RIGHT, AND, MR. LIEBERMAN, I 8 ASSUME YOU'RE READY TO GO THIS MORNING? 9 MR. LIEBERMAN: WE ARE, YOUR HONOR. WE HAVE THREE WITNESSES, AND THEY'RE ALL PRESENT IN THE 10 11 COURTROOM. 12 THE COURT: ALL RIGHT. THANK YOU. MR. ARRINGTON, YOU WANT TO DO THE SAME THING 13 14 FOR THE DEFENDANT, PLEASE? 15 MR. ARRINGTON: I WILL, YOUR HONOR. 16 MR. JEFF GINSBERG, MR. MATT BERKOWITZ, BOTH OF 17 KENYON & KENYON IN NEW YORK CITY. 18 MR. GINSBERG: GOOD MORNING, YOUR HONOR. 19 MR. BERKOWITZ: GOOD MORNING, YOUR HONOR. MR. ARRINGTON: THEIR COURTROOM PARALEGAL, 20 21 MR. BERNIE POUND, IS ALSO HERE. 22 MR. POUND: GOOD MORNING, YOUR HONOR. 23 MR. ARRINGTON: AND THE CHIEF OPERATING OFFICER 24 OF US ENDODONTICS, BOBBY BENNETT, WHO OVERSEES 25 MANUFACTURING IN JOHNSON CITY, IS ALSO IN THE COURTROOM.

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| 1  | THE COURT: ALL RIGHT, AND IS THE DEFENDANT                 |
| 2  | READY?   |
| 3  | MR. GINSBERG: WE ARE, YOUR HONOR.                          |
| 4  | THE COURT: ALL RIGHT. COUNSEL, JUST A FEW                  |
| 5  | QUICK THINGS BEFORE WE GET STARTED.                        |
| 6  | THERE HAD BEEN A PLEADING FILED SUGGESTING A 45            |
| 7  | MINUTE TIME PERIOD FOR OPENING STATEMENTS. I TRUST THAT    |
| 8  | YOU UNDERSTOOD FROM MY ORDER THAT I DID NOT SEE THE NEED   |
| 9  | FOR OPENING STATEMENTS. I HAVE READ YOUR BRIEFS, I'VE      |
| 10 | LOOKED AT THE ATTACHED EXHIBITS. IF THERE'S SOMETHING YOU  |
| 11 | WANT TO TELL ME THAT'S NOT ALREADY STATED IN THESE BRIEFS, |
| 12 | I'LL BE GLAD TO HEAR IT; BUT I'VE READ YOUR BRIEFS, SO I   |
| 13 | DON'T WANT SIMPLY A REPEAT OF WHAT YOU SAID IN YOUR BRIEF. |
| 14 | BEYOND THAT, PLAINTIFFS HAVE THREE WITNESSES,              |
| 15 | ALL EXPERT WITNESSES? WHO ARE THE THREE PLAINTIFFS'        |
| 16 | WITNESSES?   |
| 17 | MR. LIEBERMAN: THE FIRST WITNESS, YOUR HONOR,              |
| 18 | IS DR. NEILL LUEBKE. DR. LUEBKE IS AN ENDODONTIST. HE'S    |
| 19 | THE INVENTOR ON THE TWO PATENTS IN SUIT.                   |
| 20 | THE COURT: ALL RIGHT.                                      |
| 21 | MR. LIEBERMAN: HE'S ALSO SUBMITTED AN EXPERT               |
| 22 | REPORT, SO SOME OF HIS TESTIMONY WILL BE IN THE ROLE OF AN |
| 23 | EXPERT.  |
| 24 | THERE'S DR. ROBERT SINCLAIR, WHO IS AN EXPERT              |
| 25 | WITNESS; AND DR. GERING, WHO IS AN ECONOMIST, WHOSE        |

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