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              UNITED STATES PATENT AND TRADEMARK OFFICE
              BEFORE THE PATENT TRIAL AND APPEAL BOARD
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     ORACLE CORPORATION,
                                 §
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    NETAPP INC. AND HUAWEI
     TECHNOLOGIES CO., LTD.
                                 § IPR2014-01197
          Petitioners,
5
                                 § IPR2014-01207
    VS.
                                 § IPR2014-01209
6
                                 §
7
     CROSSROADS SYSTEMS,
     INC.
8
          Patent Owner.
9
10
                    TELECONFERENCE WITH THE PANEL
11
                            JULY 16, 2015
               CONFIDENTIAL PROTECTIVE ORDER MATERIAL
12
                             EXHIBIT 1217
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      Job No: 95252
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Page 2 1 THE COURT: Hello. This is Judge Jung in a 2 telephone conference for Cases IPR2014-01197, -01207 and 3 -01209. I have with me judges with Judges Kalan and Lee. 4 Do I have anyone for the petitioner in these 5 related cases? 6 MR. GARDELLA: Yes, Your Honor. This is 7 Greg Gardella from Oblon on behalf of Petitioner. I 8 believe I'm the only one who's going to be speaking. We 9 do have a court reporter here, and I do have others in the 10 room with me if you'd like me to introduce them. 11 THE COURT: If you're the only one that's 12 going to be speaking, that's fine. Thank you, 13 Mr. Gardella. 14 Do we have anyone for the patent owner? 15 MR. HALL: Yes, Your Honor. This is James 16 Hall for the patent owner. Similar situation to 17 Mr. Gardella, and we're both in the same room. THE COURT: Okay. So we have -- we received 18 19 an e-mail shortly, and before we begin, Mr. Hall, can you 20 just describe what's happening and what the purpose of 21 this conference call is? 22 MR. HALL: Yes, Your Honor. So the 23 petitioner is taking the deposition of Patent Owner's 24 expert declarant. They've concluded their 25 cross-examination. We were recessing to prepare our

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- 1 redirect, and actually before it went off record,
- ² Mr. Gardella stated that they would object to any
- 3 conference between the attorneys for Patent Owner and the
- expert during the recess, and that they would preserve
- 5 their -- or they're reserving their right to move to
- 6 strike the testimony, any testimony that resulted after
- ⁷ that.
- 8 So we thought it appropriate to get the
- 9 Board involved before we did any such consultation because
- we don't want to do anything improper. But based on, you
- 11 know, the case law that we have seen, such consultation
- would not be proper -- or it would be proper, and we
- wanted the Board's guidance on this topic. And, you know,
- 14 I have cases that I could cite to the Board and can more
- 15 narrowly focus the inquiry, but that's generally what's
- 16 going on.
- THE COURT: Okay. Mr. Gardella, do you
- 18 agree that's the events that transpired before this
- 19 telephone conference?
- MR. GARDELLA: Yeah. There are some other
- 21 relevant events that I'll get to when it's my turn to
- 22 talk, essentially. But, yeah, I generally agree with
- Mr. Hall's summary.
- THE COURT: Okay. Mr. Hall, you said you
- 25 had some case law as the basis for your request for a

Page 4 1 conference with the witness. Can you briefly describe 2 those? 3 MR. HALL: Yes, Your Honor. I have three 4 cases that we've been able to locate since the deposition 5 was recessed. The first is Google, Inc. v. Jongerius 6 Panoramic Technologies. It's Case IPR 2013-00191. 7 In that case, the -- I'm not sure of the 8 precise situation before the Board or the precise 9 character of how the question came to the board, but the 10 question was exactly the same as what's presented here, 11 where the Board looked to the testimony guidelines in 12 Appendix D of the Office Trial Practice Guide regarding 13 the impropriety of consulting with a witness during 14 cross-examination but noted that it's expressly or -- and 15 noted that it is permitted to consult with a witness once cross-examination has concluded and before redirect 17 examination has begun. 18 I mean, the quote from the case is, "Patent 19 Owner's counsel was permitted to confer with the witness 20 before redirect examination begins." 21 THE COURT: Okay. 22 MR. HALL: I have another case, which I 23 believe is the next chronologically, Schott Gemtron v. SSW 24 Holding Company, which is Case IPR2013-00358. 25 In that case, the Board said precisely the

Page 5 1 same thing. 2 THE COURT: Okay. 3 MR. HALL: "Because cross-examination has 4 concluded, there is no prohibition on petitioner in that 5 case conferring with Mr. Schechter." 6 The last one that we found in the time 7 period we had is Case IPR2014-116, which is Focal 8 Therapeutics v. Senorx, Inc. And that case cited where 9 the -- the Board again cited to Appendix D, as well as the 10 Google case that we previously cited, saying that "Counsel 11 is permitted to confer with the witness before redirect 12 examination begins." 13 So based on those case, we believe that it's 14 permissible to confer with the witness before redirect 15 begins. 16 I believe Mr. Gardella has referred to cases 17 where impermissible coaching is not allowed or the Board 18 has stated that it would view impermissible coaching in a 19 poor light. I'm not sure what he's going to say, but --20 So the question is, is what is the line 21 between a permissible conference and impermissible 22 coaching? 23 One of the issues is, we as lawyers need a 24 little help from an expert to understand some of the 25 technical areas. So to what extent are we able to ask him

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