

UNITED STATES PATENT AND TRADEMARK OFFICE

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BEFORE THE PATENT TRIAL AND APPEAL BOARD

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CROSSROADS SYSTEMS, INC.  
Patent Owner

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Patent Nos. 6,425,035  
7,051,147  
7,934,041

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**DECLARATION OF JENNIFER RAY CRANE**

I, Jennifer Ray Crane, state and declare as follows:

1. I am an employee of Crossroads Systems, Inc., Patent Owner in this proceeding. I have been employed with Crossroads since April 2003. I am currently in the position of Chief Financial Officer (CFO). My knowledge of the facts stated here is based on my employment with Crossroads and my responsibilities as CFO.

2. Attached as Exhibit A to this declaration is a spreadsheet containing a schedule of certain of Crossroads' intellectual property settlement and license agreements. Exhibit A lists the identity of licensees of a patent or patents in the '972 patent family. By '972 patent family, I mean those patents which have as their ultimate parent the same application as Patent No. 5,941,972, which was filed on December 31, 1997.

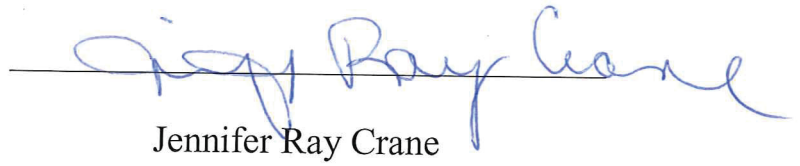
3. Exhibit A shows, for each licensee, the date of the agreement or agreements, the original lump sum or paid up royalty amount, and if applicable the ongoing royalty payment. The "Litigation?" column indicates whether or not, to Crossroads' knowledge, Crossroads or the licensee ever filed a lawsuit regarding patents in the '972 patent family. Exhibit A shows payments made through fiscal year 2014.

4. Attached as Appendix B to my declaration is a true and correct copy of each non-confidential license agreement indicated in the schedule, as found in Crossroads' files. Attached as Appendix C to my declaration is a true and correct copy of each confidential license agreement indicated in the schedule, as found in Crossroads' files. The Bates numbers at the bottom of each agreement, which is indicated for reference in the schedule, are not part of the originals. As I understand it, these numbers were added during litigation.

5. The information contained in Exhibit A comes from the license agreements as they exist in Crossroads' files, and Crossroads' records of the payments received under those agreements. Crossroads' records were made at or near the time the recorded act, event, or condition occurred. The records were made by someone with knowledge or from information transmitted by someone with knowledge. These records were kept in the course of Crossroads' regularly conducted business activity. It was Crossroads' regular practice to make these records. I am qualified to testify regarding Crossroads' record keeping practices because I am familiar with them through my employment with Crossroads.

6. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on: April 16, 2015

  
Jennifer Ray Crane