UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

VMWARE, INC., INTERNATIONAL BUSINESS MACHINES CORPORATION and ORACLE AMERICA, INC. Petitioners,

V.

ELECTRONICS AND TELECOMMUNICATIONS RESEARCH INSTITUTE,
Patent Owner.

Case IPR2014-00901 Case IPR2014-00949 Patent 6,978,346 B2

PETITIONER'S DEMONSTRATIVE EXHIBIT FOR HEARING



EXHIBITS

VMWARE-1001	U.S. Patent No. 6,978,346 to Baek et al., foreign
VIVI VVIII 1001	application priority date 9/19/2000 ("the '346 patent")
VMWARE-1002	Excerpts from the Prosecution History of the '346
	Patent
VMWARE-1003	Expert Declaration of Dr. Robert Horst
VMWARE-1004	Dr. Robert Horst Curriculum Vitae
VMWARE-1005	U.S. Patent No. 5,574,950 to Hathorn et al., issued
	11/12/1996 ("Hathorn")
VMWARE-1006	Smith, Kevin J., "Storage Area Networks: Unclogging
	LANs and Improving Data Accessibility," Mylex
	Corporation White Paper (published 5/29/1998)
	("Mylex paper")
VMWARE-1007	U.S. Patent No. 6,401,170 to Griffith et al., filed on
	8/18/1999 ("Griffith")
VMWARE-1008	U.S. Patent No. 6,578,158 to Deitz et al., filed on
	10/28/1999 ("Deitz")
VMWARE-1009	Affidavit of Mr. Chris Butler, on behalf of Internet
TD (WILL DE 4040	Archive
VMWARE-1010	U.S. Patent No. 6,073,218 to DeKoning et al., filed on
TD (WILL DE 1011	12/23/1996 ("DeKoning")
VMWARE-1011	Clark, "Designing Storage Area Networks," 1st
ID (WILL DE 1010	Edition, Addison-Wesley Professional (1999)
VMWARE-1012	Spainhower, "Design for Fault-Tolerance in System ES
ID 0114 DE 1012	/9000 Model 900," IEEE (1992)
VMWARE-1013	IEEE 100: Authoritative Dictionary of IEEE Standards
VIVANUA DE 1014	Terms, 7th Edition (2000)
VMWARE-1014	Siewiorek, D and Swarz R., "Reliable Computer
VANA DE 1017	Systems, Design and Evaluation," Digital Press (1992)
VMWARE-1015	Declaration of Leeron Kalay in support of Petitioner's
VANA DE 1017	Motion for Pro Hac Vice Admission
VMWARE-1016	Declaration of Michael Rueckheim in support of
VANANA DE 1017	Petitioner's Motion for Pro Hac Vice Admission
VMWARE-1017	Transcript of Deposition of Dr. Thomas Conte (May
VMWADE 1010	28, 2015)
VMWARE-1018	Demonstratives for Oral Hearing



Petitioner hereby submits the attached demonstrative exhibit for use at the hearing scheduled on Friday, August 28, 2015:

• VMWARE-1018

In addition, Petitioner intends to rely upon papers and exhibits of record filed in this proceeding, and reserves the right to present and use them live at the hearing.

Respectfully submitted,

Dated: <u>August 26, 2015</u>

/Katherine Kelly Lutton/

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CERTIFICATE OF SERVICE

Pursuant to 37 CFR §§ 42.6(e)(4) and 42.205(b), the undersigned certifies that on August 26, 2015, a complete and entire copy of this Petitioner's Demonstratives and exhibit was provided via e-mail, to the Patent Owner by serving the e-mail correspondence addresses of record as follows:

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