Advantages of ION's Positioning Portfolio

Marine Imaging Systems

April 29, 2010

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[CHARGED WITH INNOVATION]

- To deliver the key messages

- The messages must deliver our value proposition

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- Steerable streamers add definable value for both for Oilcos and seismic contractors

- The use of steerable streamers is increasing year on year and becoming a requirement for many surveys

- Extracting the value from steering capability is complex and requires experience

- Its extremely important to select the best overall solution to extract the value and mitigate the risk of failure

- Sercel are behind ION in their capability, experience and understanding and are thus a higher risk choice

- ION's positioning and control product toolkit in combination with Orca is clearly the best business and technical solution to deliver value and mitigate risk

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- ION's positioning and control product toolkit in combination with Orca is clearly the best business and technical solution to deliver value and mitigate risk
  - Lots of experience
    - Many surveys 3D and 4D already shot, different vessels all over the world
  - Large market share
    - Install base, large number of clients (all except WG) , lots of units in the field
  - Used and by accepted by major Oilcos
    - Number of surveys

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Agenda

- ION Marine, Industry leaders in Innovation

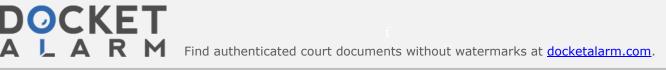- Positioning and Control, Field Proven Experience

- Streamer Steering Evolution and Capabilities

- Intelligent Acquisition

  – Survey Optimisation and Capabilities

  – Example and Case study

- Summary

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