

PETITIONERS DEMONSTRATIVES FOR ORAL ARGUMENT
IPR2013-00635 / Patent No. 6,978,346

Paper _____

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

DELL INC., HEWLETT-PACKARD COMPANY, and NETAPP, INC.,
Petitioners,

v.

ELECTRONICS AND TELECOMMUNICATIONS RESEARCH INSTITUTE,
Patent Owner.

Case IPR2013-00635
Patent No. 6,978,346

Before Brian J. McNamara, Miriam L. Quinn, and
Gregg I. Anderson, *Administrative Patent Judges*.

Quinn, *Administrative Patent Judge*.

**PETITIONERS DELL INC., HEWLETT-PACKARD COMPANY,
and NETAPP, INC. DEMONSTRATIVES FOR ORAL ARGUMENT**

PETITIONERS DEMONSTRATIVES FOR ORAL ARGUMENT
IPR2013-00635 / Patent No. 6,978,346

In accordance with 37 C.F.R. § 42.70(b) and the Board's Order of November 25, 2014 (paper no. 36), Petitioners Dell, Inc., Hewlett-Packard Company, and NetApp, Inc. files herewith Exhibit DHPN-1016, which contains a set of individual demonstrative exhibits for the oral hearing scheduled for December 18, 2014.

Petitioners and Patent Owner met and conferred on Friday, December 12, and Patent Owner made no objections to these demonstratives.

Respectfully submitted,

Dated: December 15, 2014

/David L. McCombs/

David L. McCombs

Registration No. 32,271

Counsel for Petitioner

HAYNES AND BOONE, LLP

2323 Victory Avenue, Suite 700

Dallas, Texas 75219

Telephone: 214-651-5333

Facsimile: 972-692-9116

Attorney Docket No.: 47415.430

PETITIONERS DEMONSTRATIVES FOR ORAL ARGUMENT
IPR2013-00635 / Patent No. 6,978,346

PETITIONERS EXHIBIT LIST
DECEMBER 15, 2014

| | |
|-----------|---|
| DHPN-1001 | Back et al., U.S. Patent No. 6,978,346 |
| DHPN-1002 | Prosecution History of U.S. Patent No. 6,978,346 |
| DHPN-1003 | Peter Weygant, <i>Clusters for High Availability: A Primer of HP-UX Solutions</i> , 1996 (“Weygant”) |
| DHPN-1004 | <i>Managing MC/ServiceGuard</i> , Hewlett-Packard Company, 1998 (“ServiceGuard”) |
| DHPN-1005 | Hathorn et al., U.S. Pat. No. 5,574,950 (“the ‘950 Patent”) |
| DHPN-1006 | Declaration of Dr. Ray Mercer |
| DHPN-1007 | Surugguchi et al., International Publication No. WO 99/38067 (“Mylex”) |
| DHPN-1008 | <i>American National Standard for Information Technology – Fibre Channel Arbitrated Loop (FC-AL-2)</i> , June 28, 1999 (“ANSI”) |
| DHPN-1009 | <i>The Authoritative Dictionary of IEEE Standards Terms</i> , 7th Ed., 2000, pp. i-ii and 523. (Not filed) |
| DHPN-1010 | <i>Microsoft Press - Microsoft Computer Dictionary</i> , 4th Ed., 1999, pp. i-ii and 372. (Not filed) |
| DHPN-1011 | Peter Chen et al., RAID: High-Performance, Reliable |

PETITIONERS DEMONSTRATIVES FOR ORAL ARGUMENT
IPR2013-00635 / Patent No. 6,978,346

| | |
|-----------|--|
| | Secondary Storage, submitted to ACM Computing Surveys, October 29, 1993. (Served at Deposition of Dr. Conte, August 8, 2014; Not filed) (Mistakenly referred to as Exhibit 1009 at the deposition) |
| DHPN-1012 | Second Declaration of Dr. Ray Mercer |
| DHPN-1013 | <i>The Authoritative Dictionary of IEEE Standards Terms, 7th Ed.</i> , 2000, pp. i-ii and 726. |
| DHPN-1014 | <i>Microsoft Press - Microsoft Computer Dictionary</i> , 4th Ed., 1999, title pages and p.309. |
| DHPN-1015 | William Strunk, Jr. And E.B. White, <i>The Elements of Style</i> , 4 th Ed., 2000, title pages and pp.28-31. |
| DHPN-1016 | Petitioners Demonstratives for Oral Argument |

PETITIONERS DEMONSTRATIVES FOR ORAL ARGUMENT
IPR2013-00635 / Patent No. 6,978,346

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

DELL INC., HEWLETT-PACKARD COMPANY, and NETAPP, INC.,
Petitioners,
v.
ELECTRONICS AND TELECOMMUNICATIONS RESEARCH INSTITUTE,
Patent Owner.

Case IPR2013-00635
Patent No. 6,978,346

CERTIFICATE OF SERVICE

The undersigned hereby certifies that service was made on Patent Owner's counsel of record as detailed below.

Date of service December 15, 2014
Manner of service Electronic Mail: matthew.phillips@renaissanceiplaw.com;
derek.meeker@renaissanceiplaw.com; agiza@raklaw.com
Document served PETITIONERS DELL INC., HEWLETT-PACKARD
COMPANY, and NETAPP, INC. DEMONSTRATIVES
FOR ORAL ARGUMENT; Exhibit DHPN-1016
Persons served Matthew C. Phillips
Derek Meeker
Renaissance IP Law Group LLP
9600 SW Oak Street, Suite 560
Portland, Oregon 97223

Alexander C.D. Giza
Russ August & Kabat
12424 Wilshire Boulevard, 12th Floor
Los Angeles, California 90025

/David L. McCombs/
David L. McCombs
Counsel for Petitioners / Registration No. 32,271