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# **Management**

# Marshal W. Linder

## President and Chief Operating Officer

Mr. Linder joined the Company in 1997 as Vice President of Engineering and Operations, and was named President in 2003. From 1982 to 1997 he held a wide range of positions with IBM, with responsibilities including software and hardware development, industrial design, systems integration, and new business and alliance development. Mr. Linder holds MS and BS degrees in Electrical and Computer Engineering as well as a BS in Physics from Clarkson University.

#### Reno Fiolic

### Vice President, International Sales

Mr. Fiolic joined the Company in 1999. Prior to becoming a member of the LifeVest team, he established highly successful ZOLL direct subsidiaries in Germany, Austria and Russian Federation, and managed Distributor Sales in Eastern Europe. Mr. Fiolic has over 27 years experience in medical devices and has held a range of sales and management positions with Physio Control, IVAC, CPI, Telectronics, and Angeion.

### **Mike Hardy**

## Vice President, Support Services

Mr. Hardy joined the Company in 2010 after more than 25 years of experience in healthcare and customer service leadership. Most recently, Mr. Hardy was the Director of Enrollment at Coventry Healthcare and Vice President of Operations at Meritain Health. He previously held a range of customer support and operations positions at UnitedHealthcare. Mr. Hardy holds a Masters of Public Management from Carnegie Mellon University and a BA in Business Management from Slippery Rock University.

## Thomas E. Kaib

# Vice President, Engineering

Mr. Kaib has been employed with the Company since 1987 and has held various Engineering positions during the research and development of the LifeVest product. From 1998-2007, he served as the Director of Technology and Software Development. Prior to joining ZOLL, Mr. Kaib worked with Brown Boveri Control Systems, a building automation company, in the development of Embedded System software and hardware. Mr. Kaib holds MS and BS degrees in Electrical Engineering from the University of Pittsburgh.

### **Sharon Kim**

# Vice President, Reimbursement

Ms. Kim joined the Company in 2012. She comes to ZOLL with more than 18 years of healthcare and reimbursement experience.

# **ZOLL Pittsburgh**

- 13485 ISO Quality Certification
- Electrode Manufacturing
- Electronic Assembly, Test and Service
- Internet-Accessed Clinical Database
- Administrative Offices



Precision Therapeutics. She previously held business development and managerial positions at McKesson Corporation and Deloitte Consulting. She received her BA in Economics and MBA from Stanford University.

## Jeffrey B. Morgan, Sr.

### Vice President, Operations

Mr. Morgan joined the Company in 2006. He has more than 20 years of leadership experience in creating high technology, high reliability manufacturing operations. He has held numerous senior level management positions with responsibilities for manufacturing operations, supply chain management, quality systems, and manufacturing engineering. Mr. Morgan holds an MBA degree with a concentration in International Business from Point Park University. He also holds a BS degree in Business, has an undergraduate degree in Management & Technologies, and has studied Supply Chain Strategy & Management at MIT, Sloan School of Management.

#### **James Prince**

## Vice President, US Sales

Mr. Prince joined the Company in 2011. He comes to ZOLL with more than 17 years of Sales Management experience, most recently as US Vice President of Sales for Systagenix Wound Management. He previously spent more than 20 years with Kinetic Concepts Inc., in a range of sales, sales management, customer support, field operations, and general management positions. Mr. Prince is a US Air Force veteran, and received a BS in Business/Administration from Benedictine University.

## Sean Rollman

### Vice President, Finance and Administration, and Chief Financial Officer

Mr. Rollman joined the Company in 2011. He comes to ZOLL with more than 19 years experience designing and managing financial operations for growth-oriented technology, service, and manufacturing companies. Most recently, Mr. Rollman was the CFO for Plextronics, Inc., a company developing technologies for printed electronics. Prior to that, he spent 8 years with FreeMarkets & Ariba. He began his career in public accounting with Coopers & Lybrand. Sean received a BS in Accounting and Economics from Indiana University of Pennsylvania.

### Steven J. Szymkiewicz, MD

# Vice President of Medical Affairs

Dr. Szymkiewicz joined the Company in 1994 as Director of Clinical Research, and was named Vice President of Medical Affairs in 1999. During his tenure, Dr. Szymkiewicz has managed clinical trials, research activities, and publications that have contributed to the FDA approval and continued development of the LifeVest. Prior to joining LifeVest, Dr. Szymkiewicz practiced medicine and held various clinical positions with the PA State Health Department, Southwest Area Agency on Aging, Burgettstown Community Medical Center, and Mon Valley Community Services. Dr. Szymkiewicz received a Doctorate of Medicine from Hahnemann University and an MS in Electrical Engineering from University of Pittsburgh.

# Jason T. Whiting

Vice President, Global Marketing and Clinical Operations



# ZOLL LifeVest Wearable Defibrillator - ZOLL Pittsburgh Management Team

medical device sales and marketing management experience with Guidant Corporation (now Boston Scientific Corporation) and most recently MEDRAD, Inc. Throughout his career, Mr. Whiting has held a number of positions in sales, supply chain management, marketing, and global business management. Mr. Whiting holds an MBA degree with a dual major in Marketing and Supply Chain Management from Michigan State University and a BBA degree in Marketing from the University of Michigan.

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