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                     IN THE UNITED STATES DISTRICT COURT
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                      EASTERN DISTRICT OF PENNSYLVANIA
     DESTINATION MATERNITY
                                       )
     CORPORATION,
          Plaintiff
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7
                                       )CASE NO. 2:12-CV-05680-AB
     VS.
     TARGET CORPORATION, CHEROKEE
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     INC., and ELIZABETH LANGE, LLC,)
11
          Defendants
12
13
                     VIDEOTAPED ORAL DEPOSITION OF
14
                               MINDY SIMON
15
                           OCTOBER 10, 2013
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    REPORTED BY:
24
     KATHRYN R. BAKER, RPR, CSR #6955
25
     JOB #66682
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               VIDEOTAPED ORAL DEPOSITION OF MINDY SIMON,
 2
    produced as a witness at the instance of the DEFENDANTS,
     and duly sworn, was taken in the above-styled and numbered
     cause on the 10th day of October, 2013, from 9:12 a.m. to
     4:02 p.m., before Kathryn R. Baker, CSR, RPR, in and for
6
     the State of Texas, reported by machine shorthand, at the
     offices of JC Penney, 6501 Legacy Drive, in the City of
    Plano, State of Texas, pursuant to the Federal Rules of
     Civil Procedure.
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- with a made sample based on our specifications.
- Q. Then would there -- would you have any revisions
- 3 to that sample?
- 4 A. Usually.
- ⁵ Q. And how many -- how many rounds of revisions
- 6 would be typical?
- 7 A. Two to three probably.
- 8 O. And so this was a series of communications back
- ⁹ and forth between you and the supplier, tweaking the
- design, essentially, or the --
- 11 A. Yes.
- 0. Well, scratch that.
- A series of communications back and forth
- between you and the supplier, tweaking the physical sample
- 15 they provided?
- 16 A. Yes.
- 17 O. And so was that more or less how it went in
- every design scenario?
- 19 A. Yes.
- Q. Was there anything particular or special to
- 21 maternity that other --
- ²² A. Yes.
- Q. -- design projects didn't have?
- 24 A. Yes.
- O. Like what?



- A. The fit is much more complicated.
- Q. What do you mean?
- 3 A. How it fits the body, because you have this
- belly that is changing every single day, and you want this
- 5 pant to fit numerous women of all different sizes of all
- different stages of pregnancy. So it's really hard to get
- 7 a good-fitting maternity pant.
- ⁸ Q. How do you address that issue in designing
- 9 maternity pants?
- 10 A. That's why there's multiple styles to address
- different fits for different women.
- Q. When you think about designing for maternity,
- and you think about the growing abdomen of a pregnant
- wearer, that growth is -- is going to be inconsistent
- 15 potentially?
- A. Absolutely.
- Q. And this -- this may sound trite, but is -- when
- you're thinking about a pregnant wearer's stomach, is it
- 19 always rounded?
- ²⁰ A. No.
- 0. It could be different shapes?
- ²² A. Yes.
- Q. How do you accommodate for that in design?
- A. That's why there's stretch in the waistband.
- So, that way, the waistband or panel will stretch to



- 1 testings?
- A. No.
- Q. How would you keep track of the feedback that
- 4 you got?
- ⁵ A. Well, it's only relevant for the time frame
- ⁶ you're talking about. So we get the feedback; we'd
- develop the pant. If it sold, great, we'd continue it; if
- it didn't sell, we'd mark it down and try something new.
- 9 Q. Okay. Do you remember any specific feedback for
- this -- for the 167 style?
- 11 A. The feedback I remember is everyone loved that
- they could wear it no matter how big or small pregnant
- they were.
- Q. And how would somebody wear it in those, as you
- explained, big or small, no matter how pregnant?
- A. I don't understand the question.
- 17 Q. Is there a different ways of wearing the pant
- depending on how big you are? You said they could wear it
- 19 no matter what.
- A. Yes. It could be up, middle, or down all the
- 21 way.
- Q. Okay. Now, could each of these ways of wearing
- the pant be worn throughout a pregnancy?
- A. Yes. It depends on the customer.
- 0. What about the normal -- whatever -- whatever



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