# Patent Owner's Demonstrative Exhibits

(combined hearing November 5, 2014)

Conopco, Inc. d/b/a Unilever, Petitioner
v.

The Procter & Gamble Company, Patent Owner

IPR2013-00505 (U.S. Pat. No. 6,974,569) [Exhibit 20 IPR2013-00509 (U.S. Pat. No. 6,451,300) [Exhibit 20 IPR2013-00509 (U.S. Pat. No. 6,451,300] [Exhibit 20 IPR2013-0050] [Exhibit 20 IPR2013-0050] [Exhibit 20 IPR2013-0050] [Exh





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IPR2013-00505 (U.S. Pat. No. 6,974,569) [Exhibit 2023]



## IPR2013-00505 (U.S. Pat. No. 6,974,569

- Title: Shampoos Providing A Superior Combination Of Anti-Dandruff Efficacy And Condition.
- Claims at issue:
  - o Claims 1-12, 15, 17-19, 23, 26, 28-30, and 32.
- Ground instituted:
  - Obviousness in view of Kanebo alone.



### Introduction

- Petitioner has the burden to show that the challenged claims – including all limitations would have been obvious in light of the prior
  - Component limitations <u>and</u> index limitations.
- No one reference meets all of the limitations.
- Petitioner cobbles together multiple reference contends that they render the claims obvious.



### Introduction

- In the sole instituted ground, Petitioner argues the Kanebo alone renders obvious the challenged class
- In arguing obviousness, Petitioner does not rely of Kanebo alone, but also on multiple additional references.
  - Shin, Hoshowski, Parran, Sorkin, Coffindaffer
- Petitioner offers no motivation to combine these references.



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