

UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE PATENT AND TRIAL AND APPEAL BOARD

AVAYA, INC., DELL, INC.,	)	
SONY CORPORATION OF AMERICA,	)	
and HEWLETT-PACKARD CO.,	)	
	)	
Petitioners,	)	
	)	
vs.	)	Case No. IPR2013-00071
	)	U.S. Patent
NETWORK-1 SECURITY SOLUTIONS,	)	No. 6,218,930
INC.,	)	
	)	
	)	
Patent Owner.	)	

TELECONFERENCE

January 7, 2014

Joanna B. Brown, CSR 8570

Ⓢ RPR, CRR, RMR  
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_____	)	

Teleconference, taken on behalf of the  
Petitioner Avaya, Inc., at 2040 Main Street, Suite 250,  
Irvine, California, beginning at 10:04 a.m. and ending  
at 10:42 a.m., on Tuesday, January 7, 2014, before  
JOANNA B. BROWN, Certified Shorthand Reporter No. 8570,  
RPR, CRR, RMR.

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FOR THE PATENT TRIAL AND APPEAL BOARD:

HONORABLE JONI Y. CHANG, JUSTIN T. ARBES,  
AND GLENN J. PERRY

ALSO PRESENT:

RAY GABRIEL

1 Irvine, California; Tuesday, January 7, 2014

2 10:04 a.m.

3

4 HON. JUSTIN ARBES: Hello everyone. This is  
5 Judge Arbes from the Patent Trial and Appeal Board. I  
6 have with me Judge Chang and Judge Perry. This is a  
7 conference call, Case IPR2013-71. Do we have counsel  
8 for the petitioner, Avaya, on the line?

9 MR. SANOK: Yes, we do, Your Honor. This is  
10 Jeff Sanok with Crowell & Moring.

11 HON. JUSTIN ARBES: And counsel for any of the  
12 other petitioners?

13 MS. WEISENBERGER: This is  
14 Theresa Weisenberger for Sony.

15 MR. GABRIEL: And Ray Gabriel for HP.

16 HON. JUSTIN ARBES: Anyone for Dell, Inc.?

17 MR. SANOK: I do not believe Dell is able to  
18 make the call.

19 HON. JUSTIN ARBES: Okay. That's fine. And  
20 counsel for the patent owner, Network-1?

21 MR. WIELAND: Yes. This is Charles Wieland.

22 HON. JUSTIN ARBES: Okay. The conference call  
23 today, which was originally scheduled yesterday, was to  
24 address the parties' objections to the demonstratives  
25 that have been served on each other on both sides.

1 We've received two emails within the last hour with  
2 copies of the demonstratives to be discussed, and it  
3 looks like there are a number of them. There are 15  
4 demonstratives that Avaya is objecting to of  
5 Network-1's and four of Avaya's demonstratives to which  
6 Network-1 objects. And we've received two emails with  
7 copies of those exhibits.

8 Does that represent the universe of what the  
9 parties are objecting to at this point?

10 MR. SANOK: Yes, it does, Your Honor, and I  
11 think, as far as the objections to the Network-1  
12 exhibits, they are sort of grouped. So there's really  
13 three issues only.

14 HON. JUSTIN ARBES: Okay. Before we begin, we  
15 are going to go through one example for each one. What  
16 we would tell the parties -- we attempted to do this  
17 yesterday -- is that the use of demonstratives is  
18 intended to be merely a visual aid -- merely visual  
19 aids for hearings for the board and for the other  
20 parties so that everyone knows exactly what is being  
21 argued.

22 We found that it is particularly useful, when  
23 you have figures, to have that up on the screen so that  
24 everyone can see it. They are intended for that use  
25 only. With that in mind, these are definitely things

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