

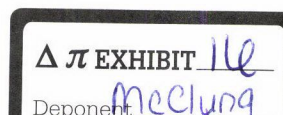
TO: Bob Cook, Kevin Holloway, Marc McClung, John Stroup
CC: John Walewander
FROM: Stuart Goodnick
DATE: April 18, 1994
RE: ROY-G-BIV Visit

This is a reminder that Dave Brown and Jay Clark from ROY-G-BIV will be here on Thursday and Friday to discuss their proposal for the creation of an API/SPI layer in Windows for motion control. We have now signed a NDA with them which covers only details of the API/SPI layer they are proposing. The NDA has a period of effectivity which covers two years. Our expectation here is that whether we ultimately work with ROY-G-BIV and whether we decide to go the way of an API/SPI layer, we would not introduce anything to the market before 1996. Thus, we are not really compromising our long term freedom. The purpose of this NDA is to allow Dave and Jay to discuss in technical detail their proposal so we can evaluate to what extent we want to be involved with this effort.

They have proposed the following format for our meeting. Dave has prepared a 25 page detailed document describing their approach. He would like to discuss the general overview on Thursday and he would like to discuss the technical details on Friday. He will send a copy of the document to us to review Wednesday before the meeting. Since I have not seen this material yet, I do not know if we will need the full two days to discuss it. Dave felt like we did.

We have purposely left out of the NDA reference to application programs that might be developed on the API layer. We did not want any ambiguous confidentiality issues to cloud our continued development of *Motion Architect*. Nevertheless, I think we can be relatively open about our ideas for applications. If you have any questions about this memo or have some schedule conflicts we have to work around, please let me know.

ROY-G-BIV CORPORATION
EXHIBIT 2021-16
ABB v ROY-G-BIV
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