UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE PATENT TRIAL AND APPEAL BOARD FORD MOTOR COMPANY Petitioner

v.

VERSATA DEVELOPMENT GROUP, INC. Patent Owner

Case CBM2016-00100 Patent No. 8,805,825

PATENT OWNER'S POWER OF ATTORNEY PURSUANT TO 37 C.F.R. § 42.10(b)

Mail Stop "PATENT BOARD"
Patent Trial and Appeal Board
U.S. Patent and Trademark Office
P.O. Box 1450
Alexandria, VA 22313-1450



Pursuant to 37 C.F.R. § 42.10(b), Patent Owner Versata Development Group, Inc., having a principal place of business at 401 Congress Avenue, Suite 2650, Austin, TX 78701, hereby appoints the following practitioners as its attorneys to transact all business in the United States Patent & Trademark Office and Patent Trial and Appeal Board associated with the above-captioned Covered Business Method (CBM) review. These attorneys include at least:

Robert Greene Sterne (Registration No. 28,912) (Lead Counsel) Michelle K. Holoubek (Registration No. 54,179) (Back-up Counsel) Salvador M. Bezos (Registration No. 60,889) (Back-up Counsel) Joseph E. Mutschelknaus (Registration No. 63,285) (Back-up Counsel) Jonathan Tuminaro (Registration No. 61,327) (Back-up Counsel)

Address: Sterne, Kessler, Goldstein & Fox P.L.L.C.

1100 New York Avenue, NW

Washington, DC 20005

(202) 371-2600 (reception)

(202) 371-2540 (facsimile)

Kent B. Chambers (Registration No. 38,839) (Back-up Counsel)

Address: Terrile, Cannatti, Chambers & Holland, L.L.P.

11675 Jollyville Road, Suite 100

Austin, TX 78759

(512) 338-9100

(512) 345-7225 (facsimile)



Sharoon Saleem (Registration No. 63,711) (Back-up Counsel)

Address: Jones & Spross, P.L.L.C.

1605 Lakecliff Hills Ln., Suite 100

Austin, TX 78732-2437

(713) 446-0217

(512) 355-1977 (facsimile)

Steven J. Mitby (*pro hac vice* to be requested) (Back-up Counsel) Iftikhar Ahmed (*pro hac vice* to be requested) (Back-up Counsel)

Address: Ahmad Zavitsanos Anaipakos Alavi & Mensing P.C.

1221 McKinney St. Houston, TX 77010

(713) 655-1101

(713) 655-0062 (facsimile)

FOR: Versata Development Group, Inc.

SIGNATURE:

BY: Andrew S. Price

TITLE: Chief Financial Officer

DATE: 3 October 2016

4792304_1.docx

