

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

FORD MOTOR COMPANY
Petitioner

v.

VERSATA DEVELOPMENT GROUP, INC.
Patent Owner

Case CBM2016-00100
Patent No. 8,805,825

**TRANSMITTAL LETTER ACCOMPANYING
SUBMISSION OF EXHIBIT 2012**

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Patent Trial and Appeal Board
U.S. Patent and Trademark Office
P.O. Box 1450
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During the Conference Call held between the parties and the Board on January 11, 2017, the Board requested that the Patent Owner submit a transcript of the conference call as prepared by the court reporter retained by the Patent Owner. The transcript of the conference call is submitted herewith as Exhibit 2012.

Respectfully submitted,

Date: January 13, 2017

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Lead Counsel for Patent Owner

CERTIFICATE OF SERVICE (37 C.F.R. § 42.6(e))

The undersigned hereby certifies that true and correct copies of the enclosed
**TRANSMITTAL LETTER ACCOMPANYING SUBMISSION OF EXHIBIT
2012** and associated exhibit 2012 were served electronically via e-mail on January
13, 2017 in their entirety on the following counsel of record for Petitioner:

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