
From: Stedman, James [JStedman@espeed.com]
Sent: Wednesday, May 26, 2004 3:48 PM
To: Lewis, Amanda - eSpeed; LaVecchia, Daniel - eSpeed; #Sales - eSpeed US
Cc: Hlinko, Ambir; Foley, Kevin -eSpeed
Subject: RE: Futures Trading - update

Thank you, Mandy...lets work on getting the traders to push buttons once they are set up.

-----Original Message-----

From: Lewis, Amanda - eSpeed
Sent: Wednesday, May 26, 2004 3:18 PM
To: LaVecchia, Daniel - eSpeed; Stedman, James; #Sales - eSpeed US
Cc: Hlinko, Ambir; Foley, Kevin -eSpeed
Subject: RE: Futures Trading - update

Just tested the speed vs TT with Breece this morning at TMG. It still has a slight lag, but is ok for mouse traders probably but not for electronic systems with automatic execution. I am getting the paperwork ready for TMG to go live upon Breece's approval finally just today!
For Rosenthal, I just trained their risk manager on easyminder this week. They are set up to sim test their new guys on our platform too. I am working with the risk manager to get everyone live.
Mandy

-----Original Message-----

From: LaVecchia, Daniel - eSpeed
Sent: Wednesday, May 26, 2004 10:05 AM
To: Stedman, James; #Sales - eSpeed US
Cc: Hlinko, Ambir; Foley, Kevin -eSpeed
Subject: RE: Futures Trading - update

How are we doing with the big 4 in Chicago?

-----Original Message-----

From: Stedman, James
Sent: 26 May 2004 16:01
To: #Sales - eSpeed US
Cc: Hlinko, Ambir; Foley, Kevin -eSpeed
Subject: Futures Trading - update

Good to see some our Chicago firms in Futures today - :

Marquette Partners (first trades!)

Wolverine

Eagle Market Makers

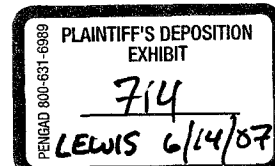
Chicago - good job on working with your accounts on this. Please ensure that they are comfortable with the functionality and that they are happy with the trading experience . We are looking to have more traders within these firms trade, and trade more with our front-end vs. the competition.

Also, we have both traders out of Nomura trading today , with London and more in NY to follow.

Thanks
-James

HIGHLY CONFIDENTIAL

PLAINTIFF'S
TRIAL EXHIBIT
286



eS0009498

HIGHLY CONFIDENTIAL

eS0009499