# PATENT OWNER EXHIBIT 2036





## The most powerful mobile ecosystem of any retailer in the world

MOBILE ORDER & PAY	Will add incremental visits and increase throughput – launched today in Portland
MOBILE APPS	12M who are actively using our apps   15% of tender 7M transactions per week
MY STARBUCKS REWARDS®/LOYALTY	8M active MSR members
STARBUCKS CARD	33% of tender in stores (pre-paid)
STORES	47M transactions each week   ~12k stores in the US



# Mobile order and pay will drive both topline and ticket... and increase bottom line efficiency

1

Convenience will induce many more customers to establish pre-paid MSR accounts

More active MSR customers

2

1:1 marketing and ordering functionality encourage customization and attach

Average order size increases

3

Customers will increase their frequency because of added convenience

More transactions from current customers 4

Customer order entry reduces time the baristas need to spend on the POS

Increased operating efficiency, including reduction of the POS bottleneck



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