

# Exhibit O

**From:** Tom Biddulph <bid@skyweyr.com>  
**Sent:** Saturday, September 26, 1998 6:38 AM  
**To:** peterhart@measuright.com; Jeffrey Schneider <JeffreyS@dnai.com>; Rich at Home <rich@friesen.org>; Rich at Trademan <rich@trademan.com>  
**Subject:** Re: Demo software

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>This is a reminder that we need to have a demo installed in Rich's  
>office on two machines. We also need a portable demo on two laptops.

No problem. I actually had the software with me yesterday and ready to install. Rich, let me know when a good time is, and I'll do the installation on the machines you designate in your office.

As for the laptops, the issue here is about the method in which the demos would be conducted. Would these be stand-alone laptops (not connected to any network, including dialup)? The main question is where the server resides in this configuration, along with the networking connection between the laptops. There are a bunch of issues here that probably need a little thought about the purpose and most exciting way to do these demos.

FYI, both the server and ePIT client are now obfuscated, although the generic one isn't (waiting on info from the makers of the obfuscation software on a bug in their software we've encountered). This makes me feel comfortable with having both client and server on the net (server continually running), although I wouldn't make the client available to anyone yet (personal demos only, but no reason they couldn't be over the net to the server). We obviously need to talk a bit about this....

>Having these means we can enthuse PCX decision makers and advance our  
>discussions with Paul Katoules and Doug Engman about the PCX and the  
>futures license.

>  
>Who will drive this effort?

Assume any demo software installation is my area, at least for now (until we have some other people on board).

>Is one of the objectives of the Jeremy Server that we will have the  
>ability to demonstrate remotely over the Internet? What's the timing on  
>that?

We need to talk about the full setup for ePIT. What servers are necessary and how they should be setup/configured. My preference is to have the obfuscated server running on a machine that is accessible from anywhere in the internet. That would allow us to start getting some experience with the server over time, PLUS any other issues that might arise.

BUT, there are lots of things that we need to talk about and plan relating to this. Jeffery and I should probably make a stab at this first.

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