



endure periods of relative inactivity punctuated thrice—interfaces to the property management system for veri daily by frenetic selling as customers swarm in for break- cation of guest status and immediate guest folio posting fast, lunch and dinner.

Some quick-service chains are testing customer touchscreen self-order entry. In the main, service time is 16 percent faster, and orders 7 percent larger, according to a survey conducted for Tradeware Technologies, Golden, CO. Further, self-order entry boosts store revenue by 32 percent. "Customers actually prefer this system," explains Tradeware CEO and President Paul Siegert. "They know they will get the order faster, with fewer mistakes." With Tradeware's quick-service kiosks, customers enter their own orders at touchscreens mounted in the

front counter. Because one cashier can handle the purchases and deliveries generated by up to four self-order screens, restaurateurs implementing the system further benefit from reduced labor costs.

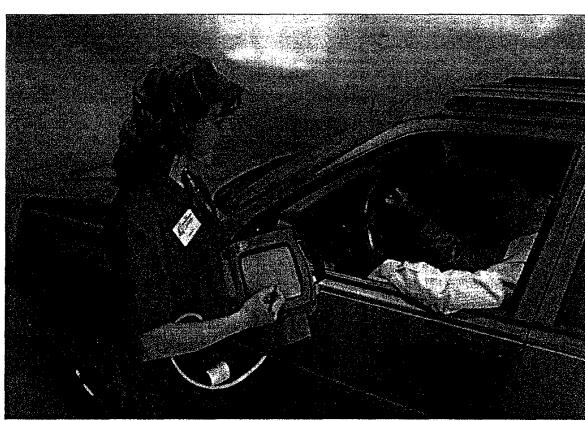
At Westin Hotels and Resorts, wait staff take beverage orders from patrons at pool-side and other remote locations using hand-held RF touchscreen terminals operating

Squirrel's new version 3.2 software offer two-way communication between the PC station and the front desk, so hotel perso nel can post messages for guests through ti POS system.

Despite its popularity, however, touc screen technology is not suited for all foo service applications. Or for all budge either, since the cost of touch systems typically runs as much as one-third higher than keyboard systems.

"In a really fast bar, keyboard is st quicker," says Joe Finizio, product manag at Micros Systems, Beltsville, MD. F

notes that companies tend to capture more information with a touchscreen, so per-transaction time is increase Finizio continues: "It isn't that touch is faster or slower, is the implication that a keyboard is faster [that is the pro lem]. That perception will go away with softwa advances and as people become more comfortable using touch. For people who are very comfortable with the ke



Newer touchscreen

systems handle

noncash -

transactions and

two-way data

communications

Taking it to the streets for drive-through service. (Photo courtesy of Olivetti North America)

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computer, which the company says is ideally suited for applications that utilize large data bases, including remote restaurant ordering. The basic EHT-40 configuration features 386SX 25-MHz processing, 4 MB

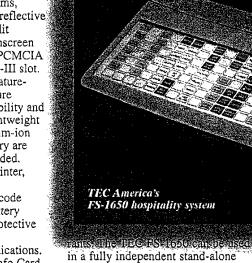
Epson's EHT-40 handheld computer

RAM, DOS or Windowsbased operating systems, transreflective backlit touchscreen and PCMCIA Type-III slot. Signaturecapture capability and a lightweight lithium-ion battery are included.

Options include a thermal printer, magnetic-card reader, communications cradle, bar code readers (laser and wand), battery chargers, power adapters, protective

cases, spread-spectrum and fax/cellular modem communications. Circle No. 173 on Product Info Card

TEL HMETICA. Atlanta, introduces its TEC FS-1650 hospitality system, with a range of application features to meet the point-of-sale (POS) needs of quick-service and small fullservice restau-



in a fully independent stand-alone application or as an integral part of a sophisticated system. System-level features include remote kitchen printers, hard check printers, drivethrough features, inter-register communications, high-order PC com-

munications and comprehensive report compilation. The TEC FS-1650 can be used to create a Master/Satellite system of up to six terminals without requiring an instore controller. It is equipped with TEC's 24column receipt and journal printer.

Circle No. 174 on Product Info Card

Illicros Systems, Chicago, announces its MICROS 3700 POS system, which brings together point-of-sale (POS) capabilities and restaurant management

POS learures include one-t menu-item moves and touch-enal manager's procedures and reporti With Microsoft's BackOffice serv software's relational data-base m agement system, Microsoft SQL Server, restaurateurs get immedia access to information from a vari of software applications. The MICROS 3700 operates on off-th shelf desktop PCs or on the MIC PC workstation. Circle No. 176 on Product Info C

Relilius, Pleasanton, CA, unvei ReMACs for Windows, its new b office software application that co bines inventory control, food cost analysis, time and attendance, lab scheduling, business forecasting a financial management into one c sive enterprise-wide system. The tem operates in a Windows 32-bit platform (NT and 96) and is fully customizable to the customer's criteria.

Circle No. 175 on Product Info C

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MICROS 3700 POS system



SpaceSaver resistive touch monitor, which incorporates a 10.4-inch diagonal, flat-panel display with backlight, video drive electronics, touch controller and power supply in a sleek black housing with universal plugs for the video, power and serial cables. SpaceSaver's dark, textured housing keeps fingerprints and dirt from showing on the bezel, making it ideal for point-ofsale (POS) and food environments. In addition, critical controls for the display are hidden behind a plate in the rear of the unit. Circle No. 182 on Product Info Card

Lathem Time Corp., Atlanta, announces its 5000E multipurpose electronic time recorder, which performs three different functions: time recording, time stamping and numbering to aid businesses with accurate information and record keeping.

Time recording helps track and control payroll, labor and job costs; time stamping imprints documents with the time and date for time-sensitive identification or can print "Paid" or "Sent" on documents; Lathem's numbering 500QE time clock assists when

it is necessary to track sequential documents, printing up to a six-digit number that advances based on settings. The 5000E offers a perpetual calendar, automatic daylight savings and leap-year adjustments, and an optional battery for operation during power failure.

Circle No. 185 on Product Info Card

Iction Sustems, Inc., Lanham, MD, has enhanced its Restaurant Manager point-of-sale (POS) system to efficiently process and manage the sale of pizzas, with Version 7.1. Applying touchscreen technology and ASI's Pizza Order Entry, users can fully define and edit one or more pizzas. Toggle (on/off) keys facilitate quick on-the-

fly corrections, an essential requirement in the fast-paced home delivery and quick-service environment. On the management side, a flexible Pizza Definition set-up program allows easy programming of pizza combinations and prices.

Circle No. 183 on Product Info Card

Schaumburg, IL, adds two new models to its Series 4000 point-of-sale (POS) terminals designed to meet the diverse needs of quick service, cafeteria, fine dining and family restaurants. The RS4341 and RS4841 hospitality terminals operate as stand-alone units or as part of customized networks. They include application-adaptable software with a menu of programmable options and features. Optional peripheral devices include

check printers.

Circle No. 184 on Product Info Card

a CRT and three different guest

IBMISSING
ROME WADIE
COMMUNE

ePoint SpaceSavers from MicroTous

White Plains, NY, releases its

Computer, a lightweight, hand-held

wireless PC designed as a multiuse,

all-in-one device for progressive

quick-service food and distribu-

tion/warehouse environments. The

unit measures 8.8" x 5.1" x 3.8" and

weighs less than 3 lbs. It features a

486DX2/66-MHz processor and a

accommodates OS/2 and Windows

95. PCMCIA slots provide network

connectivity, wireless communica-

tions and mass storage. Envisioned

docked point-of-sale (POS), manag-

er's workstation and inventory man-

Circle No. 186 on Product Info Card

applications include portable or

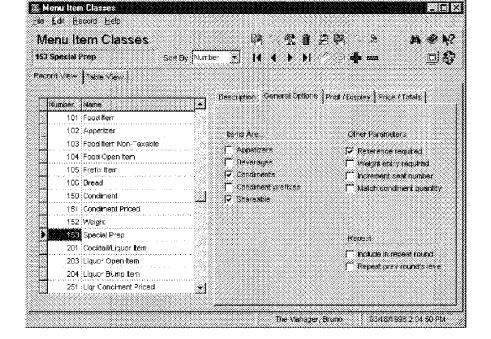
agement.

32-bit ISA bus architecture that

IBM 4612 Sure Point Mobile

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#### Example

You can define certain Menu Item Classes as Beverages when you are using the Beverage Control feature of the 3700 system. See the 3700 Feature Reference Manual for information about this feature.

6-40



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