Trading Technologies International, Inc.
v.
GL Trade Americas, Inc., FuturePath
Trading, LLC et al.

Tutorial February 19, 2014

# Trading Technologies ("TT")

Chicago company, founded in 1994

- Started with a few employees
- Today, 400+ employees worldwide – vast majority in Chicago

Independent Software Vendor ("ISV")

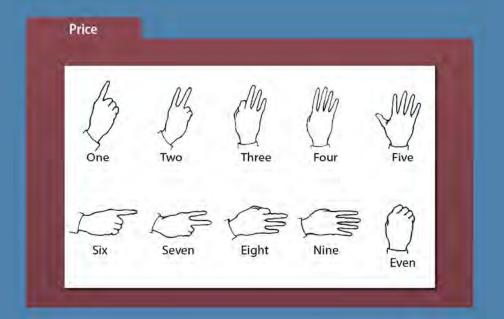
- Sells electronic trading software
- Thousands of customers including almost every major bank (e.g., J.P. Morgan, Bank of America, etc.)
- Ranked one of IL's most innovative companies Crain's (April 19, 2013)



# History of Trading: The Pits

In the mid 1990s, almost all futures were traded face to face in trading "pits" called "open outcry"

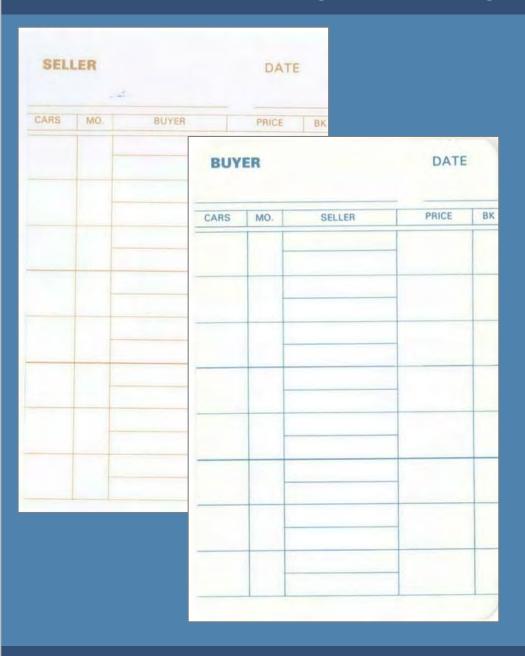






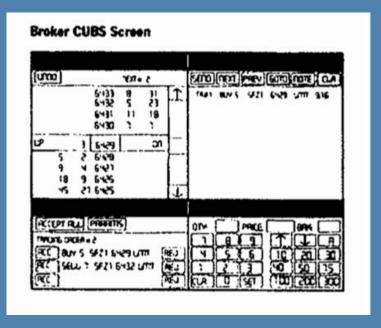
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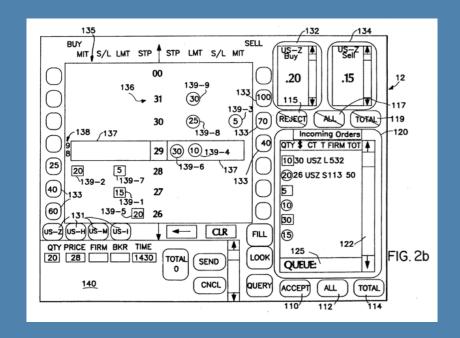
# History of Trading: Trading Cards



- Not order entry screens
- Lacks all elements of claims

### History of Trading: Electronic Trading Cards





**CUBS** 

Gutterman '031 Patent

- Not order entry screens
- Lacks all elements of claims
- Considered by PTO

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