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NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION 2. 3 TRADING TECHNOLOGIES INTERNATIONAL,) INC., 5 Plaintiff, 6 No. 04 C 5312 7 eSPEED, INC., eSPEED INTERNATIONAL,) Chicago, Illinois LTD., ECCO LLC, and ECCOWARE, LTD.,) 8 October 4, 2007 10:30 o'clock a.m. 9 Defendants. 10 VOLUME 17-A 11 TRIAL TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE JAMES B. MORAN, and a JURY 12 13 APPEARANCES: 14 Trading Technologies TRADING TECHNOLOGIES INTERNATIONAL, INC., International, Inc., by: 15 MR. STEVEN F. BORSAND 222 South Riverside Drive 16 Chicago, Illinois 60606 312-476-1000 17 steve.borsand@ tradingtechnologies.com 18 and McDONNELL, BOEHNEN, HULBERT & 19 BERGHOFF, LTD. MR. PAUL H. BERGHOFF 20 MR. S. RICHARD CARDEN MR. CHRISTOPHER M. CAVAN 21 MR. MICHAEL D. GANNON MS. JENNIFER M. KURCZ 22 MR. MATTHEW J. SAMPSON MR. LEIF R. SIGMOND . 23 MAY 3 0 2008 T.C. 300 South Wacker Drive Chicago, Illinois 60606 24 MICHAEL W. DOBBINS 312-913-0001 CLERK, U.S. DISTRICT COURT berghoff@mbhb.com

UNITED STATES DISTRICT COURT



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2	MR.	BERGHOFF,	CLOSING	ARGUMENT	3569
3	MR.	LOMBARDI,	CLOSING	ARGUMENT	3587



basically what their testimony was. They had the TT 14:39:34 1 14:39:40 14:39:44 14:39:52 14:39:52

patent and the TT claims in front of them, and they said, Oh, I find this part in the prior art. Oh, I find this part over here.

That is hindsight. That is not what Judge Moran is going to tell you you need to do when you look at obviousness.

Then the other thing that they were fond of doing in their testimony is that they took the patent, TT's own patent, and used it as a road map to argue that, Well, once I know what the invention is, I would know how to build it. Well, that is right, that is right.

TT, once Harris Brumfield came up with the idea for the combination, was able to build it for him, although it took many months to work out the software But that is legally improper to say, Once I know about the invention, I can build it. That is the wrong approach.

eSpeed's expert also just want to ignore the many disadvantages with Mr. Brumfield's proposal: Might miss the market, slower than the conventional grid screen, less accurate for orders at the market, you are using up a lot of screen real estate.

They want to ignore those disadvantages

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14:41:12 1 14:41:13 14:41:19 14:41:19 5 14:41:19 14:41:22 14:41:26 7 14:41:26 14:41:28 10 14:41:32 14:41:37 11 12 14:41:38 13 14:41:41 14:41:44 14 15 14:41:51 16 14:41:57 14:41:57 17 14:42:02 1.8 14:42:06 19 14:42:19 20 21 14:42:19 2.2 14:42:24 14:42:25 23 14:42:28 24

because they undercut the obviousness argument we are trying to make here and they want to minimize the benefits.

These are all benefits that they enjoy in their product that they copied from MD Trader: The user has a better view of the market place, what it is doing.

The user, trader, has increased confidence that he or she is going to get the right price, and overall, it is a faster trading tool, a more profitable trading tool.

They want to ignore that real world evidence, and instead, they want you to focus on four things that have a static price axis -- and they do, we never disputed that. But what they don't have, these four things, is single-action order entry; they don't have working orders in alignment; they don't have single-action cancellation; and two of them, Midas Kapiti and Trade Pad, aren't even prior art.

They also want to ignore what happened in the Patent Office. Mr. Godici had to agree. The Patent Office considered the combination of static and single-action. Not only considered it, but found that this was the closest prior art.

The first patent was one that showed static

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