UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

CALLIDUS SOFTWARE INC. Petitioner

v.

VERSATA DEVELOPMENT GROUP, INC. Patent Owner

and

VERSATA SOFTWARE, INC. Real Party-In-Interest

> Case CBM2014-00117 Patent 7,098,304

Filed: May 8, 2014

MOTION FOR MICHAEL S. TONKINSON TO APPEAR PRO HAC VICE

Pursuant to 37 C.F.R. § 42.10(c), Petitioner moves the Board to recognize

Michael S. Tonkinson pro hac vice in connection with the Petition for Covered

Business Method Review of U.S. Patent No. 7,098,304.

Petitioner provides the following information in support of this Motion, as

required by the Board's "Order -- Authorizing Motion for Pro Hac Vice Admission

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-- 37 C.F.R. § 42.10" in Case IPR2013-00639, Paper No. 7 (Oct. 15, 2013) ("Pro Hac Order").

Pursuant to the *Pro Hac* Order, Part 2 (a), good cause exists for Michael S. Tonkinson to appear *pro hac vice* in connection with the subject Petition for Covered Business Method Review because: (1) Mr. Tonkinson is an associate at the law firm Dickstein Shapiro LLP and a member in good standing of the Bar of the State of California; (2) Mr. Tonkinson is an experienced patent litigator with over 4 years of experience litigating patent suits; (3) Mr. Tonkinson has litigated patent validity and enforceability issues numerous times in federal court; (4) Mr. Tonkinson is especially familiar with the subject matter at issue because he represents Petitioner in the related proceeding Versata Software, Inc. and Versata Development Group, Inc. v. Callidus Software Inc., C.A. No. 1:12-cv-00931-SLR (D. Del.) concerning U.S. Patent No. 7,098,304; and (5) Deborah Fishman, lead counsel for Petitioner with respect to the subject Petition for Covered Business Method review, is a partner at Dickstein Shapiro LLP and a registered practitioner before the United States Patent and Trademark Office (Reg. No. 48,621).

The information required by the *Pro Hac* Order, Part 2 (b)(i)-(viii), can be found in the accompanying Declaration of Michael S. Tonkinson in support of this Motion (Exh. 1023).

The undersigned attorney welcomes a telephone call should the Office have any requests or questions. If there are any additional fees due in connection with the filing of this paper, please charge the required fees to our deposit account no. 04-1073.

Respectfully Submitted,

/ Deborah E. Fishman /

Deborah E. Fishman (Reg. No. 48,621) Michael S. Tonkinson (*pro hac vice* pending) Assad H. Rajani (*pro hac vice* pending) DICKSTEIN SHAPIRO LLP 1841 Page Mill Road, Suite 150 Palo Alto, CA 94304 Phone: (650) 690-9500 Fax: (650) 690-9500 Fax: (650) 690-9501 Email: fishmand@dicksteinshapiro.com tonkinsonm@dicksteinshapiro.com

The undersigned certifies that the foregoing MOTION FOR MICHAEL S.

TONKINSON TO APPEAR PRO HAC VICE and associated Exhibit No. 1023,

were served on May 8, 2014, by the methods set forth below at the following

addresses of record for the subject patent:

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/ Deborah E. Fishman /

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