# UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE PATENT TRIAL AND APPEAL BOARD CALLIDUS SOFTWARE, INC. Petitioner

v.

VERSATA DEVELOPMENT GROUP, INC. Patent Owner

**AND** 

VERSATA SOFTWARE, INC. Real Party-In-Interest

Case CBM2013-00054 Patent 7,908,304

PATENT OWNER'S DEMONSTRATIVES FOR ORAL ARGUMENT



In accordance with 37 C.F.R. § 42.70(b) and the Board's Order of September 24, 2014 (paper no. 41), Patent Owner files herewith Exhibit 2017, which contains a set of individual demonstrative exhibits for the oral hearing scheduled for October 29, 2014.

Respectfully submitted,

Dated: October 27, 2014 /Raghav Bajaj/

Raghav Bajaj Registration No. 66,630 Counsel for Patent Owner

HAYNES AND BOONE, LLP

Telephone: 512-867-8520 Facsimile: 512-867-8603



# CBM2013-00054

# Versata's Exhibit List

October 27, 2014

Versata-2001	Complaint for Declaratory Judgment of Patent Non-Infringement and Invalidity, <i>Callidus Software Inc. v. Versata Software, Inc.</i> Litigation, Case no. 4:12-cv-5337-PJH (N.D. Cal. Oct. 16, 2012), D.N. 1
Versata-2002	Order Granting Stipulation and Request for Stay Pending Ruling on Motion for Transfer, <i>Callidus Software Inc. v. Versata Software, Inc.</i> Litigation, Case no. 4:12-cv-5337-PJH (N.D. Cal. Feb. 28, 2013), D.N. 16
Versata-2003	Notice of Voluntary Dismissal Without Prejudice Pursuant to Fed. R. Civ. P. 41(a)(1)(A)(i), <i>Callidus Software Inc. v. Versata Software, Inc.</i> Litigation, Case no. 4:12-cv-5337-PJH (N.D. Cal. May 23, 2013), D.N. 17 153 Cong. Rec. E773-775 (daily ed. April 18, 2007)
Versata-2005	153 Cong. Rec. S9982-9993 (daily ed. Sept. 27, 2008)
Versata-2006	157 Cong. Rec. S1360-1394 (daily ed. Mar. 8, 2011)
Versata-2007	157 Cong. Rec. S1034-1051 (daily ed. Mar. 1, 2011)
Versata-2008	157 Cong. Rec. S5402-5443 (daily ed. Sept. 8, 2011)
Versata-2009	157 Cong. Rec. S936-953 (daily ed. Feb. 28, 2011)
Versata-2010	Defendant Callidus Software Inc.'s Answer to Complaint and Counterclaims, <i>Versata Software, Inc. v. Callidus Software Inc.</i> Litigation, Case no. 1:12-cv-931-SLR (D. Del. May 30, 2013), D.N. 28
Versata-2011	Proof of Service Summons, <i>Callidus Software Inc. v. Versata Software, Inc.</i> Litigation, Case no. 4:12-cv-5337-PJH (N.D. Cal. Feb. 14, 2013), D.N. 11-12
Versata-2012	Memorandum Opinion, <i>Versata Software, Inc. v. Callidus Software Inc.</i> Litigation, Case no. 1:12-cv-931-SLR (D. Del. May 16, 2013), D.N. 26
Versata-2013	Transcript of the May 20, 2014 deposition of Joseph DeHaven
Versata-2014	Transcript of the May 22, 2014 deposition of Janis McGuffey



Versata-2015 U.S. Patent Application No. 09/081,857
 Versata-2016 Memorandum from Andrew Hirshfield to Patent Examining Corps, *Preliminary Examination Instructions in view of the Supreme Court Decision in* Alice Corporation Pty. Ltd. v. CLS Bank International, et al.( June 25, 2014).
 Versata-2017 Patent Owner's Demonstratives for Oral Hearing



### UNITED STATES PATENT AND TRADEMARK OFFICE

CALLIDUS SOFTWARE INC.

Petitioner

v.

VERSATA DEVELOPMENT GROUP, INC. Patent Owner

**AND** 

VERSATA SOFTWARE, INC.

Real Party-In-Interest

Case CBM2013-00054

Patent 7,908,304

Title: METHOD AND SYSTEM FOR MANAGING DISTRIBUTOR INFORMATION

# **CERTIFICATE OF SERVICE**

The undersigned certifies, in accordance with 37 C.F.R. § 42.205, that service was made on the Petitioner as detailed below.

Date of service October 27, 2014

Manner of service Electronic Mail

Documents Exhibit 2017

served Patent Owner's Exhibit List

Persons served Deborah E. Fishman, Jeffrey A. Miller, Assad H. Rajani,

Michael S. Tonkinson Dickstein Shapiro LLP

1841 Page Mill Road, Suite 150

Palo Alto, CA 94304

David W. OBrien

David W. O'Brien

Registration No. 40,107

