

UNITED STATES PATENT AND TRADEMARK OFFICE

---

BEFORE THE PATENT TRIAL AND APPEAL BOARD

---

CALLIDUS SOFTWARE INC.  
Petitioner

v.

VERSATA SOFTWARE, INC. AND VERSATA DEVELOPMENT  
GROUP, INC.  
Patent Owner

---

Case CBM2013-00054  
Patent 7,098,304

---

Filed: September 17, 2013

Before PATRICK E. BAKER, *Trial Paralegal*

***MOTION FOR ASSAD H. RAJANI TO APPEAR PRO HAC VICE***

Pursuant to 37 C.F.R. § 42.10(c), Petitioner moves the Board to recognize Assad H. Rajani *pro hac vice* in connection with the Petition for Covered Business Method Review of U.S. Patent No. 7,098,304.

Petitioner provides the following information in support of this Motion, as required by the Board's "Order -- Authorizing Motion for *Pro Hac Vice* Admission -- 37 C.F.R. § 42.10" in Case IPR2013-00010 ("*Pro Hac* Order").

Pursuant to the *Pro Hac* Order, Part 2 (a), good cause exists for Assad H. Rajani to appear *pro hac vice* in connection with the subject Petition for Covered Business Method Review because: (1) Mr. Rajani is an associate at the law firm Dickstein Shapiro LLP and a member in good standing of the Bar of the State of California; (2) Mr. Rajani is an experienced patent litigator with over 5 years of experience litigating patent suits; (3) Mr. Rajani has litigated patent validity and enforceability issues numerous times in federal court; (4) Mr. Rajani is especially familiar with the subject matter at issue because he represents Petitioner in the related proceeding *Versata Software, Inc. and Versata Development Group, Inc. v. Callidus Software Inc.*, C.A. No. 1:12-cv-00931-SLR (D. Del.) concerning U.S. Patent No. 7,098,304; and (5) Deborah Fishman, lead counsel for Petitioner with respect to the subject Petition for Covered Business Method review, is a partner at Dickstein Shapiro LLP and a registered practitioner before the United States Patent and Trademark Office (Reg. No. 48,621).

The information required by the *Pro Hac* Order, Part 2 (b)(i)-(viii), can be found in the accompanying Declaration of Assad H. Rajani in support of this Motion (Exh. 1014).

The undersigned attorney welcomes a telephone call should the Office have any requests or questions. If there are any additional fees due in connection with

the filing of this paper, please charge the required fees to our deposit account no.  
04-1073.

Respectfully Submitted,

/ Deborah E. Fishman /

---

Deborah E. Fishman (Reg. No. 48,621)  
Jeffrey A. Miller (Reg. No. 35,287)  
Assad H. Rajani (*pro hac vice* pending)  
Michael S. Tonkinson (*pro hac vice* pending)  
DICKSTEIN SHAPIRO LLP  
1841 Page Mill Road, Suite 150  
Palo Alto, CA 94304  
Phone: (650) 690-9500  
Fax: (650) 690-9501  
Email: fishmand@dicksteinshapiro.com  
millerj@dicksteinshapiro.com  
rajaniam@dicksteinshapiro.com  
tonkinsonm@dicksteinshapiro.com

The undersigned certifies that the foregoing *MOTION FOR ASSAD H. RAJANI TO APPEAR PRO HAC VICE* and associated Exhibit No. 1014, were served on September 17, 2013, by the methods set forth below at the following addresses of record for the subject patent:

Terrile, Cannatti, Chambers  
& Holland, LLP  
(P.O. Box 203518)  
8911 North Capital of Texas Hwy.  
Suite 3150  
Austin, TX 78759

Via Federal Express

---

/ Deborah E. Fishman /  
Deborah E. Fishman  
Reg. No. 48,621