Page 1

UNITED STATES DISTRICT COURT

FOR THE WESTERN DISTRICT OF PENNSYLVANIA

ORIGINAL

---000---

SIGHTSOUND TECHNOLOGIES, LLC,

Plaintiff,

vs.

CASE NO.: 2:11cv01292-DWA

APPLE INC.,

Defendant.

VIDEOTAPED DEPOSITION OF

ARTHUR ROBERT HAIR

Tuesday, December 11, 2012

REPORTED BY: RACHEL FERRIER, CSR 6948

(1-448339)

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BE IT REMEMBERED that, pursuant to the laws
 1
      governing the taking and use of depositions, on Tuesday,
 2
      December 11, 2012, commencing at 9:04 a.m. thereof, at
 3
      Ropes & Gray, 1900 University Avenue, 6th Floor, East
      Palo Alto, California 94303, before me, RACHEL FERRIER,
 5
      a Certified Shorthand Reporter, personally appeared
 6
 7
      ARTHUR ROBERT HAIR, called as a witness by Defendant,
 8
      who, being by me first duly sworn, was thereupon
      examined as a witness in said action.
 9
10
                       APPEARANCES OF COUNSEL
11
      For the Plaintiff and the Witness:
12
               ARNOLD & PORTER LLP
               BY: JAMES A. DiBOISE, Attorney at Law
13
               Three Embarcadero Center, 7th Floor
               San Francisco, California 94111
14
               Telephone: 415.471.3281
               Email: james.diboise@aporter.com
15
      For the Defendant:
16
               ROPES & GRAY
17
               BY: CHING-LEE FUKUDA, Attorney at Law
               1211 Avenue of the Americas
18
               New York, New York 10036
               Telephone: 212.596.9000
19
               Email: ching-lee.fukuda@ropesgray.com
20
21
      ALSO PRESENT: PATRICIA GUERRERO, Videographer
22
                               ---000---
23
24
2.5
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	rage /	1
1	EAST PALO ALTO, CALIFORNIA	
2	TUESDAY, DECEMBER 11, 2012	
3	9:04 A.M.	
4	000	
5	PROCEEDINGS	
6	THE VIDEOGRAPHER: Good morning.	
7	Here begins Videotape No. 1, Volume 1 in the	
8	deposition of Arthur Hair in the matter of SightSound	
9	Technologies, LLC, versus Apple Inc. in the	
10	U.S. District Court, Western Division of Pennsylvania.	09:04:10
11	The case number is 2:11cv01292-DWA.	
12	Today's date is December 11th, 2012. The time	
13	on the video monitor is 9:04.	
14	The videographer today is Patricia Guerrero, a	
15	notary public employed by Merrill Court Reporting,	09:04:27
16	San Francisco.	
17	This video deposition is taking place at the	
18	Law Offices of Ropes & Gray, 1900 University Avenue,	
19	East Palo Alto, California.	
20	Counsel, please voice identify yourselves and	09:04:39
21	state whom you represent.	
22	MS. FUKUDA: Ching-Lee Fukuda with Ropes &	
23	Gray, representing defendant, Apple.	
24	MR. DiBOISE: James DiBoise with Arnold &	
25	Porter, representing the witness and the plaintiff.	09:04:50

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	Page 8	, -
1	THE VIDEOGRAPHER: Thank you.	
2	The court reporter today is Rachel Ferrier of	
3	Merrill Court Reporting.	
4	Would the court reporter please swear in the	
5	witness.	09:04:59
6	000	
7	ARTHUR ROBERT HAIR	
8		
9	called as a witness, having been first duly	
10	sworn, was examined and testified as follows:	09:27:22
11	000	
12	THE VIDEOGRAPHER: Thank you.	
13	Please begin.	
14	EXAMINATION	
15	BY MS. FUKUDA:	09:05:06
16	Q Good morning, Mr. Hair.	
17	A Good morning.	
18	Q Would you just state your full name for the	
19	record, please.	
20	A Arthur Robert Hair.	09:05:12
21	Q And where do you currently reside?	
22	A In Westlake Village, California.	
23	Q Could I have the full address, please.	
24	A 2009 Channelford Road, Westlake Village,	
25	California 91361.	09:05:24
		•

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	10.50	
1	Q Thank you.	
2	Mr. Hair, you have given prior deposition	
3	testimony before?	
4	A Yes.	
5	Q About how many times?	09:05:31
6	A Twice.	
7	Q Can you tell me describe under what	
8	circumstances you provided the testimony in those two	
9	depositions?	
10	A What do you mean by	09:05:43
11	Q What what cases did you testify in?	
12	A I testified in the N2K case and this case.	
13	Q Okay. Anything else?	
14	A Not that I can recall.	
15	MS. FUKUDA: Okay. I am going to mark, for	09:06:05
16	purposes of the record, Exhibit 111, a copy of your	
17	deposition testimony in the N2K case, as well as the	
18	associated exhibits, and I'm just going to put that in	
19	front of you. I have a couple questions for you	
20	regarding that.	09:06:37
21	MR. DiBOISE: Thank you.	
22	(Exhibit 111 was marked for identification by	
23	the Court Reporter.)	
24	BY MS. FUKUDA:	
25	Q Mr. Hair, have you had a chance to review the	09:06:49

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		-
1	deposition testimony that you had given in the N2K case?	
2	MR. DiBOISE: Objection.	
3	THE WITNESS: Can you tell me what you mean by	
4	"review it"?	
5	BY MS. FUKUDA:	09:07:02
6	Q Have did have you had an opportunity to	
7	read through it at any time in the past?	
8	A An opportunity or did I? because I did not I	
9	did not read through it.	
10	Q You've never read through your deposition	09:07:11
11	testimony?	
12	A Recently or back then?	
13	Q At any time.	
14	A I possibly might have read through it after	
15	this deposition. I can't recall right now.	09:07:21
16	Q Okay. Are you aware of any corrections that	
17	you had made to this deposition transcript?	
18	MR. DiBOISE: Object objection.	
19	Go ahead.	
20	THE WITNESS: That is a possibility. I can't	09:07:35
21	recall right now.	
22	BY MS. FUKUDA:	
23	Q Okay. And as as far as you know, sitting	
24	here today, is there anything in your prior N2K	
25	testimony that is not true or inaccurate?	09:07:48

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		l
1	MR. DiBOISE: Objection. The question calls	
2	for him to read through the transcript to be able to	
3	give you a present-day answer to that.	
4	Do you really want him to read through it all	
5	and look for anything he wants to change?	09:07:59
6	MS. FUKUDA: That's not my question.	
7	MR. DiBOISE: Yes, it is your question. Let's	
8	just	
9	MS. FUKUDA: Jamie, let's stick to objection to	
10	form, please.	09:08:07
11	MR. DiBOISE: If you persist in the question	
12	You can answer it if you think you can.	
13	THE WITNESS: I don't recall.	
14	BY MS. FUKUDA:	
15	Q Okay. Well, sitting here today, are you aware	09:08:14
16	of any inaccuracies in your prior N2K testimony?	
17	MR. DiBOISE: Objection.	
18	THE WITNESS: Sitting here today, I don't	
19	recall.	
20	BY MS. FUKUDA:	09:08:23
21	Q Okay. But are you aware of any inaccuracies?	
22	MR. DiBOISE: Objection.	
23	THE WITNESS: I don't recall.	
24	BY MS. FUKUDA:	1
25	Q Okay. Do you remember if you could turn	09:08:30

```
to -- I think it's the fourth document in that pile?
1
      think you're looking at the fifth one, so the fourth
 3
      document in that pile.
               Do you recognize what that document is?
                                                                09:08:59
               MR. DiBOISE: So I just want to state that
 5
      referring to it as the "fourth document in the pile" in
 6
      the record is really not going to help us find it again.
7
               MS. FUKUDA: Here, let me --
               MR. DiBOISE: That's okay. The heading is
 9
                                                                 09:09:14
      "Correction sheet for deposition of Arthur Hair
10
      September 6-8, 2000," having Production Nos. ST -- may
11
     be an "I" -- 012312 through 14.
12
               MS. FUKUDA: Yes. I confirm it's STI 12312
13
14
      through 12314.
                                                                 09:09:54
15
               Do you see that document?
16
               Mm-hmm. Yes, I do.
           Α
17
               Do you remember providing any information to be
      submitted with this document?
18
               I don't recall a date or dates or anything like
19
                                                                 09:10:06
      that as far as doing it. I'm not saying I didn't, I'm
20
21
      just saying I don't recall it.
22
               Do you know who Christopher Reese is?
23
           Α
               Yes, I do.
               Okay. And do you remember whether Mr. Reese
24
                                                                 09:10:26
     had submitted an errata sheet on your behalf with
25
```

<u> </u>		
1	respect to any corrections to your deposition testimony	
2	in the N2K case?	
3	MR. DiBOISE: Hold on. "Yes" or "no."	- -
4	THE WITNESS: I I don't recall, but, again,	
5	I'm not saying it didn't happen.	09:10:47
6	MS. FUKUDA: Let me just mark, as Exhibit 112,	
7	a document dated October 27th, 2000 from Christopher J.	
8	Reese to Alderson Reporting Company. I apologize that	
9	this is the one copy I have, but you may share that with	
10	your counsel, if you could take a look at that.	09:12:34
11	(Exhibit 112 was marked for identification by	
12	the Court Reporter.)	
13	BY MS. FUKUDA:	
14	Q So, Mr. Hair, do you recall around the time of	
15	October of 2000 whether Mr. Reese had asked you to	09:13:29
16	review your deposition transcript in the N2K to provide	
17	any corrections for this errata sheet?	
18	MR. DiBOISE: Objection; instruction.	
19	Attorney-client privilege, work product.	
20	You don't have to answer that question.	09:13:40
21	MS. FUKUDA: Are you instructing the witness	
22	not to answer?	
23	MR. DiBOISE: I think that's what I just said.	
24	BY MS. FUKUDA:	
25	Q Are you going to follow your counsel's advice?	09:13:46

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	rage 1.	•
1	A Yes, I will.	
2	Q Did you provide any corrections to Mr. Reese	
3	MR. DiBOISE: Objection; instruction.	
4	BY MS. FUKUDA:	
5	Q around October of 2000 for your deposition	09:13:54
6	testimony in the N2K?	:
7	MR. DiBOISE: Objection; instruction.	
8	You don't have to answer.	
9	MS. FUKUDA: I disagree that that's privileged	
10	information, but you are instructing the witness not to	09:14:11
11	answer; correct?	
12	MR. DiBOISE: Correct.	
13	BY MS. FUKUDA:	
14	Q And you are going to follow your counsel's	
15	advice?	09:14:18
16	A Yes.	
17	Q Okay. So just to short-circuit through this,	
18	sitting here today, are you aware of anything that's	
19	incorrect in your testimony in the N2K case?	
20	MR. DiBOISE: Asked and answered.	09:14:33
21	THE WITNESS: Not that I can recall.	
22	MS. FUKUDA: You can put that aside for now.	
23	Q One more question: Do you recall whether your	
24	deposition in the N2K case was videotaped?	
25	A I I can't recall if it was videotaped.	09:14:56

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1	Q Have you ever seen videotape associated with	
2	your deposition?	
3	MR. DiBOISE: In the N2K case?	
4	MS. FUKUDA: In the N2K case.	
5	THE WITNESS: I do not recall.	09:15:07
6	BY MS. FUKUDA:	
7	Q If there were videotapes for your deposition in	
8	the N2K case, do you know who would have them?	
9	A I can't think of who would have them.	
10	Q Do you recall who your counsel was in the N2K	09:15:16
11	case?	
12	A Yes.	
13	Q And who was that?	
14	A Kenyon & Kenyon.	
15	Q Any particular lawyer that you remember?	09:15:24
16	A Bill Wells.	
17	Q Did Bill Wells defend you during that	
18	deposition in the N2K case?	
19	MR. DiBOISE: Objection.	
20	THE WITNESS: Was he my lawyer?	09:15:36
21	MS. FUKUDA: At the deposition.	
22	THE WITNESS: He he was the SightSound	
23	lawyer at the deposition.	
24	BY MS. FUKUDA:	
25	Q Okay. So you understand that, today, you are	09:15:46

```
still under oath to testify?
1
2
           Α
              Yes.
3
               MR. DiBOISE: From what deposition?
               MS. FUKUDA: Today's deposition.
4
                                                                 09:15:54
               MR. DiBOISE: Okay.
 5
               THE WITNESS: Yes.
      BY MS. FUKUDA:
               Okay. And you understand the general rules of
8
           Q
      the deposition. You have to verbally answer "yes" or
9
                                                                 09:16:01
10
      "no" to my questions?
11
           Α
             Yes.
               And if you need a break at any time, let me
12
      know. If there's something you need me to clarify, let
13
      me know as well.
14
                                                                 09:16:14
               Is that all right?
15
16
           Α
              Yes.
               Okay. And is there any reason why you can't
17
      testify completely and truthfully today?
18
19
               I do not believe so.
                                                                 09:16:34
20
               MS. FUKUDA: Let me just mark a couple of
21
      Deposition Notices.
               Exhibit 113 is Defendant Apple Inc.'s Notice of
22
23
      30(b)(6) Deposition to Plaintiff SightSound
24
      Technologies, LLC.
                                                                 09:16:52
25
      11
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,			ı
	1	(Exhibit 113 was marked for identification by	
	2	the Court Reporter.)	
	3	MS. FUKUDA: And Exhibit 114 is Defendant Apple	
	4	Inc.'s Notice of Deposition to Arthur R. Hair.	ļ
	5	(Exhibit 114 was marked for identification by	09:17:31
	6	the Court Reporter.)	
	7	MR. DiBOISE: Thanks.	
	8	BY MS. FUKUDA:	
	9	Q Mr. Hair, did you understand you are here today	
	10	to testify pursuant to Exhibit 113 in your individual	09:18:02
	11	capacity?	
	12	MR. DiBOISE: Objection.	
	13	MS. FUKUDA: My apologies. I have that	
	14	backwards.	
	15	Q It's pursuant to 114, Exhibit 114, in your	09:18:11
	16	individual capacity?	
	17	MR. DiBOISE: Objection.	
	18	THE WITNESS: So what is your question?	
	19	BY MS. FUKUDA:	
	20	Q Are you here to testify today in your	09:18:25
	21	individual capacity in response to Exhibit 114, Notice	
	22	of Deposition of Arthur Hair?	
	23	A Yes.	
	24	Q And have you also been designated as a	
	25	corporate witness on behalf of SightSound to testify	09:18:41

	rage re	•
1	with respect to certain topics in Exhibit 113, the	
2	30(b)(6) notice?	
3	A Can you tell me which topics?	
4	Q Sure. Topics 1, 6, 8, 10, and 12.	
5	A Yes, I believe those are the ones.	09:19:30
6	Q And have you been designated with respect to	
7	any of the other topics in this notice?	
8	MR. DiBOISE: No, he has not.	
9	THE WITNESS: Not that I'm aware of.	
10	BY MS. FUKUDA:	09:19:43
11	Q Okay. Now, you understand that there have been	
12	various different corporate entities with the name	
13	SightSound over the years; correct?	
14	A Yes, I am.	
15	Q Okay. With respect to your corporate witness	09:19:59
16	testimony today in response to the 30(b)(6) topics, do	
17	you understand that you have been designated to testify	
18	on behalf of all the different SightSound entities over	
19	the years?	
20	A Yes, that's my understanding.	09:20:15
21	Q Okay. And you are knowledgeable to testify on	
22	those topics?	
23	A Up until July of 2006.	
24	Q And what happened in July of 2006?	
25	A I left SightSound.	09:20:37

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		1490 13	
	1	Q So your corporate testimony today will be	
	2	limited to the time period of July 2006 and earlier?	
	3	MR. DiBOISE: Objection.	
	4	THE WITNESS: That is my belief.	
	5	BY MS. FUKUDA:	09:20:56
	6	Q Okay. After you left SightSound in July of	
	7	2006, did you continue to have contact with members of	
	8	SightSound?	
	9	A Yes.	
	10	Q And did you continue to have knowledge about	09:21:11
	11	SightSound's various activities after July of 2006?	
	12	A Nothing other than what shareholders were	
	13	receiving in the mail.	
	14	Q Okay. Did you after July of 2006, you no	
	15	longer worked with anyone affiliated with SightSound?	09:21:29
	16	A Up until a point. There needs to be a	
	17	clarification, because I did rejoin the board of one of	
	18	the SightSound entities. I believe it was in, I	
	19	believe, 2011?	
	20	Q Okay. So I but for purposes of your	09:22:01
	21	30(b)(6) testimony today, it is limited to July 2006 and	
	22	earlier	
	23	MR. DiBOISE: Object	
	24	BY MS. FUKUDA:	
	25	Q is that right?	09:22:08
1	l		1

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		1
1	MR. DiBOISE: Objection.	
2	If you know.	
3	THE WITNESS: Again, I believe that's that's	
4	why I'm here.	
5	BY MS. FUKUDA:	09:22:19
6	Q Okay. When you were when you prepared for	
7	your 30(b)(6) testimony today, did you discuss with	
8	anyone what took place at SightSound after July of 2006	
9	for purposes of preparing you to testify as a corporate	
10	witness?	09:22:39
11	MR. DiBOISE: "Yes" or "no."	
12	THE WITNESS: I do not believe so.	
13	BY MS. FUKUDA:	
14	Q In those parts of the deposition where you are	-
15	testifying on those five topics, if I ask you a question	09:22:54
16	that says "you," what I mean is not just you,	
17	personally, but also you as in the SightSound entity.	
18	A That is my understanding.	
19	MR. DiBOISE: Well, for clarity purposes, I	
20	would like you to identify which questions are	09:23:14
21	pertaining to the 30(b)(6) notice and which are	
22	pertaining to the witness in his individual capacity.	
23	BY MS. FUKUDA:	
24	Q Okay. Well, if you are confused about in which	
25	capacity you are answering, please let me know. I will	09:23:29

800-869-9132

Page 00020

		1
1	do my best to be clear that I'm asking for your	
2	testimony as a corporate witness as opposed to an	
3	individual capacity.	
4	Is that all right?	
5	A That's all right.	09:23:39
6	Q In some of my questions today, I may ask you	
7	questions that use the word "communicate" or	
8	"communications," and when I do that, I want you to take	
9	an expansive meaning of that term to cover all forms of	
10	communications, including written, oral, paper,	09:24:01
11	electronic, and so forth.	
12	Is that all right?	
13	A That's fine.	
14	Q Okay. In preparing for your testimony as a	
15	30(b)(6) witness today, did you have any discussions	09:24:17
16	with anybody?	
17	A Legal counsel.	
18	Q Okay. Can you identify them, please?	
19	A Jamie DiBoise.	
20	Q Anyone else?	09:24:35
21	A Forgot his name.	
22	Q An attorney from Arnold & Porter?	
23	A Correct.	
24	Q Okay. Did you have any discussions with anyone	
25	else in preparation for your testimony today?	09:24:48

1	A Not that I can think of.	
2	Q And these discussions with Jamie and somebody	
3	else at Arnold & Porter, how long did they last?	
4	MR. DiBOISE: Objection. It's compound.	
5	THE WITNESS: Roughly five hours.	09:25:14
6	BY MS. FUKUDA:	
7	Q When which day?	
8	A That would be yesterday.	
9	Q Was that an in-person meeting or by phone?	
10	MR. DiBOISE: Objection; compound.	09:25:25
11	THE WITNESS: One in person, one by phone.	
12	BY MS. FUKUDA:	
13	Q Okay. And and the lawyer by phone is the	
14	other lawyer, not Jamie; correct?	
15	A Correct.	09:25:38
16	Q Is it a he or a she?	
17	A It's a he.	
18	Q Okay. Did you do anything else to prepare that	
19	we haven't covered?	
20	A Not	09:25:51
21	MR. DiBOISE: Objection.	
22	THE WITNESS: Not that I can think of.	
23	BY MS. FUKUDA:	
24	Q Now, Mr. Hair, just a couple of follow-up on	
25	your background.	09:26:14

	rage 25	,
1	Who are you currently employed by?	
2	A I am a consultant for Pense Productions.	
3	Q And has your role for Pense changed in any way	
4	since your last deposition in this case?	
5	A No, I do not believe so.	09:26:30
6	Q Do you have any current affiliations with	
7	SightSound?	
8	MR. DiBOISE: Objection.	
9	THE WITNESS: Yes.	
10	BY MS. FUKUDA:	09:26:47
11	Q What is that?	
12	A I am a board member of one of the SightSound	
13	entities.	
14	Q Do you know which SightSound entity?	
15	A Off the top of my head, I don't know the exact	09:26:55
16	way the SightSound entity is described.	
17	Q Okay. And this is you have been a board	
18	member of that SightSound entity since 2011?	
19	A I believe that is the case, sometime in 2011.	
20	Q Okay. Do you know if it was early or late	09:27:17
21	2011?	
22	A I would have to guess, so I I don't recall.	
23	Q And what is your role on the board of the	
24	SightSound entity?	
25	MR. DiBOISE: Objection.	09:27:31

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	1090 1	-
1	THE WITNESS: I am a board member.	
2	BY MS. FUKUDA:	
3	Q What kind of things do you do as a board member	* * * * * * * * * * * * * * * * * * *
4	of SightSound?	
5	A Attend board meetings.	09:27:40
6	Q Anything else?	
7	A Not really.	
8	Q Do you make decisions?	
9	A Yes.	
10	Q What kind of decisions do you make on behalf of	09:27:52
11	SightSound?	
12	MR. DiBOISE: Objection. May also call for the	
13	disclosure of confidential attorney-client information.	
14	If you can separate any decisions that you made	
15	that involve legal device legal advice, I would	09:28:06
16	caution you not to reveal those decisions. If there	
17	were any decisions that you participated in that did not	
18	involve legal advice, feel free to answer the question.	
19	Do you understand my instruction?	
20	THE WITNESS: Yes.	09:28:21
21	MR. DiBOISE: Can you answer the question?	
22	THE WITNESS: No.	
23	MR. DiBOISE: Then I instruct you.	
24	BY MS. FUKUDA:	
25	Q You can't answer any part of my question even	09:28:28

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		7
1	at a high-level about the type of decisions you make on	
2	behalf of SightSound as a board member?	
3	A Based on instruction from counsel, no.	
4	Q Okay. Are you able to tell me whether your	1
5	decisions are with respect to litigation or business?	09:28:42
6	MR. DiBOISE: Objection; compound, lacks	
7	foundation.	
8	THE WITNESS: Again, based on direction from	
9	counsel, I can't answer that.	
10	MS. FUKUDA: Yeah, I don't think your counsel	09:28:58
11	objected on the basis of privilege just now.	
12	Q So my question is: Do you make decisions on	
13	behalf of SightSound with respect to litigation or	
14	SightSound business?	
15	MR. DiBOISE: The question is compound, and	09:29:09
16	he's following the instruction that I gave him. If he	
17	can answer it, he will. If he can't answer it, he'll	
18	abide by the instruction.	
19	THE WITNESS: I'm abiding by instruction from	
20	counsel.	09:29:19
21	BY MS. FUKUDA:	
22	Q Does SightSound have any business separate and	1
23	apart from litigation?	
24	A At this time, I do not believe so.	
25	Q How often do you have board meetings?	09:29:36

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1	А	They are not routinely scheduled, so I would	
2		three times a year at most.	
3	Q	And has that been the case for the past several	
4	years, o	r at least since you joined the board of	
5	SightSou	nd?	09:30:02
6	А	I believe so.	
7	Q	Who attends these board meetings for	
8	SightSou	nd?	
9	А	Board members.	
10	Q	Just the board members?	09:30:17
11	А	Yes, I believe so.	
12	Q	No other entities?	
13		MR. DiBOISE: You mean people?	
14	BY MS. F	UKUDA:	
15	Q	No people affiliated with other entities other	09:30:32
16	than boa	rd members?	
17	А	There could be times when counsel was involved.	
18	Other th	an that, I can't recall.	
19	Q	When you say "counsel," who are you referring	
20	to?		09:31:12
21	А	A lawyer.	
22	Q	I understand, but which lawyer?	
23	А	Again, I I don't recall which one at in	
24	any spec	ific situation.	
25	Q	You have no recollection of who had attended in	09:31:23

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		7
1	the past as a lawyer during these board meetings?	
1		
2	A That's correct.	
3	Q When was the last board meeting you had at	
4	SightSound?	
5	A I don't recall the date.	09:31:41
6	Q Do you know approximately when?	
7	A I believe it was a few months ago, but I don't	
8	recall the specific date.	
9	Q All right. Mr. Hair, I'm going to ask you a	
10	series of questions in your capacity as a 30(b)(6)	09:32:09
11	witness that relates to at least Topic 1 and may touch	
12	upon some of the other topics, so this is where I would	
13	like to make clear that you are not answering just as an	
14	individual with individual knowledge but also on behalf	
15	of SightSound. Okay?	09:32:26
16	MR. DiBOISE: And just the make the record	
17	clear, the witness was prepared through today's date.	
18	There was no cutoff in 2006 in terms of his preparation	
19	on these topics.	
20	MS. FUKUDA: Okay. I guess, let me just	09:32:41
21	clarify that.	
22	With respect to all five topics?	
23	MR. DiBOISE: Yes.	
24	BY MS. FUKUDA:	
25	Q Okay. So, Mr. Hair, you	09:32:54
1		1

		•
1	MR. DiBOISE: Subject to the objections that	
2	were interposed by SightSound to your topics.	
3	BY MS. FUKUDA:	
4	Q Mr. Hair, you understand that you've been	
5	designated as SightSound's corporate witness on these	09:33:01
6	five topics without regard to any time limit.	
7	Understood?	
8	A That's fine.	
9	Q Okay. For your convenience, let me just I	
10	would like to put the three patents-in-suit in front of	09:33:15
11	you, and you should feel free to refer to them if you	
12	need to. I would like to have them there for your	
13	reference.	
14	So it's the '573 patent, which was previously	
	marked Exhibit 68; the '734 patent, which was previously	09:33:37
15		
16	marked Exhibit 69; and the '440 patent, previously	
17	marked Exhibit 70.	
18	(Discussion off the stenographic record.)	
19	BY MS. FUKUDA:	00.24.20
20	Q So, Mr. Hair, you have reviewed the three	09:34:38
21	patents-in-suit in their entirety before sometime	
22	before, haven't you?	
23	A Yes, I have.	:
24	Q Okay. What was the most recent instance when	
25	you had the occasion to view these patents-in-suit?	09:34:41

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·	raye 29	ŀ
1	A Can you describe "review"?	
2	Q Read through them	
3	A What you mean by "review"?	
4	Q Read through them sub read through a	
5	substantial portion.	09:34:51
6	A I'd say it's been several years to read through	
7	it thoroughly.	
8	Q Okay. And do you remember why you were reading	
9	through them thoroughly several years ago?	
10	A No, I don't recall.	09:35:06
11	Q And have you read through parts of each of	
12	these patents-in-suit since several years ago?	
13	A No.	
14	Q Now, Mr. Hair, I I understand that you had	
15	testified that you conceived of your invention back in	09:35:36
16	1986 during a friend's party; is that correct?	
17	MR. DiBOISE: Objection; calls for a legal	
18	conclusion.	
19	THE WITNESS: I came up with an idea. I	
20	wouldn't call it a legal or I wouldn't put it in	09:35:52
21	legal terms. I would just say, in layman's terms, I	
22	came up with the idea.	
23	BY MS. FUKUDA:	
24	Q Okay. And did you consider that idea to be	
25	the excuse me.	09:36:06

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1	Did you consider the idea that you came up with	
2	in 1986 to be the invention that is described in these	
3	patents-in-suit?	
4	MR. DiBOISE: Objection; form.	
5	THE WITNESS: Are you saying did I have the	09:36:16
6	idea all in one moment and everything that I thought	
7	then is here? Is that what you are saying or asking?	
8	MS. FUKUDA: Yes.	
9	THE WITNESS: No.	
10	BY MS. FUKUDA:	09:36:36
11	Q Okay. With respect to the claims that are in	
12	these patents-in-suit and you understand what I mean	
13	by "claims"?	
14	A I understand the claim section back here.	
15	Q Yes. It's at the end of each of the patents.	09:36:56
16	A Yes. Mm-hmm.	
17	Q And you understand that the claims are meant to	
18	identify what the scope of your invention coverage is;	
19	correct?	
20	MR. DiBOISE: May call for legal conclusion.	09:37:07
21	You can answer.	
22	THE WITNESS: From a layman's point of view, I	
23	understand the the specification is what the inventor	
24	comes up with, and, generally speaking, the claims, that	
25	is a the legal part of the document that is done in	09:37:28

_			
	1	conjunction with counsel.	
	2	BY MS. FUKUDA:	
	3	Q Okay. So you have worked on the claims in	
	4	these patents-in-suit with counsel?	
	5	MR. DiBOISE: Hold on.	09:37:41
	6	Objection. I couldn't get it out.	
	7	You can answer.	
	8	THE WITNESS: Yes, I worked with legal	
	9	counsel in consultation with legal counsel.	
	10	BY MS. FUKUDA:	09:37:53
	11	Q Were there elements of any of these patent	
	12	claims that were not part of your idea during that 1986	
	13	party?	
	14	MR. DiBOISE: Hold on.	
	15	You can answer.	09:38:11
	16	THE WITNESS: I don't understand what what	
	17	you are referring to as far as the 1986 party and tying	
	18	that to the claims in the patent. Can you be more	
	19	specific, please?	
	20	MS. FUKUDA: Sure. Let me try to break it a	09:38:27
	21	part a bit.	
	22	Q So you know what you know what I'm referring	
	23	to when I say "the 1986 party"; right?	
	24	MR. DiBOISE: Objection.	
	25	THE WITNESS: I don't know what you are	09:38:37

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referring to. I know what I had.
 1
      BY MS. FUKUDA:
               Okay. I think there's only one party that --
 3
      if you can -- if you would like me to use a more
 4
                                                                 09:38:46
      specific term, can you identify the date of that party?
 5
               No, I can't.
           Α
 6
               Okay. Early or late 1986?
 7
               I believe it was early.
 9
               Okay. And -- and whose party was this?
                                                                 09:38:57
               It was a gentleman named Bill Smith.
10
           Α
11
               Okay. Okay. So at Bill Smith's party in early
           0
      1986 when you came up with an idea relating to this
12
      field, did your idea, at that point in time, capture all
13
      of the different elements that are claimed in these
14
                                                                 09:39:32
15
      patents-in-suit?
16
               MR. DiBOISE: Objection.
17
               THE WITNESS: No, I do not believe it
18
      encompassed everything.
      BY MS. FUKUDA:
19
                                                                 09:39:38
                     Can you think of any element that was
20
               Okay.
21
      not encompassed by the idea that you came up with during
22
      that party?
23
               MR. DiBOISE: Objection.
               THE WITNESS: Sitting here, I can't recall
24
                                                                 09:39:47
      specifics.
25
```

		1
1	BY MS. FUKUDA:	
2	Q Setting aside the patents-in-suit for now, I	
3	would like to ask you, in your own words, what exactly	
4	did you invent that is captured in the patents-in-suit?	
5	You know, what is your invention?	09:40:12
6	MR. DiBOISE: Objection.	
7	THE WITNESS: The invention is the electronic	
8	sale of digital video and digital audio recordings via	
9	telecommunications. And I would add to that the I	
10	would say digital video and digital audio download	09:40:59
11	recordings via telecommunications.	
12	MS. FUKUDA: Okay. Let me just make sure I get	:
13	that correct.	
14	Q So you testified that your invention is the	
15	electronic sale of digital video and digital audio	09:41:14
16	download recordings via telecommunications; is that	
17	right?	
18	MR. DiBOISE: Asked and answered.	
19	THE WITNESS: Without being limiting, I would	
20	say that's a a nice general description.	09:41:41
21	BY MS. FUKUDA:	
22	Q Why did you insert the word "download" into	
23	your description?	
24	A To be descriptive.	
25	Q Okay. And and what are you describing with	09:41:57

		•
1	the word "download"?	
2	A A download.	
3	Q Yeah, well, can can you explain I guess	
4	what I'm getting at is: What did you mean by "download"	
5	when you used it in that manner?	09:42:10
6	A I'm not sure why my description would be	
7	different than any description of download.	
8	Q I just wanted to understand whether you meant	
9	that it was limited to download or if it's not limited	
10	to download, your invention?	09:42:29
11	A I would say it's a download. I I guess I	
12	don't understand your question.	
13	Q By "download," are you limiting in any way to	
14	the use of the Internet?	
15	A I am not limiting anything.	09:42:51
16	Q Okay. So your your definition of download,	
17	as you are using in this sentence here, I'm trying to	
18	understand what the scope of it is.	
19	MR. DiBOISE: That's not a question.	
20	THE WITNESS: I	09:43:06
21	MR. DiBOISE: No pending question.	
22	BY MS. FUKUDA:	
23	Q Can you explain what you meant just so I	
24	understand the scope of your download meaning?	
25	MR. DiBOISE: Asked and answered.	09:43:15

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	1	THE WITNESS: The best way to for me to	
	2	describe is to go back to the Markman hearing that was	
	3	in the N2K litigation, and those definitions are fine by	
	4	Me.	09:43:32
	5	BY MS. FUKUDA:	03.13.02
	6	Q Okay. So your contention is that the	
	7	definition given by the court in the N2K litigation	
	8	governs your invention or governs the scope of your	
	9	invention?	
	10	A I believe that's the situation when a federal	09:43:47
	11	court makes a ruling, that it does govern the invention.	
	12	Q Okay. When you said "via	
	13	telecommunications"	
	14	A Mm-hmm.	
	15	Q is that different than via	09:44:00
	16	telecommunications lines?	
	17	A I would say it is inclusive.	
ŀ	18	Q So telecommunications includes	
	19	telecommunications lines?	
	20	A To me, it's all one thing. Whether it's	09:44:11
1	21	telecommunications, telecommunication lines, it's	
	22	telecommunications.	
	23	Q Okay. So you are using telecommunications to	
	24	equate to telecommunications lines?	
	25	MR. DiBOISE: Objection.	09:44:27
- 1			l .

		1
1	THE WITNESS: I'm using telecommunications in	
2	the broadest sense of the term.	
3	BY MS. FUKUDA:	
4	Q Okay. I think my question is: When you	
5	described your invention as doing something via	09:44:34
6	telecommunications, is that the same thing as doing	
7	something via telecommunications lines?	
8	MR. DiBOISE: Asked and answered.	
	THE WITNESS: I would say they are all the	
9		09:44:56
10	same.	03.44.50
11	BY MS. FUKUDA:	
12	Q Can you give me any example of sending either	
13	digital video or digital audio recordings via	
14	telecommunications that's not download?	00 45 04
15	A Are we still on Topic 1 of the 30(b)(6)?	09:45:24
16	Q Yeah, we are still talking about the invention	
17	that you had conceived.	
18	So my question, you know, again, is off of	
19	your your description, in your own words	
20	A Mm-hmm.	09:45:37
21	Q of your invention, and the question is, you	
22	know: As you are using that the way you are using	
23	those words in your description, can you give me any	
24	example of sending digital video or digital audio	
25	signals or, I'm sorry.	09:45:55

	Luge 37	,
1	Can you give me an example of sending digital	
2	video or digital audio recordings via telecommunications	
3	that's not a download?	
4	MR. DiBOISE: Objection; outside the scope of	:
5	the 30(b)(6) notice.	09:46:09
6	You can answer in your personal capacity.	
7	THE WITNESS: So do you want me to answer in my	
8	personal capacity	
9	MS. FUKUDA: Yes.	
10	THE WITNESS: that question?	09:46:18
11	MS. FUKUDA: Go ahead.	
12	THE WITNESS: Is there a way to back this up?	
13	MR. DiBOISE: Where's the arrow? There it is.	
14	THE WITNESS: One example, but this isn't	
15	sending the entire file, is to broadcast the digital	09:47:08
16	video signal or broadcast a digital audio signal.	
17	BY MS. FUKUDA:	
18	Q And can you explain in any more detail what you	
19	mean by "broadcast"?	
20	A Have you ever watched an NBC show	09:47:28
21	Q Sure.	
22	A that is broadcast	
23	Q Sure.	
24	A that's an example	
25	Q That's regular TV	09:47:38

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```
-- of --
1
           Α
2
           Q
               -- you're watching a TV broadcast.
3
           Α
               Mm-hmm.
               Okay. In your own words, what's the difference
 4
                                                                 09:47:46
      between a broadcast and a download?
 5
               A broadcast, the signal does not reside
 6
           Α
      permanently at the other end, and a download can be sent
7
      and can be stored at the other end.
8
               So in your use of "download," the signal can be
 9
                                                                 09:48:28
10
      stored either temporarily or permanently at the user's
11
      end; is that right?
               MR. DiBOISE: Objection; misstates testimony.
12
               THE WITNESS: Can you repeat the question?
13
               MS. FUKUDA: Sure.
14
                                                                 09:48:45
               In your use of the word "download," the signal
15
      can be stored either temporarily or permanently at the
16
      user's end; is that correct?
17
               MR. DiBOISE: Objection.
18
               THE WITNESS: I don't know what you are getting
19
                                                                 09:49:11
20
      at.
      BY MS. FUKUDA:
21
               Just -- well, maybe -- let me -- let me go
22
23
      back.
               In your -- I had originally asked you what is
24
      the difference between broadcast and download, and based 09:49:19
25
```

1	on that answer, you had indicated that, in a download,	
2	the signal can be stored at the user's end; is that	
3	correct?	
4	A Mm-hmm.	
5	Q Okay.	09:49:37
6	MR. DiBOISE: You have to say "yes" or "no."	
7	THE WITNESS: Oh. Yes.	
8	BY MS. FUKUDA:	
9		
	Q Okay. And in a in a situation of a download where the signal is not stored at the user's end, how is	09:49:42
10		030.33
11	that download different from broadcast?	
12	A I just have to say, in the ability of when the	
13 .	download lands at the user end, it can it can be	
14	stored or it can be streamed, but, essentially, a	00.50.45
15	download is going from a network interface card to a	09:50:45
16	network interface card, and then after that, it can be	
17	stored. It can be streamed in a broadcast. It's just	<u>.</u>
18	sent out, received, and not stored.	
19	Q In your description of broadcast, the audio or	
20	video signal is not stored at all; is that right?	09:51:14
21	MR. DiBOISE: Objection.	
22	THE WITNESS: Is this 30(b)(6) or individual?	
23	BY MS. FUKUDA:	
24	Q This is regarding your testimony in your own	
25	words of your invention, so	09:51:26

	Page 40	, 7
1	A So as an individual?	
2	MR. DiBOISE: Yes.	
3	BY MS. FUKUDA:	
4	Q Please go ahead.	00.51.33
5	A No, I wouldn't say that.	09:51:33
6	Q Okay. Then help me out here. I'm still trying	5.
7	to understand the difference in how you are describing	
8	broadcast versus download.	
9	So I believe you had testified I believe you	
10	had testified that, in a broadcast, the signal is just	09:52:27
11	sent out, received, and not stored; is that correct?	
12	A Not stored permanently, but in a digital	
13	broadcast, there is a buffer memory, so you could	
14	consider there a temporary storage.	
15	So you're you're asking for limitations on	09:52:52
16	it, and I'm just looking in the broadest sense.	
17	Q Okay. Okay. Well, I think I'm just trying to	
18	understand, because you're I believe you're	
19	testifying that your invention is with respect to	
20	downloads and does not include broadcast signals;	09:53:08
21	correct?	
22	MR. DiBOISE: Asked and answered.	
23	THE WITNESS: Yeah, I'm going to go to the	
24	high-level and say, yes, downloads, not broadcast.	
25	BY MS. FUKUDA:	09:53:28

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		1
1	Q Okay. And that's why I'm trying to understand	
2	the differences between, you know, why you contend that	
3	downloads are covered by your invention but broadcast is	
4	not.	00 50 00
5	And the one distinction I heard you say is	09:53:39
6	that, for download, the signal that's sent out can be	
7	stored permanently at the user's end.	
8	MR. DiBOISE: Objection; calls for	
9	BY MS. FUKUDA:	
10	Q And in the	09:53:52
11	MR. DiBOISE: Sorry.	
12	BY MS. FUKUDA:	
13	Q And in the broadcasting of signals, that signal	
14	cannot be stored permanently at the user's end	
15	MR. DiBOISE: Object	09:54:01
16	BY MS. FUKUDA:	
17	Q is that fair?	
18	MR. DiBOISE: Objection; legal conclusion,	
19	compound.	
20	I don't know which question you want him to	09:54:05
21	answer.	
22	THE WITNESS: Which question do you want me to	
23	answer?	
24	BY MS. FUKUDA:	
25	Q Actually, there's only one question, so if	09:54:17
	2 Modulity, choic of only one quebelon, so if	

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		1
1	there's any part of it that isn't right, please correct	
2	me.	
3	MR. DiBOISE: Well, calls for a legal	
4	conclusion. You put in the preamble. You are asking	
5	what the invention covers	09:54:26
6	MS. FUKUDA: Jamie, please just just	
7	objection to form. All right? We we we've had a	
8	back-and-forth about this. No explanations to the	
9	witness. You can object to form if you want to. It's	-
10	the only way for you to preserve your objection.	09:54:36
11	MR. DiBOISE: Well, if you have any clue what	
12	the witness what the question is, you can answer it.	
13	If not	
14	MS. FUKUDA: Jamie, objection to form. I know	
15	you can do it.	09:54:44
16	MR. DiBOISE: Your question is impossible to	
17	answer.	
18	MS. FUKUDA: Well, let's let the witness decide	
19	that.	,
20	THE WITNESS: I think the best way for me to	09:55:09
21	answer it is I'm fine with the what the Markman	
22	ruling ended up being on that.	
23	BY MS. FUKUDA:	
24	Q Okay. Well, I understand that there was a	
25	Markman ruling in the N2K case.	09:55:20

	1.030-1.0	
1	A Mm-hmm.	
2	Q I wanted to get your personal testimony as the	
3	inventor of these patents-in-suit, you know, what your	
4	understanding of your invention is.	
5	Is that clear in terms of what it is that I'm	09:55:36
6	asking for?	=
7	A If you are asking for a layman's term, yes, but	
8	if you are asking for a legal conclusion, no, I don't	
9	understand that.	
10	Q Okay. Yeah, I'm not asking for your a legal	09:55:47
11	conclusion, but not exactly layman's either, because you	
12	are the inventor behind these patents-in-suit; correct?	
13	So I'm asking you, as the inventor of these	
14	patents-in-suit, what you understand your invention to	
15	be.	09:56:01
16	A At the time of the invention? It was the	
17	download sale of digital video and digital audio	
18	recordings over communications for electronic sale.	
19	Q Okay. And it does not include the broadcasting	
20	of signals for sale; correct?	09:56:18
21	MR. DiBOISE: Objection.	
22	THE WITNESS: It includes the download sale.	
23	So I'm not going to say what it doesn't include, I'm	
24	going to tell you what it does include. It includes the	
25	download sale.	09:56:34
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	1 dgc 11	_
1	BY MS. FUKUDA:	
2	Q And download sale is different than broadcast	
3	sale?	
4	MR. DiBOISE: Objection.	
5	BY MS. FUKUDA:	09:56:40
6	Q Correct?	
7	A I would say it is different.	
8	Q Okay. And and the questions I had asked you	
9	earlier was merely to figure out what you think is the	
10	difference between broadcasting and downloading.	09:56:52
11	MR. DiBOISE: Objection. No question pending.	
12	BY MS. FUKUDA:	
13	Q So to get back to my question, in your	
14	understanding of your invention, broadcasting is the	1
15	means by which a signal is sent to the user but is not	09:57:09
16	permanent but cannot be permanently stored at the	
17	user site; is that correct?	
18	A Back when this was filed for, the distinction	
19	between broadcast and download, as I recall it, there	
20	was only analog broadcast, and there was digital	09:57:41
21	download, and so I think the distinctions are very wide.	
22	And so if you if you're talking about back	
23	then, then there is a big distinction between download	
24	and broadcast at a high-level.	
25	Does that make sense? Does that answer your	09:58:09
43	Does that make schise: Does that answer your	

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		1
1	question?	
2	Q Not all the way, so let me see if I can do a	
3	follow-up question.	
4	Does your invention include the electronic sale	
	of digital video and digital audio recordings that are	09:58:25
5		03.33.23
6	broadcast?	
7	MR. DiBOISE: Vague as to time.	
8	THE WITNESS: Take me back to the filing date.	
9	So are you saying broadcasted digital video and	
10	broadcasted digital audio signals?	09:58:44
11	MS. FUKUDA: Well, I don't see why we're	
12	limiting it.	
13	Q I I guess my question for you is: Does your	
14	definition cover electronic sale of broadcasted digital	
15	signals?	09:59:02
16	A Well, I I I beg to differ with your use	
17	of don't be limiting, because back at that time, I don't	
18	recall there being broadcasted digital video signals. I	
19	could be wrong, but but that wasn't my thinking at	
20	the time.	09:59:20
21	Q Okay. If there were broadcasted digital audio	
22	or digital video signals at the time of your invention,	
23	would that be covered by your invention?	
24	MR. DiBOISE: Calls for a legal conclusion and	
25	speculation.	09:59:35

		1
1	THE WITNESS: To me, my understanding was there	
2	were analog broadcast signals, and I do not recall there	
3	being digital signals, so I think it's irrelevant if	
4	there were or weren't. When I filed for it, my	
5	understanding was that broadcast was very distinct from	09:59:51
6	download.	03.03.01
7	BY MS. FUKUDA:	
8	Q Okay. So you have no understanding about	
9	whether your invention covers broadcasting of digital	10.00.00
10	signals for sale?	10:00:06
11	MR. DiBOISE: Calls for a legal conclusion.	
12	THE WITNESS: Can you repeat the question?	
13	BY MS. FUKUDA:	
14	Q So you have no understanding of whether your	
15	invention covers the broadcasting of digital signals for	10:00:15
16	sale?	
17	A I I don't believe I said that.	
18	Q Okay. So do you agree with that statement, or	;
19	you disagree with that statement?	
20	MR. DiBOISE: Objection.	10:00:30
21	THE WITNESS: I disagree with that statement.	
22	BY MS. FUKUDA:	:
23	Q What is your understanding of whether your	·
24	invention covers the broadcasting of digital audio or	-
25	digital video signals for sale?	10:01:03
1		1

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	1	MR. DiBOISE: Objection; legal conclusion	
	2	calls for a legal conclusion.	
	3	THE WITNESS: At that time?	
	4	MS. FUKUDA: At the time of your invention.	-
	5	THE WITNESS: This thing froze up.	10:01:18
	6	MR. DiBOISE: How's that?	
	7	Asked and answered as well.	
	8	THE WITNESS: At the time, digital download was	
	9	very distinct from broadcast, so that's that's the	
	10	distinction.	10:01:48
	11	BY MS. FUKUDA:	
	12	Q Because your testimony is that it's different	
	13	because the broadcasting was limited to analog signals	
	14	at the time; is that right?	
	15	A I'm saying, I do not recall there being digital	10:01:59
	16	broadcasts.	
	17	Q Okay.	
	18	A I'm not saying there weren't.	
	19	Q What about now; what is your understanding	
	20	about whether your invention covers the digital	10:02:12
	21	broadcasting of music well, let me rephrase.	
	22	What is your current understanding about	
	23	whether your invention covers the digital broadcasting	
	24	of audio or video signals for sale?	
	25	MR. DiBOISE: Objection.	10:02:39

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		1
1	THE WITNESS: My current understanding is that	
2	the Markman ruling governs those definitions.	
3	MS. FUKUDA: So	
4	THE WITNESS: So I'm fine with that. I I	
5	haven't gone back and reanalyzed everything based on	10:02:48
6	Markman.	
7	BY MS. FUKUDA:	
8	Q Okay. So so you don't know, sitting here	
9	today, about whether your invention covers the	
10	broadcasting of digital audio and digital video signals	10:02:56
11	for sale?	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: I'm saying that I'm fine with	
14	what the Markman ruling has.	
15	BY MS. FUKUDA:	10:03:07
16	Q But can you answer my question, sitting here	
17	today, whether your invention covers it or it doesn't	
18	cover it?	
19	A Can you give me the Markman ruling?	
20	Q Would that help?	10:03:14
21	A Yes.	
22	Q Okay.	
23	A And then you can ask your question and I'll	
24	point to it, if I can find it.	
25	Q Okay. Well, why don't I pull that at the next	10:03:20

,		rage 42	
	1	break for you.	
	2	A Okay.	
	3	Q Now, going back to how you had described your	
	4	invention in your own words earlier, did you invent	
	5	electronic sale?	10:03:48
***************************************	6	MR. DiBOISE: Objection	
	7	THE WITNESS: I	
	8	MR. DiBOISE: calls for legal conclusion.	
	9	THE WITNESS: I did not invent electronic sale.	
	10	BY MS. FUKUDA:	10:03:56
	11	Q And did you invent the electronic transmission	
	12	of digital audio signals?	
	13	MR. DiBOISE: Asked and answered.	
	14	You can answer again.	
	15	THE WITNESS: If you are trying to go through	10:04:10
	16	each element, east each piece of the invention and	
	17	and say that did I invent prior pieces, I did not I	
	18	did not invent electronic transmission of digital audio	
	19	signals.	
	20	MS. FUKUDA: Okay. And you understand	10:04:37
	21	correctly. I'm just asking you with respect to just	
	22	that element. Okay.	
	23	Q So did you invent the electronic transmission	
	24	of digit digital video signals?	
	25	MR. DiBOISE: Asked and answered.	10:04:48
			1

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THE WITNESS: No, I did not.	
BY MS. FUKUDA:	
Q Did you did you invent the electronic	
transmission of computer programs for electronic sale?	
MR. DiBOISE: Asked and answered. It's vague.	10:05:06
THE WITNESS: Can you go into detail what you	
mean by "computer programs"?	
BY MS. FUKUDA:	
Q Well, let me ask you this: In your view, are	
computer are digital audio signals and digital video	10:05:29
signals the same thing as computer programs?	
MR. DiBOISE: Objection; asked and answered.	
THE WITNESS: I do not believe they are the	
same.	
BY MS. FUKUDA:	10:05:40
Q Okay. So did you invent the electronic	
transmission of computer programs for electronic sale?	
MR. DiBOISE: Objection; asked and answered.	
THE WITNESS: No, I did not.	
BY MS. FUKUDA:	10:05:54
Q Did you invent the electronic transmission of	
MIDI files for electronic sale?	
MR. DiBOISE: Objection; vague, asked and	
answered.	
THE WITNESS: Are we still me as an individual	10:06:08
	BY MS. FUKUDA: Q Did you did you invent the electronic transmission of computer programs for electronic sale? MR. DiBOISE: Asked and answered. It's vague. THE WITNESS: Can you go into detail what you mean by "computer programs"? BY MS. FUKUDA: Q Well, let me ask you this: In your view, are computer are digital audio signals and digital video signals the same thing as computer programs? MR. DiBOISE: Objection; asked and answered. THE WITNESS: I do not believe they are the same. BY MS. FUKUDA: Q Okay. So did you invent the electronic transmission of computer programs for electronic sale? MR. DiBOISE: Objection; asked and answered. THE WITNESS: No, I did not. BY MS. FUKUDA: Q Did you invent the electronic transmission of MIDI files for electronic sale? MR. DiBOISE: Objection; vague, asked and answered.

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or the company?
 1
 2
               MR. DiBOISE: You are an individual.
 3
               THE WITNESS: Individual.
 4
               MS. FUKUDA: Well, you know, I mean, I think
                                                                 10:06:16
      to -- to the extent that this touches upon what his
 5
      conception and reduction to practice of the invention
      is, he's going to be testifying in his corporate witness
 8
      capacity.
               MR. DiBOISE: It doesn't relate to that topic.
                                                                 10:06:27
               THE WITNESS: So --
10
11
               MS. FUKUDA: We -- and we can fight about that,
12
      you know.
               But -- but go ahead and answer the question to
13
           Q
14
      the best of your ability.
                                                                 10:06:33
               MR. DiBOISE: So answer in your individual
15
16
      answer.
               THE WITNESS: Individual, not corporate?
17
18
               MR. DiBOISE: Individual.
               MS. FUKUDA: I -- I --
19
                                                                 10:06:38
20
               MR. DiBOISE: She's not going to agree with me,
21
      but just answer the question as best --
22
      BY MS. FUKUDA:
23
               Yeah, just give me your testimony on this
24
      topic, and we'll fight about what capacity it is later.
                                                                 10:06:49
25
               MR. DiBOISE: The end of my statement was "as
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1	best you can."	
2	THE WITNESS: No, I did not.	
3	BY MS. FUKUDA:	
4	Q Do you have any currently pending application	
5	that claims priority to this chain of patents?	10:07:14
6	MR. DiBOISE: Do you understand the question?	
7	THE WITNESS: No.	
8	BY MS. FUKUDA:	
9	Q Do you know what continuation applications are?	
10	A From a layman's standpoint, yes.	10:07:27
11	Q Okay. So you understand that, you know, the	
12	your for example, your '440 patent was issued off of	
13	a continue application continuing application to	
14	earlier applications that resulted in the '573 patent?	
15	A I understand that.	10:07:45
16	Q Okay. And my question for you right now is:	
17	Do you have any continuation applications or	
18	continuation-in-part applications at the Patent Office	
19	that have not yet issued as a patent that also claim	
20	priority to this set of applications?	10:08:01
21	A Okay. So is that me as the company or me as	
22	the individual?	
23	Q I just give me your testimony, because I	
24	think that this at least relates to your conception and	
25	reduction to practice.	10:08:19

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	5	,
1	MR. DiBOISE: And I disagree.	
2	Answer as best you can.	
	THE WITNESS: When you say me, I don't own the	
3		
4	patents, so it's not it's not my patent anymore, so	10.00.22
5	it's not me having continuations or anything like that.	10:08:32
6	BY MS. FUKUDA:	
7	Q Okay. But you are still the inventor on this	
8	chain of patents; right?	
9	A I am the inventor.	
10	Q And so are you the inventor of any pending	10:08:44
11	applications at the Patent Office right now that claims	
12	priority to the you know, the patents-in-suit?	
13	MR. DiBOISE: May call for legal conclusion.	
14	Just answer as best you can.	
15	THE WITNESS: I as a layman, I don't know if	10:09:01
16	there are continuations or not.	
17	BY MS. FUKUDA:	
18	Q Okay. Have you been executing, you know, or	
19	signing any declarations for any applications at the	
20	Patent Office that claim priority to the	10:09:15
21	patents-in-suit?	
22	MR. DiBOISE: It's vague as to time.	
23	THE WITNESS: Yeah, can you tell me when?	
24	MS. FUKUDA: At at any time in the past	
25	couple of years.	10:09:24

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		-	
	1	THE WITNESS: In the past couple years, I do	
	2	not recall.	
	3	BY MS. FUKUDA:	
	4		
			10:09:35
	5	there is a pending application at the Patent Office with	10.05.55
	6	you as the named inventor that claims priority to the	
	7	chain of applications in the patents-in-suit?	
	8	A I believe you already asked that, and I said I	
	9	don't recall. I don't know if there are or not	
	10	continuations on this.	10:09:57
	11	Q You do not know?	
	12	A I don't recall.	
	13	Q I'm not I guess I'm trying to understand	
	14	what you mean by you don't recall.	
	15	A I don't recall if there were any in or if there	10:10:11
	16	weren't.	
	17	Q When was the last time well, let me put it	
	18	this way: Are you working with any attorneys currently	
	19	who is prosecuting patents on behalf of SightSound?	
	20	A Ansel Schwartz sends me communications on	10:10:29
	21	different things he's working on.	
	22	Q Okay. And do any of those communications	
1	23	relate to an invention that deals with a system or	
	24	method for transmitting desired digital video or audio	
	25	signals?	10:10:56

		1
1	MR. DiBOISE: Objection; instruction,	
2	attorney-client privilege.	
3	You don't have to answer.	
4	THE WITNESS: I know.	
5	BY MS. FUKUDA:	10:11:07
6	Q Can you you can't answer that question	
7	without revealing attorney-client privilege?	
8	A It's	
9	MR. DiBOISE: It calls for attorney-client	
10	privilege.	10:11:13
11	You're instructed.	
12	Your question specifically asks for	
13	communication between him and Ansel Schwartz.	:
14	MS. FUKUDA: All right. I disagree, but let me	
15	rephrase and see if he can answer this one.	10:11:21
16	Q Do you have any communications with Ansel	
17	Schwartz regarding prosecution for an application that	
18	is in this chain of priority? And by "this chain," I	
19	mean the patents-in-suit.	
20	MR. DiBOISE: Objection; instruction.	10:11:38
21	You can't answer that question.	
22	MS. FUKUDA: Cannot?	
23	MR. DiBOISE: He cannot I will not let him	
24	answer the question. I insert the attorney-client	
25	privilege. The question starts out by communications	10:11:50

		7
1	and identifies the person with whom he's communicating,	
2	the the patent counsel for the company, and then asks	
	•	
3	for the substance of the communication. Clearly within	
4	the attorney-client privilege.	10 10 00
5	MS. FUKUDA: Okay. Let me rephrase.	10:12:08
6	Q Have you signed	
7	MR. DiBOISE: Asked and answered.	
8	Sorry, Ching-Lee.	
9	MS. FUKUDA: I I'm not done with my question	
10	yet. Okay?	10:12:14
11	Q Have you signed any declarations relating to an	
12	application pending at the Patent Office that claims	
13	priority to the patents-in-suit?	
14	MR. DiBOISE: Asked and answered, vague as to	
15	time.	10:12:30
16	THE WITNESS: My answer to your question	
17	previously when you said within the past two years, I do	
18	not recall if that's if you are repeating that	
19	question.	
20	BY MS. FUKUDA:	10:12:42
21	Q Okay. How about in the last five or six years;	
22	do you recall signing any declaration?	
23	A I do not recall.	
24	Q And sitting here today, you don't know whether	
25	you have a pending application that is a continuation	10:12:57
1		1

		-
1	A I	
2		
	•	
3	MR. DiBOISE: Hold on. Slow down.	
4	Asked and answered.	10 12.02
5	Go ahead.	10:13:03
6	THE WITNESS: I do not recall if there is a	
7	continuation.	
8	MS. FUKUDA: Okay. How are we doing on time?	
9	(Discussion off the stenographic record.)	
10	MS. FUKUDA: Okay. Let me mark, as	10:14:26
11	Exhibit 115, a copy of the prosecution history for the	
12	'573 patent that was downloaded from the Patent Office.	
13	(Exhibit 115 was marked for identification by	
14	the Court Reporter.)	
15	MR. DiBOISE: Thank you. This is 115?	10:14:50
16	BY MS. FUKUDA:	
17	Q Okay. Mr. Hair, the earliest application that	
18	you had filed with the Patent Office relating to the	
19	patents-in-suit is a June 13th, 1988 application;	
20	correct?	10:15:38
21	A I believe that's the date.	
22	Q Okay. And for reference, you can turn you	
23	know, unfortunately, I don't think the prosecution	
24	history was produced in this case, so these don't have	
25	Bates numbers on them, but if you flip, I would say,	10:15:51

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	1	shout 10 pages in you will see that there is a souple	
	1	about 10 pages in, you will see that there is a couple	
	2	of figures and then followed by an application that's	
	3	stamped June 13th, 1988 on the upper right-hand corner.	
	4	A Okay. I'm on page 10.	
	5	Q Why don't you flip into it a couple more pages	10:16:22
	6	until you get to	
	7	A Oh.	
	8	Q there we go, right there. So there are two	
	9	figures, and then there is an application that starts at	
	10	the top with title of the invention.	10:16:37
	11	A Mm-hmm.	
	12	Q And then you see there is on the upper	
	13	left-hand corner, it says it's a PTO stamp that says	
	14	June 13th, 1988?	
	15	A Mm-hmm.	10:16:46
	16	Q Can you confirm that this was the first	
	17	application that you had filed with the Patent Office	
	18	describing your invention?	
	19	MR. DiBOISE: Are you referring to the	
	20	document, or are you referring to a portion of the	10:16:59
	21	document?	
	22	MS. FUKUDA: Yeah, I I'm referring to that	
	23	entire application, which is you know, on the upper	
	24	right-hand corner, it says page 1 of 6, and then it goes	
***************************************	25	through page 6 of 6, and then I believe that there's	10:17:09
1			I

		1
1	also a couple of figures that precede that.	
2	MR. DiBOISE: Okay. I'm only trying to are	
3	you including the handwriting or not?	
4	MS. FUKUDA: No, I'm not including the	
5	handwriting.	10:17:24
6	THE WITNESS: So what's your question?	
7	BY MS. FUKUDA:	
8	Q Yeah, the question is	
9	A Hang on just a second. So you are saying these	
10	four pages?	10:17:43
11	Q Actually, I think there's six pages?	
12	A Okay. I'm saying physical pieces of paper.	
13	Q Okay. They are double-sided pages.	
14	A Yeah.	
15	Q So so it would be the two figures plus the	10:17:53
16	six pages of the text that's been stamped June 13th,	1
17	1988.	
18	Okay. And and excluding the handwritten	
19	markups on those pages	
20	A Mm-hmm.	10:18:14
21	Q is this the first application that you had	
22	sent to the Patent Office relating to your	
23	patents-in-suit?	
24	A I believe it is.	
25	Q Okay. And in your June 13th, 1988 application,	10:18:28

	rage ou	1
1	isn't it correct that it only discloses telephone lines	
2	for the transmission of signals?	
3	A Can you show me	
4	MR. DiBOISE: Hold on a second.	
5	It calls for a legal conclusion.	10:18:59
6	THE WITNESS: So what's your question?	
7	BY MS. FUKUDA:	
8	Q You can still answer the question, which is	
9	How do I this thing	
10	MR. DiBOISE: Don't worry. I pointed it out to	10:19:15
11	him. You can read it. Okay?	
12	BY MS. FUKUDA:	
13	Q Can you are you able to answer my question?	
14	A The word "discloses," again, that that	
15	sounds to me like you want me to give a legal opinion,	10:19:31
16	so I can't say what "discloses" is.	
17	Q All right. Let me try to rephrase and see if	
18	you can answer	
19	A Okay.	
20	Q the question.	10:19:43
21	In your June 13th, 1988 application to the	
22	Patent Office, isn't it true that you only use the words	
23	"telephone lines" to describe how to transmit the	
24	signals?	
25	A The way you worded that, yes, using telephone	10:20:09

_			•
	1	lines. As I'm going through this right now, I see in	
	2	the in the figure there's the word the words	
	3	"telephone lines," and I'll scan through this to see	
		where else that's used.	
	4		10:23:11
	5	Okay. So what's your question?	10.25.11
	6	Q So the question is that, in your June 13th,	
	7	1988 application, isn't it true that you only use the	
	8	words "telephone lines" to describe how to transmit the	
	9	digital audio signals?	
	10	A No, you are incorrect.	10:23:33
	11	Q Okay.	
	12	A If you go to page 3 of 6, you will notice that	
	13	<pre>Item 30 says "telephone line/input transfer."</pre>	
	14	Q Okay. Anything else?	
	15	A No. I scanned through and saw the the use	10:23:49
	16	of the phrase "telephone lines" in a couple other	
	17	places.	
	18	Q Okay. Did you see any instance of the phrase	
	19	"telecommunications line" in this application?	
ŀ	20	A No, I did not.	10:24:03
	21	Q As of June 13th, 1988, were you aware of any	
	22	other ways to transmit digital audio signals other than	
	23	telephone lines?	
	24	MR. DiBOISE: Hold on a second.	:
	25	Objection.	10:24:35
- 1			

1	THE WITNESS: Back then, the the my usage	
2	of the word "telephone lines," "telephoning," etc., in	
3	my mind, encompassed everything.	
4	BY MS. FUKUDA:	
5	Q And what do you mean by "everything"?	10:24:57
6	A Going back to your question, other ways to	
7	transmit digital audio signals other than telephone	
8	lines.	
9		
		10:25:22
10	everything, what's the "everything" you are referring	10.25.22
11	to?	
12	A Other ways. You're trying to split off	
13	telephone lines and something else.	
14	Q Well, let me ask you this: Were there any	
15	other telecommunication lines that you knew about in	10:25:34
16	1988 other than telephone lines?	
17	A There were networks inside an office building	
18	and but, at the time, telephone lines, in my mind,	
19	was inclusive of that. There was if you are talking	
20	about satellite transmission, I just broadly encompassed	10:26:01
21	everything into telephone lines, and I think you can see	
22	from that page, telephone lines/input transfer.	
23	Am I answering your question, or do I not	
24	understand your question?	
25	Q Well, I I think what I let me ask you	10:26:29

1 this. Okay? 2 At Bill Smith's party in early 1986 when you 3 first came up with the idea 4 A Mm-hmm. 5 Q did your idea encompass the transmission 6 digital audio signals via telephone lines? 7 A Yes. 8 Q Okay. And at that time, did your idea for 9 invention also encompass the transmission of digital 10 audio signals via cable lines? 11 A What do you mean by "cable lines"? Are you 12 talking transatlantic cable? cable TV? 13 Q Any kind of cable lines. 14 A It it it encompassed anything in	
3 first came up with the idea 4 A Mm-hmm. 5 Q did your idea encompass the transmission 6 digital audio signals via telephone lines? 7 A Yes. 8 Q Okay. And at that time, did your idea for invention also encompass the transmission of digital 10 audio signals via cable lines? 11 A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? 13 Q Any kind of cable lines.	
A Mm-hmm. Q did your idea encompass the transmission digital audio signals via telephone lines? A Yes. Q Okay. And at that time, did your idea for invention also encompass the transmission of digital audio signals via cable lines? A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? Q Any kind of cable lines.	u
Q did your idea encompass the transmission digital audio signals via telephone lines? A Yes. Q Okay. And at that time, did your idea for invention also encompass the transmission of digital audio signals via cable lines? A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? Q Any kind of cable lines.	
digital audio signals via telephone lines? A Yes. Q Okay. And at that time, did your idea for invention also encompass the transmission of digital audio signals via cable lines? A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? Q Any kind of cable lines.	
7 A Yes. 8 Q Okay. And at that time, did your idea for invention also encompass the transmission of digital audio signals via cable lines? 11 A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? 13 Q Any kind of cable lines.	of 10:26:47
Q Okay. And at that time, did your idea for invention also encompass the transmission of digital audio signals via cable lines? A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? Q Any kind of cable lines.	
9 invention also encompass the transmission of digital 10 audio signals via cable lines? 11 A What do you mean by "cable lines"? Are you 12 talking transatlantic cable? cable TV? 13 Q Any kind of cable lines.	
audio signals via cable lines? A What do you mean by "cable lines"? Are you talking transatlantic cable? cable TV? Any kind of cable lines.	this
11 A What do you mean by "cable lines"? Are you 12 talking transatlantic cable? cable TV? 13 Q Any kind of cable lines.	
12 talking transatlantic cable? cable TV? 13 Q Any kind of cable lines.	10:27:16
13 Q Any kind of cable lines.	
14 A It it it encompassed anything in	
15 telecommunications, because I I didn't I didn'	t 10:27:35
16 stand there and say, Okay. What does it not include	?
Q Okay. So it's your testimony today that ca	ble
lines, satellite, and radio, for example, are also	
19 telephone lines?	
20 A I'm testifying today that, back then, I	10:27:58
21 encompassed everything under the phrase "telephone	
22 lines," and I did not split anything out. I did not	
23 limit anything.	
Q So you did not believe that telecommunicati	ons
25 lines is different from telephone lines?	10:28:17
	1

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	1	MR. DiBOISE: Objection; form.	
	2	THE WITNESS: I think I answered the question,	
	3	and if you turn to page 5 of 6, I state, at the very	
	4	bottom do you want me to read it?	
	5	MS. FUKUDA: 5 of 6? Go ahead.	10:28:44
	6	THE WITNESS: "Since numerous changes may be	
	7	made in the above described process and apparatus and	
	8	different embodiments of the invention may be made	
	9	without departing from the spirit thereof," and I	
	10	emphasize spirit, "it is intended that all matter	10:28:57
	11	contained in the foregoing description or shown in the	
	12	accompanying drawings shall be interpreted as	
	13	illustrative, and not in a limiting sense," and I I	
	14	stress the limiting sense. So so my use of the	
-	15	phrase "telephone lines" back then was not limiting.	10:29:15
	16	BY MS. FUKUDA:	
	17	Q Are you when you say it's not limiting, are	
	18	you saying that your use of the "telephone lines" as an	
	19	example does not limit your invention to transmission of	
	20	signals through lines other than telephone lines?	10:29:36
	21	MR. DiBOISE: Objection; form.	
	22	THE WITNESS: I'm saying I think I've	
	23	answered this several times, and I don't I'm not sure	
	24	what angle you are coming at. I think I'm pretty clear.	
	25	MS. FUKUDA: Yeah, well, not quite clear to me	10:29:53

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	1age 00	
1	yet, so let me	
2	THE WITNESS: Okay.	
3	MS. FUKUDA: keep asking a couple questions	
4	here.	
5	THE WITNESS: Mm-hmm.	10:29:58
6	BY MS. FUKUDA:	
7	Q You know, you had just cited to a paragraph in	
8	your June of 1988 application, and I'm just trying to	
9	understand why you are citing to that paragraph, because	
10	the paragraph says that numerous changes may be made in	10:30:08
11	the above process and apparatus, and different	
12	embodiments of the invention may be made without	
13	departing from the spirit thereof; right? That's the	
14	paragraph that you just read to me; correct?	
15	A That is correct.	10:30:23
16	Q Okay. So what I'm trying to understand is why	
17	you read that paragraph and to you know, to tie it	
18	back to our discussion of telephone lines.	
19	MR. DiBOISE: Asked and answered.	
20	THE WITNESS: Because I believe you are trying	10:30:34
21	to split up what was in my mind as far as what telephone	
22	lines were at the time and in my disclosure in this	
23	invention.	
24	MS. FUKUDA: Okay. That's what I'm getting at.	
25	Q So when you use the term "telephone lines" in	10:30:51

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	rage of	, ,,
1	this application	
2	A Mm-hmm.	
3	Q is that different, in your mind, from	
4	telecommunications lines?	
5	A No.	10:31:02
6	Q Okay. So can you think of any other	
7	telecommunications lines that you knew about back in	
8	1986 or 1988 that are different from telephone lines?	
9	A No.	
10	Q Do you have any understanding as to how the	10:31:25
11	court in this case or the special master in this case	
12	has construed telecommunications line and telephone	
13	line?	
14	A No, I do not.	
15	Q Okay. I'm going to ask you to turn to about	10:32:03
16	a little past halfway into your stack, and, you know,	
17	just to make this easier, let me find it for you, and	
18	I'll hand it back to you.	
19	MR. DiBOISE: Can you, as you flip through,	
20	describe it so I can find it?	10:32:45
21	MS. FUKUDA: I will, as soon as I find it.	
22	Okay. Here we go. It is the December 11th,	
23	1991 amendment that was filed and it looks like this.	
24	MR. DiBOISE: I think I have it.	
25	MS. FUKUDA: Okay.	10:33:53

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1	MR. DiBOISE: So you are going by the mail room	
2	stamp?	
3	MS. FUKUDA: I am.	
4	MR. DiBOISE: Okay.	
5	MS. FUKUDA: Just as a way of identifying this.	10:33:56
6	Q Okay. So you have in front of you the	
7	December 11th, 1991 amendment, Mr. Hair?	
8	A Mm-hmm.	
9	Q Okay. Now, it looks like if you flip	
10	through the next couple of pages, it looks like some of	10:34:17
11	the pages got reshuffled in the download copy of the	
12	file history, so I believe that page 1 of the amendment	
13	is where I had indicated, and then you have to skip over	
14	the next couple of pages and you will get to page 2 of	
15	that amendment.	10:34:40
16	MR. DiBOISE: This one?	
17	MS. FUKUDA: That's right.	
18	Q Okay? You see the page numbers on the bottom?	
19	A Mm-hmm.	
20	Q It says page 2, 3, and then it goes to that	10:34:49
21	amendment has a total of 12 pages. Okay?	
22	Do you recall reviewing this amendment before	
23	it was submitted to the Patent Office?	
24	A Sitting here today, I don't remember.	
25	Q And during your back-and-forth with Ansel	10:35:17
	~	
1		1

		1
1	Schwartz, is it typical that you would get drafts of	
2	amendments to review before he submitted it to the	
3	Patent Office?	
4	MR. DiBOISE: Objection; form.	
5	Only answer that "yes" or "no" or "I don't	10:35:30
6	recall."	
7	THE WITNESS: I don't recall.	
8	BY MS. FUKUDA:	
9	Q If you look at page 1 of that amendment, you	
10	will see there's a subheading I think you need to,	10:35:55
11	yeah, skip over a couple pages to the first page that I	
12	had shown you, page 1. Go all the way to back, back.	
13	MR. DiBOISE: Keep going. Keep going.	
14	THE WITNESS: Mm-hmm.	
15	BY MS. FUKUDA:	10:36:13
16	Q Okay. You will see there's a subheading that	
17	says "In The Specification"?	
18	A Mm-hmm.	
19	Q And right under that it says, "Page 3, before	
20	the paragraph starting with 'Referring' insert the	10:36:22
21	following." Okay? And then you have a paragraph that	
22	goes on to page 2 that's inserted. Okay? You see that	
23	entire paragraph? So it starts at the bottom of page 1	
24	and then goes on through page 2 into page 3.	
25	A So it does that.	10:36:48

```
Yes, and page 3 --
1
           Q
 2
           Α
               Okay.
               -- on page 3 as well.
 3
               So you will see that that entire paragraph was
                                                                  10:36:57
      asked to be inserted into the specification of your
 5
      application.
 6
 7
           Α
               Mm-hmm.
               Correct?
           0
           Α
             Mm-hmm.
                                                                  10:37:05
               In that paragraph -- you will see it on page
10
      2 -- about six or seven lines down, it says, "... the
11
      step of connecting electronically via a
12
      telecommunications line the first memory with the second
13
      memory."
14
                                                                  10:37:28
               You see that phrase?
15
              Mm-hmm.
16
           Α
17
               Okay.
           Q
               MR. DiBOISE: "Yes" or "no."
18
               THE WITNESS: Yes, I do.
19
                                                                  10:37:32
20
      BY MS. FUKUDA:
               Do you have any understanding as to why this
21
      paragraph was inserted into the specification --
22
               MR. DiBOISE: To the extent --
23
      BY MS. FUKUDA:
24
                                                                  10:37:41
               -- in -- in the amendment?
25
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		1
1	MR. DiBOISE: To the extent the question calls	
2	for you to reveal the substance of your communication	
3	with Mr. Ansel Schwartz as you were as he and you	
4	were preparing this document, I would ask you to exclude	
5	those communications from your answer. However, you can	10:37:53
6	testify in answer to this question if you have an	
7	independent memory or recollection of why the change was	
8	made.	
9	Do you understand my instruction?	
10	THE WITNESS: Yes, I do, and I don't have	10:38:06
11	independent recollection.	
12	MS. FUKUDA: Okay.	
13	MR. DiBOISE: Okay. Then I'll instruct you not	
14	to answer the question.	
15	BY MS. FUKUDA:	10:38:14
16	Q Do you have any understanding of why the phrase	
17	"telecommunications line" was added to the amend	
18	was added to the specification?	
19	MR. DiBOISE: Same instruction.	
20	THE WITNESS: Same answer.	10:38:28
21	MS. FUKUDA: Marking, as Exhibit 116, a	
22	May 5th, 1992 Declaration Under 37 C.F.R. Section 1.132	
23	submitted to the U.S. Patent office.	
24	MR. DiBOISE: Sorry. I lost track again. What	
25	number? 16?	10:41:42

		7
1	(Exhibit 116 was marked for identification by	
2	the Court Reporter.)	
3	BY MS. FUKUDA:	
4	Q So you will see on the last page there's a	
5	signature.	10:42:30
6	Is is that your signature?	
7	A That is my signature.	
8	Q And was this a declaration that you had	
9	submitted to the Patent Office with the exception of	
10	that sticky note on page 2, which is a duplicate page?	10:42:44
11	A I did not submit it.	
12	Q Is this a copy of a declaration signed by you	
13	that was submitted to the Patent Office?	
14	A I believe it is.	
15	Q And you will see on page 3 of the declaration,	10:43:09
16	bottom paragraph, two lines up where you had said	
17	"through," quote, "telephone lines 30," unquote, open	
18	paren, "electrical lines," close paren.	
19	You see that phrase right there?	
20	A Mm-hmm.	10:43:37
21	Q Did you describe telephone lines 30 as	
22	electrical lines in this declaration?	
23	MR. DiBOISE: Objection.	
24	THE WITNESS: So what is your question is	
25	did I describe it?	10:43:50

		1
1	MS. FUKUDA: Yes.	
2	THE WITNESS: Are you do you mean did I	
3	limit it?	
4	MS. FUKUDA: No.	
5	Q I mean, did you describe telephone lines to be	10:43:57
6	electrical lines in this declaration?	
7	A Oh, did I describe telephone lines as	
8	electrical lines? I don't I don't know. I don't	
9	have any recollection of why that parenthetical was put	
10	in at that time.	10:44:09
11	Q Do you typically review well, let me put it	
12	this way: Did you review this declaration before you	
13	signed it and dated it on May 12th, 1992?	
14	A I believe this was done in conjunction with	·
15	Ansel Schwartz.	10:44:28
16	Q Understood, but	
17	A Me and Ansel Schwartz.	
18	Q Yeah, understood.	
19	A Mm-hmm.	
20	Q But what I'm referring to is you signed this	10:44:32
21	declaration	
22	A That is correct.	
23	Q on May 12th, 1992?	
24	A Yes, I did.	
25	Q And when you before you signed it, did you	10:44:39

		1
1	review this document?	
2	A Yes, I did.	
3	Q Okay. And you didn't make any correction to	
4	this document; correct, that that's not reflected	
5	here?	10:44:50
6	A Not that I'm aware.	
7	MS. FUKUDA: Okay. I'm marking, as	
8	Exhibit 117, a copy of a December 30th, 1993 Declaration	
9	Under 37 C.F.R. Section 1.132 also signed by Arthur	
10	Hair.	10:45:31
11	(Exhibit 117 was marked for identification by	
12	the Court Reporter.)	
13	MR. DiBOISE: I assume the tab number isn't	
14	well, forget it.	
15	MS. FUKUDA: Yes. Just for the record, the	10:45:47
16	first page is a Tab 10. It's just part of the way the	
17	document was produced, but I'm referring Mr. Hair to the	
18	substantive portion of this document.	
19	Q Okay. And I'm going to ask you to turn to the	
20	last page of this exhibit, which is page 6, and is that	10:46:06
21	your signature on the last page?	
22	A Yes, that is.	
23	Q And that's dated December 30th, 1993?	
24	A Yes, it is.	
25	Q And did you review this declaration before you	10:46:17

		Tage 7.1	
	1	signed it for submission to the Patent Office?	
	2	A I believe I would have.	
	3	Q And I'm going to refer you to	
	4	A And and I didn't submit it to the Patent	
	5	Office.	10:46:30
	6	Q Oh, I didn't say that you did. I said before	
	7	it was submitted to	
	8	A Oh, I'm sorry. I thought you said that I did.	
	9	Q And, again, I'll refer you to page 5, first	
	10	paragraph, and in the middle of that paragraph, you will	10:46:40
	11	see that you also describe again, you have the words	
	12	"through," quote, "telephone lines 30," unquote, open	
	13	paren, "electrical lines," close paren.	
	14	Do you see that?	
	15	A Yes, I do.	10:46:57
	16	Q Okay. Is that statement there accurate, to	
	17	your knowledge?	
	18	A My recollection of when this was done, I do not	
	19	know why "electrical lines" was put in, if it was in	
	20	conjunction with electronic sales, but I don't I	10:47:19
	21	don't recall why it was put in, if that's your question.	
	22	Q Okay. But you reviewed this document before	
	23	you signed it?	
	24	A Yes, I did.	
	25	Q And you didn't correct any portion of telephone	10:47:29
- 3			_

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1	lines, open paren, electrical lines, close paren?	
2	A I'm not saying that's incorrect.	
3	Q Okay.	
4	A I'm saying, I don't know why it's in there. If	
5	there was some reason for linking it, it's it's been	10:47:44
6	quite a while since this was done.	
7	Q Okay.	
8	A So I'm not saying that there needs to be a	
9	correction, I'm saying I don't I don't recall why a	
10	parenthetical of "electrical lines" was put in there in	10:47:54
11	describing telephone lines 30, would also know that	
12	electronic sale. So as far as that phrase, I don't I	
13	don't recall why "electrical lines" was put in there.	
14	Q Okay. Okay. And and I'm merely asking that	
15	you have reviewed this declaration before you signed it?	10:48:13
16	A I think that's the third time I've said yes.	
17	Q Okay. Yeah, and I didn't ask you, you know,	
18	why or how, or you know, I was just merely asking you	
19	whether you had made	
20	A Oh, I	10:48:23
21	Q a correction	
22	A I apologize. I assumed oh, no, no, I did	
23	not make a correction.	
24	Q Okay. All right. So you you had reviewed	
25	the declaration that said "through telephone lines,"	10:48:32
	one acceptation ones bara onloagh corophone remote	
1		

Γ			
	1	open paren, "electrical lines," close paren, and you did	
	2	not make a correction to this submission?	
	3	A I read through it and read through the whole	
	4	document, "through telephone lines," paren, "(electrical	
	5	lines) would also know that the" electrical that	10:48:47
	6	"'electronic sales' as disclosed," so I read the whole	
	7	thing in its entirety and did not make corrections. So	
	8	I'm not saying it's incorrect.	
	9	Q Are you saying it's correct?	
	10	A I'm saying, at the time, I did not change	10:49:06
	11	anything. I'm not saying right now that it's correct	
	12	because I don't have a recollection of everything that	
	13	was going on at the time in its entirety in this	
	14	document.	
	15	Q But as of the date that you signed this	10:49:17
	16	declaration on December 30th, 1993, you thought that	
	17	that was a correct statement?	
	18	MR. DiBOISE: Asked and answered.	
	19	THE WITNESS: Like I've said, in its entirety,	
	20	correct. Yes.	10:49:28
	21	MS. FUKUDA: Now, I'm going to be moving on to	
	22	a slightly different topic, so why don't we take a short	
	23	break.	
	24	THE VIDEOGRAPHER: Okay. This is the end of	
	25	Volume 1, Videotape No. 1 in the deposition of Arthur	10:50:27

	1 age	i
1	Hair.	
2	We are going off the record; the time is 10:50.	
3	(Recess taken.)	
4	THE VIDEOGRAPHER: We are back on the record.	
5	This is the beginning of Volume 1, Videotape No. 2 in	10:59:03
6	the deposition of Arthur Hair.	
7	The time is 10:59.	
8	BY MS. FUKUDA:	
9	Q Mr. Hair, just one quick follow-up to our early	
10	discussion about that 1986 party at Bill Smith's house.	10:59:16
11	At that point, did the idea that you had	
12	relating to this invention did it encompass digital	
13	video signals?	
14	A Yes.	10:59:29
15	Q So when you saw the CD that was being played,	10.33.23
16	you thought about not just songs but also movies?	
17	A Oh, yeah. It was it was the the whole	
18	party was an entertainment kind of party, so, yeah.	
19	Q Were there DVDs at that party?	
20	A I don't believe there were. I don't believe	10:59:47
21	DVDs were even close.	
22	Q Okay. A little bit earlier on, we had talked	
23	about or we touched upon the idea of streaming. I	
24	think you had included that in one of your answers, and	
25	my question to you is: Do you believe that your	11:00:16

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Page 00077

	1
invention covers the streaming of audio of digital	
•	
THE WITNESS: Are we talking about the 30(b)(6)	11:00:31
or the individual?	
MS. FUKUDA: Both.	
THE WITNESS: Both. Okay.	
Back when I had the idea, there wasn't that	
parsing of phrases as far as streaming download, and so	11:00:52
it wasn't a consideration because it hadn't evolved at	
that time, so so I think it's it's irrelevant	
because there was no phraseology or whatever that said	
"streaming."	
BY MS. FUKUDA:	11:01:15
Q Okay. What about sitting here today; do you	
have an understanding whether your invention covers the	
streaming of digital signals for electronic sale?	
A I believe that's on the Markman.	
Q You're just deferring to	11:01:33
A I'm deferring to the Markman.	
Q And and to whatever Markman issues in this	
case as well?	
A Can you be specific?	
Q You understand that we are completing a Markman	11:01:42
	MS. FUKUDA: Both. THE WITNESS: Both. Okay. Back when I had the idea, there wasn't that parsing of phrases as far as streaming download, and so it wasn't a consideration because it hadn't evolved at that time, so so I think it's it's irrelevant because there was no phraseology or whatever that said "streaming." BY MS. FUKUDA: Q Okay. What about sitting here today; do you have an understanding whether your invention covers the streaming of digital signals for electronic sale? A I believe that's on the Markman. Q You're just deferring to A I'm deferring to the Markman. Q And and to whatever Markman issues in this case as well? A Can you be specific?

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	9	
	in this case enginet Apple 2	
1	process in this case against Apple?	
2	A I believe the the way it's phrased in the	
3	Markman in the N2K, that's the only thing that I have	
4	seen. I have not seen anything as far as this case.	
5	Q Is it your understanding that your invention	11:02:02
6	covers the electronic sale of digital audio and video	
7	signals that are transmitted over telecommunications	
8	lines in a subscription-based system?	
9	MR. DiBOISE: Calls for a legal conclusion.	:
10	You can answer.	11:02:41
11	THE WITNESS: You would have to go into	
12	describing what you mean by "subscription."	
13	BY MS. FUKUDA:	
14	Q Okay. By "subscription," I mean that the	
15	payment that's made is for access to download signals,	11:02:52
16	not paying per song, for example?	
17	MR. DiBOISE: Asked and answered. Same	:
18	objection as to asking for a legal conclusion.	
19	THE WITNESS: I think all of that is in the	
20	Markman the N2K Markman ruling, so I would like to	11:03:12
21	just stick with that.	
22	BY MS. FUKUDA:	
23	Q Sitting here today, do you have an	
24	understanding of whether your invention covers	
25	subscription-based	11:03:22
		1

```
MR. DiBOISE: Same --
1
2
      BY MS. FUKUDA:
             -- transmission of signals for electronic
3
4
      payment?
                                                                 11:03:29
               MR. DiBOISE: Asked and answered -- hold on a
5
6
      second.
7
               THE WITNESS: Mm-hmm.
               MR. DiBOISE: May call for a legal conclusion.
               But you can give your own opinion.
                                                                 11:03:34
               THE WITNESS: Same -- same answer.
10
      BY MS. FUKUDA:
11
               And you don't know until you review the Markman
12
      ruling; is that the answer?
13
             Correct.
14
           Α
                                                                 11:03:58
               Okay. I would like to switch to Topic 12
15
      regarding SightSound's commercial embodiments, and is it
16
      correct that SightSound has built five systems that
17
      practiced your invention in the past?
18
               In -- in the past, that is correct.
19
                                                                 11:04:23
               Okay. And let's start with the first one.
2.0
               I understand -- is it true that, in 1995,
21
      SightSound had built a system -- let's call it
22
      Version 1 -- that practiced your patented invention?
23
24
               That is correct.
           Α
                                                                 11:04:49
               And songs were commercially available for sale
25
           Q
```

1	on that 1995 Version 1 system?	
2	A That is correct.	
3	Q But no movies or videos were commercially	
4	available for sale on that system?	
5	A That is my understanding, yes, my recollection.	11:05:03
6	Q How long was that Version 1 system commercially	
7	available where people can go and buy songs or music?	
8	MR. DiBOISE: Objection to form.	
9	THE WITNESS: Not for long. Just a few months.	
10	BY MS. FUKUDA:	11:05:22
11	Q Any idea	
12	A At least, I believe. I believe it was just a	
13	few months.	
14	Q Any idea how many months?	
15	A I can't recall.	11:05:28
 16	Q And is it correct that during those months	
17	where that 1995 system was making songs commercially	
18	available for sale, that SightSound sold only one song	
19	during the entire time?	
20	A That is my recollection, and yeah, that is	11:06:00
21	my recollection.	
22	Q Why is it that only one song sold, if you know?	
23	MR. DiBOISE: Calls for speculation.	
24	THE WITNESS: Yeah, I agree. It would be	
25	speculative.	11:06:25

	raye oz	
1		
2		
3	system?	
4	A Myself and a couple other people.	
5	Q Did you expect at that time that more than one	11:06:32
6	song would be sold?	
7	A I don't recall what my expectation was other	
8	than getting the system built.	
9	Q Okay. I mean, you you commercially launched	
10	that system; right?	11:06:47
11	A That's correct.	
12	Q Okay. And were you hoping to generate revenues	
13	8 with that system?	
14	A Yes. That was the intention, to generate	
15	revenue.	11:06:58
16	Q And did you generate revenues with that system?	
17	A No.	
18	Q Do you know why not?	
19	A Well, one reason, we pulled it down.	
20	Q Right, but during the	11:07:06
21	A Turned it off.	
22	Q But during the time that it was commercially	
23	available, do you understand why it the system did	
24	not generate revenues?	
25	A There could be many reasons.	11:07:19
1		

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	rage 03	ı
1	Q Such as?	
2	A Consumer preference.	
3	Q Can you explain what you mean by that?	
4	A Maybe they didn't like the songs.	
5	Q Any other reason?	11:07:33
6	A There could be.	
7	Q How many songs did you have available on	
8	Version 1 of your system?	
9	A I don't recall exactly, but we had rights to	
10	one album.	11:07:52
11	Q Okay. And that's, what, about usually in	
12	the neighborhood of 10 songs or so?	
13	MR. DiBOISE: Objection.	
14	THE WITNESS: I don't I don't know how many	
15	songs was on that album.	11:08:06
16	BY MS. FUKUDA:	
17	Q Did you ever ask or get any feedback from users	
18	or potential customers of that system regarding your	
19	Version 1 system?	
20	A I do not believe we had feedback that we asked	11:08:24
21	for.	
22	Q Did you consider your Version 1 system to be	
23	commercially successful?	
24	A I believed it to be commercially successful in	
25	the extent that it was the first stood up and offered	11:08:40

	Page 84	ī
1	music for sale.	
2	Q Okay. But you didn't generate any revenues?	
3	A No.	
4	Q Why did you ultimately shut down your Version 1	
5	system?	11:08:55
6	A Business reasons.	
7	Q What were those business reasons?	
8	A We were going to go back to the major record	
9	labels and try to get major record label content.	
10	Q Why was it desirable to go back to the major	11:09:09
11	record labels?	
12	A To get more content.	
13	Q Did you believe that the lack of content on	A
14	your Version 1 system prevented it from generating	
15	revenues?	11:09:23
16	MR. DiBOISE: Objection.	
17	THE WITNESS: We only had one album, so I would	
18	believe that just having one album isn't going to be	
19	able to make a lot of money.	
20	BY MS. FUKUDA:	11:09:35
21	Q And is it correct that that one song that was	
22	sold on your 1995 Version 1 of your system that it	
23	took more than a day to download?	
24	A That's possible.	
25	Q Did you have any understanding as to how long	11:09:58
1		_1

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1	it took one of the songs to be downloaded in your 1995	
2	Version 1 system?	
3	MR. DiBOISE: Asked and answered.	
4	THE WITNESS: That's dependent on the other	
5	end.	11:10:16
6	BY MS. FUKUDA:	
7	Q But but using typical computer technology	
8	that existed in 1995 you know, you built the system;	
9	right?	
10	MR. DiBOISE: Object	11:10:22
11	BY MS. FUKUDA:	
12	Q How long did you think it would take to	
13	download one of those songs using your Version 1 system?	
14	MR. DiBOISE: Object	
15	BY MS. FUKUDA:	11:10:29
16	Q in 1995?	
17	MR. DiBOISE: Objection.	
18	THE WITNESS: It depends, if it's someone on	
19	dial-up or someone at a university, so there is no one	
20	answer to your question.	11:10:37
21	BY MS. FUKUDA:	
22	Q Okay. How long would it take through dial-up?	
23	A A long time.	
24	Q How long?	
25	A Are you asking me to do the math?	11:10:47

		•
1	Q Just approximately.	
2	A I can't recall.	
3	Q Okay. Then what about somebody at a	
4	university?	
5	A That would be dependent on their bandwidth.	11:11:00
6	Q In 1995 technology, what would the range of	
7	download time be?	
8	MR. DiBOISE: Objection; asked and answered.	
9	THE WITNESS: I would have to calculate that.	
10	BY MS. FUKUDA:	11:11:16
11	Q Okay. Would it surprise you to learn that it	
12	would have taken more than a day to download one of your	
13	songs in your from the 1995 commercial system?	
14	A No, it wouldn't surprise	
15	MR. DiBOISE: Objection hold on.	11:11:26
16	THE WITNESS: Okay.	
17	MR. DiBOISE: Objection; asked and answered.	
18	THE WITNESS: No, it wouldn't surprise me.	
19	BY MS. FUKUDA:	
20	Q What happened to the hardware and the software	11:11:52
21	that was used for your Version 1 system?	
22	MR. DiBOISE: Objection; asked and answered.	
23	THE WITNESS: Over the years, it was discarded.	
24	BY MS. FUKUDA:	
25	Q Do you know when it was discarded?	11:12:07
	2 Do you mion whom it was allocatada.	

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	rage of	•
1	MR. DiBOISE: Asked and answered.	
2	THE WITNESS: I don't recall.	
3	BY MS. FUKUDA:	
4	Q When you you said you had shut down your	
5	Version 1 system.	11:12:15
6	Do you recall when that was shut down?	
7	A I believe I answered that. It was a few months	
8	after it was it was launched.	
9	Q Was it still in 1995?	
10	A I believe it might have been.	11:12:25
11	Q Okay. And did you retain the hardware and	
12	software used for Version 1 at that time in 1995?	
13	A Yes, I believe so.	
14	Q And you said that that was discarded at some	
15	point in time.	11:12:44
16	Can you recall when it was discarded?	
17	A No, I cannot.	
18	Q Okay. Can you estimate whether it was close to	
19	1995, or it was several years later?	
20	A It was most likely several years later.	11:12:55
21	Q Do you know why that why the hardware and	
22	software was discarded?	
23	A Didn't work anymore.	
24	Q Okay. Did you also have accounting software	
25	associated with Version 1 of the commercial system?	11:13:15

	raye oo	•
1	A Can you	
2	MR. DiBOISE: Objection.	
3	Go ahead.	
4	THE WITNESS: Can you describe what you mean by	
5	"accounting software"?	11:13:23
6	MS. FUKUDA: Software that's used to keep track	
7	of the sales and revenues collected and so forth.	
8	THE WITNESS: There was a listing of the	
9	transaction.	
10	BY MS. FUKUDA:	11:13:34
11	Q Okay. And was that also discarded?	
12	A I don't recall what happened to that.	
13	Q Do you know where any of this hardware and	
14	software associated with Version 1 is today?	
15	A No.	11:13:48
16	Q In your 1995 Version 1 system, did that system	
17	have the ability to electronically code the songs to	
18	prevent unauthorized reproduction?	
19	MR. DiBOISE: Asked and answered.	
20	THE WITNESS: No, it did not.	11:14:25
21	BY MS. FUKUDA:	
22	Q Why not?	
23	A It didn't.	
24	Q Is one aspect of your invention the element of	
25	electronically coding these songs to prevent	11:14:39
ı		I

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	1	unauthorized reproduction?	
	2	A That is one aspect.	
	3	Q Why did you not build that functionality into	
	4	Version 1?	
	5	A It was not available, at least I don't recall	11:14:49
	6	it being available.	
	7	Q Did you look into the availability of such a	
	8	functionality at the time?	
ŀ	9	A I believe I did.	
	10	Q Do you recall what you did to look for the	11:15:25
	11	availability of adding such a functionality into your	
	12	Version 1 system?	
	13	A I do not recall.	
	14	Q Switching to Version 2, and I'm going to	
	15	describe that as in well, let me preface it with this	11:15:46
	16	question: Is it true that SightSound then built, in	
	17	1998, a second commercial system that practiced your	
	18	invention?	
	19	A We built a second system around that time	
	20	frame.	11:16:03
	21	Q Okay. And I'm going to describe that as	
	22	Version 2, just to keep it separate. Okay?	
	23	Did you reuse any of the hardware or software	
	24	from Version 1 to build Version 2?	
	25	A I do not recall using the old hardware or	11:16:19

	rage 90	,
	software.	
2	Q And is it true that Version 2 only offered	
3	music for sale?	
4	A That is my recollection.	
5	Q How long was Version 2 commercially available?	11:16:38
6	A I believe about a year. But, again, I'm	
7	just that's that's the best recollection I have.	
8	Q How was Version 2 different from Version 1?	
9	A In what way?	
10	Q In functionality.	11:17:08
11	A In functionality, pretty much the same, other	
12	than I believe it did offer digital rights management as	
13	an addition.	
14	Q Can you please describe in more detail what you	
15	mean by "digital rights management."	11:17:39
16	A The ability to protect the content.	
17	Q Protect content from what?	1
18	A Duplication.	:
19	Q And what did you use in your 1998 Version 2	
20	system for that capability?	11:18:03
21	A AT&T's A2B music.	
22	Q By "AT&T's A2B music," are you referring to	
23	software?	
24	A Yes.	
25	Q Was that software specially designed by AT&T	11:18:30

		•
1	for use in your system?	
2	MR. DiBOISE: Objection.	
3	THE WITNESS: For us?	
4	MS. FUKUDA: Yes, for SightSound.	
5	THE WITNESS: No, it was not specially designed	11:18:43
6	just for us.	
7	BY MS. FUKUDA:	
8	Q Okay. So in 1998, that was a commercially	
9	available software?	
10	A What do you mean by "commercially available"?	11:18:57
11	Q Well, why don't I step back a little bit and	
12	ask: How did SightSound come to use AT&T's A2B music	
13	software for your Version 2 system?	
14	A It was through a business dealing with AT&T.	
15	Q And did you pay AT&T for the use of their	11:19:16
16	software?	
17	A I don't recall.	
18	Q So your Version 2 system was commercially	
19	available for the sale of songs approximately sometime	
20	in 1998 until sometime in 1999?	11:19:41
21	A I believe that's those are the right dates.	
22	Q And how many songs did you sell through your	
23	Version 2?	
24	A I don't recall.	
25	Q Do you remember generating any revenue from	11:19:52

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	rage 52	•
1	Version 2?	
2	A I I don't recall that. As far as accounting	
3	goes, I don't recall.	
4	Q Who at SightSound would have that knowledge?	
5	A Most likely Alex LePore.	11:20:12
6	Q And why did you discontinue your Version 2	
7	system in 1999?	
8	A Because we changed and started using a	
9	different system.	
10	Q And what was the reason for changing it and	11:20:38
11	start using a different system?	
12	A We wanted to also add video.	
13	Q Did you reuse any of the hardware and software	
14	from Version 2 to add the functionality of video?	
15	A I don't believe we reused software. We might	11:20:58
16	have reused hardware.	
17	Q What happened to the hardware that was used	
18	to for Version 2?	
19	A Can you tell me what time frame?	
20	Q Yeah.	11:21:27
21	When you discontinued operation of your	
22	Version 2 system in 1999, what did you do for the	
23	hardware for that system?	
24	A I'm not sure. We either we reused it for	
25	something or outside of the system, or we reused it	11:21:41

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	1	for something within the system. I don't recall.	
	2	Q Okay. And what about the software from your	
	3	Version 2 system; what happened to it after 1999?	
	4	A I don't recall.	
	5	Q Do you still have the software from Version 2?	11:21:57
	6	A No.	
	7	Q Do you remember when do you believe that	
	8	software for Version 2 was discarded?	
	9	MR. DiBOISE: Objection.	
	10	THE WITNESS: I'm sorry. Say again?	11:22:06
	11	MS. FUKUDA: Yeah.	
	12	Q Do you believe that software for Version 2 of	
	13	your system was discarded?	
	14	MR. DiBOISE: Objection.	
	15	THE WITNESS: When you say "discarded," are you	11:22:16
	16	saying deleted, erased? What are you	
	17	MS. FUKUDA: Yes.	
	18	THE WITNESS: what are you saying?	
	19	BY MS. FUKUDA:	
	20	Q Thrown out?	11:22:22
	21	A Yeah, it was discarded. We didn't reuse it.	
	22	Q Do you remember when it was discarded?	
	23	A No, I don't.	
	24	Q Do you now if it was close to you know, in	
	25	or around 1999, after discontinuing Version 2, or was it	11:22:35

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	1030	-
1	several years later?	
2	A I don't recall.	
3	Q You do not know today where software for	
4	Version 2 is; right?	version and the second
5	A I think I've answered that several times. No,	11:22:49
6	I don't.	
7	Q When was the next version of a SightSound	
8	system that practiced your invention built?	
9	A Roughly in the time frame early 1999, I	
10	believe. Could have encompassed late '98, but I I	11:23:23
11	can't recall exactly when it was when you say that it	
12	was built.	
13	Q Okay. Were there multi I'm sorry. Let me	
14	just you mentioned that at this next version of your	
15	system also offered for sale movies; correct?	11:23:43
16	MR. DiBOISE: Asked and answered.	
17	THE WITNESS: The third one?	
18	MS. FUKUDA: Yes, the third version.	
19	THE WITNESS: Yes, I believe I mentioned that.	
20	BY MS. FUKUDA:	11:23:55
21	Q Okay. And were there multiple versions of	
22	commercial systems built by SightSound that offered both	
23	music and movies for sale?	
24	A Yes.	
25	Q Okay. How many different versions?	11:24:08

_		1 age 25	
	1	A I recall there being three revisions	
		-	
	2	versions, revisions of that system.	
	3	Q Did did these versions or revisions just	
	4	reuse the hardware and software from the prior version?	
	5	I guess what I'm saying is, let's let me do it this	11:24:30
	6	way: You said that there were three versions that	
	7	offered both music and videos for sale; right?	
	8	A I did say that.	
	9	MR. DiBOISE: Asked and answered.	
	10	BY MS. FUKUDA:	11:24:40
	11	Q So let's call them Version 3.1, 3.2, and 3.3	
	12	okay? in chronological order. You said that	
	13	Version 3.1 was built in, perhaps, early 1999 or late	
	14	1998.	
	15	How long did it take to build up Version 3.1?	11:25:00
	16	A I don't recall.	
	17	Q I mean, was it months?	
	18	A I would imagine months.	
	19	Q And just to go back a little bit, what about	
	20	Version 2 that was built in 1998; did that also take	11:25:17
	21	months to build or longer?	=
	22	A I don't recall, but definitely in the months.	
	23	Q Okay. And what about Version 1 in 1995; how	
	24	long did it take to build that system?	
	25	A Also measured in months.	11:25:31
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	Tage 70	1
1	Q How long was Version 3.1 commercially available	
2	for?	
3	A I don't	
4	MR. DiBOISE: Objection.	
5	Go ahead.	11:26:04
6	THE WITNESS: I don't recall.	
7	BY MS. FUKUDA:	
8	Q Okay. When was Version 3.2 built?	
9	A I don't recall.	
10	Q Okay. And what about Version 3.3?	11:26:19
11	A I don't recall.	
12	Q When you when SightSound changed its system	
13	from Version 3.1 to 3.2 to 3.3, did it reuse hardware	
14	and software from the prior version or did it start from	
15	scratch; meaning, you know, was 3.2 built from scratch	11:26:37
16	or did it reuse 3.1's	
17	A Elements.	
18	Q elements?	
19	A Elements were reused, and elements were from	
20	scratch.	11:26:50
21	Q And same thing going from Version 3.2 to 3.3,	
22	elements were used?	
23	A That is my recollection.	
24	Q Okay. What were the differences between	
25	Version 3.1 and 3.2?	11:26:59

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1	A I don't recall the the the major	
2	differences.	
3	Q Were there differences in functionality?	
4	A Yes. I believe they just progressively got	
5	better, is about as good as I can tell you right now.	11:27:17
6	Q Okay. When you say "better," what do you mean?	
7	Faster? More content?	
8	A Just, in general, better.	
9	Q Can you give me some examples of how 3.2 was	
10	better than 3.1?	11:27:36
11	A Improvements on user interface, organization.	
12	Q Was there any improvement in download speed?	
13	A On our	
14	MR. DiBOISE: Objection.	
15	THE WITNESS: On our end or on the consumer's	11:27:50
16	end?	
17	BY MS. FUKUDA:	
18	Q Was there anything was there anything done	
19	on your end to enhance the ability to download more	
20	quickly?	11:28:03
21	A Put additional servers in place to handle load.	
22	But as far as improving actual speed, no, we did not do	
23	anything to improve speed. We did things to improve	
24	capacity.	
25	Q Okay. And what about the any major	11:28:24

	9	1
1	differences in functionality between 3.2 and 3.3?	
2	A I don't recall the individual feature	
3	improvements at this time.	
4	Q Were those versions did they ever overlap in	
5	terms of commercial availability? Meaning that, did you	
6	offer Version 3.1 and then launch 3.2 while 3.1 was	
7	still available, or was it was it that 3.2 completely	
8	replaced 3.1?	
9	MR. DiBOISE: Asked and answered. It's vague.	
10	THE WITNESS: Yeah, I don't think there was a	11:29:01
11	start bright-line test of when one was on and one was	
12	off.	
13	BY MS. FUKUDA:	
14	Q So you were making modifications to the system	
15	on a more continuing basis?	11:29:10
16	MR. DiBOISE: Objection; argumentative.	
17	THE WITNESS: We were making modifications.	
18	<pre>I those wouldn't be my words, "on a continual basis."</pre>	
19	MS. FUKUDA: Well, let me ask you to use it in	
20	your words, then.	11:29:22
21	Q How how do you distinguish between how	
22	did you come up with the fact that there were three	
23	different versions or revisions of your commercial	
24	system starting in 1999? How did you delineate them?	
25	MR. DiBOISE: Objection.	11:29:41

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1	THE WITNESS: I I don't understand your	
2	question.	
3	BY MS. FUKUDA:	
4	Q Well, actually, I'm taking you back to your	
5	original answer.	11:29:46
6	A Mm-hmm.	
7	Q You had mentioned that there were starting	
8	in 1999, you said that there were three different	
9	versions	
10	A Mm-hmm.	11:29:51
11	Q or revisions of your of SightSound's	
12	commercial system?	
13	A Yes.	
14	Q Okay. How did you distinguish, you know, such	
15	that you can tell this is Version 1, this is Version 2,	11:29:58
16	and this is Version 3?	
17	A I don't recall the the specific details, but	
18	at the time we had that's how we referenced them. We	
19	had Version 1 or, as you put it, 3.1, and then we	
20	made improvements, and then we went to the next one, and	11:30:19
21	then we made improvements and went to the next one. I	
22	don't recall the specific improvements.	
23	Q Okay. So internally at SightSound, they were	
24	referred to as Version 1, 2, and 3?	
25	A Yes, you can I guess you can generally say	11:30:31

		10g0 100	
	1	that.	
	2	Q Can you tell me how much rev revenue was	
	3	generated by Version 3.1?	
	4	A No, I can't.	
-	5	Q Did it generate any revenues?	11:30:44
	6	A I I don't recall. That's a question you can	
	7	ask Alex.	
	8	Q Okay. And would your answers regarding	
	9	revenues be any different with respect to 3.2 and 3.3?	
	10	A That I don't recall?	11:31:01
	11	Q Right.	
	12	A Yes.	į
	13	Q Sorry. That was vague. Let me ask it again.	
	14	Do you know whether 3.2 Version 3.2 had	
	15	generated any revenues?	11:31:14
	16	MR. DiBOISE: Asked and answered.	
	17	THE WITNESS: I don't recall.	
	18	BY MS. FUKUDA:	
	19	Q Okay. And do you know whether Version 3.3 had	Landing of the Control of the Contro
	20	generated any revenues?	11:31:21
	21	A I don't recall.	
	22	Q What happened to the hardware associated with	
	23	any of the versions, 3.1, 3.2, and 3.3?	
	24	A Eventually it was sold off.	
	25	Q Do you know when?	11:31:40
	2 9	2 Do you mion mion.	
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		~
1	A No, I don't.	
2	Q Do do you know if it was well, let me	
3	let me try it this way: When did all versions of	
4	SightSound's commercial systems cease operation?	
5	A I don't recall the exact date, but it was in	11:32:03
6	the early 2000s.	
7	Q Okay. And was the hardware and software for	
8	those versions sold off after SightSound had ceased	
9	operation for these commercial systems?	
10	MR. DiBOISE: Objection.	11:32:30
11	THE WITNESS: Let me see your question again?	
12	So are you asking if the hardware and software was sold	
13	off after we shut down the system?	
14	MS. FUKUDA: Yes, shut down all all systems.	
15	THE WITNESS: Shut down all the systems.	11:32:48
16	MS. FUKUDA: Mm-hmm.	
17	THE WITNESS: So your question is did we sell	
18	the hardware the the remaining hardware after we	
19	shut it down?	
20	MS. FUKUDA: Yes.	11:32:59
21	THE WITNESS: Yes.	
22	BY MS. FUKUDA:	
23	Q Okay. And what about the software; was was	
24	the software also sold off?	
25	A No. It was erased.	11:33:04

_			
		O Mary than when were the confituence around?	
	1	Q Was the when was the software erased?	
	2	A Before the hardware was sold.	
	3	Q And the erasure of the software and sell-off of	
	4	the hardware, that all happened in the early 2000s after	
	5	SightSound ceased commercial operations?	11:33:33
ŀ	6	A I believe it was sold off after we shut down	
	7	the system.	
	8	Q Would it be consistent with your memory if I	
	9	told you that SightSound's commercial operations	
	10	ceased would it be consistent with your memory if I	11:34:49
	11	told you that SightSound's commercial systems went	
	12	offline during 2002?	
	13	A I wouldn't be surprised.	
	14	Q What did the company do after it ceased	
	15	commercial operations?	11:35:05
	16	A After it shut down the system?	
	17	Q And and shut down the system?	
	18	A Yeah, and	
	19	MR. DiBOISE: Objection; compound.	
	20	THE WITNESS: What did we do after we shut down	11:35:17
	21	the system?	
	22	MS. FUKUDA: Yes.	
	23	THE WITNESS: We we laid off employees.	
	24	BY MS. FUKUDA:	
	25	Q Well, what did SightSound do as a business	11:35:28
- 1			I

		•
1	after it no longer offered commercial services?	
2	A Do you mean as far as selling movies and music	
3	or	
4	Q Yes.	
5	A We did not sell movies and music after we shut	11:35:42
	down the last system.	
6		
7	Q What did SightSound do as a business instead?	
8	A Well, we were in the business to sell movies	
9	and music, so we stopped selling movies and music, so	
10	I'm not sure I understand what you mean by what did we	11:36:01
11	do for a business?	
12	Q Well, did did SightSound, the entity, still	
13	exist?	
14	A It still exists today.	
15	Q Okay. And what is the business of the	11:36:09
16	SightSound entities after it ceased commercial	
17	operations?	
18	A I'm not sure what you are asking. What's our	
19	business?	
20	Q Yeah.	11:36:20
21	Why did the SightSound entity still exist after	
22	it went offline with its commercial systems?	
23	A Because we still have assets that have value.	
24	Q What is SightSound doing with those assets?	
25	A We are protecting them. I'm here today.	11:36:35
		1

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	1	That's what we are doing with them.	
	2	Q Is SightSound doing anything else in terms of	
	3	a, you know, commercial operation or business?	
	4	A No. I think I answered that, no.	
	5	Q Was it true that, over the years, SightSound	11:37:14
	6	had pitched to companies and offered SightSound's	
	7	consulting services to help companies build their own	
	8	media download services?	
	9	MR. DiBOISE: Compound.	
	10	THE WITNESS: At one point we were trying to do	11:37:31
	11	that.	
	12	BY MS. FUKUDA:	
	13	Q Do you remember when?	
	14	A After we shut down the system.	
	15	Q And is it accurate to say that you have pitched	11:37:40
	16	to companies for that purpose that included Warner,	
	17	Universal, Spiral, and Star?	
	18	A During what time frame?	
	19	Q At any time frame.	
	20	A At any time frame? We did talk to those	11:37:58
	21	companies about the system, but I I can't recall if	
	22	we did about consulting, if that was your question.	
	23	Q I see.	
	24	A Is that	
	25	Q Yeah, I was referring to, you know, offering	11:38:15

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1	them consulting services to help those companies create	
2	their own media download.	
3	MR. DiBOISE: Objection.	
4	THE WITNESS: Is this in is this as the	
5	corporation, or is this as me as an individual?	11:38:28
6	MS. FUKUDA: This would be both.	
7	MR. DiBOISE: I disagree.	
8	You can answer as to commercial, as your own	
9	understanding.	
10	THE WITNESS: Okay. As my understanding, I	11:38:39
11	don't recall.	
12	BY MS. FUKUDA:	
13	Q As far as you can recall, did Warner,	
14	Universal, Spiral, or Star ever employ SightSound's	
15	services with respect to their own media download	11:38:53
16	services?	
17	A I don't recall.	
18	Q Circling back quickly to the five different	
19	versions of SightSound's commercial systems that, you	
20	know, offered for sale music and/or movies, were there	11:39:29
21	contemporaneous documents that were generated in	
22	connection with the building and the offering for sale	
23	of those systems, you know, back in 1995 through 2002?	!
24	MR. DiBOISE: The question is compound.	
25	THE WITNESS: I believe there were documents.	11:39:47

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1	BY MS. FUKUDA:	
2	Q And did SightSound retain all of those	
3	documents?	
4	A I don't know if we retained every document.	
5	Q Okay. It retains did SightSound turn over	11:40:00
6	all of those documents to its counsel in connection with	
7	the various litigations?	
8	A Yes.	
9	Q Are you aware of any documents that were	
10	generated in 1995 to 2002 regarding SightSound's	11:40:22
11	commercial systems that were no longer available to turn	
12	over to counsel?	
13	MR. DiBOISE: Objection	
14	THE WITNESS: In	
15	MR. DiBOISE: calls for speculation.	11:40:35
16	Individual.	
17	THE WITNESS: As an individual? I don't	
18	recall.	
19	BY MS. FUKUDA:	
20	Q The the five versions of the SightSound's	11:41:28
21	commercial systems that were that we have been	
22	discussing, did each of them practice your invention	
23	that's claimed in the patents-in-suit?	
24	MR. DiBOISE: Calls for a legal conclusion.	
25	THE WITNESS: From a layman's standpoint, it	11:41:48
20	THE WITHEST. ITOM a Layman o bearapether to	
		1

1	did practice the invention.	
2	BY MS. FUKUDA:	
3	Q Okay. Now, you do understand that there are	
4	multiple patent claims that are found in each of your	
5	patents in this case?	11:42:01
	A I understand there are multiple claims.	
6		:
8	Q Do you have any understanding whether each of your five commercial systems have practiced every one of	
9	those claims?	
10	MR. DiBOISE: Objection; calls for a legal	11:42:12
11	conclu conclusion.	
	THE WITNESS: I have never done any kind of	
12	analysis on a one-by-one basis. No, I have not.	
13	•	
14	BY MS. FUKUDA:	11:42:31
15	Q Are you aware other than I know we had	11.47.01
16	talked about earlier the the element relating to the	
17	electronically coding to prevent unauthorized	
18	reproduction, and I understand that that particular	
19	element was not present in Version 1 of SightSound's	11 40 40
20	commercial system; right?	11:42:48
21	MR. DiBOISE: Asked and answered.	
22	THE WITNESS: I did answer that.	
23	BY MS. FUKUDA:	
24	Q Okay. And and your answer was yes; correct?	
25	MR. DiBOISE: Hold on.	11:42:55

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1	THE WITNESS: So so what is your can you	
2	rephrase the question?	
3	MS. FUKUDA: Yeah.	
4	Q You remember testifying that the	
5	electronically the functionality of electronically	11:43:10
6	coding to prevent unauthorized copying was not a feature	
7	in commercial system Version 1?	
8	MR. DiBOISE: Objection.	
9	THE WITNESS: That is correct.	
10	BY MS. FUKUDA:	11:43:21
11	Q Okay. Other than that functionality, are you	
12	aware of any element that was in your patent claims that	
13	was not practiced by any of the commercial versions of	
14	SightSound systems?	
15	MR. DiBOISE: Objection; compound, calls for a	11:43:37
16	legal conclusion.	
17	THE WITNESS: I can't recall.	
18	BY MS. FUKUDA:	
19	Q Did you ever do that analysis?	
20	A I do not recall ever doing that analysis. I	11:43:44
21	think I mentioned that already.	
22	Q Other than the okay. Let me rephrase.	
23	Since the filing of your original application	
24	in June of 1998, have you been aware of any commercial	
25	systems out there, you know, by anybody, that offered	11:44:39

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	1	the electronic sale of digital audio or digital video	
	2	signals over telecommunications lines that did not	
	3	practice your inventions?	
	4	MR. DiBOISE: Objection; form. I think you	
	5	-	11:45:02
		misspoke. MS. FUKUDA: Okay. Let me try to rephrase	
	6	<u> </u>	
	7	that.	
	8	Q Are you aware of any commercial systems, with	
	9	the exception of SightSound's commercial systems, that	
	10	existed after June of 1998 oh, you are right. That's	11:45:40
	11	the miss that existed after June of 1988 that	
	12	offered the electronic sale of digital audio or digital	
	13	video signals for transmission over telecommunications	
	14	lines?	
	15	A And is this as corporate or individual?	11:46:01
	16	MR. DiBOISE: Corporate.	
	17	MS. FUKUDA: It's as corporate and individual.	
	18	THE WITNESS: Yes.	
	19	BY MS. FUKUDA:	
	20	Q What what systems are you aware of?	11:46:42
	21	A This is a very broad definition of what you say	
	22	digital video signals for transmission over	
	23	telecommunications lines, Apple would be one.	
	24	Q Okay. Well, all right. I think I left out the	
	25	clause at the end from my prior question, which is, are	11:47:07

	you aware of a system all right. Let me try to	
2		
3		
4		
5		11:47:35
6		
7		
8		
9		
10		11:47:55
11		
12		
13		
14		
15		11:48:01
16		Section 2011
17		
18		
19		
20	again? Sorry. Okay. Let me I can't get the date	11:48:11
21		
22	Q Since June of 1988, are you aware of any	
23	commercial systems that offers for electronic sale music	
24		
25	5 lines that do not practice your invention?	11:48:34
1		i

		9	
	1	A You mean to include digital when you say	
	2	signals?	
	3	MS. FUKUDA: Yeah, digital.	
	4	THE WITNESS: Okay.	
	5	MR. DiBOISE: Objection; form, calls for a	11:48:46
	6	legal conclusion.	
	7	And you are answering in your personal	
	8	capacity.	
	9	THE WITNESS: And it still says June of 1998.	
	10	MS. FUKUDA: I meant to say June I can't get	11:48:54
	11	that	
	12	MR. DiBOISE: You can assume '88.	
	13	MS. FUKUDA: Yeah, let I meant to say 1988.	
	14	THE WITNESS: I'm going to have to read the	
	15	question.	11:49:03
	16	MS. FUKUDA: Sure.	
	17	THE WITNESS: Okay. So if I understand your	
	18	question, you are asking, since June of 1988, if I'm	
	19	aware of any systems that that sell movies and music	
	20	like our patent but don't violate our patent.	11:50:18
	21	MS. FUKUDA: Well, not the like your patent	
-	22	part. I'm just talking about anybody, any system out	
	23	there that electronically sold movies or music and	
	24	transmits them electronically that does not practice	
	25	your invention.	11:50:39

	1 4 9 0 2 2 2 2	
1	MR. DiBOISE: Hold on.	
2	THE WITNESS: Yeah, this is confusing, because	
3	the way I'm understanding	
4	MR. DiBOISE: Yeah, why don't you start over.	
5	THE WITNESS: Yeah, the way I'm yeah.	11:50:47
6	MS. FUKUDA: Okay. Let me try it one more	
7	time.	
8	Q Is there is there anybody out there who's	
9	offering for sale, for electronic sale, songs and movies	
10	that are electronically transmitted that you believe	11:50:58
11	does not practice your invention?	
12	MR. DiBOISE: You are including digital in that	
13	question?	
14	MS. FUKUDA: Well, no, not right now.	
15	MR. DiBOISE: Okay. Objection; calls for a	11:51:24
16	legal conclusion.	
17	You can testify in your individual capacity.	
18	THE WITNESS: The way you worded worded	
19	this, that could be NBC, because that's very broad.	
20	BY MS. FUKUDA:	11:51:47
21	Q When you say "NBC," are you referring to	
22	broadcasting?	
23	A Mm-hmm.	
24	Q Okay. Excluding broadcasting, are you aware of	
25	any other systems that you believe does not practice	11:52:09

			1090	
	1	your inve	ention?	
	2	_	MR. DiBOISE: Calls for a legal conclusion.	
	3		Are you done?	
	4		THE WITNESS: Not yet.	
	5		Now, from a layman's standpoint, Netflix.	11:52:32
	6	BY MS. FU	JKUDA:	
	7	Q	You are referring to the the current Netflix	
	8	system wh	nere you can	
	9	А	I'm referring to Netflix.	
	10	Q	Well, you are not talking about the Netflix one	11:52:43
	11	where the	ey mail	
	12	А	Mail you a CD?	
:	13	Q	you the DVD or the	
	14	А	No.	
	15	Q	Are you referring to that service, or are you	11:52:49
	16	talking a	about the Netflix streaming business?	
	17	А	Netflix streaming business.	
	18	Q	Okay. You believe that that does not practice	
	19	your inve	ention?	
1	20	А	Yes. I just said that.	11:52:58
;	21	Q	Anybody else?	
	22	А	Off the top of my head, I can't think of	
	23	anything	right now.	
	24	Q	Why do you believe that Netflix streaming	
:	25	business	is not covered by your invention?	11:53:43

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1	MR. DiBOISE: Objection; calls for a legal	
2	conclusion.	
3	You can answer in your personal capacity.	: }
4	THE WITNESS: Personal, not corporate?	
5	MR. DiBOISE: Correct.	11:53:56
6	THE WITNESS: They are really a subscription	
7	service selling time.	**************************************
8	BY MS. FUKUDA:	
9	Q What do you mean by "subscription service	
10	selling time"?	11:54:22
11	A Well, I don't know how to make that even better	
12	of of an answer.	
13	Q Well, what do you mean by "selling time"?	
14	A Well, you pay for a monthly subscription to	
15	watch the movies on their service, and if you stop	11:54:46
16	paying on that monthly timetable, you don't get to watch	
17	the movies from their service.	
18	Q And that type of service is not covered by your	
19	invention?	
20	A That's correct.	11:55:01
21	Q Let me circle back briefly to when you were	
22	preparing your very first application, the June 1988	
23	application submitted to the Patent Office.	
24	When did you start working on that application?	
25	A I don't recall the exact time.	11:56:00

1	Q Do you remember for how long you worked on that	
2	application before it was submitted to the Patent	
3	Office?	
4	A Most likely several months, but I don't recall	11:56:17
5	specifically.	11.50.17
6	Q Was that several months of continuous work on	
7	the application, or did you, you know, work for a couple	
8	of days here and there throughout several months?	
9	A You mean back in the 1988 time frame?	
10	Q Yes.	11:56:37
11	A I don't recall.	
12	Q Did you so you believe that the preparation	:
13	of your application was done in 1988?	
14	A Is this as individual or corporate?	
15	Q I believe this is both.	11:56:51
16	A Both?	
17	Yes, preparation was done including 1990	
18	1988, but it might have been into 1987.	
19	Q Okay.	
20	A I don't recall, so I'm not going to state	11:57:07
21	emphatically that it was done in 1988.	
22	Q Okay. If it went into 1997, would it just be	
23	the late part of 1990 I did it again.	
24	If it went into 1987, would it be the latter	
25	part of 1987?	11:57:28

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	rage iii	, 1
1	A I don't recall.	
2	Q Did you work continuously on your application	
3	until it was submitted to the Patent Office?	
4	MR. DiBOISE: Asked and answered.	
5	THE WITNESS: Yeah, I think I think I	11:57:46
6	answered that as I don't recall.	
7	BY MS. FUKUDA:	
8	Q And do you remember for months during 1987 or	
9	1988 that you were just working every day on your patent	
10	application?	11:57:57
11	A I don't recall.	
12	Q At the time of filing of your 1988 application,	
13	did you have any understanding as to which type of	
14	telephone lines would work best with your invention?	
15	A I don't believe I made any kind of	11:59:44
16	distinguishing thought.	
17	Q Did you when when you conceived of your	
18	invention and then eventually, you know, filed an	
19	application on it, did you think that for example,	
20	that some lines, like cable lines, would work better for	12:00:05
21	your invention than, you know, for example, traditional	
22	telephone lines, in your words?	
23	MR. DiBOISE: Objection; lacks foundation.	
24	THE WITNESS: Okay. So are you taking about in	
25	1986, '87, '88 cable TV lines?	12:00:21

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MS. FUKUDA: Yeah, any -- any kind of -- you
 1
      know, like -- like you had said --
 2
               THE WITNESS: Because I don't recall --
 3
               MS. FUKUDA: -- you understood telephone lines
      to be broad; right?
 5
               THE WITNESS: Yeah.
 7
      BY MS. FUKUDA:
               Did you consider any specific type of lines to
 8
      be better for your invention than others?
                                                                 12:00:44
               I don't believe I thought of it as being
10
      better. I just was inclusive on all communication
11
      lines, links, whatever you want to call them,
12
13
      telecommunication.
               Did you understand, in the 1986-to-1988 time
14
                                                                 12:00:59
      period, that certain types of line would have faster
15
      transmission speed than other lines?
16
17
           Α
             Yes.
               And did you believe that the lines that had
18
      faster transmission speed would be better for
19
                                                                 12:01:12
20
      implementing your invention?
               MR. DiBOISE: Objection.
21
               THE WITNESS: I wouldn't characterize it as
2.2
23
      better.
      BY MS. FUKUDA:
24
                                                                 12:01:19
25
           Q
               Why not?
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		1
1	A Because I don't have control over the	
2	telecommun telecommunication lines and the phone	
3	systems and global use of telecommunications in general.	
4	Q But whether you have any control over them or	
5	not	12:01:30
6	A Mm-hmm.	
7	Q did you have a belief that certain types of	
8	lines would be better for your invention than other	
9	lines?	
10	MR. DiBOISE: Objection.	12:01:39
11	THE WITNESS: I would say faster.	
12	BY MS. FUKUDA:	
13	Q Which type of lines would be faster?	
14	A Fiber is faster than a twisted pair into the	
15	home.	12:01:49
16	Q Okay. And	
17	A But it's all part of the telecommunications	 -
18	system.	
19	Q Understand.	
20	So, then, did you believe that fiber lines	12:01:57
21	would be a better implementation of your invention than	
22	twisted pair lines into the home?	
23	MR. DiBOISE: Objection; calls for a legal	
24	conclusion.	
25	Not testifying as a corporate representative.	12:02:11

		•
1	You can give your personal opinion.	
2	MS. FUKUDA: I disagree with that.	
3	Q But you can answer.	
4	MR. DiBOISE: Well, it's subject to our notice	
5	in which we objected to all the topics that would	12:02:22
6	require expert testimony	
7	MS. FUKUDA: Again, you know	
8	MR. DiBOISE: and/or legal conclusion, so	
9	that's the distinction.	
10	MS. FUKUDA: You can you can object. I'm	12:02:33
11	not agreeing with any of your objections, but we can	
12	sort through that. You know, I'll just ask the witness	:
13	to testify to the best of his ability.	
14	THE WITNESS: Can you repeat the question.	
15	BY MS. FUKUDA:	12:02:43
16	Q So in the 1986-to-1988 time period, did you	
17	believe that fiber lines would be a better	
18	implementation of your invention than twisted pair lines	
19	into the home?	
20	MR. DiBOISE: Objection.	12:03:02
21	THE WITNESS: Again, I I testified that I	
22	did not think of it that way. I did not consider it.	
23	I it just didn't come up.	
24	BY MS. FUKUDA:	
25	Q Okay. So, you know, as you were thinking about	12:03:23
		_

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	1	your invention, you were not thinking about the details	
	2	of how to implement your system?	
	3	MR. DiBOISE: Objection; argumentative,	
	4	misstates prior testimony.	
		THE WITNESS: I didn't say that.	12:03:33
	5		
	6	BY MS. FUKUDA: O Did you try to come up with a way that would	
	7		
	8	best implement your invention?	
	9	A Yes, I did.	10 02 20
	10	Q Okay. And did you believe that fiberoptic	12:03:39
	11	lines would be faster and, therefore, better for use to	
	12	implement your invention than the twisted pair telephone	
	13	lines into the home?	
	14	MR. DiBOISE: Objection; calls for expert	
	15	testimony.	12:03:55
	16	You can give your opinion.	
	17	THE WITNESS: I believe coming up with a way	
	18	that would best implement my invention is in the	
	19	specification?	
	20	BY MS. FUKUDA:	12:04:10
	21	Q I understand, but I'm asking you whether you	
	22	believed at that time that fiber lines would be better	
***************************************	23	for this invention than telephone lines into the home?	
	24	A Again	
	25	MR. DiBOISE: Objection; asked and answered.	12:04:21
			I

		7
1	THE WITNESS: Again, I'm not saying better, I'm	
2	saying faster.	
3	BY MS. FUKUDA:	
4	Q Is faster transmission a better implementation	
5	of your invention?	12:04:32
6	MR. DiBOISE: Objection; asked and answered,	
7	calls for expert testimony.	
8	THE WITNESS: Again, I'm sticking with faster.	
9	BY MS. FUKUDA:	
10	Q Okay. Were there any other type of	12:04:46
11	telecommunications that would be faster, in your	
12	understanding back in 1988, than the twisted pair	
13	telephone lines into the home?	
14	A At that time, there were a variety of different	
15	types of lines. There would DS1 DS3s. There were	12:05:09
16	DS1s. There was T1s, so it's just a combination of a	
17	different of a variety of different ways that	
18	telecommunications was molded into a global system, so I	
19	have no idea how you can parse one out over the other.	
20	Q Well, I guess my question is simpler than that,	12:05:36
21	which is, you know, in your understanding back in 1988,	
22	were there telecommunications lines that you believe	
23	would be faster than the twisted pair telephone lines	
24	that go into the home?	
25	MR. DiBOISE: Asked and answered.	12:06:19

1	THE WITNESS: Okay. When you are talking about	
2	this invention, again, I go back to I don't think I	
3	would have control from where one the the service,	
4	example, SightSound, controlling the actual	
5	telecommunication system that gets from SightSound to	12:06:36
6	the enduser, so having that kind of thought process of,	
7	Oh, well, it would be better to have one one type of	
8	connection that is within the whole telephone system	
9	over another, that that's entirely irrelevant at that	
10	time and and today, so I I have no idea how to	12:07:02
11	answer your question.	
12	MS. FUKUDA: Well, I'm sorry that we keep going	
13	around in circles, but that wasn't really the question I	
14	asked.	
15	Q The question is, in 1988, whether you believed	12:07:32
16	that there were telecommunications lines that were	
17	faster for transmission of signals than the twisted pair	
18	telephone lines that went into homes?	
19	MR. DiBOISE: Asked and answered.	
20	THE WITNESS: Well, if you are just talking	12:07:49
21	about was there something faster than twisted pair, yes.	
22	BY MS. FUKUDA:	
23	Q Okay. And and you you named fiber lines	
24	as one example.	
25	A Mm-hmm.	12:07:59

	3	_
1	Q All I'm asking is: Any other examples?	
2	MR. DiBOISE: Asked and answered.	
3	THE WITNESS: Satellite, wireless.	
4	BY MS. FUKUDA:	
5	Q You believe that in 1988	12:08:10
6	A That satellite existed	
7	Q that satellite	
8	A Yes.	
9	Q and wireless would be faster transmission of	
10	digital signals than twisted pair telephone lines into	12:08:18
11	the home?	
12	A You didn't ask that.	
13	Q Oh, that that was my question, yeah.	
14	Other than fiber lines	
15	MR. DiBOISE: Let her just ask her question.	12:08:28
16	THE WITNESS: Yeah.	
17	BY MS. FUKUDA:	
18	Q Yeah, I'm referring to things that you believed	
19	were faster for transmission of signals than twisted	
20	pair telephone lines.	12:08:39
21	A That's it? You're you're just asking what	
22	is faster than twisted pair?	Ē .
23	MR. DiBOISE: In 1988.	
24	THE WITNESS: In 1988?	
25	MS. FUKUDA: Yeah, I mean, I'm happy to give	12:08:51

```
you the entire question. You know, I'm just trying
 1
 2
      to --
 3
               THE WITNESS: Okay.
               MS. FUKUDA: Okay. So --
 4
                                                                 12:08:53
               THE WITNESS: Please do.
 5
      BY MS. FUKUDA:
               So in 1988 when you filed application, did you
 7
      believe that there were telecommunications lines that
 8
      were faster for the transmission of digital signals than
                                                                 12:09:09
10
      twisted pair telephone lines?
11
           Α
               Yes.
               Okay. And one example you gave of a faster
12
13
      line is the fiber line; correct?
14
           Α
               Yes.
                                                                 12:09:22
               Are there any other examples of faster lines?
15
           Q
             Satellite.
16
           Α
17
           Q
             Any other example?
               T1.
18
19
           Q
               Okay. Did that exist in 1988?
                                                                 12:09:35
20
           Α
               I believe it did.
               Okay. Any other example?
21
           0
               I'm not sure about DS1 or DS3, but those were
22
           Α
23
      faster.
24
           Q
               Okay. Anything else?
                                                                 12:09:45
25
               I'm not sure if DSL existed at that time, but
           Α
```

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	rage 125	
1	it was faster.	
2	Q Okay. And anything else?	
3	A Radio.	
4	Q That was faster than twisted pair telephone	
5	lines?	12:10:03
6	A Microwave.	
7	It can be.	
8	Q Can you think of anything else?	
9	A Not off the top of my head.	
10	Q Okay. At your at the time of your filing in	12:10:14
11	1988, did you conceive of how to configure your	
12	invention to prevent unauthorized electronic copying of	
13	digital audio music?	
14	A Oh, I don't I don't understand the question.	
15	Did I conceive of how to configure?	12:11:19
16	Q Yeah.	
17	How to configure your in invention to	
18	prevent unauthorized electronic copying of digital audio	
19	music?	
20	MR. DiBOISE: It's vague.	12:11:27
21	THE WITNESS: Yeah. Now, is this as corporate	
22	or individual?	
23	MS. FUKUDA: This would be both.	
24	MR. DiBOISE: Both.	
25	THE WITNESS: Okay. Yeah, I I think it's in	12:11:35

		-
1	the document. Everything I did was right here.	
2	MS. FUKUDA: Okay.	
3	MR. DiBOISE: Referring to exhibit what?	
4	THE WITNESS: Oh, I apologize. 70, 69, 68.	
5	BY MS. FUKUDA:	12:11:55
6	Q Okay. I'm going to refer you back to where	
7	is the file history the '573 file history exhibit.	
8	Here we go.	
9	I'm going to refer you back to Exhibit 115, and	
10	if you could go back to your June 13th, 1988 application	12:12:38
11	again. Right there, yeah, right on that page.	
12	A Mm-hmm.	
13	Q Okay. And I'm going to refer you to if you	
14	could take a look at page 2 of 6 in that application.	
15	A Mm-hmm.	12:13:05
16	Q Here we go. Take a look at you see that	
17	subsection that starts, at the very top, "Copyright	
18	Protection"?	
19	A Mm-hmm.	
20	Q Okay. Now	12:13:19
21	MR. DiBOISE: Say "yes" instead of	
22	THE WITNESS: Yes. I'm sorry.	
23	BY MS. FUKUDA:	
24	Q Okay. And you will see that you know,	
25	there's a if you go down one, two, three four.	12:13:25

	Tage 127	1
1	Okay? If you take a look at the fourth paragraph that	
2	begins with: "Still another objective?"	
3	A Mm-hmm. Yes.	
4	Q It says, "Still another objective of this	
5	invention is to offer a new and improved methodology	12:13:42
6	system which can prevent unauthorized electronic copying	
7	of quality digital audio music."	
8	Do you see that?	
9	A In the fourth paragraph?	
10	Q I just read that paragraph that starts with	12:14:03
11	"Still another objective."	
12	A Oh, that's the fifth up. I'm sorry. It's the	
13	fifth paragraph.	
14	Q Two, three, four you are correct. That's	
15	the fifth paragraph.	12:14:13
16	A Yes.	
17	Q Is there anywhere in this application well,	
18	let me let me put it this way: Did you when you	
19	filed this application, did you did you know how to	
20	include the functionality of preventing unauthorized	12:14:44
21	electronic copying into the invention?	
22	MR. DiBOISE: Objection; calls for speculation.	
23	THE WITNESS: Did I know how to include?	
24	MS. FUKUDA: Yeah.	
25	Q How to implement the functionality of	12:14:58

		1
1	<pre>preventing unauthorized electric electronic copying?</pre>	
2	A Well, the the approach to that was to use	
3	that as an element that had already been invented,	
4	encryption.	
5	Q Okay. And and where do you refer to that?	12:15:18
6	A In the last paragraph of that page.	
7	Q Can you point me to the exact sentence you are	
8	referring to?	
9	A The paragraph: "This invention can be	12:15:55
10	configured."	12:15:55
11	Q Okay. You are referring to the first	
12	paragraph first sentence of that last paragraph on	
13	page 2 of 6?	
14	A I'm I'm referring to the whole paragraph.	
15	Q Where in that paragraph do you see reference as	12:16:18
16	to how your invention can be configured to implement the	
17	objective of preventing unauthorized electronic copying?	
18	A I'm not sure I understand your question.	
19	Q You you pointed me to that entire	
20	paragraph	12:17:00
21	A Mm-hmm.	
22	Q but, you know, my question is: Where in the	
23	paragraph do you describe how to configure your	
24	invention to implement the objective of preventing	
25	unauthorized electronic copying?	12:17:15

```
MR. DiBOISE: Objection; calls for a legal
 1
      conclusion, may call for expert testimony.
 2
 3
               THE WITNESS: Yeah, I mean, I think it's --
               MR. DiBOISE: Answer from your knowledge, if
                                                                12:17:31
 5
      you can.
               THE WITNESS: Yeah, to me, it's kind of clear,
 6
      but I think anything other than layman's view of this --
      I mean, it's right here.
      BY MS. FUKUDA:
                                                                12:17:43
               How -- how is it configured?
10
               MR. DiBOISE: Objection; asked and answered,
11
12
      vague.
13
      BY MS. FUKUDA:
14
               Can you just read it to me.
                                                                 12:17:55
               Yeah. This invention --
15
             How is it --
16
             Pardon?
17
           Α
18
               Sorry. Go ahead.
           Q
19
               "This invention can be configured to either
      accept direct input of Digital Audio Music" --
                                                                 12:18:01
20
21
               MR. DiBOISE: Slow down.
22
               THE WITNESS: -- "from the digital output of a
      Compact Disc, such transfer would be performed by the
23
24
      private user, or this invention can be configured to
                                                                 12:18:13
      accept Digital Audio Music from a source" -- "source
25
```

	authorized by the copyright holder to sell and	
	distribute the copyrighted materials, thus guaranteeing	1
	the protection of the copyrighted materials. Either	
	method of electronically transferring Digital Audio	
	Music by means of this invention is intended to comply	12:18:29
	with all copyright laws and restrictions and any such	
	transfer is subject to the appropriate authorization by	7
	the copyright holder."	
	BY MS. FUKUDA:	
1	Q This paragraph doesn't point to any software	12:18:44
1	that could do the configuration to prevent unauthorized	i l
1	copying; is that right?	
1	MR. DiBOISE: Objection; calls for legal	
1	conclusion, calls for an expert opinion.	
1	THE WITNESS: I think I'm I pretty much	12:19:05
1	answered, but I do not want to answer like a lawyer.	
1	BY MS. FUKUDA:	
1	Q No, I'm not asking you I'm asking you to	
1	answer like an inventor.	
2	A Okay.	12:19:16
2	Q Okay. Does this paragraph describe what type	
2	of software to be used to implement the objective of	
2	preventing unauthorized electronic copying?	
2	MR. DiBOISE: Same objections.	
2	THE WITNESS: Your question is, does it does	es 12:19:35

		2 4 9 5 2 5	
	1	it describe what type of software? No, I just read it.	
	1		
	2	It does not describe what type of software.	
	3	BY MS. FUKUDA:	
	4	Q At the time of filing, were you aware of	
	5	software that could be used to implement the	12:19:48
	6	functionality of preventing unauthorized electronic	
	7	copying?	
	8	MR. DiBOISE: Same objection; may call for	
	9	legal conclusion. It does call for expert testimony.	
	10	If you understand the question, you can answer	12:20:04
	11	from your own knowledge.	
	12	THE WITNESS: From my own knowledge, I was	
	13	aware of cryptography that existed.	
	14	BY MS. FUKUDA:	
1	15	Q Okay. What	12:20:18
İ	16	A From a general standpoint.	
	17	Q And you believe that that cryptography could be	
	18	used to or could be implemented in your invention?	
	19	A That's correct.	
	20	MR. DiBOISE: Same objections.	12:20:29
	21	BY MS. FUKUDA:	
	22	Q Can you be any more specific than cryptography?	
	23	You know, what what specific cryptography were you	
	24	referring to?	
	25	MR. DiBOISE: Objection; may call for expert	12:20:36
1			

	rage 132	
1	opinion.	
2	THE WITNESS: I wasn't being specific.	
3	BY MS. FUKUDA:	
4	Q Okay. Were you were you aware of any	
5	specific cryptography software that could be used to	12:20:48
6	implement your invention at the time of filing?	
7	MR. DiBOISE: Okay. Hold on a second.	
8	You can answer.	Ę
9	THE WITNESS: My recollection at the time right	
10	now is that I was familiar with or or aware of	12:21:16
11	encryption, but I do not recall anything specific.	
12	BY MS. FUKUDA:	
13	Q And at the time of filing, did you know of any	
14	specific software that could be used or could be	
15	implemented in your to make your invention work at	12:21:34
16	that time?	
17	MR. DiBOISE: Objection objection; calls for	
18	expert testimony, asked and answered.	
19	THE WITNESS: Okay. Again, I answered	
20	I'm you asked, did you know of any specific software,	12:21:46
21	and I'm saying I do not recall any specific software. I	
22	think I answered that.	
23	MS. FUKUDA: Now, how are you doing in terms	
24	of do you want to do a lunch break now and then come	
25	back?	12:22:32

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THE WITNESS: No, I'm fine.
 1
               MS. FUKUDA: You're okay?
 2
               MR. DiBOISE: How about you guys?
 3
               MS. FUKUDA: Okay.
 5
               MR. DiBOISE: Okay.
               MS. FUKUDA: Why don't we take our lunch break
 6
     now and -- did -- let's go off the record.
               THE VIDEOGRAPHER: Okay. Going off the record,
 8
 9
      the time is 12:22.
                                                                  12:22:44
10
               (Lunch recess taken.)
11
                               ---000---
12
13
14
15
16
17
18
19
20
21
22
23
24
25
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	rage 134	,
1	AFTERNOON SESSION 1:09 P.M.	
2		
3	THE VIDEOGRAPHER: We are back on the record.	
4	This is the beginning of Volume 1, Videotape No. 3 in	
5	the deposition of Arthur Hair.	13:09:09
6	The time is 1:09.	
7	BY MS. FUKUDA:	
8	Q Mr. Hair, if I could just get you to take a	
9	look at let me see if I have these. Where are the	
10	different exhibits here.	13:09:44
11	Do you have your declarations to the PTO lying	
12	around here? Oh, wait.	
13	MR. DiBOISE: That's one	
14	MS. FUKUDA: Yeah.	
15	MR. DiBOISE: there's two.	13:10:03
16	MS. FUKUDA: Yeah. Here we go.	
17	Q Referring you back to Exhibits 116 and 117,	
18	and, again, in Exhibit 116, it would be page 3.	
19	MR. DiBOISE: Third page?	
20	MS. FUKUDA: Page 3 of the the actual	13:10:46
21	physical labeled document.	
22	Q And on page in Exhibit 117, it would be	
23	page 5 of that document, and my question is going to be	
24	the same with respect to both of these declarations.	
25	In the phrase "telephone lines 30" and then,	13:11:23
		_

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Г			
	1	open paren, "electrical lines," close paren, what does	
	2	"electrical lines" mean?	
	3	A I can't recall the context of what "electrical	
	4	line" means in the entirety of that paragraph.	
	5	Q Did you have any understanding at the time	13:11:45
	6	about what "electrical lines" meant?	
	7	A I'm sure I did, because this was prepared with	
	8	legal counsel, and I'm sure I understood the context,	
	9	but right now I can't recall what that was.	
	10	Q Okay. I I guess, you know, different	13:12:07
	11	question is, you know, what did you know, taken out	
	12	of the context of this paragraph, what did "electrical	
	13	lines" mean to you at the time of your declaration?	
	14	MR. DiBOISE: Objection; asked and answered.	
	15	THE WITNESS: Yeah, like I said, I don't know	13:12:21
	16	what it's if it's referring to what part of that	
	17	that that paragraph, that phrase, that sentence of	
	18	so I don't recall.	
	19	BY MS. FUKUDA:	
	20	Q Do you have any understanding of "electrical	13:12:36
	21	lines" as you sit here today?	
	22	MR. DiBOISE: In the context of this document?	
	23	THE WITNESS: In the context of the document or	
	24	outside of the document?	
	25	MS. FUKUDA: Outside of the document.	13:12:46

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_			
	1	THE WITNESS: The equipment here is plugged	
	2	into power lines	
	3	MS. FUKUDA: Okay.	
	4	THE WITNESS: electrical lines.	
	5	BY MS. FUKUDA:	13:12:55
İ	6	Q Okay. And do you understand that electrical	
	7	lines operates with the flow of electrons?	
	8	MR. DiBOISE: Objection; may call for a expert	
	9	opinion.	
	10	You can answer from your personal knowledge.	13:13:07
	11	THE WITNESS: In the context of this or just	
	12	in outside the context of this?	
	13	MS. FUKUDA: Both. I mean, just electrical	
	14	lines in general.	
	15	A Outside of	13:13:17
	16	MR. DiBOISE: Compound.	
	17	THE WITNESS: this context	
	18	MR. DiBOISE: I'm just trying to get an	
	19	objection.	
	20	Go ahead.	13:13:23
	21	THE WITNESS: Okay. Outside of this context,	-
	22	yes, electrical lines do have electrons flowing to them.	
	23	BY MS. FUKUDA:	
	24	Q And is electrical lines used differently in any	
	25	way in the context of this paragraph?	13:13:40

		1
1	MR. DiBOISE: Objection; asked and answered.	
2	You can answer again.	
3	THE WITNESS: That's what I said. Again, I	
4	don't recall what context this was used in that phrase.	
5	BY MS. FUKUDA:	13:13:51
6	Q In in reviewing this paragraph now, do you	
7	see anything in here that tells you that electrical	
8	lines are being used in a manner different from the	
9	from your, you know, general understanding of what	
10	electrical lines are?	13:14:06
11	MR. DiBOISE: Asked and answered. You just	
12	asked him that question.	
13	THE WITNESS: Yeah, I I gave you my answer.	
14	BY MS. FUKUDA:	
15	Q Which is?	13:14:14
16	A Which, I don't recall the context of that	
17	parenthetical in that phrase.	
18	Q Okay. Well, my question is, you know, as you	
19	read through this paragraph now, do you see anything in	
20	here that indicates to you that "electrical lines" is	13:14:26
21	being used in a manner that's different than your	
22	general understanding of "electrical lines"?	
23	MR. DiBOISE: Objection; asked and answered.	
24	THE WITNESS: Like I said, I don't know how	
25	it's being used because it's in a parenthetical.	13:14:39

	1 BY MS. FUKUDA:	
	Q Okay. So you just don't know at all about what	
	3 "electrical lines" means here?	
	A I didn't say that.	
	5 Q Okay. What	13:14:50
	6 A I said, I don't I do not recall the	
	7 structure of the sentence when it was written. At the	
	8 time, I'm sure I did, but right now, I do not recall.	
	Q And right now you don't recall what you meant	
1	0 by "electrical lines" as used in this paragraph?	13:15:03
1	A No. I think I said I don't recall why	
1:	2 "electrical lines" was used in a parenthetical in that	
1	3 sentence.	·
1	Q Do you recall what you meant by "electrical	
1	5 lines" as used in this paragraph?	13:15:22
1	6 MR. DiBOISE: Asked and answered.	
1	7 THE WITNESS: I answered that.	
1	8 BY MS. FUKUDA:	
1	Q Actually, your last answer said that, no, you	
2	0 didn't say that, so I am asking you the question. Okay?	13:15:29
2	1 Do you recall what you meant by "electrical	
2	2 lines" as used in this paragraph in your two	
2	3 declarations?	
2	4 MR. DiBOISE: Asked and answered.	
2	5 THE WITNESS: Like I said, I do not recall why	13:15:45

		1
1	"electrical lines" was put in the parenthetical in that	
2	-	
3	*	
4		
5		13:15:54
6		
7		
8	paragraphs?	
9	MR. DiBOISE: Objection; asked	
10	THE WITNESS: I think	13:16:05
11	MR. DiBOISE: Hold on.	
12	MS. FUKUDA: I'm not talking you know,	
13	again, let him finish.	
14	MR. DiBOISE: Well, that's the seventh time you	
15	have asked the same question.	13:16:14
16	MS. FUKUDA: Not according to the witness.	
17	MR. DiBOISE: I think you might count it as 22	
18	times, but that's neither here nor there.	
19	You can answer if you have an understanding of	
20	the question.	13:16:24
21	THE WITNESS: Again, I do not have a	
22	recollection of why "electrical lines" was put in a	
23	parenthetical	
24	MS. FUKUDA: Yeah sorry. Go ahead.	
25	THE WITNESS: or the meaning of "electrical	13:16:37

····		1
1	lines" or why it was there. I do not have a	
2	recollection of why that was put there.	
3	BY MS. FUKUDA:	
4	Q And you have no recollection of the meaning of	
5	"electrical lines" as used in this paragraph?	13:16:50
6	MR. DiBOISE: Eighth time, asked and answered.	
7	THE WITNESS: Again, I have no recollection of	
8	why "electrical lines" was put in a parenthetical	
9	BY MS. FUKUDA:	
10	Q I didn't ask you about the parenthetical.	13:17:01
11	A Again, I	
12	MR. DiBOISE: Don't interrupt him.	
13	Are you done? Were you done with your answer	
14	previous to the interruption?	
15	MS. FUKUDA: Well, I think there's	13:17:11
16	THE WITNESS: No.	
17	MS. FUKUDA: apparently some	
18	misunderstanding between the witness and my question, so	
19	I wanted to clarify it for the witness that my	
		13:17:18
20	question MR. DiBOISE: Well, you can still wait for him	
	• •	
22	to finish his answer, and you keep asking the same	
23	question over and over again, and you are getting the	
24	same answer.	12.17.00
25	MS. FUKUDA: Well, I'm not getting an answer to	13:17:22

		1
1	my question, so I'm going to ask	
2	MR. DiBOISE: Well, maybe you might try asking	
3	the question a little bit more precisely.	
4	MS. FUKUDA: I already did that, Counsel.	
5	MR. DiBOISE: Then you have gotten an answer.	13:17:30
	•	
6	If you can't get it any other	
7	MS. FUKUDA: Just go ahead and object.	
8	MR. DiBOISE: Well, I'll object a few more	
9	times, and then I'll just suggest to you to move on.	
10	MS. FUKUDA: You can suggest that, but I would	13:17:37
11	like an answer to my question.	
12	MR. DiBOISE: What's your question?	
13	BY MS. FUKUDA:	
14	Q Okay. What does "electrical lines" mean in	
15	this paragraph?	13:17:50
16	MR. DiBOISE: Objection; asked and answered.	
17	THE WITNESS: Okay. I do not know two things:	
18	Why "electrical lines" was put in the parentheticals in	
19	that phrase or what the meaning of "electrical lines"	
20	was intended in that parenthetical at that time in that	13:18:03
21	phrase. I do not have a recollection of that.	
22	BY MS. FUKUDA:	
23	Q Okay. And whether or not it was put into a	
24	parenthetical, do you have any idea what "electrical	
25	lines," that phrase, means in this paragraph?	13:18:17
1		I

	9 -	
1	MR. DiBOISE: Asked and answered. You just	
2	asked that question.	
3	THE WITNESS: I do believe I answered that.	
4	BY MS. FUKUDA:	
5	Q Okay. You keep referring to the idea that it	13:18:26
6	was in a parenthetical, so	
7	A No, I	
8	MR. DiBOISE: Don't. You know	
9	BY MS. FUKUDA:	
10	Q So all I wanted to know is: Do you have any	13:18:33
11	understanding about what "electrical lines" means as	
12	used in these two paragraphs?	
13	MR. DiBOISE: Objection; asked and answered.	
14	BY MS. FUKUDA:	
15	Q It's either "yes" or "no."	13:18:41
16	MR. DiBOISE: It's asked and answered.	
17	THE WITNESS: I I do not have a recollection	
18	of why this was put in there.	
19	BY MS. FUKUDA:	
20	Q Do you know at that time, did you know what	13:18:53
21	"electrical lines" meant?	
22	A I believe I answered that.	
23	MR. DiBOISE: You can answer it again.	
24	BY MS. FUKUDA:	
25	Q I don't recall you answering that question, but	13:19:03

		1
1	at the time of your declarations, did you know what	
2	"electrical lines" meant?	
3	MR. DiBOISE: Asked and answered.	
4	THE WITNESS: Again, before the break, that	
5	question was asked, and I did answer it.	13:19:12
6	BY MS. FUKUDA:	
7	Q Remind me what your answer was?	
8	A Can we go back to it?	
9	MR. DiBOISE: You can just answer it.	
10	THE WITNESS: Outside of the context of this,	13:19:20
11	if your question is, What are "electrical lines"?	
12	BY MS. FUKUDA:	
13	Q At the time that you signed these declarations,	
14	what did "electrical lines" mean to you?	
15	A Within this context or outside of this context?	13:19:29
16	Q At the	
17	A Because, again, I'm telling you that I do not	
18	recall why this parenthetical was put in and what the	
19	connotation and meaning of "electrical lines" was used	
20	in this phrase.	13:19:43
21	Q At the time you signed these declarations, did	
22	you have a general understanding of what "electrical	
23	lines" meant?	
24	A Yes.	
25	Q Okay. And is that the same as your general	13:19:53

-			
	1	understanding of "electrical lines" today?	1
	2	A Yes.	!
	3		
	4	testimony, when I asked you to describe in your own	10.00.07
	5	words what your invention is, do you recall that you	13:20:27
	6	described it as the electronic sale of digital video and	
	7	digital audio download recordings via	
	8	telecommunications?	
	9	MR. DiBOISE: Asked and answered. You can	
	10	is this a memory test?	13:20:43
	11	THE WITNESS: Do I recall? Yes.	
	12	BY MS. FUKUDA:	
	13	Q Okay. And remember we had some discussions	
	14	about what you meant by "download."	
	15	My question for you is: Do you in your	13:20:58
	16	understanding, is download a component of your	
	17	invention?	
	18	MR. DiBOISE: Asked and answered.	
	19	THE WITNESS: Yes. Download is a component of	
	20	the invention.	13:21:12
	21	BY MS. FUKUDA:	
	22	Q If download is a component of your invention,	
	23	why was that term not used in any of your claims in the	
	24	three patents?	
	25	MR. DiBOISE: Objection; calls for legal	13:21:25
			1

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	ruge 110	i
1	conclusion.	
2	THE WITNESS: Yeah, I would prefer not to talk	
3	about the claims as a layman because I'm not a lawyer.	
4	BY MS. FUKUDA:	
5	Q As an inventor, why was the term "download" not	13:21:37
6	used in any of your patent claims?	
7	MR. DiBOISE: Same objection.	
8	THE WITNESS: I I do not recall. That was	
9	done in consultation with my attorney.	
10	BY MS. FUKUDA:	13:22:00
11	Q I'm sorry. I didn't understand your answer.	
12	What do you mean that you do not recall that	
13	was done in consultation with my attorney? I see your	
14	answer is, I do not recall. That was done in	
15	consultation with your attorney.	13:22:28
16	Is that what you said?	
17	A Correct.	
18	Q But you believe that the concept of download is	
19	embodied in your patent claims?	
20	MR. DiBOISE: Objection; calls for a legal	13:22:51
21	conclusion, asked and answered.	
22	THE WITNESS: Yeah, I did answer that.	
23	BY MS. FUKUDA:	
24	Q Would you please answer that question?	:
25	MR. DiBOISE: Asked and answered, calls for a	13:23:05

		i
1	l legal conclusion.	
2		
3		
İ	not to answer those questions because that was done in	
	consultation with my patent attorney.	13:23:23
	BY MS. FUKUDA:	
	Q Okay. Can you answer the question outside of	
8		
10		13:23:33
11		
12		
13		
14		
15	basis for your refusal to answer.	13:23:47
16	A I don't believe I'm refusing to answer. I'm	
17	7 saying I don't recall, and I'm saying that was also done	
18	in consultation with my attorney.	
19	Q Earlier we had also discussed how broadcasting	
20	is different from downloading, and one of the things you	13:24:30
2:	pointed to was that, in broadcasting, the files are	
22	sent, but it's not stored at the user end.	
23	Is that a fair characterization of what you	
24	4 said earlier?	
25	MR. DiBOISE: Objection; misstates prior	13:24:46

	3	
1	testimony.	
2	THE WITNESS: At the time of this filing, the	
3	analog broadcast was just sent, and it was captured, so	
4	I think you are mixing time frames.	
5	BY MS. FUKUDA:	13:24:59
6	Q Well, let's you know, let's talk about	
7	well, actually, let's talk about both time frames. All	
8	right?	
9	Do you believe that broadcasting now is	
10	captured by your invention?	13:25:15
11	MR. DiBOISE: Sorry. I missed that. Asked and	
12	answered.	
13	THE WITNESS: If you can go into broadcasting,	
14	a clear definition of what you mean by "broadcasting"?	
15	BY MS. FUKUDA:	13:25:30
16	Q I'm actually using "broadcasting" because that	:
17	was your word, so it's your meaning of "broadcasting."	
18	A Okay.	
19	Q Do you currently, when you use the term	
20	"broadcasting," does that include digital signals as	13:25:38
21	well?	
22	A Okay. My meaning of "broadcasting," of sending	
23	out a TV show, as an example, that goes to a TV set?	
24	No, that is not included in my patent.	
25	Q Okay. Even though it's broadcasting digital	13:25:55

	Page 148) 1
1	signals	
2	A Mm-hmm.	
3	Q that's still not captured by your patent?	
4	A Mm-hmm.	
5	MR. DiBOISE: "Yes" or "no"?	13:26:02
6	THE WITNESS: Yes, it is not.	
7	BY MS. FUKUDA:	
8	Q Okay. What about if there is what about the	
9	cases where the broadcasting of digital signals is sent	
10	out and then the user records it such that it is stored	13:26:15
11	on some device; is that and if you do that for	
12	electronic sale, is that captured by your invention?	
13	MR. DiBOISE: Objection; incomplete	
14	hypothetical, calls for expert testimony. The witness	
15	is here to testify in his lay capacity.	13:26:32
16	If you have an understanding of the question	
17	and you can an answer it from a layman's perspective, go	
18	ahead.	
19	THE WITNESS: I think the the question is	
20	incomplete.	13:26:45
21	BY MS. FUKUDA:	
22	Q Okay. What else do you need to know?	
23	A It's just that the question is is way too	
24	broad and vague.	
25	Q Which part?	13:26:55

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1	A Let me see if I can stop it from okay. What	
2	about if there is what about the cases where the	
3	broadcasting of digital signals is sent out and then the	
4	user records it such that it is stored on some device;	
5	is that and if you do that for electronic sale, is	13:27:18
6	that captured by your invention? I don't know how to	
7	answer that question.	
8	Q Right, and I'm asking you: Is there a	
9	particular part that you have difficulty with?	
10	A The whole thing.	13:27:30
11	Q Okay. Now, you know, I'm trying to build upon	
12	the earlier question I asked you and to which you had	
13	indicated that in the broadcasting of digital signals,	
14	that signal was sent out, and you had said it's not	
15	captured; correct?	13:27:46
16	MR. DiBOISE: Misstates prior testimony.	
17	THE WITNESS: Yeah.	
18	BY MS. FUKUDA:	
19	Q You didn't say that?	
20	A I don't I don't know what I said as far as a	13:27:53
21	while back, but I can tell you that broadcasting of a	
22	signal in the traditional view of broadcasting is that	
23	it goes straight into a TV set, for example, and is	
24	played back and is not intended to be sent out like a	
25	download.	13:28:14

		1
1	Q Okay. And that that traditional	
2	broadcasting of a TV signal, even if it's a digital	
3	signal, is not captured by your invention?	
4	A Okay. Going now are we going back to the	
5	invention	13:28:29
6	Q I'm talking about	:
7	A in 1988?	
8	Q No, no. I'm talking about right now.	
9	A Right now?	
10	Q Yeah.	13:28:34
11	A Okay. So you are asking if a digital broadcast	
12	is covered by my invention? The answer is no, a digital	
13	broadcast is not covered by the invention.	
14	Q Okay. And digital broadcast for electronic	
15	sale is also not covered by your invention	13:28:46
16	MR. DiBOISE: Objection	1
17	BY MS. FUKUDA:	
18	Q correct?	
19	MR. DiBOISE: argumentative, calls for an	
20	expert opinion, incomplete hypothetical.	13:28:53
21	MS. FUKUDA: Jamie, please, objection to form.	
22	Reserve your objections by objecting to form. You don't	
23	have to go through the litany. You know you can	
24	preserve your rights that way.	
25	MR. DiBOISE: No, that's not quite true.	13:29:04

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1	MS. FUKUDA: No, that's	
2	MR. DiBOISE: Quite true.	
3	MS. FUKUDA: that's the standard that you	
4	have held when you were taking depositions. Let me just	
5	remind you that objection to form. I know you can do	13:29:10
		20,23,20
6	it. MR. DiBOISE: Whether I can do it or not is not	
8	the issue.	
9	MS. FUKUDA: I think you are required to do	
10	that.	13:29:17
11	MR. DiBOISE: Are you going to interrupt me	
12	every time I speak?	
13	MS. FUKUDA: Sometimes, but go ahead.	
14	MR. DiBOISE: Are you done?	
15	MS. FUKUDA: Go ahead.	13:29:23
16	MR. DiBOISE: I can make an objection to form	
17	and suggest to you how to fix the question to avoid the	
18	form objection.	
19	MS. FUKUDA: Well, I would like you just to	
20	object to form.	13:29:32
21	MR. DiBOISE: Sorry. I'm entitled to suggest	
22	the answer so we don't waste the court's time dealing	
23	with questions that could be fixed at the time of the	
24	deposition.	
25	MS. FUKUDA: What I contend is that you are	13:29:38

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	1	suggesting an answer to the witness, so I'm asking you	
	2	to restrict your objections to just form.	
	3	MR. DiBOISE: My objections are suggesting an	
	4	answer to the witness?	
	5	MS. FUKUDA: I'm	13:29:46
	6	MR. DiBOISE: I don't think so.	
	7	MS. FUKUDA: I'm asking you to confine your	
	8	objections to form as required.	
	9	MR. DiBOISE: I'm going to continue as I have.	
	10	MS. FUKUDA: All right. Do it at your own	13:29:55
	11	peril.	
	12	MR. DiBOISE: I don't have any peril, so	
	13	MS. FUKUDA: We can disagree about that. All	
	14	right?	
	15	MR. DiBOISE: If you threaten me again, we will	13:30:01
	16	terminate the deposition and take it up with the	
	17	discovery master.	
	18	MS. FUKUDA: I would be happy to read you a	
	19	transcript to which you had given me the same	
	20	instruction, so let's not fight about this. I'm just	13:30:10
	21	asking you to please refrain from coaching the witness	
	22	or getting into all kinds of details in your objections.	
	23	MR. DiBOISE: So now you are suggesting I'm	
	24	coaching the witness. I don't think I am. I am making	
	25	objections to your questions, and I'm per permitted	13:30:23

1	to do that.	
2	MS. FUKUDA: Let's get back to the question	
3	here.	
4	MR. DiBOISE: Do you think you could ask one	
5	you haven't asked already?	13:30:35
6	THE WITNESS: I'm sorry?	
7	MS. FUKUDA: I'm not Counsel, please refrain	
8	from these comments. It's not helpful during the	
9	deposition. It's my deposition. Let me ask the	
10	questions.	13:30:45
11	Q Why do you say that digital broadcasting to a	
12	TV set is not practicing your patent?	
13	MR. DiBOISE: Objection; calls for expert	
14	opinion.	
15	THE WITNESS: Because it is a broadcast; it's	13:31:48
16	not a download.	
17	BY MS. FUKUDA:	į
18	Q Okay. And what makes a digital broadcast not a	
19	download?	
20	A Assuming the digital broadcast is not captured,	13:31:59
21	stored for playback, it's a broadcast.	
22	Q Based on that answer, if the recipient at the	
23	TV set records the digital broadcast and, thus, it can	
24	be played back, is that captured within the scope of	
25	your invention?	13:32:31

1	MR. DiBOISE: Objection; calls for expert	
2	opinion, may call for a legal conclusion. It's vague	
3	and ambiguous.	
4	THE WITNESS: So you are saying at the time of	
5	the invention?	13:32:41
6	MS. FUKUDA: No, right now.	
7	THE WITNESS: Right now.	
8	MR. DiBOISE: Repeat the objection.	
9	THE WITNESS: Yeah, it it that is a	
10	too-vague question.	13:32:51
11	BY MS. FUKUDA:	
12	Q You testified that a digital broadcast is not a	
13	download because the digital broadcast is not captured,	
14	stored for playback; is that accurate?	
15	A Let me go back up to what I actually said. I	13:33:28
16	believe this is this was the answer that you are	
17	talking about. It says, "I don't I don't know what I	
18	said as far as a while back, but I can tell you that	
19	broadcasting of a signal in the traditional view of	
20	broadcasting is that it goes straight to a TV set, for	13:34:38
21	example, and it's played back and is not intended to be	
22	sent out like a download.	
23	Is that	
24	Q That	
25	A what you are referring to?	13:34:47

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Well, and -- and in conjunction later where I
1
      say, "What makes a digital broadcast not a download?"
      and your answer was, "Assuming that digital broadcast is
     not captured, stored for playback, it's a broadcast."
                                                                 13:35:05
               Okay. So now what's the question? because I
5
           Α
      think we are going around in circles on this.
               I said, based on that answer, where you've
      differentiated between a digital broadcast and
8
      downloading --
9
                                                                 13:35:24
10
               Mm-hmm.
               -- on the basis that in the digital broadcast,
11
      it is not captured, stored for playback.
12
               Okay. So are you asking if someone were to
13
      record a digital signal --
14
                                                                 13:35:38
               MR. DiBOISE: So I --
15
               THE WITNESS: -- and it's a download --
16
               MR. DiBOISE: -- you're going to object to my
17
18
      question?
               So why don't you let her ask the question.
19
                                                                 13:35:48
               MS. FUKUDA: Let the witness finish.
                                                      Let the
20
      witness finish --
21
22
               MR. DiBOISE: No.
               MS. FUKUDA: -- because he's asking me for a
23
24
      clarification.
                                                                 13:35:50
25
               THE WITNESS: Yes, I am.
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		1
1	BY MS. FUKUDA:	
2	Q So go ahead.	
3	A Can you clarify that?	
4	Q So what I'm asking is, if there is a digital	
5	broadcast to the user for electronic sale and the user	13:36:08
6	then records that digital signal, is that encompassed	
7	within your invention?	
8	MR. DiBOISE: Calls for an expert opinion,	
9	calls for legal conclusion. It's vague and ambiguous,	
10	asked and answered.	13:36:25
11	THE WITNESS: It is vague because there are	
12	different ways that you can record that digital signal.	
13	BY MS. FUKUDA:	
14	Q Okay. And some some ways are encompassed by	
15	your invention and other ways are not?	13:36:37
16	A That's correct.	
17	Q Okay. If the if the user records the	
18	broadcast digital signals on a a DVR, is that within	
19	the scope of your invention?	
20	MR. DiBOISE: Calls for a legal conclusion, may	13:36:59
21	call for expert testimony.	
22	THE WITNESS: I believe if a user records	
23	digital signals on a DVR, that is not part of the	
24	invention.	
25	BY MS. FUKUDA:	13:37:09

		7
1	Q What kind of recording does the user do that	
2	you know, of digital broadcasts that would fall within	
3	the scope of your invention?	
4	MR. DiBOISE: That calls for well, no, you	
5	can answer that one.	13:37:26
6	THE WITNESS: I'm reading the question and it	
7	doesn't make sense.	
8	(Discussion off the stenographic record.)	
9	BY MS. FUKUDA:	
10	Q What kind of recording let let me just	13:37:59
11	ask it again.	
12	What kind of recording that the user would do	
13	of digital broadcasts that would fall within the scope	
14	of your invention?	
15	A Potentially	13:38:15
16	MR. DiBOISE: Calls same objections as	
17	previous: Calls for legal conclusion, may call for	
18	expert testimony, vague and ambiguous.	
19	You can answer.	
20	THE WITNESS: If the if the broadcast were	13:38:26
21	of a digital download and they recorded the download.	
22	BY MS. FUKUDA:	
23	Q I thought you had said that digital	
24	broadcasting and digital download is different?	
25	A You're you're now talking different time	13:38:39

1	frames?	
2	Q Yeah, I'm talking about currently.	:
3	A Currently?	
4	Q Mm-hmm.	
5	A There is a way to broadcast a download and	13:38:48
6	there's a way to broadcast a TV set.	
7	Q What's the difference between the two?	
8	MR. DiBOISE: Calls for expert testimony.	į
9	Yeah, you can answer in your personal capacity.	
10	THE WITNESS: Broadcasting a digital signal,	13:39:13
11	the intent is not to save it as a downloaded file, but	American
12	you can broadcast a downloaded file.	
	BY MS. FUKUDA:	1
13		
14	Q When you say the intent is not to save that as	13:39:35
15	a downloaded file, whose intent are you referring to?	13.33.33
16	A Either party, I would imagine.	
17	Q Can you give me an example of current-day	
18	digital broadcast that is recorded that would be within	
19	the scope of your invention?	
20	MR. DiBOISE: Calls for a legal conclusion, may	13:40:20
21	call for expert testimony.	
22	You can answer in your personal capacity.	
23	THE WITNESS: Of a system that is in place	
24	right now? I can't think of one example right off the	
25	top of my head.	13:40:32

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	5 5	
1	BY MS. FUKUDA:	
2	Q Getting back to your testimony regarding your	
3	1995 commercial system that's the Version 1 system we	
4	talked about earlier you had testified that the	
5	Version 1 system did not have the functionality of	13:41:07
6	electronically coding the songs to prevent unauthorized	
7	reproduction; is that right?	
8	A That is correct.	
9	Q And my question for you is: Did you know at	
10	the time that you were building that system, did you	13:41:28
11	know how to implement that functionality?	l
12	A At the time, I do not believe that there was	1
13	a a software package that could easily be connected	ŀ
14	into the system that we put up, and, at the time, the	
15	people that we were selling their music from didn't hold	13:41:51
16	that in as a as a requirement of us, so that really	
17	didn't become that much of an issue, because what we	
18	were trying to do is use off-the-shelf components to	
19	assemble into the invention.	
20	Q But did you try to incorporate the	13:42:09
21	functionality of coding the songs to prevent	
22	unauthorized production?	
23	MR. DiBOISE: Hold on.	
24	Are you finished?	
25	Objection; calls for speculation.	13:42:27

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		1
	THE WITNESS: I do not recall because the	
	the the song the people that we were selling their	
	song, they didn't have it as a requirement of us.	
	4 BY MS. FUKUDA:	
:	Q At the time that you were building the system	13:42:36
	6 in 1995, did you look into implementing that	
.	functionality in your system?	
	8 A I can't recall.	
	Q Why did SightSound cease operation of its	
1	0 commercial systems in the early 2000s?	13:43:11
1	1 MR. DiBOISE: Asked and answered.	
1:	THE WITNESS: Business reasons.	
1	3 BY MS. FUKUDA:	
1	Q What were those business reasons?	
1	A We needed the money to fund the ongoing company	13:43:26
1	6 and we couldn't put the money into the system.	
1	7 Q Your system was not generating sufficient	
1	8 revenues to continue the running of the commercial	
1	9 systems?	
2	O A That is correct.	13:43:51
2	1 Q Would you say that the commercial systems that	
2	2 SightSound had implemented failed from a business	
2	3 perspective?	
2	4 MR. DiBOISE: Asked and answered. It's vague.	
2	THE WITNESS: No, I do not think they failed	13:44:14

		1
1	from a business standpoint because they were up. They	
2	were running. They were capable. We just didn't have	
3	enough content.	
4	BY MS. FUKUDA:	
5	Q How much content did you have in your system at	13:44:25
6	the time that in the early 2000s?	
7	A I don't recall.	:
8	Q But whatever it is, you didn't think you had	
9	enough content at the time?	
10	A That that's correct.	13:44:41
11	Q How much content did you think you would need?	
12	MR. DiBOISE: Calls for speculation.	
13	THE WITNESS: I do not recall.	
14	BY MS. FUKUDA:	
15	Q You had also testified that you that	13:45:06
16	SightSound had erased the software before the hardware	
17	was sold off when the commercial systems were taken	
18	offline; correct?	
19	MR. DiBOISE: Objection.	
20	THE WITNESS: That is my belief.	13:45:28
21	BY MS. FUKUDA:	
22	Q Why did SightSound erase the software?	
23	A Whoever ended up buying the hardware, we didn't	
24	want them to have it.	
25	Q Okay. Why didn't SightSound preserve a copy of	13:45:37

		1 490 1101	
	1	the software?	
	2	MR. DiBOISE: Objection.	
	3	THE WITNESS: There wasn't a copy. It was a	
	4	system of routers, which is servers. It wasn't like you	
	5	could put it on a disc.	13:45:52
	6	BY MS. FUKUDA:	
	7	Q Was there software that could be saved on a	
	8	disc?	
	9	A There were elements of software that could be	
	10	saved on a disc.	13:46:01
	11	Q Okay. And why did SightSound preserve copies	
	12	of that software?	
	13	MR. DiBOISE: Objection.	
-	1,4	THE WITNESS: We just didn't.	
	15	BY MS. FUKUDA:	13:46:08
	16	Q Did was that software software that you had	
	17	bought from vendors, or was it program programming	
	18	that SightSound had done itself?	
	19	MR. DiBOISE: Objection.	
	20	THE WITNESS: Combination.	13:46:22
	21	BY MS. FUKUDA:	
	22	Q Did you not think that preserving that software	
	23	would be relevant to SightSound's litigation?	
	24	MR. DiBOISE: Objection; calls for spec	
	25	speculation, may ask for a legal conclusion.	13:46:35
			I

-			1
	1	THE WITNESS: I don't recall what the thinking	1
	2	was back at that time. We just didn't keep it.	
	3	MS. FUKUDA: I'm marking, as Exhibit 118, a	
	4	copy of document SST-010449 through 10542.	
	5	(Exhibit 118 was marked for identification by	13:48:52
	6	the Court Reporter.)	
	7	BY MS. FUKUDA:	
	8	Q Now, Mr. Hair, do you recognize this document?	
	9	A No, because down at the bottom, it has a title	
	10	"Valuation Reports," so there looks to be a piece of a	13:49:21
	11	document called a Valuation Report.	
	12	Q Okay. Do you see that there is a timeline	
	13	that's in this document?	
	14	A Yes, I do.	
	15	Q Do you recognize that timeline?	13:49:44
	16	MR. DiBOISE: Vague.	
	17	THE WITNESS: I recognize many of the dates in	
	18	the timeline, yes.	
	19	BY MS. FUKUDA:	
	20	Q Did you ever prepare a timeline that looks like	13:49:57
	21	this?	
	22	A Over the years, yes, I was a party to making	
	23	timelines, but I don't know which pieces of this.	
	24	Did that answer your question?	
	25	Q Yes. Yes well, let you know, let me ask	13:50:18

1	a couple of follow-up questions and see if you are able	
2	to recognize any of the content in here.	
3	If you look at the entry under timeline of	
4	November 22nd, 1993?	
5	A Yes.	13:50:38
6	Q It talks about a deal that was being discussed	
7	between PolyGram, Philips Media, and you and Mr. Sander,	
8	and it the second half of the sentence says, "but the	
9	deal is never consummated because of a fear that such a	
10	purchase would alienate brick and mortar retailers."	13:51:02
11	Do you know who prepared this entry of the	
12	timeline?	
13	A It was most likely done between myself and	
1.4	Scott Sander.	
15	Q Okay. Can you explain what is meant by "a fear	13:51:18
16	that such a purchase would alienate brick and mortar	
17	retailers"?	
18	MR. DiBOISE: Document speaks for itself.	
19	THE WITNESS: I believe that was based on what	
20	was told to us by Philips Media, slash, PolyGram.	13:51:39
21	BY MS. FUKUDA:	
22	Q And did they explain what they meant?	
23	A Yes.	
24	Q What did they say?	
25	A They said, quote, The retailers will crucify	13:51:52

	Tage 100	
1	us, close quote.	
2	Q Why would the retailers crucify them?	
3	MR. DiBOISE: Calls for speculation.	
4	THE WITNESS: I don't you would have to ask	
5	them.	13:52:04
6	BY MS. FUKUDA:	
7	Q Did you understand what they meant when they	
8	said that?	
9	A Yes. They meant that the deal was not going to	
10	go through.	13:52:11
11	Q Okay. But did you understand why the retailers	:
12	would not like PolyGram and Philips Media to do that	
13	deal?	
14	MR. DiBOISE: Objection.	
15	THE WITNESS: I I would only have to	13:52:24
16	speculate.	
17	BY MS. FUKUDA:	
18	Q What was your understanding based on what	
19	PolyGram and Philips Media told you?	
20	A My understand	13:52:32
21	MR. DiBOISE: Objection.	
22	Go ahead.	
23	THE WITNESS: My understanding is that the	
24	they thought that the retailers would see the electronic	
25	sale of music as a threat to their business.	13:52:46

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		•
1	BY MS. FUKUDA:	
2	Q Do you understand what type of threat it would	
3	be?	
4	MR. DiBOISE: Calls for conclusion; objection.	
5	THE WITNESS: Yeah, reduced sales.	13:53:01
6	BY MS. FUKUDA:	
7	Q In the August 1st, 1995 entry, which is the	
8	next entry down	
9	A Mm-hmm.	
10	Q it says, "Because the record companies are	13:53:17
11	slow to take advantage of the fact that music could be	
12	sold online, Messrs. Hair and Sander decide to start	
13	without them."	
14	Was it true that the record companies were slow	
15	to take advantage of the fact that music could be sold	13:53:33
16	online?	
17	A I believe so.	
18	Q And why do you believe that to be true?	
19	A Because they didn't get into it at that time.	
20	Q Now, SightSound had contacted record companies	13:53:49
21	to enter into a deal with SightSound for selling music	
22	online; is that right?	
23	A That	
24	MR. DiBOISE: Objection just give me a sec.	
25	Objection.	13:54:05

		•
1	THE WITNESS: That is my recollection.	
2	BY MS. FUKUDA:	
3	Q And in 1995, how many record companies had	
4	signed up with SightSound to sell music online?	
5	A None.	13:54:19
6	Q How many record companies did SightSound	
7	contact at that time?	
8	A I don't recall the exact number.	
9	Q Any approximate?	
10	A At least five.	13:54:34
11	Q Were the other five were they five major	
12	record companies or smaller record companies?	
13	MR. DiBOISE: Objection.	
14	THE WITNESS: I believe they were the five	
15	majors. I I can't be sure. We might have done four,	13:54:47
16	but I think it was five.	
17	BY MS. FUKUDA:	
18	Q Did any of those record companies tell you why	
19	they didn't want to do or enter into a deal with	
20	SightSound?	13:55:03
21	MR. DiBOISE: Objection. I don't recall the	
22	specifics, but I know they were vague.	
23	BY MS. FUKUDA:	
24	Q What did they tell you?	
25	MR. DiBOISE: Objection.	13:55:16

		1
1	THE WITNESS: I I don't recall the exact	
2	wording.	
3	BY MS. FUKUDA:	1
4	Q If you go further down to an entry "Winter	
5	1995," it says, "Realizing they are upsetting the record	13:55:36
6	labels with their competing virtual record store,	
7	SightSound goes offline and begins to work behind the	
8	scenes with the major record labels."	
9	How was SightSound upsetting the record labels	
10	at that time?	13:56:00
11	MR. DiBOISE: Objection.	
12	THE WITNESS: We were contacting independent	
13	artists directly.	
14	BY MS. FUKUDA:	
15	Q How did you know that the record labels were	13:56:15
16	upset?	
17	A As I recall, it was in a conversation with	
18	someone we held in high regard and advised us not to	
19	continue in that course of action but to go try to	
20	negotiate with the record labels.	13:56:42
21	Q And who was that person?	
22	A A gentleman named John Doerr.	
23	Q Spell his last name?	
24	A I believe it might be D-o-e-r-r.	
25	Q And who was John Doerr at that time? Who was	13:56:57

	Tage 103	•
1	he working with?	
2	A He was with two different groups. One was a	
3	company called Kleiner Perkins Caufield Byers, and the	
4	other was the At Home Network.	
5	Q And did SightSound, in fact, begin to work with	13:57:18
6	the major record labels in the late 1990s?	
7	MR. DiBOISE: Objection.	
8	THE WITNESS: What do you mean by "work"?	
9	BY MS. FUKUDA:	
10	Q Well, in that entry, it says, "SightSound goes	13:57:33
11	offline and begins to work behind the scenes with the	
12	major record labels."	
13	Did did SightSound, in fact, begin to do	
14	that?	
15	MR. DiBOISE: Objection.	13:57:43
16	THE WITNESS: To to work with the record	
17	labels or to work behind the scenes?	
18	MS. FUKUDA: To work behind the scenes with the	
19	major record labels.	
20	THE WITNESS: We worked behind the scenes	13:57:55
21	quietly and were talking with the major record labels	
22	about our offering.	
23	BY MS. FUKUDA:	
24	Q And did any of the major record labels actually	
25	sign a deal with SightSound in the late '90s?	13:58:13

_			
	1	MR. DiBOISE: Objection.	
	2	THE WITNESS: I do not believe they did.	
	3	BY MS. FUKUDA:	
	4	Q On the next page of Exhibit 118, last entry,	
	5	June 14th, 2000, it says, "SightSound begins	13:59:19
	6	distributing encrypted movie files through Gnutella"	
	7	Did SightSound indeed provide encrypted movie	
	8	files through Gnutella in that time period?	
	9	A Yes.	
	10	Q And do you know how many movie files were sold	13:59:37
	11	through Gnutella?	
	12	A I do not recall.	
	13	Q And the next entry on the following page is	
	14	November 6, 2000. It says, "SightSound deploys a secure	
	15	solution for the Napster file-sharing program, releasing	14:00:01
	16	an encrypted copy of the Quantum Project soundtrack into	
	17	Napster using subscription-based accounts."	:
	18	Did SightSound indeed do that?	
	19	MR. DiBOISE: Objection.	
	20	THE WITNESS: Yes.	14:00:19
	21	BY MS. FUKUDA:	
	22	Q And is SightSound's offer I'm sorry.	
	23	Is SightSound's release of an encrypted copy of	
	24	the Quantum Project into Napster using	
	25	subscription-based accounts is that practicing the	14:00:37

·		
1	invention in your patents?	
2	MR. DiBOISE: Objection.	
3	THE WITNESS: Are you asking if what we did	
4	practiced the patents?	
5	MS. FUKUDA: Yeah, the fact that you were doing	14:00:48
6	that through sub subscription-based accounts via	
7	Napster.	
8	MR. DiBOISE: Objection.	
9	THE WITNESS: You mean are you saying if	
10	what we did with our system actually practiced these	14:01:04
11	patents?	
12	MS. FUKUDA: Yes, what this entry is referring	
13	to.	
14	Q What you did in this entry, did that offering	
15	practice the invention in your patents-in-suit?	14:01:13
16	MR. DiBOISE: Which entry are we talking about?	
17	THE WITNESS: I believe she's on November 6,	
18	2000.	
19	MR. DiBOISE: Thank you.	
20	Objection.	14:01:26
21	MS. FUKUDA: That's correct.	
22	THE WITNESS: The element of subscription I do	
23	not recall being part of the patents, but you could also	
24	purchase Quantum Project soundtrack through Napster when	
25	we did this.	14:01:42

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		ı
1	BY MS. FUKUDA:	
2	Q Using nonsubscription-based accounts?	
3	A That is my recollection.	
4	Q Okay. In the entry on December 10th, 2001, it	
5	says, "SightSound sold the first EVD (Electronic	14:01:59
6	Versatile Download), a downloadable package that	
7	includes a specially encoded, high-resolution copy of	
8	Miramax Films' Hamlet, plus additional DVD-like	
9	features."	No. of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of
10	Did SightSound, in fact, do that?	14:02:16
11	THE WITNESS: Yes.	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: Yes.	
14	BY MS. FUKUDA:	
15	Q In this EVD downloadable package, in addition	14:02:24
16	to a copy of the movie, what else was in that package?	
17	MR. DiBOISE: Objection.	
18	THE WITNESS: I recall photographs,	
19	behind-the-scene photographs; description of the	·
20	different characters. There were a couple things that I	14:02:46
21	can't recall. Essentially, DVD-like bonus features.	
22	BY MS. FUKUDA:	
23	Q And was the SightSound's sale of that	
24	downloadable package also practicing the inventions in	
25	your patents-in-suit?	14:03:09

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MR. DiBOISE: Objection; calls for expert
1
2
      opinion and a legal conclusion.
               THE WITNESS: Pieces of it.
 3
4
      BY MS. FUKUDA:
                                                                 14:03:22
 5
           Q
              Which pieces?
               MR. DiBOISE: Objection; legal conclusion,
 6
7
      expert testimony.
               THE WITNESS: The movie.
               MS. FUKUDA: Let me mark, as Exhibit 119, a
9
                                                                 14:04:18
10
      copy of document bearing SST-010827 through 10851.
11
               (Exhibit 119 was marked for identification by
12
               the Court Reporter.)
13
               MR. DiBOISE: Thank you.
      BY MS. FUKUDA:
14
                                                                 14:04:50
15
           Q
               Mr. Hair, have you seen this document before?
               I -- I do believe I've seen this before, yes.
16
           Α
               Sorry. Can I just take a -- that's fine.
17
               But there's some handwritten notes that I don't
18
           Ά
19
      recall.
                                                                 14:05:35
20
               Okay. You don't recognize the handwritten --
21
      you don't recognize the handwriting in this document?
               I think -- I don't know. I don't know whose it
22
23
      is.
24
               This document says that it's a Confidential
                                                                 14:06:13
      Offering Memorandum dated March 2004. Looks like it's
25
```

		1
1	got Allen & Company's logo down on the bottom there.	
2	Who prepared this document?	
3	A Are you asking me as the corporation or as the	
4	individual?	
5	MR. DiBOISE: It's not in any of your topics.	14:06:27
6	It's your individual.	4
7	THE WITNESS: Individual?	
8	There are pieces in here that I that I	
9	recognize that I did and then other pieces that that	
10	other people within the company did, so it wasn't one	14:06:44
11	person that did it alone.	
12	BY MS. FUKUDA:	
13	Q Do you know whether this version of the	
14	Confidential Offering Memorandum was actually sent to	
15	other companies?	14:07:02
16	A I do not recall. I yeah, this was outside	
17	of my purview. I'm sure it was, but I I don't	
18	recall.	
19	Q Can you identify which pieces you had prepared?	
20	A My bio, some of the timeline, then I	14:07:21
21	believe, but I can't be for sure the background.	
22	Q Background. Okay.	
23	Where is the background that you are referring	
24	to, what page?	
25	A Five.	14:08:31

		ł
1	Q This is on Bates No. SST-10835?	
2	If you go to the page that's marked on the	
3	bottom right-hand corner as SST-010830, do you know who	
4	prepared the overview?	
5	A That was probably done by Scott and myself, to	14:09:37
6	some extent.	
7	Q You see in the overview, the second sentence?	
8	It says, "Recent litigation tested three of the"	
9	patent "tested three of the Company's patents	
10	covering download and streaming delivery and both	14:09:57
11	pay-per-use and subscription models."	
12	Is that sentence accurate?	
13	MR. DiBOISE: Calls for legal conclusion.	
14	THE WITNESS: "Recent litigation tested three	
15	of the Company's patents covering download and streaming	14:10:20
16	delivering and both pay-per-use and subscription	
17	models." I can't recall the litigation, but I can't	
18	recall.	
19	BY MS. FUKUDA:	
20	Q If you turn to page SST-10840, you see there's	14:10:49
21	a section under "Audio/Video eCommerce"?	
22	A Mm-hmm. Yes.	
23	Q Who prepared that section?	
24	A I don't recall.	
25	Q If you look at the very last sentence of that	14:11:13

		1
1	and in the same within the ambediments include	
1	section, it says, "Still other embodiments include	
 2	features such as electronic payment for the digital	
3	audio or video signals made through charging the buyer's	
4	account, such as a credit card number; this would cover	
5	a variety of electronic payment mechanisms, including	14:11:41
6	subscriptions."	
7	Do you agree that your invention covers	
8	subscriptions?	
9	MR. DiBOISE: Calls for a legal conclusion.	
10	THE WITNESS: I believe that is spelled out in	14:11:54
11	the Markman, the N2K Markman.	
12	BY MS. FUKUDA:	
13	Q But is it is it your understanding that	
14	your your invention covers subscriptions?	1
15	MR. DiBOISE: Calls for a legal conclusion.	14:12:08
16	THE WITNESS: As of today or when I invented	
17	it?	
18	MS. FUKUDA: As of today?	
19	THE WITNESS: As of today? I think, as of	
20	today, the Markman ruling defines all of that.	14:12:17
21	BY MS. FUKUDA:	
22	Q And is it your understanding that it covers	
23	subscriptions, or does not?	
24	A I I believe	
25	MR. DiBOISE: Wait a minute.	14:12:27

		ı
1	It's vague.	
2	THE WITNESS: Can you repeat that?	
3	BY MS. FUKUDA:	
4	Q Is it your understanding as of today that your	
5	invention covers subscriptions?	14:12:32
	MR. DiBOISE: Asked and answered.	
6	THE WITNESS: It it's my belief that the	
7		
8	Markman excludes subscriptions.	
9	MS. FUKUDA: Okay. THE WITNESS: But I can't be sure.	14:12:45
10		11.12.10
11	BY MS. FUKUDA:	Andrews
12	Q If you look at page SST-10844, you see that	
13	handwriting on the bottom?	
14	A Yes, I see it.	14.12.10
15	Q And do you recognize whose handwriting that is?	14:13:18
16	A I told you already I don't.	
17	Q Okay. Turn to page 10846. You see there that	
18	there's a number of bullet points that identifies a	
19	number of download sites, starting with Apple iTunes and	
20	continues on with BuyMusic and so forth.	14:13:55
21	Has SightSound licensed any of these entities?	
22	MR. DiBOISE: Calls for a legal conclusion.	
23	THE WITNESS: I I do not recall.	
24	BY MS. FUKUDA:	
25	Q And then there are two more bullet points that	14:14:23
1		-

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	3	
1	add MusicNet and Rhapsody.	
2	Are you familiar with either of those two	
3	companies or models?	
4	MR. DiBOISE: Objection.	
5	THE WITNESS: Vaguely.	14:14:41
6	BY MS. FUKUDA:	
7	Q Do you have any understanding as to how their	
8	system works?	
9	A I have no	
10	MR. DiBOISE: Objection.	14:14:47
11	THE WITNESS: I I do not recall ever using	
12	Rhapsody. Which was the other one? MusicNet?	
13	MS. FUKUDA: MusicNet.	
14	THE WITNESS: I do not recall using MusicNet.	
15	BY MS. FUKUDA:	14:14:59
16	Q Do you think you have do you have any	
17	understanding as to how they offer music or downloads?	
18	MR. DiBOISE: Asked and answered.	
19	THE WITNESS: I I do not believe I've ever	
20	done an analysis of them, no.	14:15:13
21	BY MS. FUKUDA:	
22	Q On the next page, 10847, there's a section on	
23	"Video-on-Demand Landscape."	
24	Do you know who drafted that section?	
25	A Most likely a combination of Scott Sander,	14:15:56

		٦.
1	Chris Reese, and myself.	
2	Q It says, in the fourth paragraph of that	
3	section, "Over the Internet, online content services in	
4	the film industry have been hampered by the limitations	
5	of watching movies on a computer screen and the length	14:16:28
6	of time it takes to download a feature-length."	
7	What is your understanding, at the time, of	
8	what the length of time it was to or or what the	
9	length of time it was in order to download a	
10	feature-length movie?	14:16:45
11	A When this was done?	
12	Q Yes.	
13	MR. DiBOISE: Objection.	
14	THE WITNESS: I I don't recall what what	
15	metrics were used.	14:16:55
16	BY MS. FUKUDA:	
17	Q Who would know? What was the basis behind this	
18	sentence?	
19	A At the time, me.	
20	Q Okay.	14:17:05
21	A But I don't recall.	
22	Q You don't recall?	
23	A No.	
24	Q And did SightSound license any of the entities	
25	listed there: Movielink, CinemaNow, or MovieFlix?	14:17:12

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1	MR. DiBOISE: Objection.	
2	THE WITNESS: I I do not recall.	
3	MS. FUKUDA: Mark, as Exhibit 120, a copy of	
4	document SST-10917 through 10925.	
5	(Exhibit 120 was marked for identification by	14:19:44
6	the Court Reporter.)	
7	BY MS. FUKUDA:	
8	Q Have you seen this document before?	
9	A I believe so, yes. It looks very familiar, the	
10	content of it especially.	14:19:56
11	Q Okay. The cover of that document refers to	
12	a an agenda for April 4 through 5 of 2001.	
13	Can you tell me what that agenda was for?	
14	MR. DiBOISE: Call objection.	
15	THE WITNESS: It was for a meeting between	14:20:21
16	people at SightSound and executives from MGM.	
17	BY MS. FUKUDA:	
18	Q Did that meeting, in fact, take place on	
19	April 4th and 5th of 2001?	
20	A I I believe it did. I mean, the dates	14:20:40
21	the meeting happened. I can't confirm the dates.	
22	Q You see on the cover sheet there's some	
23	handwriting on the bottom.	A de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de la companya de l
24	Do you recognize that handwriting?	
25	A No, I don't.	14:20:57

·		1
1	Q It says "Patent Review - Chris," slash, "Art."	
2	Do you remember presenting any or discussing	
3	any patent review at that meeting with MGM?	
4	A I do not recall.	:
5	Q What was the purpose of that meeting between	14:21:23
6	SightSound and MGM?	
7	MR. DiBOISE: Objection.	
8	THE WITNESS: MGM, as I recall, was doing due	
9	diligence on SightSound.	
10	BY MS. FUKUDA:	14:21:36
11	Q Okay. And it was due digital for the purpose	
12	of what?	
13	MR. DiBOISE: Objection.	44 T
14	THE WITNESS: For the purpose of a potential	
15	business partnership, slash I I don't recall, but	14:21:44
16	it was we were looking to get their content.	
17	BY MS. FUKUDA:	
18	Q Did MGM ultimately enter into a deal with	
19	SightSound?	
20	A We did not close a deal with MGM.	14:22:06
21	MS. FUKUDA: Marking, as Exhibit 121, a copy of	
22	document SST-10934 through 10942.	
23	MR. DiBOISE: Thank you.	
24	(Exhibit 121 was marked for identification by	
25	the Court Reporter.)	14:24:04

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	9	-
1	BY MS. FUKUDA:	
2	Q Do you recognize this document?	
3	A I don't recall specifics of it I take that	
4	back. That looks familiar. I don't recall the date. I	
5	don't recall the time frame.	14:24:41
6	Q Does this look like something that you had	
7	prepared?	
8	MR. DiBOISE: Objection.	ļ
9	THE WITNESS: I did do elements of this, but	
10	not the entire thing.	14:24:56
11	BY MS. FUKUDA:	
12	Q If you turn to page SST-10937, you will see	
13	there is a "SightSound Technologies systems topology."	
14	Did you prepare that drawing?	
15	A Yes, I did.	14:25:19
16	Q And does that describe any of the commercial	
17	systems that SightSound had had?	
18	MR. DiBOISE: Objection.	
19	THE WITNESS: There is an element in here of	
20	the system that we had up and running.	14:25:44
21	BY MS. FUKUDA:	
22	Q Which element are you referring to?	
23	A The the element within a box that says	
24	"Movie Studio."	
25	Q When did you have that movie studio element up	14:25:54

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	rage 103	,
1	and running?	
2	A Inside that box.	
3	Q No, I mean in in time.	
4	When did you have it up and running?	
5	A You asked when we had the movie studio element	14:26:07
6	up and running. I'm saying, inside that box is this	
7	what we called the Secure Media eCommerce System. That	
8	would have been one of the 3.1, 2, or 3. I don't recall	
9	when this was done.	
10	Q Oh, okay. I see.	14:26:29
11	So you're not your testimony is not that the	
12	movie studio was up and running?	
13	A That is correct.	
14	Q Okay. Did SightSound ever have a movie studio	
15	up and running as described in this systems topology?	14:26:40
16	MR. DiBOISE: Objection.	
17	THE WITNESS: We did not have a movie studio.	
18	BY MS. FUKUDA:	
19	Q If you turn to page SST-10941, you will see a	
20	list of what appears to be SightSound Technologies'	14:27:13
21	proprietary technology.	
22	Did you prepare this list?	
23	A It it is quite possible that I did this	
24	list.	
25	Q Is this a list of technology that was developed	14:27:28

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		I
1	by SightSound?	
2	A That is correct. I would have to read through	
3	each one, but it's my my belief that all of these	
4	were.	
5	Q Okay. And were any of were any of the items	14:27:45
6	listed here preserved by SightSound?	
7	MR. DiBOISE: Objection.	
8	THE WITNESS: I do not believe any were.	
9	BY MS. FUKUDA:	
10	Q Were these software modules all discarded after	14:28:00
11	SightSound ceased operation?	
12	A Of the system?	
13	Q Yes.	
14	A Yes.	
15	MS. FUKUDA: Let me mark, as Exhibit 122, a	14:29:03
16	copy of document SST-15052 through 15058.	
17	(Exhibit 122 was marked for identification by	
18	the Court Reporter.)	
19	BY MS. FUKUDA:	
20	Q Have you ever seen this document before?	14:29:43
21	A The back part of it, I recognize elements in	
22	there. I don't recall exactly, and I'm not sure if I	
23	actually saw the letter before it was sent out, and I'm	
24	not sure I saw the fax sheet when it was sent out.	
25	Q Okay. Just referring you to the page 15054,	14:30:37

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r	2 490 - 20	1
1	you will see that there's a second heading that says	
2	"Value to DreamWorks." The first sentence says,	SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME TO SAME T
3	"SightSound Technologies has invested \$24 million to	
4	build an ECommerce System and patent portfolio to	
5	support the electronic sale of movies in computer file	14:31:03
6	format to complement the traditional means of	
7	distribution."	
8	Do you have any understanding as to how that	
9	\$24 million was invested?	
10	A I do not recall.	14:31:21
11	Q But who would know that?	
12	A I believe Alex LePore.	
13	Q Okay. Does that sound accurate to you, that	
14	SightSound has invested 24 million?	
15	MR. DiBOISE: Objection.	14:31:36
16	THE WITNESS: I would not dispute it. I don't	
17	have any recollection of how much was spent at that	
18	time.	
19	MS. FUKUDA: I'm marking, as Exhibit 123, a	
20	copy of SST-021837 through 021912.	14:32:20
21	(Exhibit 123 was marked for identification by	
22	the Court Reporter.)	
23	BY MS. FUKUDA:	
24	Q You can feel free to flip through that, but I	
25	am going to ask you whether you recognize what this	14:32:47

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	rage 100) 7
1	document is.	
2	Do you recognize this document?	<u>.</u>
3	A I don't	
4	MR. DiBOISE: Objection.	14:33:09
5	THE WITNESS: I don't recognize the document.	14.00.00
6	I do recognize the content.	
7	BY MS. FUKUDA:	
8	Q Okay. What's the content in this document?	
9	A Screen shots of the SightSound website.	
10	Q Are you able to identify which version of	14:33:20
11	SightSound's system this correlates to?	
12	A I can't recall which one it was.	
13	Q Is it one of the versions; 3.1, 3.2, or 3.3?	
14	A Yes, it is.	
15	Q But you are not able to date this	14:34:00
16	MR. DiBOISE: Objection.	
17	BY MS. FUKUDA:	
18	Q website as presented in this document?	
19	A What's your question?	
20	Q Are you able to date this website as presented	14:34:13
21	in this document?	
22	A I do not know what date this was from.	
23	Q If you take a look at page 21860, for example.	
24	MR. DiBOISE: Sorry. What was the page number	
25	again?	14:34:44
1		1

1	MS. FUKUDA: 21860.	
2	Q You see how there's a box in the middle that	
3	has a big "X" through it?	
4	MR. DiBOISE: Hold on. I'm not there. Thank	
5	you.	14:35:03
6	THE WITNESS: Yes.	
7	BY MS. FUKUDA:	
8	Q Is this an actual representation of what was	
9	shown on SightSound's website?	
10	MR. DiBOISE: Objection.	14:35:11
11	THE WITNESS: I I don't know.	
12	BY MS. FUKUDA:	
13	Q Did you did SightSound's website ever	
14	display content with a blank box and an "X" over it?	
15	MR. DiBOISE: Objection.	14:35:21
16	THE WITNESS: If the content wasn't there, it's	
17	quite possible that that that would show up.	
18	BY MS. FUKUDA:	
19	Q Okay. Now, I'm just trying to get a sense of	
20	whether these are actual screen shots from SightSound's	14:35:33
21	website.	
22	A Oh, not	
23	MR. DiBOISE: That's not a question.	
24	BY MS. FUKUDA:	
25	Q Do they look like they are screen shots from an	14:35:44

	1490 100	, ,
1	actual SightSound website?	
2	MR. DiBOISE: Objection.	
3	THE WITNESS: Looking at it, they appear to be.	
4	I don't know who did this.	
5	MR. DiBOISE: Are you done with this?	14:36:14
6	MS. FUKUDA: Yes.	6
7	MR. DiBOISE: Did you did you mark this, or	
8	did you just use the old numbers?	
9	MS. FUKUDA: I marked it 123.	
10	MR. DiBOISE: So it now has three numbers?	14:36:22
11	MS. FUKUDA: That's correct. I believe the old	
12	exhibit numbers are from not this litigation.	
13	MR. DiBOISE: Okay.	
14	BY MS. FUKUDA:	
15	Q Did SightSound ever enter into a deal with	14:36:51
16	Universal Entertainment Group?	
17	A I do not recall.	
18	MS. FUKUDA: I'm marking Exhibit 124, Bates	
19	Nos. SST-7842 through 7848.	
20	(Exhibit 124 was marked for identification by	14:37:55
21	the Court Reporter.)	
22	MR. DiBOISE: Thank you.	
23	MS. FUKUDA: Let me just add to that exhibit	
24	here. I would like to also add to that exhibit SST-7849	
25	through 7851. Just take that as an exhibit.	14:38:22

		1
1	Q And, Mr. Hair, do you recognize Exhibit 124?	
2	A Yes, I do.	
3	Q And what is that document?	
4	A That's a Patent License Agreement.	
5	Q Turn to SST-7848, the two signatures above the	14:39:04
6	two lines saying Arthur R. Hair, are those your	
7	signatures?	
8	A Yes, they are.	
9	Q And this is a License Agreement entered into on	
10	August 1st, 1995 between Parsec Sight/Sound, Inc., and	14:39:25
11	Digital Sight/Sound, Inc.; correct?	
12	A That is correct.	
13	Q At that time, Parsec Sight/Sound is the holder	
14	of the '573 patent; is that right?	
15	A That is correct.	14:39:51
16	Q And, at that time, Digital Sight/Sound was the	
17	operating company to implement the commercial system for	
18	SightSound; is that right?	
19	A It was the company that was going to run the	
20	system.	14:40:06
21	Q SightSound's commercial system?	
22	A At the time, it was Digital Sight/Sound.	
23	Q Right. Right. What I meant was Digital	
24	Sight/Sound to run the commercial system.	
25	A To to run a system, yes.	14:40:21

ſ			
	1	Q And this is a grant of license from Parsec	
	2	Sight/Sound to Digital Sight/Sound that covers patent	
	3	rights that include the '573 patent and U.S. and foreign	
	4	patents issued from the applications and from	
	5	divisionals and continuations of the applications in	14:40:52
	6	Appendix 1.	
	7	Do you see that?	
	8	MR. DiBOISE: Objection.	
	9	THE WITNESS: Yes, I see it.	
	10	BY MS. FUKUDA:	14:41:03
	11	Q So this is a license to the '573, as well as	
	12	anything that issues from applications associated with	
	13	'573?	
	14	A That's my understanding of what it did at the	
			14:41:17
	15	time.	14.41.1
	16	Q If you turn to page SST-7844, under under	
	17	Section 4, "Initial Fee," there is a reference to	
	18	Digital Sight/Sound shall pay an initial fee of	
	19	1 million and zero dollars I guess it's \$1 million	
	20	to Parsec Sight/Sound upon execution of this agreement.	14:41:50
	21	Do you see that?	
	22	A Yes, I do.	
	23	Q Did Digital Sight/Sound ever pay \$1 million?	
	24	MR. DiBOISE: Asked and answered.	
	25	THE WITNESS: I believe not.	14:42:00

1	BY MS. FUKUDA:	
2	Q And under Section 5, there's an annual	
3	licensing fee of \$1 million per year to be paid by	
4	Digital Sight/Sound in 1995 and each subsequent year.	
5	Did Digital Sight/Sound ever pay any annual	14:42:23
6	licensing fee to Parsec Sight/Sound?	
7	MR. DiBOISE: Asked and answered.	
8	THE WITNESS: I do not believe so.	
9	BY MS. FUKUDA:	
10	Q And in Section 6, there are a couple of	14:42:37
11	paragraphs relating to royalty payments.	
12	Did Digital Sight/Sound ever pay any of those	
13	royalties to Parsec Sight/Sound?	
14	MR. DiBOISE: Asked and answered.	
15	THE WITNESS: I do not believe so.	14:42:53
16	BY MS. FUKUDA:	
17	Q In the amendment oh, I'm sorry, in the	
18	Appendix A no, I am referring to the amendment.	
19	If you look at SST-7850, there is a First	
20	Amendment to Patent License Agreement that's dated	14:43:11
21	March 15th, 1996.	
22	And is this First Amendment also signed by you?	
23	A Yes, it is.	
24	Q Why was this First Amendment made to the	
25	License Agreement?	14:43:28

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	· · · ·	
1	MR. DiBOISE: Asked and answered.	
2	THE WITNESS: I do not recall.	
3	BY MS. FUKUDA:	
4		14:43:51
5	how the payment of the initial fee is abated.	14.45.51
6	Why was that initial fee bated?	
7	MR. DiBOISE: Asked and answered.	
8	BY MS. FUKUDA:	
9	Q Abated?	
10	A I do not recall. I'm guessing that we didn't	14:44:04
11	have the money.	
12	Q By "we," you mean Digital Sight/Sound?	
13	A At that time, correct, Digital Sight/Sound.	
14	Q And you will see that there under three	
15	small Roman numeral iii, again there's a modification	14:44:27
16	that if gross income is less than \$20 million, then	
17	payment of the annual licensing fees and the royalty	
18	payments shall be abated as well.	
19	Is that modified for the same reason as the	
20	abatement of the initial fee?	14:44:47
21	MR. DiBOISE: Asked and answered.	
22	THE WITNESS: Yeah, I don't recall.	
23	MS. FUKUDA: Marking, as Exhibit 125, a copy of	
24	SST-10196 through 10424.	
		14:45:27
25		11,10,27

	1	(Exhibit 125 was marked for identification by	
	2	the Court Reporter.)	
	3	MR. DiBOISE: Oh, would you do me a favor	
	4	and did you staple that?	
	5	THE WITNESS: Mm-hmm.	14:45:42
	6	BY MS. FUKUDA:	
	7	Q Mr. Hair, have you reviewed the document	
	8	represented in Exhibit 125 before?	
	9	A You mean ever or	
	10	Q Ever.	14:46:54
	11	A recently? I don't recall reviewing it. I	
	12	don't recall well, I've seen my name on certain pages	
	13	as a signature, but I don't recall reviewing the entire	
	14	document.	
	15	Q You understand this to be the agreement or	14:47:13
	16	the Asset Purchase Agreement between General Electric	
İ	17	and SightSound?	
	18	A That's what it looks like it is.	
	19	Q As of today, has DMP (sic) do you know if	
	20	DMT has paid anything to SightSound under this	14:47:57
	21	agreement?	
	22	MR. DiBOISE: Objection.	
	23	Go ahead.	
	24	THE WITNESS: I do not know. I do not recall.	
	25	BY MS. FUKUDA:	14:48:09

_				
	1	Q	Do you know how much was paid by GE to	
	2		nd upon the execution of this agreement?	
	3	A	I would have to look in here.	
	4	Q	Sure.	
	5	A	Yeah, if you look at Section 2.2, 2.2(a) says	14:49:18
	6		. dollar."	
	7	Q	Did GE pay that to SightSound?	
	8	A	I believe so.	
	9	Q	Okay. Was any other payment made upon the	
	10	execution	n of this agreement?	14:49:40
	11		MR. DiBOISE: Objection.	
	12		THE WITNESS: I do not recall.	
	13	BY MS. F	UKUDA:	
	14	Q	Could you turn to page don't unclip	
	15	that yet	10233 .	14:50:06
	16		MR. DiBOISE: I'm sorry. Can you say that	
	17	number a	gain.	
	18		MS. FUKUDA: 10233.	
	19	Q	You see under "Exhibit 2 'License Agreements,'"	
	20	first se	ntence says, "SightSound Technologies, Inc.	14:50:44
	21	does not	have any existing license agreements with any	
	22	third pa	rties."	
	23		Is that a true and accurate statement as of the	
	24	date of	this agreement?	
	25		MR. DiBOISE: Sorry. Are you just talking	14:50:56

	1490 170	1
1	about the first sentence?	
2	MS. FUKUDA: Yes.	
3	MR. DiBOISE: Okay.	
4	THE WITNESS: I don't recall anything any	
5	reason why to say it's untrue.	14:51:10
6	BY MS. FUKUDA:	
7	Q And there's a reference to a Settlement	
8	Agreement with BeMusic, which is referenced in	
9	section Exhibit 6, and I will refer you to that.	
10	That starts on page10266. You can take a look at the	14:51:32
11	actual agreement that follows.	
12	Have you reviewed this Settlement Agreement	
13	before?	
14	A I don't recall.	
15	Q Do you have any understanding as to what was	14:52:46
16	granted by SightSound Technologies, Inc., to BeMusic in	
17	this agreement?	
18	MR. DiBOISE: Objection.	
19	THE WITNESS: The extent of what I know is this	
20	was the settlement from litigation from N2K.	14:53:24
21	BY MS. FUKUDA:	
22	Q Okay. And you see that there was a covenant	
23	not to sue that was granted in paragraph 5 of the	
24	agreement?	
25	MR. DiBOISE: Objection.	14:53:39

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_			
	1	THE WITNESS: I see that paragraph.	
	2	BY MS. FUKUDA:	
	3	Q Okay. It it says that if you look at the	
	4	page 10267, it says the very last "Whereas" clause,	
	5	it says, "WHEREAS, the parties desire that LQ	14:53:57
	6	Corporation, Inc. (formerly known as Liquid Audio,	
	7	Inc.)," and then blah, blah, blah, address, "be a third	
	8	party beneficiary of the provisions as directed to	
	9	Liquid Audio in Paragraphs 4(a) and 5 herein."	
	10	Do you have any understanding as to why LQ	14:54:16
	11	Corporation, or Liquid Audio, was a third-party	
	12	beneficiary of this agreement?	
	13	MR. DiBOISE: Objection.	
	14	THE WITNESS: Is this as me as an individual or	
	15	the corporation?	14:54:29
	16	MR. DiBOISE: Individual.	
	17	BY MS. FUKUDA:	
	18	Q Is your knowledge different, depending on which	
	19	one?	
	20	A Well, I I guess under the corporation, I'm	14:54:33
	21	supposed to testify as to what the corporation knows,	
	22	but as an individual, I I do not recall this. I do	
	23	not recall why.	
	24	Q Okay. And as a corporation?	
	25	A I still don't recall why, so I'm not I'm	14:54:47

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	1	definitely not the person to ask the question of.	
	2	MS. FUKUDA: Turn to page 10279.	
	3	You know what? Why don't I just realized we	
	4	should take a break so we can change the video. Why	
	5	don't we take a short break for that.	14:55:41
	6	THE VIDEOGRAPHER: This is the end of Volume I,	
	7	Videotape No. 3 in the deposition of Arthur Hair.	
	8	Going off the record, the time is 2:55.	
	9	(Recess taken.)	
	10	THE VIDEOGRAPHER: We are back on the record.	15:02:10
	11	This is the beginning of Volume 1, Videotape No. 4 in	
	12	the deposition of Arthur Hair.	
	13	The time is 3:02.	
	14	BY MS. FUKUDA:	
	15	Q Okay. So, Mr. Hair, I was directing you to	15:02:20
	16	page 10279 of Exhibit 125. You see that that refers to	
-	17	a "Schedule 2.1 'List of Encumbrances.'"	
-	18	Are you familiar with the list provided on this	
	19	page?	
	20	A I recognize them.	15:02:56
	21	Q Okay. It appears that Kenyon & Kenyon had a	
I	22	security interest in SightSound's patent portfolio and	
	23	other IP as of the date of this agreement.	
	24	Does Kenyon & Kenyon currently still have a	
	25	security interest?	15:03:20

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1	A I do not recall.	
2	Q And with respect to Ansel Schwartz, does Ansel	
3	Schwartz still currently have a security interest?	
4	A Again, I don't have the I don't recall the	
5	details of this. This wasn't my area.	15:03:34
6	Q Oh, okay. I'm just talking about your current	
7	awareness.	
8	Do you know whether	
9	A I don't recall if this is still accurate.	
10	Q Okay. But sitting here today, are you aware of	15:03:43
11	either Kenyon & Kenyon or Ansel Schwartz having a	
12	security interest in the patents-in-suit?	
13	A Again, I don't know if if it is still a	
14	security interest.	
15	Q What about DigaComm LLC?	15:04:02
16	A Same thing for all three.	
17	Q Okay.	
18	A I'm not saying they don't. I'm just saying I	
19	don't.	<u></u>
20	Q Who who knows?	15:04:17
21	A I'm not sure who would know. Someone in the	
22	company.	
23	Q Okay. Who is that most likely to be?	
24	A Could be Alex.	
25	Q Please turn to one second. Please turn to	15:04:52

1	page 10286. You see that there is a June 10th, 2005	
2	letter from GE to Scott Sander with an attachment?	
3	Have you ever reviewed this letter and the	
4	attachment?	
5	A Where does the attachment end?	15:06:08
6	Q I believe it ends at 10296.	
7	A I recognize this. I don't remember the	
8	specifics of this of the first page, but I do	
9	recognize this.	
10	Q You recognize the attachment to the letter?	15:06:58
11	A That's correct.	
12	Q Okay. It's it appears to be a June 10th,	
13	2005 preliminary proposal to SightSound Technologies	
14	from GE.	
15	Was this just sent to you as an attachment, or	15:07:10
16	did GE ever do an in-person presentation from this	
17	proposal?	
18	A It wasn't sent to me.	
19	Q Sent to SightSound, I meant.	
20	A Oh. Sent to Scott? What was your question	15:07:23
21	again?	
22	Q Was this just sent as a document or was it ever	
23	presented in person by GE?	
24	A I don't recall.	
25	Q Do you remember ever having in-person meetings	15:07:36

	14gc 200	Ī
1	with GE in this time period where GE made any	
2	presentations to you?	
3	MR. DiBOISE: Objection.	
4	THE WITNESS: I don't recall specifics, but I	
5	do recall meeting John Hall.	15:07:50
6	BY MS. FUKUDA:	
7	Q Okay. Do you recall meeting anybody else from	
8	GE in that time frame besides John Hall?	
9	MR. DiBOISE: Objection.	
10	THE WITNESS: I don't recall their names, but I	15:08:10
11	believe so.	
12	BY MS. FUKUDA:	
13	Q About how many people from GE?	
14	A Two or three.	
15	Q If you take a look at page 10294. 294.	15:08:20
16	A Mm-hmm. This one?	
17	Q Yes.	
18	In addition to John Hall, there's also a	
19	Laurence Rosenberg and Henry Fong?	
20	A Fang.	15:08:55
21	Q Fang.	
22	MR. DiBOISE: Could be Fong.	
23	BY MS. FUKUDA:	
24	Q Did you meet with either Laurence or Henry?	
25	A I do not recall meeting either one of them.	15:09:03

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		3	
	1	Q Okay. How did you know it was pronounced	
	2	"Fang" rather than "Fong"?	
	3	A F-a-n-g.	
	4	Q I pronounce it "Fong," but okay.	
	5	Turn to the next page, please. It's what	15:09:22
***************************************	6	about the two names there: Bob Radtke and Rob Morin;	
	7	have you met either one of those two?	
	8	A I believe Rob Morin. I do not recall Bob	
	9	Radtke.	
	10	Q Okay. Did you have discussions with Mr. Hall	15:09:44
	11	and Mr. Morin in connection with working out this deal	
	12	with GE?	
	13	A I was not the lead in discussions with them,	
	14	but, yes, I had discussions in general with them.	
	15	Q Do you know how long it took to negotiate this	15:10:01
	16	deal that was ultimately executed on November 10th of	
	17	2005?	
	18	MR. DiBOISE: Objection.	
	19	THE WITNESS: I do not recall.	
	20	BY MS. FUKUDA:	15:10:13
	21	Q I mean, was it weeks or months?	
	22	A I do not recall.	
	23	Q Do you recall the content of any discussions	
	24	you had with Mr. Hall or Mr. Morin?	
	25	A Can you explain what you mean by "content" of	15:10:36

	2 4 9 0 0 0	
	the discussions?	
	Q Yeah.	
	Do you recall any you know, what you talked	
	about during discussions with those two gentlemen?	
1	A Just this their proposal, is about all I	15:10:47
	recall that was discussed. I don't recall specifics.	
	Q And about how many discussions did you have	
	with them?	
	MR. DiBOISE: Objection.	
10		15:11:01
11		
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1		15:11:15
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1		
		15 11 50
2		15:11:50
2		
2		
2	3 Do you know whether that commercialization	
2	4 budget still remains at \$12 million?	
2	A I do not have knowledge of that.	15:12:08

	3	•
1	Q Okay. And do you have any understanding as to	
2	what that commercialization budget encompasses? What is	
3	it to be used for?	
4	MR. DiBOISE: Objection.	
5	THE WITNESS: I don't have the details of what	15:12:17
6	that budget is.	
7	BY MS. FUKUDA:	
8	Q Do you have any understanding as to what that	
9	commercialization budget is to be used for?	
10	MR. DiBOISE: Objection.	15:12:29
	THE WITNESS: I don't understand what the	
12	question is. Do I have any understanding?	
13	MS. FUKUDA: Yeah.	
14	Q Did you understand what that commercialization	
15	budget would be for?	15:12:45
16	MR. DiBOISE: Objection.	
17	THE WITNESS: The best I can assume is that	
18	for the collaboration approach to valuation.	
19	BY MS. FUKUDA:	
20	Q Okay. The second bullet says, "Acquire	15:13:05
21	substantially all of the intellectual property assets of	
22	SightSound Technologies, including the non-revenue"	
23	"the non-revenue-generating e-Commerce patent	
24	portfolio."	
25	Do you understand that the "e-Commerce patent	15:13:20
1		

		7
1	portfolio" includes the patents-in-suit in this case?	
2	MR. DiBOISE: Objection.	
3	THE WITNESS: My understanding is that their	
4	proposal is to include everything.	
5	BY MS. FUKUDA:	15:13:38
6	Q Okay. They they have specifically	
7	identified "e-Commerce patent portfolio."	
8	Is that has that term, "e-Commerce patent	
9	portfolio," been used between GE and SightSound to refer	
10	to a portfolio that includes the patents-in-suit?	15:13:49
11	MR. DiBOISE: Objection.	
12	THE WITNESS: That's their words. I mean,	
13	but but this was for all patents.	
14	BY MS. FUKUDA:	
15	Q So your understanding is that the "e-Commerce	15:14:09
16	patent portfolio" includes all of the patents of	
17	SightSound at that time?	
18	MR. DiBOISE: Objection; calls for speculation.	
19	THE WITNESS: I'm saying, the the deal with	
20	GE was for all patents.	15:14:20
21	BY MS. FUKUDA:	
22	Q Okay. But do you have any understanding as to	
23	what "non-revenue-generating e-Commerce patent	
24	portfolio" refers to?	
25	MR. DiBOISE: Objection.	15:14:30

1	THE WITNESS: I don't know what their wording	
2	is in their proposal.	
3	BY MS. FUKUDA:	
4	Q Do you remember discussing this proposal with	
5	SightSound.	15:14:38
6	Oh, I'm sorry. Do you remember discussing this	
7	proposal with GE?	
8	MR. DiBOISE: Objection.	
9	THE WITNESS: I don't have a recollection. It	
10	was a while ago.	15:14:48
11	BY MS. FUKUDA:	
12	Q If you turn to page 10292, the page called	
13	"Terms and Conditions," under the row titled "Revenue	
14	Sharing Agreement," there are three bullets, and the	
15	first bullet says, "10% to an entity to be formed by Ted	15:15:12
16	Field, Paul Brindze, and Peter Smith."	
17	Do you know who those three individuals are?	
18	A Yes. I have met them.	
19	Q And and who are they? With with what	
20	entity are they associated?	15:15:29
21	A I can't recall the name of the entity.	
22	Q Are they associated with one entity?	
23	A I believe they were.	1
24	Q Okay. And you said you have met all three of	
25	them?	15:15:48

	<u> </u>	
1	A Yes, I have.	
2	Q Was this in connection with negotiating this	
3	deal with GE?	
4	MR. DiBOISE: Objection.	
5	THE NITION. I wash a cha one of the state hegetrates	15:15:56
6	the deal. I just was introduced to them.	
7	BY MS. FUKUDA:	
8	Q Who introduced you to them?	
9	A Scott Sander.	
10	Q Did any of Mr. Field, Mr. Brindze, or Mr. Smith	15:16:08
11	enter into an agreement with either SightSound or GE	
12	with respect to SightSound's patent portfolio?	
13	A I I believe they did with us. I can't say	
14	what they did with GE.	
15	Q Okay. When did they enter into a deal with	15:16:33
16	SightSound?	
17	A I don't recall.	
18	Q Was it before or after this agreement?	
19	A I can't recall whether it was before or after.	
20	Q Do any of these three individuals have an	15:16:54
21	interest in the SightSound patents-in-suit?	
22	A I I can't come up with any reason why they	
23	don't.	
24	Q You believe that they do?	
25	A No. I believe that I can't come up with any	15:17:08
1		

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1	reason why they still don't.	
2	Q Yeah, I guess what I'm asking you is: Do you	
3	know whether this Revenue Sharing Agreement, as	
4	represented here in this row, was, in fact, entered	
5	into?	15:17:23
6	A This contract?	
7	Q Yes.	
8	A I believe this contract was entered into.	
9	Q And did that include a 10 percent revenue share	
10	with Mr. Field, Mr. Brindze, and Mr. Smith?	15:17:39
11	MR. DiBOISE: Objection.	
12	THE WITNESS: Again, I don't know the specific	
13	details right here. This was this is a proposal	
14	inside it. Again, I I don't know.	
15	BY MS. FUKUDA:	15:17:57
16	Q Turn to page SST-10314. It's "Schedule 4.13	
17	'List of SightSound's Assets and Liabilities.'"	
18	Does the information represented on this page	
19	appear accurate to you as of November 10th, 2005?	
20	A I don't have any knowledge of if it were	15:18:44
21	accurate or not. I would assume it's accurate, but I	
22	have no reason to say that it isn't. This isn't my	
23	creation.	
24	Q Who do you think created it?	
25	A I would believe I would believe that would	15:19:01

		_
1	have been Alex LePore.	
2	MS. FUKUDA: I'm marking, as Exhibit 126, a	
3	copy of SST-7983 through 7988.	
4	(Exhibit 126 was marked for identification by	
5	the Court Reporter.)	15:21:16
6	BY MS. FUKUDA:	
7	Q Do you recognize this document at all?	
8	A Yes.	
9	Q It the document at the top appears to	
10	there's a number of blanks, so this is a draft, but it	15:22:03
11	appears to be for the year it's 19 blank.	
12	Do you have any idea when this draft was	
13	prepared?	
14	A I do not recall.	
15	Q And do you know who prepared this draft?	15:22:18
16		
17	boilerplate and cut-and-paste names, but I my	
18	recollection is that we got the boilerplate document	
19	from Ansel Schwartz, but I don't know if but I don't	15.00.50
20	know what this was ended up being for.	15:22:53
21	Q Were you involved in pulling this document	
22	or this draft together?	
23	MR. DiBOISE: Objection.	
24	THE WITNESS: I believe I did work with Ansel	
25	on learning a little about this.	15:23:04

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1	BY MS. FUKUDA:	
2	Q Was this the first draft license that	
3	SightSound had pulled together?	
4	MR. DiBOISE: Objection.	
5	THE WITNESS: I don't recall.	15:23:18
6	BY MS. FUKUDA:	
7	Q Do you know if any licenses modeled after	
8	Exhibit 126 was, in fact, sent out to any company?	
9	A I don't know that.	
10	Q Did	15:23:29
11	A I don't recall.	
12	Q In the 1990s time frame, did SightSound send	
13	out license proposals to other companies with respect to	
14	any of the patents-in-suit?	
15	A I don't recall one way or the other.	15:23:45
16	Q Who was involved in sending out licensing	
17	offers to other companies in the 1990s time frame?	
18	A I don't know if he did, but it would have been	
19	our general counsel, Chris Reese. At least, that's the	
20	best of my recollection from the late 1990s.	15:24:12
21	MS. FUKUDA: Marking, as Exhibit 127, a copy of	
22	document SST-037049 through 37050.	
23	(Exhibit 127 was marked for identification by	
24	the Court Reporter.)	
25	MR. DiBOISE: Thank you.	15:25:32

	23.9	•
1	BY MS. FUKUDA:	
2	Q Have you ever seen this document before?	
3	A Yes, I have.	
4	Q Okay. And do you remember from whom did you	
5	receive a copy of this document?	15:26:22
6	A I don't know who gave it to me.	
7	Q Do you know who is C.D. de Jongh from Philips	
8	International B.V.?	
9	A I can't recall that person.	
10	Q Did you receive a copy of this letter around	15:26:45
11	the time of November 1993?	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: I believe so.	
14	BY MS. FUKUDA:	
15	Q And in this letter, it refers to U.S. Patent	15:26:59
16	4,538,176 and U.S. Patent 4,654,799.	
17	Did you ever review those two patents?	
18	A I don't recall them.	
19	Q On the next page, there is handwriting that	
20	says "N.B."	15:27:28
21	Do you recognize that handwriting at all?	
22	A No, I don't.	
23	Q The two U.S. patents mentioned in this letter,	
24	did you understand them to be prior art to your patents?	
25	MR. DiBOISE: Objection; calls for legal	15:28:32

		1
1	conclusion, may call for expert testimony.	
2	THE WITNESS: I don't know at the time what all	
3	of that meant. I don't know if those are the two	
4	patents that they showed me, but I'm not a lawyer, so I	
5	can't opine as to prior art.	15:28:53
6	BY MS. FUKUDA:	
7	Q Did you ask Ansel Schwartz to prepare a review	
8	or an analysis of these two patents?	
9	A Oh, I don't recall asking for him to do an	
10	analysis.	15:29:17
11	MS. FUKUDA: I'm marking, as Exhibit 128, a	
12	copy of a November 30th, 1993 letter from Ansel Schwartz	7777
13	to Arthur Hair.	
14	(Exhibit 128 was marked for identification by	
15	the Court Reporter.)	15:29:31
16	BY MS. FUKUDA:	
17	Q Is this a letter that you had received from	
18	Mr. Hair on or about November 30th, 1993?	
19	A No.	
20	Q You never received this letter?	15:30:16
21	A I received it from Ansel Schwartz.	
22	Q Oh, apologies.	
23	Is this a letter that you had received from	
24	Mr. Schwartz on or about November 30th, 1993?	
25	A Yes, it is.	15:30:30

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	1	Q Did Mr. Schwartz provide this letter in	
	2	response to a request from you?	
	3	A I do not recall requesting him to do this.	
	4	MR. DiBOISE: So was this produced by us in	
	5.	this litigation?	15:30:57
		MS. FUKUDA: I believe it was.	
	6		
	7	MR. DiBOISE: Well, why doesn't it have a	
	8	production number?	
	9	MS. FUKUDA: Because it was probably sitting in	
	10	those 80 boxes of paper documents.	15:31:04
	11	MR. DiBOISE: Okay. So I'm I'm confused,	
	12	and what I'm confused about is the exhibit stamp.	
	13	MS. FUKUDA: I believe this was an exhibit to a	
	14	Ansel Schwartz deposition in the prior N2K case.	
	15	MR. DiBOISE: Why don't you hold on to your	15:31:45
	16	questioning regarding this document for a few minutes.	
***************************************	17	Let me have a break.	
	18	MS. FUKUDA: Okay. Well, maybe this might	
	19	clear it up. Let me just ask one question, and you let	
	20	me know if you still need the break.	15:31:56
	21	Q Mr. Hair, did you forward a copy of this letter	
	22	from Mr. Schwartz to Philips at any point?	
	23	A That is possible.	
	24	MS. FUKUDA: And and you see at the let	
	25	me see here.	15:32:33

		1
1	Do you still want that break?	
2	MR. DiBOISE: No.	
3	BY MS. FUKUDA:	
4	Q Okay. You see on page 6 of Mr. Schwartz's	
5	letter, he says, at the bottom, "I suggest that you	15:32:41
6	forward a copy of this report to Mr. de Jongh for his	
7	review"?	
8	A I see that.	
9	Q And does this refresh your recollection about	
10	whether you had indeed forwarded this letter or this	15:33:00
11	report to Mr. de Jongh?	
12	A I don't recall sending it to Mr. je Jongh	
13	de Jongh.	Additional of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of th
14	Q Do you recall sending it to anybody else at	·
15	Philips?	15:33:15
16	A I believe this might have gone to Eric	
17	Kronfeld.	
18	Q Sorry. Where are you getting that name from?	30
19	Eric?	
20	A Eric Kronfeld.	15:33:42
21	Q Can you spell that last name?	
22	A K-r-o-n-f-e-l-d.	
23	Q Okay. And what made you think that you sent	
24	this to Mr. Kronfeld?	
25	A I'm just trying to piece this together, because	15:33:54
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	1	if I would have forwarded it, it would have been to	
	2	Mr. Kronfeld, not Mr. de Jongh.	
	3	MR. DiBOISE: Who who is Mr. Kronfeld?	:
	4	THE WITNESS: Eric Kronfeld is the was the	
	5	president of PolyGram USA.	15:34:26
	6	MS. FUKUDA: PolyGram. Okay.	
	7	Q And why were you why would you send a	
	8	response to PolyGram in response to a letter from	
	9	Philips?	
	10	MR. DiBOISE: Objection.	15:34:38
	11	THE WITNESS: Philips owned PolyGram.	
	12	BY MS. FUKUDA:	
	13	Q After you forwarded the Mr. Schwartz's	
	14	November 30th, 1993 letter to Polygram, did you receive	
	15	any response from them?	15:34:55
	16	MR. DiBOISE: Objection.	
	17	THE WITNESS: I don't recall anything specific.	
	18	I'm sure there might have been.	
	19	MS. FUKUDA: Mark, as Exhibit 129, a copy of a	
	20	January 18th, 1994 letter from Michael E. Marion at	15:35:30
	21	Philips Electronics North America Corp. to Mr. Arthur	
	22	Hair, and this one has a Bates number, SST-024433.	
	23	(Exhibit 129 was marked for identification by	
	24	the Court Reporter.)	
	25	BY MS. FUKUDA:	15:36:16

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1	Q Do you remember receiving this letter from	
2	Mr. Marion or about January 18th, 1994?	
3	A Yes.	
4	Q In Mr. Marion's letter, he says, "As we	15:36:27
5	discussed at the meeting, further analysis of the	15:36:27
6	commercial value of your patent will depend to a great	
7	extent on your comments regarding the prior art that we	
8	have found. In particular, I would appreciate your	
9	comments regarding the relevance of the Abraham patent	:
10	(4,521,806)."	15:36:42
11	Which meeting is he referring to?	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: I believe it was a meeting with	
14	Rob Hamersma.	
15	BY MS. FUKUDA:	15:36:55
16	Q Okay. And that's H-a-m-e-r-s-m-a?	
17	A Yes.	
18	Q And how much in advance of this letter did you	
19	have that meeting with Mr. Hamersma and Mr. Marion?	
20	A I don't recall. That was back in 1994.	15:37:18
21	Q Okay. But you remember meeting the two of	
22	them?	
23	A Yes, I do.	
24	Q Do you remember if it was in the U.S. or if it	
25	was international meeting?	15:37:28

Page 216

	rage 210	,
1	A United States.	
2	Q Can you recall where?	
3	A New York City.	
4	Q And how long did you did that meeting last?	
5	A I don't recall.	15:37:41
6	Q Was anybody else there from SightSound?	
7	A Possibly Scott Sander, but I I can't recall.	
8	That's been quite a while.	
9	Q Okay. He mentions in here wanting your	
10	comments regarding the prior art that they have found.	15:38:08
11	Do you know what prior art is being referred	
12	to?	
13	MR. DiBOISE: Hold on a second.	
14	Objection.	
15	THE WITNESS: They handed me two patents. I	15:38:28
16	don't know if that's what they characterize as prior	
17	art. They handed me two patents. I took them back and	
18	gave them to Ansel Schwartz.	
19	BY MS. FUKUDA:	
20	Q Okay. Do you know which two patents those	15:38:41
21	were?	
22	A I don't recall the numbers.	
23	Q Okay. Do you know if one of them was the	
24	Abraham patent that's enumerated here?	
25	A I do not recall.	15:38:51
1		į.

1	MS. FUKUDA: I'm marking, as Exhibit 130, a	
2	copy of a January 26, 1994 letter from Ansel Schwartz to	
3	Mr. Arthur R. Hair regarding U.S. Patent No. 5,191,573	
4	by and of A.R. Hair.	
5	(Exhibit 130 was marked for identification by	15:39:49
6	the Court Reporter.)	
7	BY MS. FUKUDA:	
8	Q Do you remember reviewing did you receive	
9	this letter from Mr. Hair on or after January 26, 1994?	
10	A No.	15:40:26
11	Q You did not?	
12	A I did not.	
13	Q How do you know that?	
14	A Because I am Mr. Hair.	
15	Q Sorry. My apologies. I keep looking at your	15:40:33
16	name.	
17	Did you receive this letter from Mr. Schwartz	
18	on or about January 26, 1994?	
19	A Yes.	
20	Q And did you review the contents of this letter?	15:40:43
21	A At the time, I'm sure I did.	
22	Q Did you then forward this letter to Philips?	
23	A It is possible.	
24	MS. FUKUDA: Here, let me help you out with	
25	that.	15:41:13

	1	Marking, as Exhibit 131, a copy of a	
	2	January 28th, 1994 letter from Mr. Hair to Michael E.	
	3	Marion of Philips Electronics, SST-024424.	
	4	(Exhibit 131 was marked for identification by	
	5	the Court Reporter.)	15:41:46
	6	BY MS. FUKUDA:	
	7	Q Is this a letter that you had sent to Michael	
	8	Marion of Phillips on or about January 28th, 1994?	
	9	A Yes.	
1	_0	Q Okay. And here it's referring to you say	15:42:12
]	.1	that you have enclosed a copy of this report.	
]	2	Are you referring to the letter from	
1	L3	Mr. Schwartz that's Exhibit 130?	
-	L 4	A I don't recall if tying the two together,	
-	L5	but I don't see why not.	15:42:37
-	L 6	MS. FUKUDA: Marking, as Exhibit 132, a copy of	
-	L7	a March 9th, 1994 letter from Mr. Hamersma to Mr. Hair.	
:	L8	(Exhibit 132 was marked for identification by	
:	L9	the Court Reporter.)	
2	20	BY MS. FUKUDA:	15:43:53
2	21	Q Did you receive this letter from Mr. Hamersma	
2	22	on or about March 9th, 1994?	
2	23	A Yes.	
2	24	Q Okay. In this letter, Philips says, "We"	
2	25	the second paragraph: "We have now completed our	15:44:40

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	1	analysis of the commercial value of your patent after	
١	2	carefully studying this report." And I will note that	
	3	"this report" appears to be referring to a report of	
	4	your patent attorney discussing the relevance of the	
	5	Abraham patent that's referred to in the above	15:44:56
	6	paragraph. Philips continues to say, "We have come to	
	7	the conclusion that, in view of the Abraham patent, your	
	8	patent could effectively cover only audio/video	
	9	delivery" system "in which both the request/billing and	
	10	the audio/video signals are transmitted over ordinary	15:45:17
	11	telephone lines."	
	12	Did you have any further discussions with	
	13	Philips or Polygram after the receipt of this letter?	
	14	MR. DiBOISE: Objection.	
	15	THE WITNESS: I don't recall.	15:45:37
	16	BY MS. FUKUDA:	
	17	Q Ultimately, did SightSound ever enter into a	
	18	deal with Philips or Polygram regarding SightSound's	
ļ	19	patents-in-suit?	
	20	A No, we did not.	15:45:49
	21	MS. FUKUDA: Marking, as Exhibit 133, a letter	
	22	dated March 25th, 1994 from Ansel Schwartz to Mr. Arthur	
	23	Hair.	
	24	(Exhibit 133 was marked for identification by	
	25	the Court Reporter.)	15:46:50

	rage 220	
1	BY MS. FUKUDA:	
2	Q Did you receive this letter from Mr. Schwartz	
3	on or about March 25th, 1994?	
4	A Yes.	
5	MS. FUKUDA: Marking, as Exhibit 134, a copy of	15:48:57
6	the March 31st, 1994 letter from Mr. Hair to Robert	
7	Hamersma at Philips, SST-24425.	
8	(Exhibit 134 was marked for identification by	
9	the Court Reporter.)	
10	BY MS. FUKUDA:	15:49:18
11	Q And is this a letter that you had sent to	
12	Mr. Hamersma on March 31st, 1994?	
13	A Yes.	
14	Q There's a reference in this letter in the	
15	last in the last two sentences of your first	15:49:50
16	paragraph where you say, "I have enclosed a photocopy of	
17	Mr. Schwartz's letter addressed to me, dated March 25,	
18	1994."	
19	Is that reference to Exhibit 133?	
20	MR. DiBOISE: Objection.	15:50:21
21	THE WITNESS: It appears to be.	
22	BY MS. FUKUDA:	
23	Q And you concluded your letter saying,	
24	"Mr. Hamersma, I would appreciate your review of	
25	arguments raised by Mr. Schwartz. I am confident you	15:50:42

1	will find merit in his interpretation. I welcome your	
	questions or comments."	
2		
3	After sending out this letter to Mr. Hamersma	
4	of Philips in March of 1994, did you receive any	45 50 50
5	response from Philips?	15:50:59
6	A I don't recall.	
7	MS. FUKUDA: Marking, as Exhibit 135, a	
8	January 15th, 1997 letter from Robert Sachs of Fenwick &	
9	West to Art Hair, SST-037064 through 37065.	
10	(Exhibit 135 was marked for identification by	15:52:54
11	the Court Reporter.)	
12	BY MS. FUKUDA:	
13	Q Did you receive this letter from Mr. Sachs on	
14	or about January 15th, 1997?	
15	A I believe I did.	15:53:34
16	Q And did you ever respond to Mr. Sachs' letter?	
17	A I don't recall.	
18	Q Do you remember any follow-up that was done at	
19	SightSound in response to Mr. Sachs' letter?	
20	A Could have been, but I don't I don't	15:53:50
21	specifically recall.	
22	Q I see in the last paragraph of Mr. Sachs'	
23	letter where he points you to: "We also note that there	:
24	appears to be substantial prior art such as the Freeny,	
25	U.S. Patent No. 4,528,643 that anticipates the Hair	15:54:11
1		

1	patent."	
2	What, if anything, did you do in response to	
3	Mr. Sachs' identification of prior art?	
4	MR. DiBOISE: Objection.	
5	THE WITNESS: I believe I handed this letter to	15:54:29
6	Ansel Schwartz, my attorney.	
7	BY MS. FUKUDA:	
8	Q And did you do anything else in addition to	
9	that?	
10	MR. DiBOISE: Objection.	15:54:38
11	To the extent that anything you did was a	
12	result of communication with Mr. Schwartz, I would	
13	caution you not to reveal the substance or the direction	
14	given to you by Mr. Schwartz.	:
15	THE WITNESS: I do not	15:54:54
16	MR. DiBOISE: Go ahead.	
17	THE WITNESS: I do not recall.	
18	MS. FUKUDA: Marking, as Exhibit 136, a copy of	
19	a an October 1st, 1997 letter from Arthur Hair to	
20	Mr. J.J. Rosen at N2K, Inc. Bates No. N2K 159 through	15:56:27
21	165.	
22	(Exhibit 136 was marked for identification by	
23	the Court Reporter.)	
24	BY MS. FUKUDA:	
25	Q Do you remember sending did you send this	15:57:33

	149C 223	
1	letter to Mr. Rosen on or about October 1st, 1997?	
2	A I believe so, yes.	
3	Q You see in the attachment there is a a draft	
4	Patent License Agreement.	
5	Did you prepare that draft?	15:57:48
6	A That would have been prepared by Ansel Schwartz	
7	along with me, I would imagine.	
8	Q Directing your attention to paragraph 4.2 in	E CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR
9	this proposal, it says, Licensee shall pay a royalty	
10	equal to one and one half percent of the net sales.	15:58:15
11	Did N2K accept your license proposal embodied	
12	in Exhibit 136?	
13	A At that time, no.	
14	MS. FUKUDA: Mark, as Exhibit 137, a copy of a	
15	January 22nd, 1998 letter from Christopher Reese to	15:59:04
16	Mr. J.J. Rosen at N2K, Bates No. N2K 173 through 182.	
17	(Exhibit 137 was marked for identification by	
18	the Court Reporter.)	
19	BY MS. FUKUDA:	
20	Q And my question is: Did you review either this	15:59:59
21	letter or the attached proposed License Agreement before	
22	it went out to Mr. Rosen?	
23	A I don't recall.	
24	Q I note here that in the last paragraph of the	
25	letter, there's a reference that this would be the	16:00:24

		1
1	last the second-to-last sentence of the last	
2	paragraph in which SightSound had offered a royalty rate	
3	of 2 percent.	
4	Do you have any understanding as to why the	
5	offer was for 2 percent at this point in time?	16:00:55
6	MR. DiBOISE: Objection.	
7	THE WITNESS: I do not recall.	Al-Salara and a salara and a sa
8	BY MS. FUKUDA:	
9	Q And did N2K accept that license proposal from	
10	SightSound?	16:01:07
11	A I do not believe so.	
12	MS. FUKUDA: Mark, as Exhibit 138, a copy of a	
13	May 6, 1998 letter from Richard Rinaldo of Meyer Unkovic	
14	to Arthur Hair, Bates No. SST-025984.	
15	MR. DiBOISE: Thanks.	16:02:05
16	(Exhibit 138 was marked for identification by	
17	the Court Reporter.)	
18	BY MS. FUKUDA:	
19	Q Did you receive this letter from Mr. Rinaldo on	
20	or about May 6, 1998?	16:02:28
21	A It would appear so.	
22	Q He says, "Enclosed for your records is a copy	
23	of the material which I have received from Ed Flynn"	
24	Who is Ed Flynn?	
25	A I do not recall.	16:02:40

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"... which he characterizes as," quote, "'what
1
      we consider to be the most relevant prior art
2
      documentation relating to the Hair patent, " unquote.
3
      And then there's a passage that's been redacted here.
                                                                 16:03:00
               Do you know what prior art documentation is
      here -- was attached to this letter?
           Α
               I do not recall.
               Do you know what, if any, action did you take
      with respect to the attachment to this letter?
                                                                 16:03:18
               No, I don't recall.
10
               Did you ever have -- did you ever take any --
11
      what was Mr. Rinaldo's role in the 1998 time frame with
12
      respect to SightSound?
13
               I believe he was one of the lawyers on the
14
                                                                 16:03:48
      legal case against N2K.
15
               MS. FUKUDA: Mark, as Exhibit 139, a copy of
16
      document SST-027574 through 27581.
17
               (Exhibit 139 was marked for identification by
18
               the Court Reporter.)
19
                                                                 16:05:28
      BY MS. FUKUDA:
20
               Do you recognize this document?
21
           0
22
           Ά
              Yes.
              And what is this document?
23
             It's a printout of copious notes of mine.
24
           Α
                                                                 16:05:35
               Okay. It says "Memo Pad for Arthur R. Hair."
25
           0
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1		
1	What is "Memo Pad" referring to?	
2	A A software program to produce copious notes.	
3	Q Did you regular did you regularly keep notes	
4	of your discussions with third parties regarding	
5	SightSound patents?	16:05:52
6	A I wouldn't characterize it as regular.	
7	Q How often did you do so?	
8	A When I believed it was necessary.	
9	Q Do you typically record these entries on or	
10	about the time that you had the discussions with third	16:06:10
11	parties, or do you do them, you know, a week or two	
12	later?	
13	A I wouldn't characterize it as one or the other.	
14	Q It varies?	:
15	A I would say so.	16:06:25
16	Q In your notes under "Warner Brothers" on the	
17	first page, there is a January 29th, 1997 entry where	
18	you say, "met with Jordan Rost."	
19	Who is Jordan Rost?	
20	A Where is that?	16:06:50
21	Q Oh, under "Warner Brothers," first column,	
22	January 29, 1997?	
23	A I don't recall, but I'm looking at the	
24	document. The document says Jordan Rost, Warner Music	
25	Group.	16:07:14
20	010up.	

		1
1	Q Do you remember a meeting with Mr. Jordan Rost	
2	around that time?	
3	A I don't recall the meeting.	
4	Q Your notes say, "He characterized" our "royalty	
5	rate as 'IBM/Blockbusterish,' and said that they would	16:07:25
6	have to think long and hard about" relingu	
7	"relinquishing 5% of their receivables."	
8	Do you know what he meant by	
9	"IBM/Blockbusterish"?	
10	MR. DiBOISE: Objection.	16:07:39
11	THE WITNESS: I don't recall, but I'm sure it	
12	was in the negative.	
13	BY MS. FUKUDA:	
14	Q Did Warner Brothers ever agree to license	
15	SightSound's patents?	16:07:56
16	A No.	
17	Q Turning to the page 27575, which is the next	
18	page, under the category of "Sony Music Distribution,"	
19	if you go to the right-hand column, there's an entry	
20	October 1st, 1996.	16:08:20
21	Do you see that?	
22	A Yes, I do.	
23	Q And it says Alan Weyl, W-e-y-l.	
24	Do you remember having a discussion with	
25	Mr. Alan Weyl of Sony Music Distribution?	16:08:33

_		1030 220	
	1	T doubt modell in the convergetion	
	1	A I don't recall in the conversation.	
	2	Q Your notes say, quote, "Sony said we were	
	3	patent heavy and content light, and we did not go into	
	4	detail on network architecture and timing of adoption."	
	5	Do you understand what Sony had meant by	16:08:54
	6	"patent heavy and content light"?	
	7	MR. DiBOISE: Objection.	
	8	THE WITNESS: I don't know what he was	
	9	referring to.	
	10	BY MS. FUKUDA:	16:09:12
	11	Q Further down in that section, it says	
	12	there's a quote: "'Their comments'" or in that same	
	13	entry, quote: "'Their comments were on the line of	
	14	where's the beef,'" unquote, and then, finally, at the	
	15	end of that entry, quote: "'You probably will not get	16:09:26
	16	another meeting with anyone higher up until you show the	
	17	beef, '" unquote.	
	18	Why are those statements in quotes in your	
	19	note-taking?	
	20	A That's what he said.	16:09:39
	21	Q And, ultimately, did Sony Music Distribution	
	22	take a license under SightSound's patents?	
***************************************	23	A No, they did not.	
	24	MS. FUKUDA: Mark, as Exhibit 140, copy of a	
	25	document SST-7695 through 7974.	16:11:09
			I

		1
1	(Exhibit 140 was marked for identification by	
2	the Court Reporter.)	
3	BY MS. FUKUDA:	
4	Q Do you recognize this document?	
5	A Yes, I do.	16:11:39
6	Q It it notes that it is a White Paper dated	
7	February 26, 1999. It's got your name on the bottom as	
8	chief technology officer of SightSound.com.	
9	Did you prepare this document?	16.11.50
10	A Yes, I did.	16:11:59
11	Q And did you prepare this document around 1999,	
12	early 1999?	
13	A Yes, I did.	1
14	Q Okay. What was the purpose of this White	
15	Paper?	16:12:12
16	A As I recall, it was a precursor to formulating	
17	ideas in and around of a patent filing I did.	
18	Q And did you ultimately file for a patent as	
19	follow-up to this White Paper?	
20	A Yes, I did.	16:12:38
21	Q Which patent was that?	
22	A I don't recall the numbers.	
23	Q What's the subject matter of that patent?	
24	A Applied encryption.	
25	Q Directing you to page 7967. Now, towards the	16:12:59
		1

1	bottom of that document, if you go eight lines up,	
2	there's a sentence that starts with: "In looking for	
3	ways to improve."	
4	Do you see that?	
5	A Yes.	16:13:24
6	Q Okay. Sentence goes on to say, "SightSound.com	
7	has identified a fundamental weakness in the	
8	conventional approach of bundling encryption,	
9	compression and playback functions in application-level	
10	audio player software."	16:13:37
11	What was the fundamental weakness that	
12	SightSound has identified?	
13	MR. DiBOISE: Objection; document speaks for	
14	itself.	
15	THE WITNESS: That was what came out of the	16:13:55
16	next patent that I filed for.	
17	BY MS. FUKUDA:	
18	Q If you turn to the next page, 7968, towards the	
19	top, third line down, it says, "Furthermore,	
20	SightSound.com believes that mission critical functions,	16:14:22
21	such as encryption, must reside deep in the operating	
22	system."	
23	Is that still your belief?	
24	A It's the belief at that time.	
25	Q Okay. Has that changed since?	16:14:38

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		•			
. 1	7 Therealt marioused this since then				
1	A I haven't reviewed this since then.				
2	Q What did you mean by "must reside deep in the				
3	operating system"?				
4	A If you are a layer on top, it's very easy for				
5	DRM systems to be circumvented. It's more difficult if	16:15:01			
6	they are deeper into the operating system.				
7	Q Did SightSound ever incorporate the encryption				
8	technique in this White Paper in any of its commercial				
9	systems?				
10	A No, we did not.	16:15:20			
11	Q Why not?				
12	MR. DiBOISE: Objection.	1			
13	THE WITNESS: We didn't get we didn't				
14	actually do it.				
15	BY MS. FUKUDA:	16:15:31			
16	Q Did you ever attempt to do so?				
17	MR. DiBOISE: Objection.				
18	THE WITNESS: We first filed the patent and				
19	waited for the patent to be issued, and there was plans,				
20	but then we stopped the company. We stopped the system.	16:15:44			
21	MR. DiBOISE: Can I just have a second?				
22	MS. FUKUDA: Sure.				
23	MR. DiBOISE: We can stay on the record too.				
24	MS. FUKUDA: Mark, as Exhibit 141, a copy of				
25	SST-8694 through 8708.	16:16:52			
1		i			

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		1
1	(Exhibit 141 was marked for identification by	
2	the Court Reporter.)	
3	BY MS. FUKUDA:	
4	Q Now, Mr. Hair, have you ever seen this document	
5	before?	16:17:48
6	A Yes, I have.	
7	Q It appears to be a March 9th, 1998 memorandum	
8	prepared by Goldman, Sachs; is that correct?	
9	A That's what it appears.	
10	Q Okay. Did you assist in the preparation of	16:18:04
11	this document?	
12	MR. DiBOISE: Asked and answered.	
13	THE WITNESS: I I can't recall precisely,	
14	but I'm sure I did.	
15	BY MS. FUKUDA:	16:18:18
16	Q You see that on page 8696 there's an Executive	
17	Summary there under "A. Key Investment Considerations"?	
18	If you could just read through that section and let me	
19	know whether you agree with the content of those	
20	statements.	16:18:41
21	MR. DiBOISE: Objection.	
22	All three paragraphs?	
23	BY MS. FUKUDA:	
24	Q Do you agree with the content of those three	
25	paragraphs?	16:19:58
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1	MR. DiBOISE: Objection.	
2	THE WITNESS: At the time, I would imagine I	
3	did, because I did not object to it.	
4	MS. FUKUDA: Mark, as Exhibit 142, a copy of	
5	SST-37598 through 37599.	16:20:33
6	(Exhibit 142 was marked for identification by	
7	the Court Reporter.)	
8	BY MS. FUKUDA:	:
9	Q Have you ever seen this letter before?	
10	A I don't recall.	16:21:42
11	Q Did you ever have any discussions with Alex	
12	LePore or Chris Reese regarding the content of this	
13	letter?	
14	A I don't recall. This would be something that	
15	they would have handled.	16:21:57
16	Q Do you recall do you have any knowledge,	
17	with respect to SightSound, contacting Intellectual	
18	Ventures regarding its patent portfolio regarding	
19	SightSound's patent portfolio?	
20	A I don't have a specific recollection of that.	16:22:37
21	Q Were you ever informed of Intellectual	
22	Ventures' response that SightSound's IP has a problem?	
23	MR. DiBOISE: Objection; lacks foundation.	
24	THE WITNESS: I I don't recall.	
25	MS. FUKUDA: Mark, as Exhibit 143, a copy of	16:23:21

	3	•
1	document SST-37140 through 37171.	
2	(Exhibit 143 was marked for identification by	
3	the Court Reporter.)	
4	BY MS. FUKUDA:	
5	Q Do you recognize this document?	16:24:33
6	A I vaguely remember this.	
7	Q Do you know if this was a presentation that was	
8	made by SightSound?	
9	MR. DiBOISE: Objection.	
10	THE WITNESS: I don't recall if this was	16:24:54
11	actually ever made into a presentation. I I can't	
12	recall.	
13	BY MS. FUKUDA:	
14	Q I see that there are in each of the pages,	
15	there's a reference to a "Voice Over" and "Action."	16:25:08
16	Do you know in which what format this was	
17	meant to be presented?	
18	A I didn't	
19	MR. DiBOISE: Objection.	
20	THE WITNESS: I do not recall.	16:25:16
21	BY MS. FUKUDA:	
22	Q And do you know for what purpose was this	
23	document created?	
24	MR. DiBOISE: Asked and answered.	
25	THE WITNESS: No, I don't recall.	16:25:24

	2490 40	1
1	BY MS. FUKUDA:	
2	Q Are you able to give me an approximate date of	
3	when this document was generated?	
4	A No. There's no indication of date on here.	
5	Q Mr. Hair, do you have any interest in the	16:26:02
6	SightSound entity that's a party to this litigation?	
7	MR. DiBOISE: Objection.	
8	THE WITNESS: I do	
9	BY MS. FUKUDA:	
10	Q Financial interest?	16:27:47
11	A Financial interest. I do not recall if my	
12	interest is in the one directly associated with this	
13	litigation.	
14	Q But you have a financial interest in some	
15	SightSound entity?	16:28:11
16	A I believe, yes.	
17	Q Do you know about what what your	
18	financial interest is?	
19	A My personal? I don't recall. It's minimal.	
20	Q Okay. Do you have an entity that's affiliated	16:28:21
21	with you that has a larger financial interest?	
22	A A trust for my children.	
23	Q And and, currently, what amount of interest	
24	does that trust have in SightSound?	
25	MR. DiBOISE: Objection.	16:28:39

1	THE WITNESS: I don't recall the exact number	
2	of shares.	
3	BY MS. FUKUDA:	
4	Q Is it do you know if, currently, it's	
5	greater than or less than 10 percent?	16:28:47
6	MR. DiBOISE: Objection.	
7	THE WITNESS: I believe it might be I	
8	believe it is less than 10 percent.	
9	BY MS. FUKUDA:	
10	Q Do you have any financial interest in the	16:28:55
11	outcome of this litigation?	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: I don't understand the question.	
14	A financial interest?	
15	MS. FUKUDA: Yes.	16:29:08
16	Q Other than your ownership interest in your	
17	trust in in a SightSound entity, do you have any	
18	direct financial interest in the outcome of this	
19	litigation?	
20	MR. DiBOISE: Objection.	16:29:17
21	THE WITNESS: The only thing that I'm currently	
22	aware of is the I believe they're called membership	
23	interests, and I believe that's it.	
24	BY MS. FUKUDA:	
25	Q Okay. What are membership interests?	16:29:31

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1	A In the SightSound entity.	
2	Q Is that different from your the financial	
3	interest that you were referring to earlier?	
4	A It	
5	MR. DiBOISE: Objection.	16:29:45
6	THE WITNESS: It was stock, and then it was	
7	converted to I believe it's called membership	
8	interests.	
9	BY MS. FUKUDA:	
10	Q Do you know the approximate value of your	16:29:57
11	membership interests?	
12	MR. DiBOISE: Objection.	
13	THE WITNESS: No, I do not.	
14	BY MS. FUKUDA:	
15	Q Do you have an approximate range that it falls	16:30:04
16	between currently?	
17	MR. DiBOISE: Objection.	
18	THE WITNESS: No, I do not.	
19	BY MS. FUKUDA:	
20	Q And how many people have membership interests?	16:30:11
21	MR. DiBOISE: Objection.	
22	THE WITNESS: I I don't know that off the	
23	top of my head.	
24	BY MS. FUKUDA:	
25	Q Is it do you know if it's limited to board	16:30:20

		1
1	members or extends beyond that?	
2	A It extends beyond that.	
3	MS. FUKUDA: Okay. So reserving any further	
4	disputes between your counsel and us, I have no further	
5	questions for you today. Thank you for your time.	16:31:02
6	THE WITNESS: Mm-hmm.	
7	MR. DiBOISE: Thank you.	
8	THE VIDEOGRAPHER: This is the end of Volume 1,	
9	Videotape No. 4 in the deposition of Arthur Hair.	
10	We are going off the record; the time is 4:31.	16:31:13
11	(Whereupon, the deposition was concluded at	
12	4:31 p.m.)	
13	000	
14	I declare under penalty of perjury that the	
15	foregoing is true and correct. Subscribed at	
16	, California, this day of	
17	, 2012.	
18		
19		
20	Signature of the witness	
21		
22		
23		
24		
25		

1	CERTIFICATE OF REPORTER		
2	I, RACHEL FERRIER, a Certified Shorthand		
3	Reporter, hereby certify that the witness in the		
4	foregoing deposition was by me duly sworn to tell the		
5	truth, the whole truth, and nothing but the truth in the		
6	within-entitled cause;		
7	That said deposition was taken down in		
8	shorthand by me, a disinterested person, at the time and		
9	place therein stated, and that the testimony was		
10	thereafter reduced to typewriting by computer under my		
11	direction and supervision and is a true record of the		
12	testimony given by the witness;		
13	That before completion of the deposition,		
14	review of the transcript [X] was [] was not requested.		
15	If requested, any changes made by the deponent (and		
16	provided to the reporter) during the period allowed are		
17	appended hereto.		
18	I further certify that I am not of counsel or		
19	attorney for either or any of the parties to the said		
20	deposition, nor in any way interested in the event of		
21	this cause, and that I am not related to any of the		
22	parties thereto.		
23	DATED: December 24,2012		
24			
25	RACHEL FERRIER, CSR No. 6948		
	MACHED PERMIEN, CON NO. 0940		

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