	I: Day 05 Vol. A Neumann direct, cross, re-direct, re-cross, Boyd I	Direct 8/24/2009 12:00:00 PM
1	IN THE UNITED STATES DISTRICT COURT	
	FOR THE EASTERN DISTRICT OF TEXAS	
2	MARSHALL DIVISION	
3	VERSATA SOFTWARE, INC. * Civil Docket No.	
	* 2:07-CV-153	
4	VS. * Marshall, Texas	
5	* August 24, 2009	
3	SAP AMERICA INC., ET AL * 8:30 A.M.	
6	ON AMERICA IIIO., ET AE 0.00 A.M.	
•	TRANSCRIPT OF TRIAL	
7	BEFORE THE HONORABLE CHAD EVERINGHAM	
-	UNITED STATES MAGISTRATE JUDGE	
8	AND A JURY	
9	APPEARANCES:	
10	FOR THE PLAINTIFFS: MR. SAM BAXTER	
	McKool-Smith	
11	104 East Houston, Suite 300	
	Marshall, TX 75670	
12		
	MR. THEODORE STEVENSON, III	
13	McKool-Smith	
	300 Crescent Court, Suite 1500	
14	Dallas, TX 75201	
15	MR. SCOTT COLE	
	MR. STEVEN J. POLLINGER	
16	MS. LAURIE L. GALLUN	
	MR. JOSH W. BUDWIN	
17	MR. KEVIN M. KNEUPPER	
	McKool-Smith	
18	300 West 6th Street, Suite 1700	
	Austin, TX 787011	
19		
20	APPEARANCES CONTINUED ON NEXT PAGE:	
21		
	COURT REPORTERS: MS. SUSAN SIMMONS, CSF	₹
22	MS. JUDITH WERLINGER, CSR	
	Official Court Reporters	
23	100 East Houston, Suite 125	
0.4	Marshall, TX 75670	<b>VERSATA EXHIBIT 2064</b>
24 25	903/935-3868 (Proceedings recorded by mechanical stenography	SAP v. VERSATA
10	I PROPERTINGS TOPOTORO DV MOCHANICAL STOPOMYANI	



25

(Proceedings recorded by mechanical stenography,

transcript produced on CAT system.)

CASE CBM2012-00001

Trial: Day 05 Vol. A Neumann direct, cross, re-direct, re-cross, Boyd Direct 8/24/2009 12:00:00 PM

- 1 all right?
- 2 A. Please. Sure.
- Q. Okay.
- 4 MR. BATCHELDER: Would you please put up
- 5 942, Mr. Sparks?
- 6 Q. (By Mr. Batchelder) So this is -- why did you
- 7 title this Elimination of Irrelevant Data Before
- 8 Retrieval?
- 9 A. Well, this is -- this kind of has to do with
- 10 kind of an architectural and philosophical difference
- 11 between the Trilogy systems and the SAP systems.
- 12 Again, SAP kind of breaks things down and
- 13 limits it to one book in each particular case, and it
- 14 goes through this. Kind of -- and that's -- it's --
- 15 really gets rid of a lot of stuff so you can just focus
- on the particular step you're doing.
- 17 Trilogy's architecture and philosophy is to
- 18 kind of throw everything into one basket and look at it
- 19 all together. And those lead to some strikingly
- 20 different architectural design issues when you put
- 21 together a system.
- 22 Q. All right. So let me put it in even simpler
- 23 terms.
- 24 A. Okay.
- 25 Q. In the Trilogy system, where's the heavy



Uneignad

Trial: Day 05 Vol. A Neumann direct, cross, re-direct, re-cross, Boyd Direct 8/24/2009 12:00:00 PM

- 1 lifting done? Is it before the data's retrieved or
- 2 after?
- 3 A. After the data's retrieved, because it pulls
- 4 up a bunch of data; then it does the hard work.
- 5 Q. Okay. So it grabs a bunch of stuff, and then
- 6 it has to do some hard work to sort it out and work it
- 7 through?
- 8 A. Yeah. That was actually Dr. Nettles' fishnet.
- 9 Q. Okay. And what about with SAP? Same or
- 10 different?
- 11 A. No, it's very different. It doesn't throw
- 12 everything together and then work on it; it puts it in
- 13 binders and takes it step by step.
- 14 Q. So this heavy lifting is being done before
- 15 data retrieval?
- A. Correct.
- 17 Q. Now, do you understand Dr. Nettles has
- 18 testified that the claims require retrieving all
- 19 applicable pricing adjustments?
- 20 A. Yes.
- 21 Q. Okay. And you agree with that?
- 22 A. Yes.
- 23 Q. And Dr. Nettles pointed to the hierarchy
- 24 access feature as accomplishing that piece of the
- 25 claims, right?



Uncianed