

From: Bernhard Neumann
 To: Peter Lorenz; Wilfried Merke
 Cc: Heinz Ulrich Roggenkemper; Peter Zenzke
 Bcc:
 Subject: Pricing Engine: Summary of telephone call.

Sent: 5/14/1997 1:07 AM

Hello Wilfried,

I would like to summarize again my response/suggestions to your question "How can the SCE Team support the development of the price engine?":

Starting point:

- SPE (Price Engine) is to be implemented in JAVA
- SPE is to interact closely with SCE
- SPE is to interact closely with "SAP-SFA development results"
- SFA and SCE need SPE
- In WD, there is a price expert who can participate X% (50%), but hardly any other resources
- The project is to be the responsibility of SD

Suggestion/response:

- We could enter into negotiations with Trilogy in order to purchase their code for the SC Pricer (Trilogy may continue to use it) and in order to then enhance it where necessary.

or

- I will take on the SPE development as an additional project, with reporting to SD (Wilfried)
i.e. it is an SD development
- The price expert spends 14-day periods here for explanation, verification of the price logic etc., he can otherwise be contacted via ProShare and has access to all data. He would be required to participate in developing formal algorithmic descriptions. He is part of the team, does not necessarily have to implement.
- I will be able to procure 2 additional resources from IntelliCorp for the development and would try to involve another SAP America consultant (or someone from the GG Team?).
- The Java/etc. experience of my team is accessible
- The closer linking of SPE & SCE is easier to do
- The interaction of SFA & SPE is easier to do (data replication...)
- The work could start 2 weeks after the decision is made.

In general, I am willing to provide the price expert (Wolfgang) with an impression of the Java development project, he can gladly spend some time here.

However, I am convinced that we need at least 3-4 people in order to implement a solution swiftly.

We are also gladly willing during our visits to WD approx. every 3 months to provide on-site support, and otherwise by telephone.

While there are 8 employees (4 SAP, 1 TDV, 3 IC) who work on the SCE, this is primarily so because otherwise we would launch too late.

I.e. unfortunately I cannot just simply give up colleagues in order to support a project in WD.

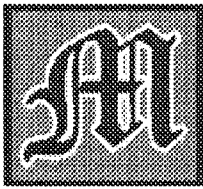
Regards,
Bernhard



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Date: June 22, 2009

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