# EXHIBIT 5



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## **KEY FIGURES**







#### **OUR EMPLOYEES**

+ 14,000

employees received digital training in 2016

88 %

of the group's permanent employees have healthcare coverage that reflects best practices in their country of residence

1,000,000

LinkedIn followers



OUR RESEARCH	
473	patents registered in 2016
€850M	Million euros invested in Research & Innovation
3,862	Research and Innovation employees
1	Worldwide centre in France
6	Regional hubs (USA, Japan, China, India, Brazil, South Africa)

### **OUR PRODUCTION**

88	Packaging and processes patents filed in 2016
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8 Distribution channels (1)

15 Carbon-neutral industrial sites

## **OUR COMMITMENTS**

164.000

hours of volunteer work during the Citizen Day in 2016



of CO2 emissions in absolute value from factories and distribution - 67% centres since 2005 (3)

67,533 people from underprivileged communities were provided access to work

#### **DIGITAL**

31.9%	of net media spending on digital
+32.7%	E-commerce sales growth (4)
6.5%	Digital share of consolidated sales (4)

Source: 2016 Annual Report, click here to discover the full version online

**OUR ACTIVITIES** 

**KEY FIGURES** 

**ORGANIZATION** 



<sup>(1)</sup> Hair salons ; mass-market ; department stores and perfumeries ; pharmacies, drugstores and medispas ; freestanding stores; travel retail; e-commerce; convenience stores in the New Markets.

<sup>(2)</sup> New products, i.e. products for which new formulas have been developed and which are produced for the first time in the group's plants or products for which packaging was changed/updated in 2016. (3) Period 2005-2016. In plants and distribution centres.

<sup>(4)</sup> Sales achieved on the brands' own websites and estimated sales achieved by the brands corresponding to sales through retailers' websites (non-audited data).

> Organization



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