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Mohan P. Rao, Ph.D.

Managing Director

Epsilon Economics
111 South Wacker Drive, 50th Floor
Chicago, Illinois 60606

Direct: 312.637.2980
Main: 312.637.2950
Fax: 312.637.2951
mrao@epsiloneconomics.com

Summary

Dr. Rao is a Managing Director at Epsilon Economics and an Adjunct Professor in the Department of Industrial Engineering and Management Sciences at Northwestern University. He specializes in antitrust, intellectual property, and financial economics.

Dr. Rao has provided economic analysis in antitrust litigation, including in cases involving monopolization, price fixing, and bid rigging, as well as the interplay between antitrust and intellectual property. His intellectual property experience includes valuing patents, trademarks, and trade secrets across a wide range of industries, including computers, information technology, manufacturing, utilities, consumer products, aviation, chemicals, and pharmaceuticals. He has experience in valuing early stage technologies in the pharmaceutical and biotechnology industries. He has studied market structure, competition, and performance of numerous pharmaceutical products, including pricing, marketing and promotion, clinical trials and regulatory approval. He has evaluated commercial success of patented products, including in ANDA actions. Dr. Rao has served as an economics expert in U.S. and foreign courts and in U.S. and international arbitration proceedings.

Dr. Rao teaches finance at Northwestern University and previously taught at UCLA. He also teaches courses on valuing intellectual property at the Licensing Executives Society, where he served as the Chair of the Valuation and Taxation Committee.

Dr. Rao is a partner of Expression Therapeutics LLC, a biotechnology firm focused on advanced therapies for treating hemophilia. He serves on the Board of Directors of the Children's Hospital of Chicago and the Stanley Manne Children's Research Institute, on the Board of Trustees of the Rotary/One Foundation, and is a member of the Economic Club of Chicago.



Academic and Professional Experience

- **Epsilon Economics**
Managing Director, 2015-present
- **Navigant Economics**
Managing Director, 2010–2015
- **LECG**
Managing Director, 2005–2010
- **Northwestern University**
McCormick School of Engineering and Applied Science
Adjunct Professor, 2006–present
- **Charles River Associates / InteCap, Inc.**
Vice President, CRA, 2004–2005
Managing Director, InteCap, 2004–2005
Director, InteCap, 2000–2003
- **University of California, Los Angeles**
Assistant Professor, 1994–2001
- **Harvard University**
Fellow, Government Data Center, 1993–1994
Teaching Fellow, 1993–1994

Education

- B.S. (Engineering), 1989, **University of Michigan**
- Pre-Doctoral Fellow, 1993–1994, **Harvard University**
- Ph.D.; M.A. (Economics; Int'l Relations), 1994, **University of Colorado**

Selected Fellowships and Awards

- Cooley Award, University of Michigan College of Engineering
- Government Data Center Fellowship, Harvard University
- David Cattell Fellowship, UCLA



- Faculty Career Development Award, UCLA

Selected Affiliations

- Member, American Economic Association
- Member, Licensing Executives Society
- Member, Institute of Electrical and Electronics Engineers (IEEE)

Expert Testimony

1. **Lavastone Capital LLC v. Coventry First LLC, et al.**
U.S. District Court — Southern District of New York
C.A. No.: 14-CV-7139
2. **Pericor Therapeutics v. Merck & Co., Inc.**
American Arbitration Association
AAA Arbitration No. 13 122 J03052
3. **Lufkin Industries, Inc. v. International Business Machines et al.**
District Court — Angelina County, Texas
Case No.: cv-02073-13-02
4. **Sunovion Pharmaceuticals Inc. v. Takeda GMBH**
International Court of Arbitration
ICC Case No. 19231/GFG
5. **LG Household and Health Care Limited v. Akinari Ikka and Eri Ikka**
International Court of Arbitration
ICC Arbitration No. 19421/CYK
6. **Mirowski Family Ventures, LLC. v. Boston Scientific Corp. et al.**
Circuit Court — Montgomery County, Maryland (Judge Ronald B. Rubin)
Civil No. 373798-V
7. **Dell Inc. et al v. Hitachi, Ltd. et al.**
U.S. District Court — Northern District of California (San Francisco Division)
Case No.: 3:13-cv-02171-SC
8. **Purdue Pharma L.P. et al v. Amneal Pharmaceuticals, LLC, Teva Pharmaceuticals USA, Inc.**



U.S. District Court — Southern District of New York (Judge Stine)
Case No. 13-cv-3372 (SHS)
Case No. 13-cv-4606 (SHS)

9. **Gilead Sciences, Inc. and Emory University v. Cipla Limited**
U.S. District Court — Southern District of New York
Civil Action No. 12-CIV-6350 (RJS) (AJP)
Civil Action No. 12-CV-6351 (RJS) (AJP)
10. **Gilead Sciences, Inc. and Emory University v. Lupin Limited**
U.S. District Court — Southern District of New York
Civil Action No. 12-CIV-6293 (RJS) (AJP)
Civil Action No. 12-CV-6294 (RJS) (AJP)
11. **Galderma Laboratories, L.P. et al v. Actavis Mid Atlantic LLC**
U.S. District Court — Northern District of Texas
3:12-CV-2038
12. **MPEG LA, L.L.C. v. Dell Global B.V. and Dell Products, L.P.**
Court of Chancery — The State of Delaware
C.A. No. 7016-VCP
13. **Source Healthcare Analytics, Inc., Wolters Kluwer U.S. Corporation et al. v. SDI Health LLC et al.**
Court of Common Pleas — Philadelphia County (Commerce Court Program)
No. 02290
14. **United States of America ex rel. Donald Gale v. Omnicare, Inc.**
U.S. District Court — Northern District of Ohio (Eastern Division)
Case No. 1:10 CV-0127
15. **Scienton Technologies, Inc. v. Computer Associates International, Inc.**
U.S. District Court — Eastern District of New York
Case No. 04-CV-2652 (JS)(ETB)
16. **In re Oxycontin Antitrust Litigation**
U.S. District Court — Southern District of New York (Judge Stine)
Case No. 04-md-1603 (SHS)
17. **Avid Technology, Inc. v. Harmonic Inc.**
U.S. District Court — District of Delaware
Civil Action No. 1:11 CV-01040-GMS-SRF
18. **Gilead Sciences, Inc. v. Sigmapharm Laboratories, LLC**
U.S. District Court — District of New Jersey

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