EXHIBIT A

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 1                IN THE UNITED STATES DISTRICT COURT
 2                   FOR THE DISTRICT OF DELAWARE
 3
 4    ARENDI S.A.R.L.,                  )
                                        )
 5         Plaintiff,                   )
                                        )
 6    v.                                )      C.A. No. 12-1595-LPS
                                        )
 7    LG ELECTRONICS, INC., LG          )
      ELECTRONICS USA, INC., and        )
 8    LG ELECTRONICS MOBILECOMM         )
      U.S.A., INC.,                     )
 9                                      )
           Defendants.                  )
10                                      )
                                        )
11    ARENDI S.A.R.L.,                  )
                                        )
12         Plaintiff,                   )
                                        )
13    vs                               )      C.A. No. 12-1596-LPS
                                        )
14    APPLE INC.,                       )
                                        )
15         Defendant.                   )
                                        )
16                                      )
      AND ALL RELATED MATTERS.          )
17                                      )
18
19                REPORTER'S TRANSCRIPT OF TUTORIAL
20
21
22    Transcribed By:
      Danielle Reading, RPR
23    CSR No. 10826
24    Job No. CA 3500557
25    Pages 1 - 9
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1   This presentation is accompanied by a voiceover.

2 If you cannot hear the narrator's voice at this time,

3 please adjust your computer's audio settings.

4   Plaintiff Arendi S.A.R.L. provides this

5 Technical Tutorial for the matters pending before this

6 court.

7   Arendi S.A.R.L., or Arendi for short, is a

8 communications technology company based in Luxembourg.

9 Arendi was founded in 1994 by Atle Hedloy and Violette

10 Heger-Hedloy.

11   Arendi's initial focus was the development of

12 software applications that facilitated the handling of

13 address and contact information. Arendi's OneButton

14 and Everybody.net software modules provided users with

15 access to local and remote databases containing contact

16 and other information.

17   Arendi, however, was not immune to the effects

18 of the bursting of the dot-com bubble in the early

19 2000s. Presently, Arendi's primary business involves

20 licensing and enforcing its intellectual property in

21 the United States and abroad. To date, Arendi has

22 earned millions of dollars in licensing revenue.

23   Atle Hedloy is the sole named inventor on the

24 patents-in-suit. Mr. Hedloy graduated from Harvard

25 college in 1983 with a Bachelor's degree in computer

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1   science and received his Master's degree in computer

2   science, also from Harvard, in that same year. After

3   working as a software engineer for Convergent

4   Technologies in Silicon Valley and a project manager

5   for NCR Norway, Mr. Hedloy returned to Harvard and

6   received his MBA in 1988. Since then, Mr. Hedloy has

7   been a consultant, entrepreneur, and innovator.

8   In these cases Arendi accuses defendants of

9   infringing four patents: U.S. Patent No. 7,917,843,

10   U.S. Patent No. 8,306,993, U.S. Patent No. 7,496,854,

11   and U.S. Patent No. 7,921,356. The -843, -854, and

12   -356 patents are continuation patents of a patent

13   application filed November 1998 and are named Method,

14   System and Computer Readable Medium for Addressing

15   Handling from a Computer Program. The -993 patent is

16   the continuation of a related patent named Method,

17   System and Computer Readable Medium for Addressing

18   Handling from an Operating System and has a priority

19   date of September 3rd, 1999.

20   The patents-in-suit provide novel methods and

21   systems for handling and exchanging information between

22   computer programs. As the patent specification states,

23   computer users needed a method and system to facilitate

24   retrieval of information from a source, such as a

25   database, for use in a separate program, such as a word

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1   processor.

2   Furthermore, the information in the database is

3   subject to change and must constantly be updated by the

4   user. This required the user to learn and be familiar

5   with the database's operations as well as be granted

6   access to the database in the first instance.

7   The claimed invention replaces this cumbersome,

8   manual process. Either automatically or based on a

9   minimal number of user commands or inputs, a first

10   computer program can analyze text in a document to

11   determine whether it contains a type of information

12   that can be used to search an information source, such

13   as a database, external to the document for related

14   information.

15   For example, in one embodiment the claimed

16   invention analyzes a document by seeking, for example,

17   line separations and formatting, address designators

18   and abbreviations such as street, avenue, or drive;

19   title designators and abbreviations such as Mr., Mrs.,

20   or Dr.; and company designators and abbreviations, such

21   as Inc., LLC, or P.C. That embodiment of the invention

22   can also look for common names such as John or Jane.

23   The information identified in the document,

24   such as names, addresses, or phone numbers is

25   automatically used by the invention to search for

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