# EXHIBIT 1 TO NUVASIVE, INC.'S NOTICE OF LODGMENT OF WITNESS DEPOSITION DESIGNATION CLIP REPORTS

# NuVasive v. Alphatec - Video

# Howell, Kelli (Vol. 01) - 06/01/2018

1 CLIP (RUNNING 00:08:27.112)



Good morning, Ms. Howell. ...

#### **KH-ALL FINAL**

#### 14 SEGMENTS (RUNNING 00:08:27.112)



# 1. PAGE 6:09 TO 6:10 (RUNNING 00:00:01.916)

- 09 Q. Good morning, Ms. Howell.
- 10 A. Good morning.

## 2. PAGE 14:01 TO 14:06 (RUNNING 00:00:13.725)

- 00014:01 When did you join NuVasive?
  02 A. In November of 1999.
  03 Q. And when did you meet Mr. Miles?
  04 A. In December of 2000.
  05 Q. When did Mr. Miles become employed by
  06 NuVasive?
- 3. PAGE 14:09 TO 15:11 (RUNNING 00:01:32.875)
  - 09 THE WITNESS: I believe it was in January 10 of 2001. 11 BY MR. TRIPODI II: 12 If you would, could you briefly describe 13 your role as an employee of NuVasive from the time you arrived in 1991 until --15 Α. 1999. 16 Q. Excuse me. 1999. My mistake. From 1999 through September of 2016. 17 18 A. So I was hired in 1999 as a project manager. I fairly quickly transitioned that 20 responsibility from project management to a 21 research-specific role, to a manager of clinical research and education. So included surgeon 23 education and premarket and post-market research. Through that role, evolved and was 25 promoted into successive titles within the same 00015:01 scope as director of research and education, senior 02 director of research, vice president of research and education. I may not know the exact titles of 04 each of those, but successively through vice 05 president, most recently vice president of 06 clinical -- vice president of research and health 07 informatics was my last title. 0.8 Ο. Over that period of time, you became very 09 familiar with NuVasive's products and procedures, 10 correct? 11 Α. Yes.

# 4. PAGE 21:08 TO 21:21 (RUNNING 00:00:41.849)

Ο. Were you surprised that Pat Miles wanted 09 to go to Alphatec in September of 2016? 10 Α. I was surprised. 11 Ο. Why? 12 Because, leading up to that time, 13 Alphatec did not have a very good reputation in the 14 space. Again, products that were not very 15 competitive enough to pay attention to, they had a 16 negative reputation in the space for business practices, for their sales structure. 17 18 I understood that they were having



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- 19 financial difficulties and were at the verge of
- 20 bankruptcy when they sold their international
- 21 business to Globus. It was a company in hardship.

# 5. PAGE 32:09 TO 32:14 (RUNNING 00:00:24.626)

- 09 What was your understanding of Alphatec's
- 10 financial condition in March of 2017?
- 11 A. I would say none. I was aware in 2016 of
- 12 financial hardships where they were considering
- 13 going bankrupt. I was not -- it was not something
- 14 I was thinking about in 2017.

# 6. PAGE 98:10 TO 98:22 (RUNNING 00:00:48.689)

- 10 Q. In your view, you're employed by
- 11 NuVasive. Did you come to a conclusion that
- 12 NuVasive had, in fact, the best clinical outcomes
- 13 because it had the best equipment and procedure?
- 14 A. I would say I definitely believed that it
- 15 had the best solution. And that is very much a
- 16 collective it is a best solution of the assembly of
- 17 the technologies, but also the research done to
- $18\,\,$  make improvements to it, the way that we educated.
- 19 The full package of how we were able to get
- 20 reproducible results and make a very rote 21 procedure, I think that that was and still is the
- 22 best option on the market.

# 7. PAGE 194:17 TO 194:19 (RUNNING 00:00:07.801)

- 17 Q. I would like to go ahead and mark as
- 18 Exhibit 5 a document entitled "Extreme Lateral
- 19 Interbody Fusion XLIF, Second Edition."

#### 8. PAGE 195:02 TO 195:03 (RUNNING 00:00:05.727)

- 02 THE WITNESS: I recognize this as a
- 03 chapter in the second edition of the book.

# 9. PAGE 195:05 TO 195:16 (RUNNING 00:00:37.667)

- 05 Q. And what -- this book, "Extreme Lateral
- 06 Interbody Fusion," what is that, and who is
- 07 responsible for creating it?
- 08 A. There were several people responsible for
- 09 creating it. I was involved in its development.
- 10 This again is the second edition of the book.
- 11 There was a first edition that I was also involved
- 12 with, engaging surgeons to participate as authors
- 13 of each of the chapters.
- Q. And, in fact, you are an author of
- 15 Chapter 1, correct?
- 16 A. I am.

# 10. PAGE 195:23 TO 196:02 (RUNNING 00:00:23.004)

- Q. Do you believe Chapter 1 to be accurate?
- 24 A. I will say that I must have at the time.
- 25 I have not re-read it in many years, with my
- 00196:01 current knowledge to be critical of it today. But
- 02 at the time of its writing, I did.

# 11. PAGE 197:16 TO 198:10 (RUNNING 00:01:08.981)

- 16 Q. On the top of page 8, the paragraph
- 17 states, "Since that time, the MaXcess retractor
- 18 system for minimally disruptive spine surgery was
- 19 developed to overcome the disadvantages of working 20 through tubular portals, which in the lateral



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21 approach may also inadvertently put pressure on
         nerves with the psoas -- within the psoas by
         radially expanding the exposure."
     23
                   Do you agree with that statement?
     25
                   I do. The explanation of that is that --
00198:01 and particularly the use of the word "may" was
     02
         related to it depends on the size.
     03
                   So with a tube, the only way to get
     04 bigger is to put in a bigger tube. If you were
     05 wanting to, say, increase your visualization or
     06 provide a bigger exposure to put a spacer through
     07
         it, then you would need a bigger tube. And that is
         where we get into that question of are you
     09 unnecessarily making the exposure bigger from top
     10 to bottom, when you don't really need that.
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### 12. PAGE 198:25 TO 200:02 (RUNNING 00:01:36.272)

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00200:01

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If you turn to page 9, the paragraph
00199:01 right before the references says, "The XLIF
      02 procedure has revolutionized how interbody fusions
      03
         can be performed more safely and with significantly
         less morbidity."
      05
                   Do you agree with that statement?
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Yes. In the context of in comparison to other more traditional procedures, it was definitely revolutionizing.

And it says, "As other devices purported to be designed for lateral approach surgery become available, it is important to rely on the 12 experience that has carried this evolution and the 13 design features and technique details that 14 consistently result in superior safety and clinical outcomes.'

Do you agree with that?

I think that what we believed at the time 18 to be the first and only, let alone the optimal 19 procedure, was, again, getting back to the idea of other companies needing -- or having the burden of proof to compare themselves to this; that as early entrants to this market, and really developers of this market, that we believed we knew what was important to the procedure, and if anyone was going 25 to dispute that or try to make things better, that they were going to need to prove that to be the case.

### 13. PAGE 200:03 TO 200:03 (RUNNING 00:00:01.330)

Q. Is that a "yes"?

# 14. PAGE 200:06 TO 200:17 (RUNNING 00:00:42.650)

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06
             THE WITNESS: Not exactly. I think that,
   you know, the statement, as reads outside of that
0.8
   context, is very definitive. I think in -- given
09 the history since that time and the position of
10 XLIF lateral in that space, there have been other
11 examples where other companies' solutions have been
12 successful.
13
             And so it is not as though it was
14 impossible, but there is the burden of proof. And
15 I think that what NuVasive did a great job of --
16 again, my own bias is associated with that -- but
17 was in validating it through clinical research.
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