

EXHIBIT 7

Message

From: Thomas Solowczuk [Thomas Solowczuk]
Sent: 7/14/2004 11:30:43 AM
To: William Joseph
Subject: Sales Inventory Analysis - 2004.xls
Attachments: Sales Inventory Analysis - 2004.xls

Monthly Inventory Requirements by Product Line - 2004

END

Actuals	Summary Actuals	Master Summary Act.	Combination of 2 or more items
Budgeted	Summary Budgeted	Summary Budgeted	

F - Allograft

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Units	Sales	\$1,650	210	198	144	160	151	182	182	182	182	182	182	2106
			259	269	279	289	299	309	319	329	339	349	359	3768
	Receipts	\$622	263	207	112	110	82	62	50	80	100	140	140	1496
			300	270	270	243	243	243	243	270	315	315	360	3432
	End Inv.	\$622	2306	2315	2283	2272	2203	2097	1965	1863	1781	1739	1697	1665
		2088	2089	2080	2034	1978	1912	1836	1777	1753	1719	1720	1711	1711
Dollars		\$1,650	366352	339170	262310	282085	262648	249809	300300	300300	300300	300300	300300	\$3,564,174
	Sales	\$1,650	427350	443850	460350	476850	493350	509850	526350	542850	559350	575850	592350	\$6,217,200
		\$622	163586	128754	69664	68420	51004	38564	31100	49760	62200	87080	87080	\$930,512
	Receipts	\$622	186600	167940	167940	151146	151146	151146	151146	167940	195930	195930	223920	\$2,134,704
	End Inv.	\$622	1434332	1439930	1420026	1413852	1370266	1305689	1222230	1158786	1107782	1081658	1055534	1035630
	\$622	1298736	1299358	1293760	1265148	1230316	1189264	1141992	1105294	1090366	1069218	1069840	1064242	\$1,064,242

*\$179,136 Transferred to support Natural Allograft by reducing budgeted receipts 10%

F - Allograft

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Units	Sales	\$799	403	549	516	460	475	521	530	541	551	562	574	6267	
			350	370	390	432	445	458	472	485	499	512	516	5461	
	Receipts	\$340	628	387	359	596	599	456	550	605	666	732	805	7269	
			450	450	470	500	500	550	530	550	570	570	600	700	6440
	End Inv.	\$340	1237	1075	918	1213	1376	1309	1329	1393	1508	1678	1909	2210	2210
		1396	1476	1556	1624	1678	1770	1828	1893	1964	2022	2105	2275	2275	
Dollars		\$799	314575	429308	362686	358744	365192	406195	423470	432259	440249	449038	458626	\$4,907,757	
	Sales	\$799	279650	295630	311610	345536	355863	366319	376906	387624	398476	409462	412594	\$4,363,525	
		\$340	213520	131580	118784	202640	198768	157584	187000	205700	226270	248897	273787	\$2,465,695	
	Receipts	\$340	153000	153000	159800	170000	170000	187000	180200	187000	193800	193800	204000	\$2,189,600	
	End Inv.	\$340	420580	365500	312120	399359	453520	435304	451860	473620	512550	570367	648994	751259	\$751,259
	\$340	474640	501840	529040	552003	570572	601692	621506	643560	667795	687356	715784	773421	\$773,421	

F - Allograft

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Units	Sales	\$699				0	0	46	47	48	49	50	51	291
		\$699												0
	Receipts	\$290				8	53	13	75	75	75	100	100	574
		\$290				305	100	100		113				618
	End Inv.	\$290				8	61	74	103	131	158	184	234	283
	\$290				305	405	505	505	618	618	618	618	618	618
Dollars		\$699	0	0	0	0	0	32154	32853	33552	34251	34950	35649	\$203,409
	Sales	\$699	0	0	0	0	0	0	0	0	0	0	0	\$0
		\$290	0	0	0	2320	15370	3770	21750	21750	21750	21750	29000	\$166,460
	Receipts	\$290	0	0	0	88450	29000	29000	0	32770	0	0	0	\$179,220
	End Inv.	\$290	0	0	0	2320	17690	21460	29870	37990	45820	53360	67860	82070
	\$290	0	0	0	88450	117450	146450	146450	179220	179220	179220	179220	179220	\$179,220

*\$179,136 Transferred to support Natural Allograft by reducing PLIF planned receipts 10%

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Monthly Inventory Requirements by Product Line - 2004

END

Actuals	Summary Actuals	Master Summary Act.	Combination of 2 or more items
Budgeted	Summary Budgeted	Summary Budgeted	

allograft + MaXcess TLIF allograft

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Units		81	70	101	91	70	68	89	90	91	92	93	94	1030
Sales	\$2,395	63	67	72	61	66	71	75	80	85	90	95	100	924
Receipts	\$622	42	62	25	2	30	20	100	100	80	90	100	110	761
		25	30	30	30	55	55	55	55	80	90	100	110	715
End Inv.	\$622	1164	1156	1080	949	901	851	862	872	861	859	866	882	882
		1077	1040	998	966	955	940	919	894	890	890	896	906	906
ollars	\$2,395	165780	141380	153970	191587	158720	155885	213155	215550	217945	220340	222735	225130	\$2,282,177
Sales	\$2,395	150889	161544	172258	147127	158022	169036	180188	191494	202970	214631	226491	238561	\$2,213,212
Receipts	\$622	26124	38564	15550	1244	18660	12440	62200	62200	49760	55980	62200	68420	\$473,342
	\$622	15550	18660	18660	18660	34210	34210	34210	34210	49760	55980	62200	68420	\$444,730
End Inv.	\$622	724008	719032	671760	588532	559298	528820	536164	542384	535542	534298	538652	548604	\$548,604
	\$622	669893	646599	620522	600972	594143	584453	571866	556344	553391	553629	557008	563472	\$563,472

MaXcess -XLIF allograft

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Units		9	4	11	0	1	3	0	0	0	0	0	0	28
Sales	\$2,995	4	5	5	6	6	6	6	7	7	8	7	8	76
Receipts	\$1,198	5	5	5	5	5	5	5	5	5	10	10	5	70
End Inv.	\$1,198	63	59	48	39	38	35	35	35	35	35	35	35	35
		15	14	14	14	12	11	10	7	6	8	11	8	8
ollars	\$2,995	26290	11980	32945	0	2695	8985	0	0	0	0	0	0	\$82,895
Sales	\$2,995	13065	15994	15090	17160	18455	19015	18878	21850	20694	23266	21172	23390	\$228,031
Receipts	\$1,198	0	0	0	0	0	0	0	0	0	0	0	0	\$0
	\$1,198	5990	5990	5990	5990	5990	5990	5990	5990	5990	11980	11980	5990	\$83,860
End Inv.	\$1,198	75474	70682	57504	40098	35084	35858	41930	41930	41930	41930	41930	41930	\$41,930
	\$1,198	17536	17128	17082	16208	14816	13200	11639	8889	6601	9275	12786	9420	\$9,420

allograft Summary

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Units		703	821	772	711	697	743	847	860	872	885	899	912	9722
Sales		676	712	746	789	817	844	872	901	929	959	977	1007	10229
Receipts		933	656	496	716	764	551	775	860	921	1037	1145	1246	10100
		780	755	775	1083	903	953	833	993	970	985	1070	1175	11275
End Inv.		4770	4605	4329	4481	4579	4366	4294	4294	4343	4495	4741	5075	5075
		4576	4619	4648	4942	5029	5137	5098	5190	5230	5256	5349	5518	5518
ollars		872997	921838	811911	832416	789255	820874	969079	980962	992046	1003929	1016611	1028494	\$11,040,412
Sales		870955	917017	959308	986673	1025690	1064221	1102322	1143819	1181491	1223209	1252607	1294656	\$13,021,968
Receipts		403230	298898	203998	274624	283802	212358	302050	339410	359980	413707	452067	491885	\$4,036,009
		361140	345590	352390	434246	390346	407346	371546	427910	445480	457690	502100	536330	\$5,032,114
End Inv.		2654394	2595144	2461410	2444161	2435858	2327131	2282054	2254710	2243624	2281613	2352970	2459493	\$2,459,493
		2460805	2464925	2460404	2522782	2527297	2535058	2493453	2493306	2497373	2498698	2534638	2589774	\$2,589,774

Monthly Inventory Requirements by Product Line - 2004

END

Materials	Summary Actuals	Master Summary Act.	Combination of 2 or more items
Acquired	Summary Budgeted	Summary Budgeted	

Small

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Units	Sales	\$899	14	6	15	12	17	20	36	37	39	41	43	46	326
	Receipts	\$165	205	205	205	126	200	200	250	300	300	200	300	300	1119
	End Inv.	\$165	784	943	1092	1029	919	992	1050	1143	1272	1397	1417	1488	1488
			573	567	1100	1000	1102	1082	1046	1009	1115	1074	1031	1285	1285
Dollars	Sales	\$899	12190	5296	12524	11285	15836	19815	32364	33263	35061	36859	38657	41354	\$294,504
	Receipts	\$165	33825	33825	33825	0	33000	33000	41250	49500	49500	33000	49500	49500	\$390,225
	End Inv.	\$165	129436	155568	180228	169764	151556	163685	173265	188642	209887	230457	233884	245446	\$245,446
		\$81	60165	59535	99000	84286	92216	90165	94140	90810	100350	96660	92790	115650	\$115,650

CR-L+ MaXcess PEEK CR-L

	Cost	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
CR-L NARROW	Sales		37	21	21	46	76	94	71	74	78	82	86	90	776
	Receipts				628	864				85	85	85			1747
CR-L WIDE	Sales		3	14	6	24	44	42	40	42	44	46	48	51	404
	Receipts			219	84	314				54	54	54			779
TOTAL PEEK CR-L NARROW + WIDE															
Units	Sales	\$2,795	40	35	27	70	120	136	111	116	122	128	134	141	1180
	Receipts	\$225	120	100	0	0	20	20	55	5	6	106	7	8	427
	End Inv.	\$225	300	388	475	475	468	429	439	394	344	394	344	294	294
			234	418	1103	871	1949	1787	1676	1699	1716	1727	1593	1452	1452
Dollars	Sales	\$2,795	101645	107145	74265	185990	314855	368220	310245	324220	340990	357760	374530	394095	\$3,253,960
	Receipts	\$225	27000	22500	0	0	4500	4500	12375	1125	1350	23850	1575	1800	\$96,075
	End Inv.	\$225	72000	91798	106875	106875	105300	96525	98775	88650	77400	88650	77332	66179	\$66,179
		\$110	52650	68865	144215	72738	187875	174297	184360	186890	188760	189970	175230	159720	\$159,720

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