

EXHIBIT 5

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Addressing the European SMB Security as a Service market
Why and what?



Object

[Redacted]

ICP team

[Redacted]

Recipients

[Redacted]



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Executive summary

Qualys was created in 1999 and became rapidly the leading vendor of on demand IT (Information Technology) security risk and compliance solutions delivered as a service.

Qualys is **one of the most innovative and fastest growing software companies** - ranked the 44th Fastest Growing Company in the Silicon Valley in 2010 and number 415 on Deloitte's 2010 Technology Fast 500.

Qualys recently announced that it has received SC Magazine Europe 2011 awards¹ for best SME security solution and CEO of the year for Mr. Philippe COURTOT, Chairman and CEO of Qualys.

Qualys' business model is based on Software as a Service. Qualys licenses an IT security application to customers as a service on demand, through an annual subscription, in a "pay-as-you-go" model. This approach to application delivery is part of the utility computing model where all of the technology is in the "cloud" accessed over the Internet as a service. It allows clients to save money by not having to purchase servers or other software to support use. [REDACTED]

[REDACTED] Implementation is faster: customers can deploy SecaaS services within hours rather than weeks or months.

As at today, Qualys remains the worldwide leader of the VM market with 17.7% of market share according to Frost & Sullivan November 2010 report. [REDACTED]

Over the last past years, Qualys has expanded its offering and adapt its strategy from a pure VM player to a global Security as a Service provider. Qualys provides an industrialized and automated solution to its customers so that they can permanently assess and control compliance to the enterprise IT security policy, regulations and legislations.

Qualys ambition is now to become a major global Security as a Service player. Qualys has recently acquired in August 2010 the Nemean Networks' solution to expand its intrusion and malware detection capabilities. Qualys aims at becoming the incontrovertible partner of cloud computing services providers. Chairman and CEO of Qualys, Mr. Philippe COURTOT, considered **Qualys to be the "sheriff of the cloud"**.

¹ <http://www.qualys.com/company/newsroom/newsreleases/usa/view/2011-04-26/>

² Malware, short for malicious software, is software designed to secretly access a computer system without the owner's informed consent. The expression is a general term used by computer professionals to mean a variety of forms of hostile, intrusive, or annoying software or program code. Software is considered to be Malware based on the perceived intent of the creator rather than any particular features. Malware includes computer viruses, worms, Trojan horses, spywares, dishonest adwares, scarewares, crimewares, most rootkits, and other malicious and unwanted software or program.

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