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16	UNITED STAT	TES DISTRICT COURT
17	NORTHERN DISTRICT OF CALIFORNIA	
	SAN FRANCISCO DIVISION	
18	SAN FRAI	NCISCO DIVISION
19		
20	FISHER-PRICE, INC. and MATTEL, INC.,	Case No. 17-CV-03745-PJH
21	Plaintiffs,	DEFENDANT DYNACRAFT'S REPLY IN SUPPORT OF ITS MOTION TO STAY
22	V.	LITIGATION PENDING INTER-PARTES REVIEW AND SUPPORTING
23	,.	MEMORANDUM OF POINTS AND
	DYNACRAFT BSC INC	AUTHORITIES
24	DYNACRAFT BSC, INC.,	AUTHORITIES
2425	DYNACRAFT BSC, INC., Defendant.	AUTHORITIES Date: November 15, 2017
		Date: November 15, 2017 Time: 9:00 a.m.
25 26		Date: November 15, 2017
25		Date: November 15, 2017 Time: 9:00 a.m. Courtroom: 3, 3 rd Floor



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Plaintiff Fisher-Price opposes a stay in this case, arguing that the benefits of a stay are speculative, it is untimely, and that Fisher-Price will be prejudiced. None of those arguments stands up to scrutiny.

First, numerous courts in this district have recognized the benefits of a stay pending IPR. See, e.g., Finjan, Inc. v. Palo Alto Networks, Inc., No. 14-cv-04908, 2016 U.S. Dist. LEXIS 69363, at *2 (N.D. Cal. May 26, 2016 (Hamilton, J.); Sec. People, Inc. v. Ojmar US, LLC, No. 14-cv-04968, 2015 U.S. Dist. LEXIS 70011, at *3-4 (N.D. Cal. May 29, 2015); Advanced Micro Devices, Inc. v. LG Elecs., Inc., No. 14-cv-01012-SI, 2015 U.S. Dist. LEXIS 15496, at *9-11 (N.D. Cal. Feb. 9, 2015); Evolutionary Intelligence, LLC v. Facebook, Inc., No. 13-cv-04202-SI, 2014 U.S. Dist. LEXIS 9149, at *2 (N.D. Cal. Jan. 23, 2014); Brisham Solutions Ltd. v. Juniper Networks, Inc., No. 13-cv-00616-JCS, 2014 U.S. Dist. LEXIS 58770, at *3-4 (N.D. Cal. Apr. 28, 2014); Software Rights Archive, LLC v. Facebook, Inc., No. C-12-3970, 2013 U.S. Dist. LEXIS 133707, at *4 (N.D. Cal. Sept. 17, 2013). For example, this Court has recognized that a stay pending IPR is beneficial even if the PTAB does not institute all of the requested IPR trials because "proceeding in such a piecemeal fashion could lead to duplicative efforts." Finjan, 2016 U.S. Dist. LEXIS 69363, at *2.

There is nothing unique to this case that differentiates it from the many cases in this district that have been stayed pending IPRs. In fact, in this case, which is at a very early stage, a stay offers a wide range of benefits, including avoiding inconsistent parallel proceedings, review of the prior art by the PTAB and the resulting estoppel that prevents re-litigation of those issues in this Court, and potentially resolving this entire matter or encouraging settlement.

Fisher-Price relies heavily on a few cases from the Eastern District of Texas and elsewhere for the proposition that motions to stay should not be granted prior to the PTAB instituting the IPRs. (Dkt. 44 at 4-5.) That approach, however, has been rejected by this Court and others in this District. Polaris Innovations Limited v. Dell Inc., No. 16-cv-07005, 2017 U.S. Dist. LEXIS 92549, at *3 (N.D. Cal. June 15, 2017) (Hamilton, J.) (granting stay pending PTAB decision to institute IPR on four petitions where motion to stay was filed two months after initial case management conference and initial discovery had been served and answered); Advanced



1	Connection Tech., Inc. v. Toshiba Am. Info. Sys., Inc., No. C 12-6489 PJH, 2013 U.S. Dist.
2	LEXIS 172989, at *2-3 (N.D. Cal. Nov. 27, 2013) (Hamilton, J.) (granting stay pending PTAB
3	decision to institute IPR due to the "potential for this case becoming moot" and "given the fact
4	that [the] case is still in its early stages"); Advanced Micro Devices, 2015 U.S. Dist. LEXIS
5	15496, at *14, 19 (granting pre-institution motion to stay reasoning in part that "[s]hould the PTC
6	use the full statutory six months to deny [institution], the delay caused by the stay will have been
7	relatively short"); Finjan, Inc. v. Symantec Corp., 139 F. Supp. 3d 1032, 1037 (N.D. Cal. 2015)
8	(granting pre-institution stay and noting that "any concern that the motion[][is] premature is
9	alleviated by the short time frame of the initial stay and the Court's willingness to reevaluate the
10	stay if inter partes review is not instituted for all of the asserted claims"); DSS Tech. Mgmt., Inc.
11	v. Apple, Inc., No. 14-cv-05330- HSG, 2015 U.S. Dist. LEXIS 57704, at *10 (N.D. Cal. May 1,
12	2015) ("The Court finds that staying the case for two months pending the PTO's decision whether
13	to institute IPR is the most efficient use of resources at this juncture."); PersonalWeb Techs., LLC
14	v. Facebook, Inc., No. 5:13-cv-01356-EJD, 2014 U.S. Dist. LEXIS 4095, at *17 (N.D. Cal. Jan.
15	13, 2014) (finding that four-month delay before PTAB's institution decision would issue was
16	"relatively short" and did not outweigh anticipated simplification of issues); Delphix Corp. v.
17	Actifio, Inc., No. 13-cv-04613-BLF, 2014 U.S. Dist. LEXIS 160372, at *8 (N.D. Cal. Nov. 13,
18	2014) ("At a minimum, instituting a brief, limited stay of approximately five months to see
19	whether and how the PTAB will act on Defendant's IPR petitions will conserve judicial resources
20	and avoid inconsistent results."); Coho Licensing LLC v. Glam Media, No. C 14-01576 JSW,
21	2014 U.S. Dist. LEXIS 131284, at *11 (N.D. Cal. Sept. 17, 2014) (granting pre-institution motion
22	to stay); Pragmatus AV, LLC v. Facebook, Inc., No 11-cv-02168-EJD, 2011 U.S. Dist. LEXIS
23	117147, at *11 (N.D. Cal. Oct. 11, 2011) (same).
24	Moreover, Fisher-Price attempts to discount the Patent Office statistics showing how often
25	IPRs are instituted and result in invalidation by arguing that each case is unique. But Fisher-Price
26	does not describe how this case in unique, and the overall IPR success rate undeniably
27	demonstrates the likelihood that one or more of the four IPRs will resolve this matter, making a



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stay appropriate to conserve judicial and the parties' resources. Moreover, if the PTAB declines

to institute the IPRs in this case, the parties and the Court will know that outcome in five months or less, and a stay can be promptly lifted at that time, resulting in very little disruption of this case at its early stage.

In the end, Fisher-Price's contention that this factor "cuts strongly against a stay" (Dkt. 48 at 6) is unsupported.

Second, Fisher-Price complains that it first filed this case ten months ago in January 2017. There has been no improper delay in this case. Dynacraft promptly moved to stay this litigation, this case is still in its infancy and any so-called delay is a product of Fisher-Price's own choices.

Fisher-Price filed this suit in the District of Delaware knowing two key facts: (i)

Dynacraft is not incorporated in Delaware and has no physical presence in Delaware, and (ii) the Supreme Court had granted *certiorari* in the *TC Heartland* case, signaling that it would re-affirm its 1952 ruling in *Fourco* that 28 U.S.C. § 1400(b) is the sole and exclusive venue rule in patent cases. Indeed, the majority of courts addressing the issue since the *TC Heartland* decision have held that the Supreme Court's holding was *not* a change in the law, but merely a re-affirmation of its prior holding (contrary to Fisher-Price's argument at p. 6). *See*, *e.g.*, *Fox Factory*, *Inc.* v. *SRAM*, *LLC*, No. 3:16-cv-00506-WHO, 2017 U.S. Dist. LEXIS 126799, at *10 (N.D. Cal. July 18, 2017) ("*TC Heartland* did not actually change the law") (collecting cases). Moreover, Fisher-Price could have dismissed its original suit without prejudice at any time and re-filed in this Court without waiting for the Supreme Court's decision or Dynacraft's motion to dismiss for lack of venue. In short, Fisher-Price's claim that the case has "already been forestalled by no fault" of its own (Dkt. 44 at 6) is wrong.

Fisher-Price also engaged in settlement discussions with Dynacraft for over five months after filing suit. Dynacraft believed the parties were working in good faith to resolve this matter until settlement discussions broke down on July 19, 2017. Given that filing four IPR petitions costs over \$92,000 in filing fees alone, without taking into account legal fees, Dynacraft can hardly be faulted for waiting to prepare and file its IPR petitions until after it had exhausted efforts to settle this case. After July 19, 2017, Dynacraft worked diligently to prepare and file four IPR petitions by October 9, 2017 – less than three months.



After complaining about Dynacraft's "delay" in filing its motion for stay, Fisher-Price switches to the inconsistent complaint that Dynacraft's motion is premature because the four IPRs have not yet been instituted. Using Fisher-Price's logic, there is no appropriate time to seek a stay: if Dynacraft waited the six months until the IPR institution decisions were made by the PTAB, Fisher-Price would likely complain of a greater "delay" than has occurred to date; by filing a motion to stay now, Fisher-Price alleges Dynacraft is "premature." The law does not support such "heads-we-win, tails-we-win" logic.

Fisher-Price's inconsistent arguments and indecision about timing illustrate that there are multiple appropriate times for a stay, and one of those times is now. As all parties agree, discovery has not yet begun, the Court has not yet held a case management conference, and no case schedule yet exists. So notwithstanding the January 2017 filing date, this case is in its early stages – especially when compared to cases that have been stayed despite much greater progress. *See*, *e.g.*, *Polaris Innovations*, 2017 U.S. Dist. LEXIS 92549, at *3 (granting stay in June 2017 even though case was filed in May 2016, transferred in December 2016, initial case management conference was held and discovery was served and responded to); *Finjan*, 2016 U.S. Dist. LEXIS 69363, at *3-4 (granting stay even though the parties had exchanged infringement contentions); *see also Advanced Micro Devices*, 2015 U.S. Dist. LEXIS 15496, at *9-11 (granting stay after the parties exchanged some discovery, including infringement contentions); *Sec. People*, 2015 U.S. Dist. LEXIS 70011, at *5-6 (granting stay and citing cases where stays were granted after claim construction briefing and even after issuance of a claim construction order).

Third, Fisher-Price concludes by asserting without evidence that it will be irreparably harmed by any further delay. For example, Fisher-Price argues that it is losing market share (Dkt. 48 at 8), but it provides no evidence to substantiate its claim. Moreover, Fisher-Price does not explain why its alleged lost market share cannot be valued in dollars and included in its damages calculations if this case moves forward. Likewise, Fisher-Price makes only speculative arguments about Dynacraft's ability to pay some future judgment. (*Id.*)

In fact, these arguments are undermined by the evidence we do have. That is, Fisher-Price filed this case ten months ago but has not moved for a preliminary injunction, belying the



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