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JUNIPER NETWORKS, INC.

12 **UNITED STATES DISTRICT COURT**
13 **NORTHERN DISTRICT OF CALIFORNIA**
14 **SAN FRANCISCO DIVISION**

15 FINJAN, INC., a Delaware Corporation,) Case No. 3:17-cv-05659-WHA
16)
Plaintiff,) **JUNIPER NETWORKS, INC.’S REPLY IN**
17) **SUPPORT OF ITS MOTION FOR**
vs.) **ATTORNEYS’ FEES PURSUANT TO 35**
18) **U.S.C. § 285**
JUNIPER NETWORKS, INC., a Delaware)
19 Corporation,) Hearing Date: January 7, 2021
20 Defendant.) Hearing Time: 8:00 a.m.
Judge: Hon. William Alsup
Courtroom: 12

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1 **I. INTRODUCTION**

2 Finjan’s lawsuit against Juniper was exceptional in every sense of the word. Of the nine
3 patents Finjan asserted, only the ’494 Patent survived to trial. As to that lone patent, the Court struck
4 Finjan’s damages case as “woefully inadequate” and the jury rejected its infringement case, which
5 the Court later described as “smoke and mirrors.” Dkt. 339 at 839:6-8; Dkt. 382 at 3:21-4:18. All
6 of Finjan’s other patents were rejected at summary judgment or dismissed with prejudice, and its
7 appeal was summarily rejected by the Federal Circuit. Although not a single one of Finjan’s patent
8 claims had any merit, Finjan forced Juniper to litigate for three years and incur over \$8.6 million in
9 attorneys’ fees. It is no exaggeration to say that 35 U.S.C. § 285 was enacted for cases like this one.

10 Finjan argues that this case is not exceptional because it had a subjective “good faith” belief
11 in its positions due to past success in litigating against other parties and products. Opposition (Dkt.
12 638) (“Opp.”) at 1–2. This is irrelevant. The Supreme Court rejected “bad faith” as a requirement
13 for finding a case exceptional, and the mere fact that Finjan successfully litigated against different
14 parties, with different products, has no bearing on whether Finjan had a meritorious case against
15 Juniper. *See Honeywell Int’l Inc. v. Nokia Corp.*, 615 F. App’x 688, 689 (Fed. Cir. 2015) (Supreme
16 Court “rejected our precedent” requiring “a showing of subjective bad faith” and “lowered the
17 burden of proof for proving a case exceptional”) (citing *Octane Fitness, LLC v. ICON Health &*
18 *Fitness, Inc.*, 572 U.S. 545, 554–48 (2014)).

19 In any event, Finjan’s pursuit of objectively baseless claims is not the only reason this case
20 is exceptional; the *manner* in which Finjan litigated its claims is equally (if not more) egregious.
21 For example, Finjan asserts that its damages theory for the ’494 Patent was “approved by past
22 Federal Circuit law.” Opp. at 1. That representation is not only false (as its theory has actually been
23 excluded multiple times), it ignores the reason its conduct was exceptional *in this case*: it is not
24 because Finjan advanced a bogus damages theory, it is because Finjan attempted to *change its*
25 *infringement theory* to one not advanced by its infringement expert simply to inflate damages. Dkt.
26 283 at 4–5. Even after the Court excluded Finjan’s untimely theory, Finjan tried to present the same
27 inflated numbers at trial through a “fact-based” damages theory, forcing this Court to exclude them
28 again and expressly hold that Finjan was not entitled to any damages. *See, e.g.*, Dkt. 339 at 838:3-

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