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                      UNITED STATES DISTRICT COURT
                    NORTHERN DISTRICT OF CALIFORNIA
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                         SAN FRANCISCO DIVISION
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    FINJAN, INC., a Delaware
                                    Case No. 17-cv-05659-WHA
    Corporation,
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                                    San Francisco, California
                Plaintiff,
                                    Courtroom A, 15th Floor
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                                     Thursday, June 6, 2019
         v.
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    JUNIPER NETWORKS, INC., a
    Delaware Corporation,
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                Defendant.
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               TRANSCRIPT OF TELEPHONIC DISCOVERY HEARING
                 BEFORE THE HONORABLE THOMAS S. HIXSON
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                     UNITED STATES MAGISTRATE JUDGE
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stage arose -- this concerned depositions from another case -- we cited to it to address the point that Judge Alsup has already rejected the notion that Mr. Touboul has an excuse to remain in Israel and to testify via videotape because of his travel difficulties. So that is the purpose that we were citing that exchange for.

The grounds for the motion that we have brought are the following: The -- our opponent, Mr. Andre's client, Finjan, has taken the position that it may take up to ten 30(b)(6) depositions so long as each one is one second shy of three hours -- three and a half hours. So that it depicts, in theory, 34 hours and 50 seconds of 30(b)(6) depositions and that's what Judge Alsup's order permits. I submit that that is a preposterous position and totally inconsistent with the obvious purpose of the standing order, which is to set limits on how many times a person can depose different witnesses and contend that they're all simply one corpus designation -- deposition.

So we are here because Finjan's taking the position that they should have carte blanche to take as many as they want as long as they stay one second under three and a half hours on the record. And I've looked at the standing order and that makes no sense and it cannot be squared with the language of the logic of the order.

And the second issue that is dividing us with respect to Mr.

Touboul is that Finjan contends that it has been given blanket

permission by Judge Alsup to depose any of their own witnesses if



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they contend that those witnesses may have a trial conflict. And I've read the relevant exchange and the order from Judge Alsup, and Judge Alsup said that witnesses could testify via videotaped deposition if they have a trial conflict with the San Diego trial that starts on October 29th in -- in Judge McKeown's courtroom. He didn't say that Finjan has carte blanche simply to fly around the world deposing its own witnesses, which is highly unusual.

And that brings us to the present dispute. Because we do not believe that any sensible reading of the standing order permits 35 hours and -- 34 hours and 50 seconds of 30(b)(6) depositions -- that cannot be right -- we calculate them as already exceeding -- already hitting the limit such that if they wish to take Mr. Touboul's deposition, they must make a showing of good cause to do so and no such showing has been made.

And we dispute and reject the argument that there is no need for them to obtain leave to take Mr. Touboul's deposition because they believe that as long as they keep a deposition one second under three and a half hours, they can take as many as they like. That just can't be right.

And we disagree that there is a blanket permission for them to fly around the country deposing their own witnesses, which is such a highly unusual thing. The order from Judge Alsup was very clear. "If there is a showing of a trial conflict such that a Finjan witness cannot appear at the October 21st trial in this case because that witness has a trial conflict with the October



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29th trial in the San Diego case, then in that situation a witness may testify via videotape."

But no such showing has been made. I have searched repeatedly and in vain for any representation that Mr. Touboul does in fact have a trial conflict. There is no representation that he is in fact going to travel to Southern California to be at the October 29th trial. There is no representation one way or the other. And I'd note that the trial in this case is on October 21st, which is before the other trial, so no explanation has been given as to why Mr. Touboul has a conflict that prevents him from appearing in this case on the 21st because there is a later case beginning on the 29th, particularly when there is not any representation, let alone evidence, that Mr. Touboul is going to attend the other trial and thus has a conflict.

And so what it appears to us to be is a situation where Finjan, for reasons of -- of convenience wishes to depose its own witness, which is highly unusual, and to require Juniper to send an attorney to Israel for the purpose of appearing at that deposition. And we think that that's improper.

If they wish to take a deposition in excess of the tendeposition limit, they are certainly free to make a motion before the Judge. And if there is good cause for them to do it, I believe the Judge would give them permission. But at this point, no good cause has been shown. No leave has been obtained. And we calculate their time. The deposition that they wish to take of



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