

## **EXHIBIT 14**

**UNREDACTED VERSION OF  
DOCUMENT SOUGHT TO BE  
SEALED**



HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
**Trial Exhibit 88**  
Case No. 17-CV-05659-WHA  
Date Entered: \_\_\_\_\_ By: \_\_\_\_\_  
Deputy Clerk

JNPR-FNJN\_29008\_00514106

# Juniper's Security Focus

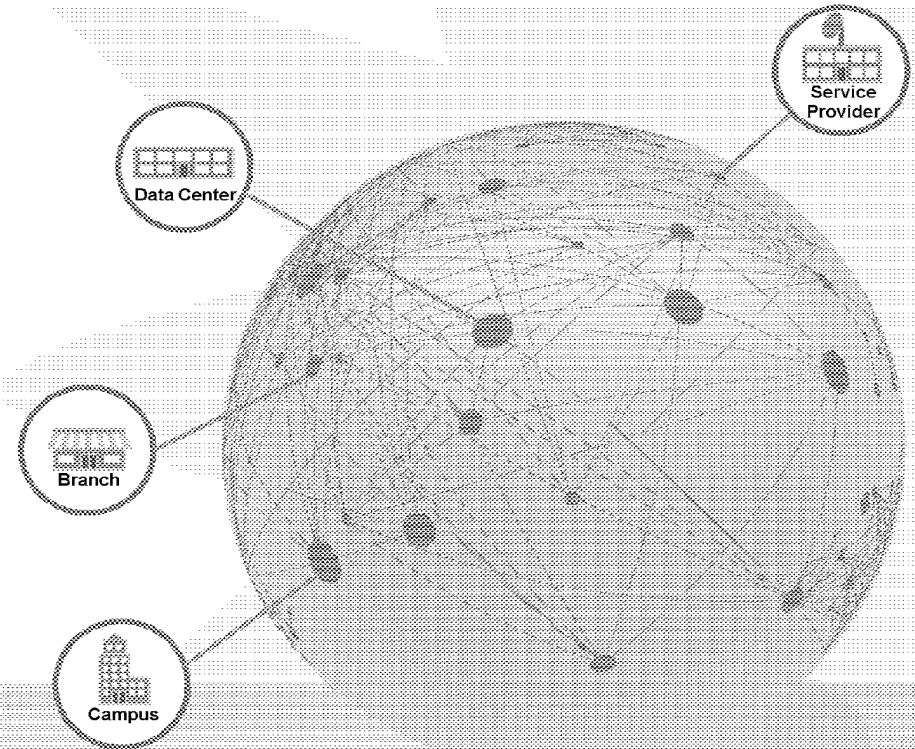
Software Defined Secure Networks

High Performance Platforms

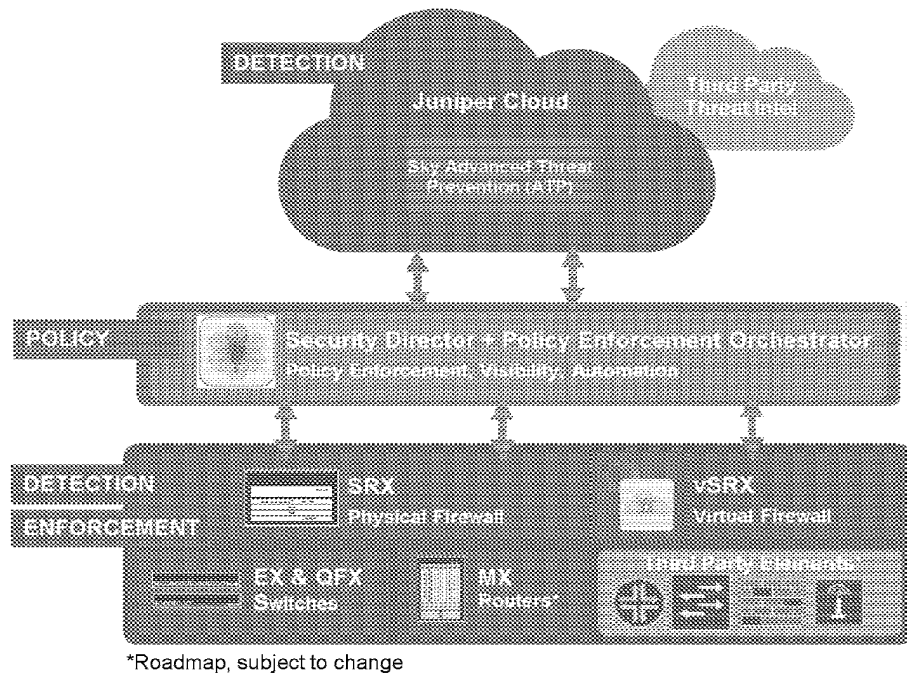
Advanced Threat Protection

Central Management and User Experience

Automation and Operator Efficiency



# Software Defined Secure Networks (SDSN) Unified Security Platform



## Detection

- Fast, effective protection from advanced threats
- Integrated threat intelligence

## Policy

- Adaptive enforcement to firewalls, switches, 3<sup>rd</sup> party devices and routers
- Robust visibility and management

## Enforcement

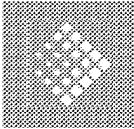
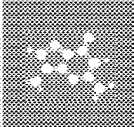
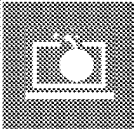

- Consistent protection across physical/virtual
- Open and programmable environment

*Network as a single enforcement domain - Every element is a policy enforcement point*

# Threats are Everywhere

Perimeter security isn't enough.  
Malware walks in with your employee!  
**Stop Threats. Faster.**



-  Increasing sophistication
-  Increasing variability
-  Threats are already inside
-  Keeping data secure throughout your network is key!

## Speaker Notes for Slide 4

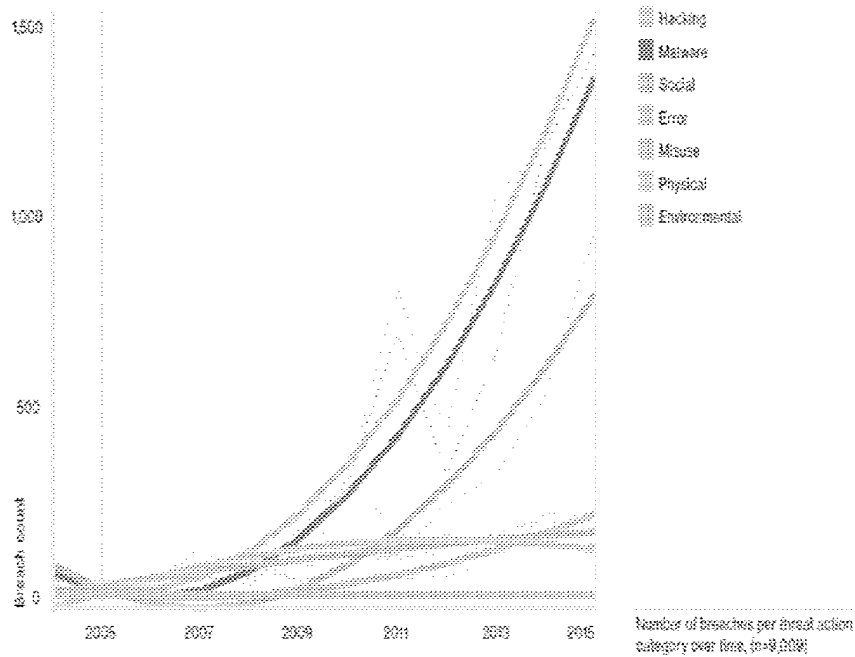
Outside your network, inside your network and between endpoints and the cloud apps your employees use. It's a zero trust world. (Zero trust can be the only security posture.)

Threats have changed. From phishing, anti-malware, and morphing executables to security hackers who infiltrate Enterprises to retrieve data for financial gain. The attacks are targeted, focused and use advanced persistent threats. And today, these attackers have the advantage of time on their side. Enterprises have the disadvantage of the complexity of their networks as well as organizational complexity working against them.

Attackers are also increasingly able to socially engineer their way into your internal network. The variability of threats range from large, organized and systematic attacks to employees of a company who may have accessed public Wi-Fi or inadvertently clicked on the wrong link and as a result is now unknowingly infected with malware. They then spread the threat as their device connects directly within the network. The best (and only) security approach has to assume that threats are already inside your enterprise perimeter. And it must assume that new types of threats will pop up every day, which means your security approach needs to be more agile than ever and more decisive once a breach is found.

Security used to only need to be at the edge of your network. Now you have to secure at every point of access in your network, because it's not just the intruder trying to break in. The threat can now be your employee who has walked through your front door with malware on their device or an employee who was developing in a container and accidentally copied malware into his code. (And with the proliferation of BYOD and IoT, trying to secure endpoints is nearly impossible) Enterprise security posture today requires zero trust of anything entering or leaving the network.

# Malware continues to dominate



Industry	Total	Small	Large	Unknown
Accommodation (72)	282	138	10	136
Administrative (58)	18	8	2	10
Agriculture (19)	1	0	0	1
Construction (22)	4	0	1	3
Educational (81)	29	3	8	18
Entertainment (78)	33	15	1	19
Finance (62)	795	14	94	667
Healthcare (22)	15	15	20	77
Information (89)	194	12	12	170
Management (25)	0	0	0	0
Manufacturing (21-23)	27	5	11	21
Mining (21)	7	0	6	1
Other Services (25)	8	8	2	4
Professional (14)	33	10	4	39
Public (22)	193	4	122	87
Real Estate (10)	5	0	0	2
Retail (24-26)	137	36	12	29
Trade (12)	4	2	2	0
Transportation (48-49)	15	1	3	11
Utilities (22)	7	0	0	7
Unknown	270	109	0	161
<b>Total</b>	<b>3,280</b>	<b>447</b>	<b>312</b>	<b>1,961</b>

Small = organizations with fewer than 1,000 employees, Large = organizations with 1,000+ employees.

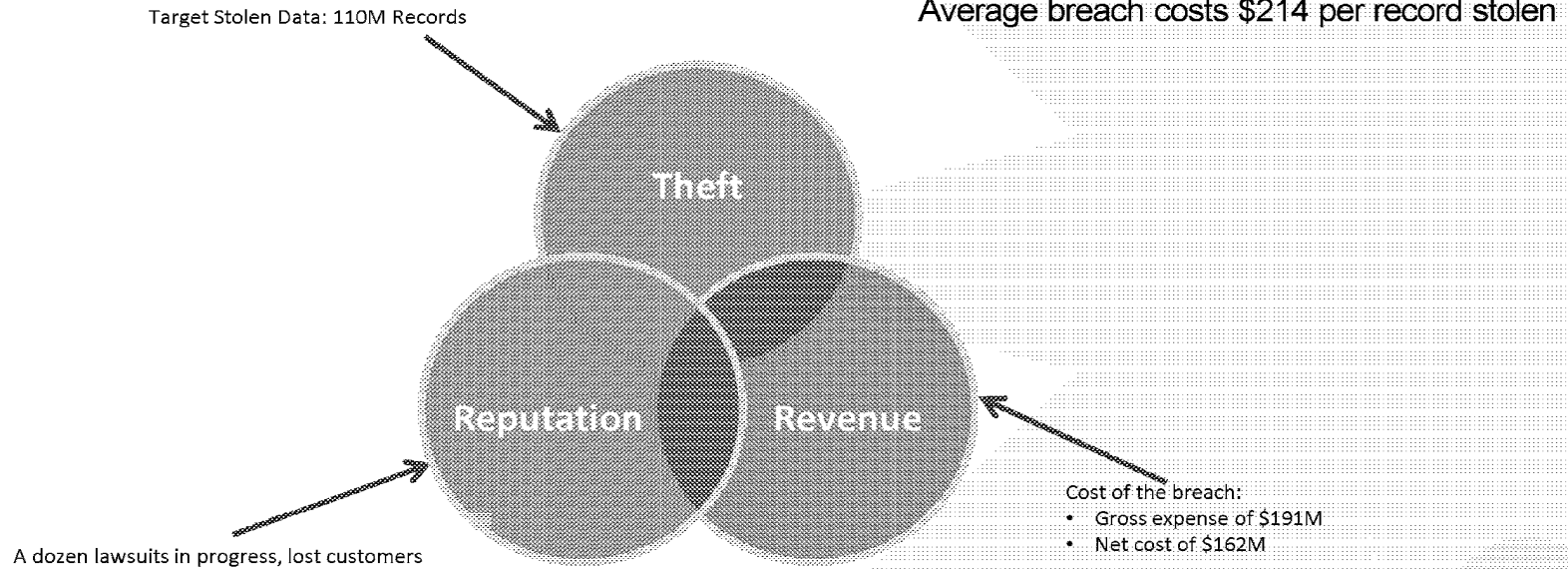
Number of security incidents with confirmed data used by victim industry and organization size, 2015 dataset

Source: Verizon DBIR 2016 report

## **Speaker Notes for Slide 5**



# Impact of security breaches: Target breach



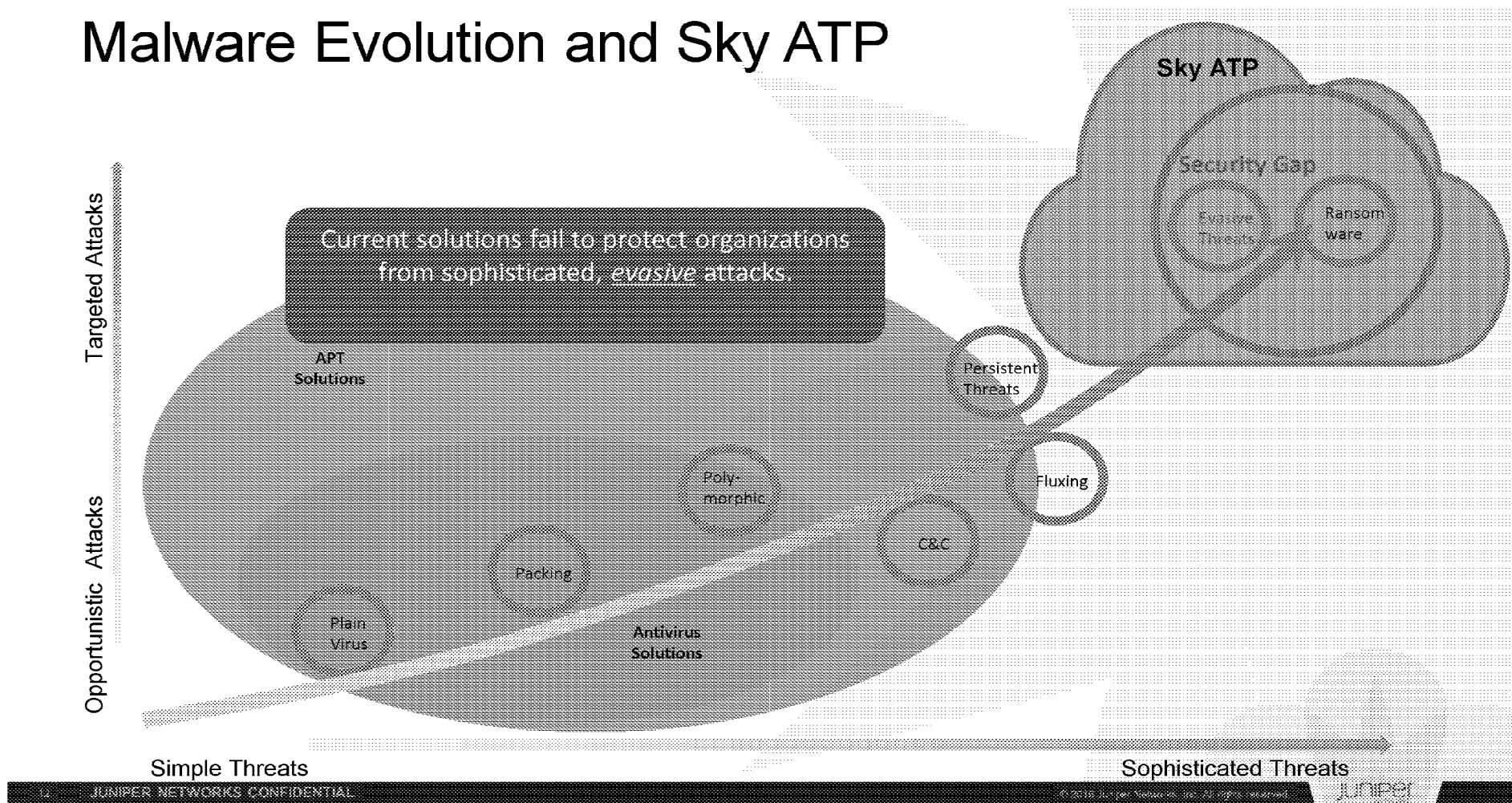
## **Speaker Notes for Slide 6**

While the monetary cost of a breach is relatively easy to calculate the cost in reputation and public trust can be much greater, as well as more difficult to estimate. Several organizations have been target more than once, with huge costs in both financial and more ephemeral terms.

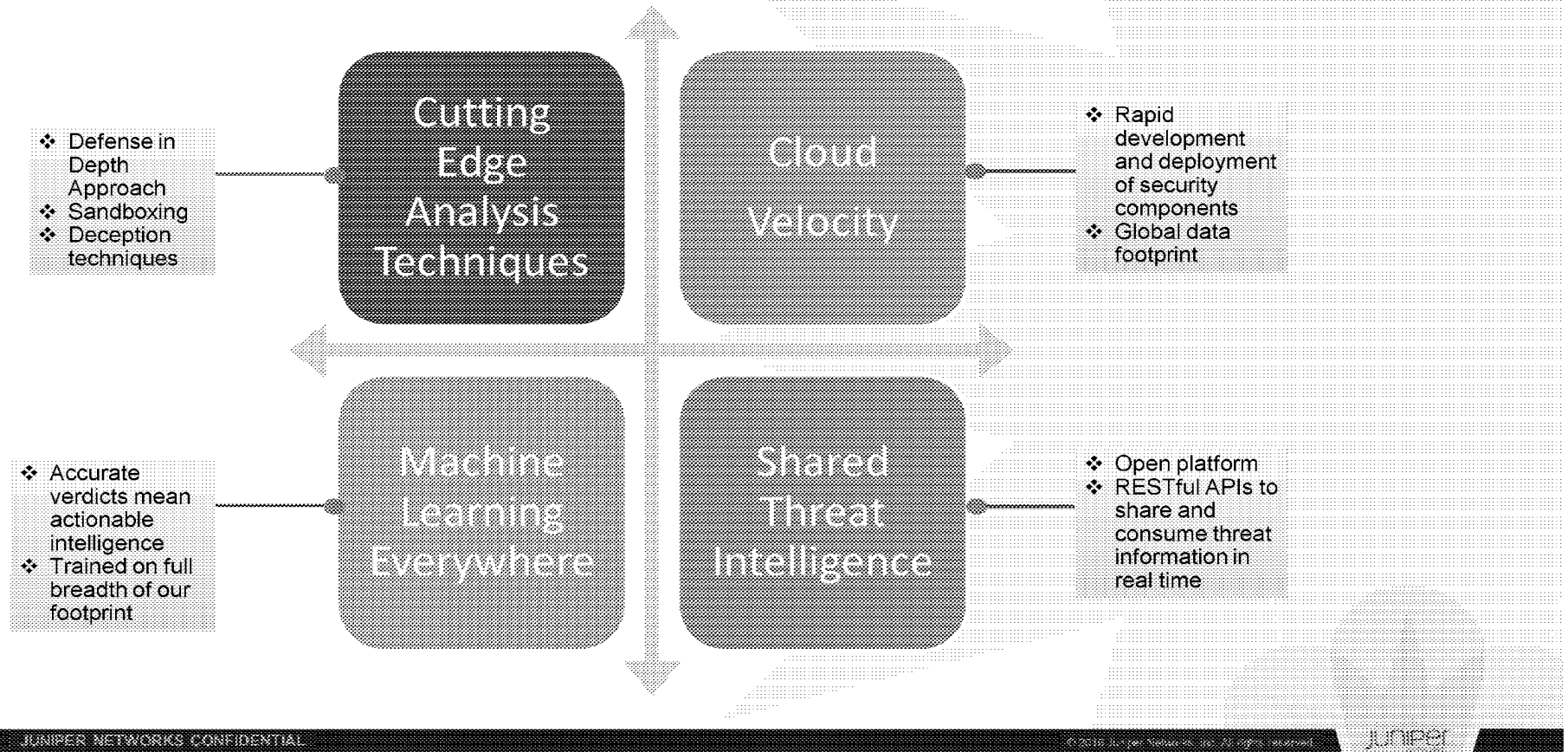


## **Speaker Notes for Slide 7**

# Malware Evolution and Sky ATP



# Sky ATP Efficacy



# What is Sky Advanced Threat Prevention



## Sky ATP Threat Intelligence Feeds

Reputation based Command and Control (CC) feeds

GeoIP feeds

Custom Feeds



# Command and Control feeds

Derived from a global sensor network and malware sandnet

50 to 100K domain names and 350 to 500K IPs

13 different categories including Command and Control (CC), Drop sites, Spyware sites, P2P CC, Bitcoin related, ToR nodes, AbusedTLD

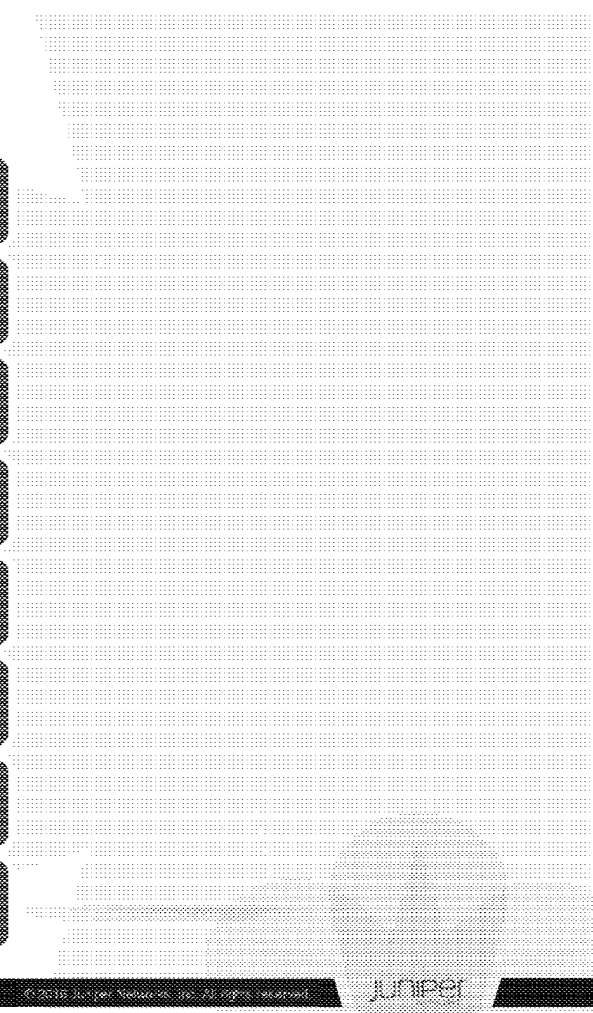
Separate lists for IPs, URLs (FQDNs supported too)

Updated in real-time and aggressively aged to reflect current conditions. Over 30% turned over every 3-4 weeks

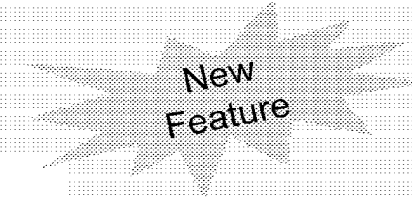
Threat scores (1->10). Scores driven by both volume and type of activity

Data is based on multiple commercial sources as well as proprietary Juniper Sky ATP intelligence (we don't use open source data sources)

Data quality is enhanced using additional network intelligence done by Juniper and a machine learning backend rescores all entries continually



# Integrated open source feeds



The screenshot shows the 'Threat Intelligence Feeds' configuration page in a Juniper network device. The page is divided into two sections: 'IP Feeds' and 'URL Feeds'. Each section contains a table of feeds with columns for 'Name', 'Status', and 'Action'. The 'IP Feeds' section has a 'Create' button highlighted with a red box, and an arrow points from this box to a callout box on the right. The 'URL Feeds' section has a 'Create' button highlighted with a red box, and an arrow points from this box to another callout box on the right.

Name	Status	Action
Default	Enabled	Disable
...	...	...

- One click import of threat feeds from multiple sources
- Enforce on SRX firewall

# Sky ATP Highlights

## Technical

Feature	Supported elements
Platforms	SRX340,SRX345,SRX550M,v SRX,SRX1500,SRX4000,SRX5000
Protocols	HTTP, HTTPs, Email - SMTP(s)
Sandbox operating Systems	Win 7,Win 10,Android
File Types	Executables, PDF, MSOffice, Archives, Java, Flash, DLLs, Media, etc.

## Commercial

Sky ATP follows a 'FREEMIUM' pricing model

	FREE	PREMIUM
Licensing	No license reqd. Available to all customers with a valid support contract.	1 YR, 3YR,5YR subscription license
File Types	Executables only	All supported file types
Feeds	Infected Host (Sky ATP generated)	C&C, GeolP, Infected Host



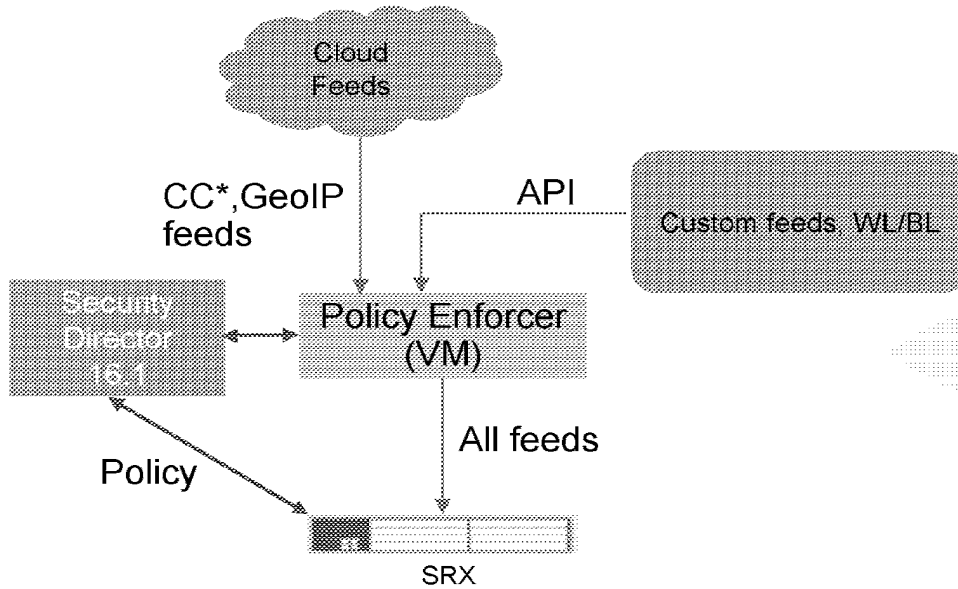
# Licensing Model

- Sky ATP offers a “Freemium” model i.e. limited features for ‘FREE’, charge for other features
- 1YR,3YR and 5YR software subscription SKUs

FREE	BASIC	PREMIUM
<ul style="list-style-type: none"><li>• Available on any SRX – valid support contract reqd.</li><li>• Processes executable file type only</li><li>• No threat feeds</li></ul>	<ul style="list-style-type: none"><li>• Threat Feeds (CC, GeoIP, custom) included</li><li>• Limited APIs</li><li>• No anti-malware protection (executables are processed)</li></ul>	<ul style="list-style-type: none"><li>• Full anti-malware protection – all supported file types</li><li>• Threat Feeds included</li><li>• All APIs included</li><li>• Infected host feed included</li></ul>



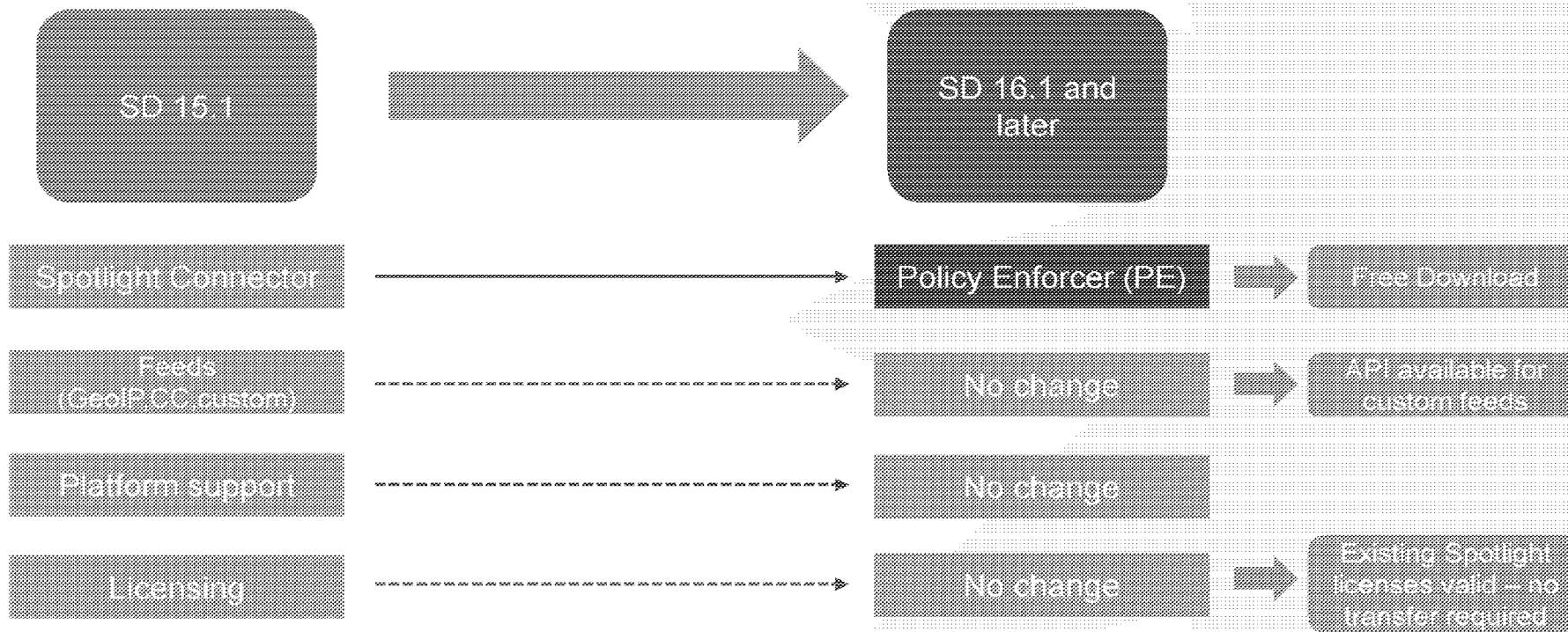
# Spotlight Secure – Security Director 16.1



- ✓ Policy Enforcer is a new component effectively behaving as a 'connector'
- ✓ Non-SDSN mode sufficient for feeds

\*CC = Command and Control

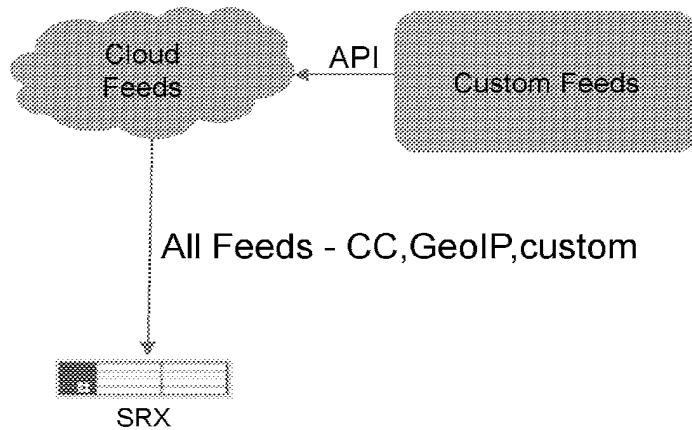
# Transition components



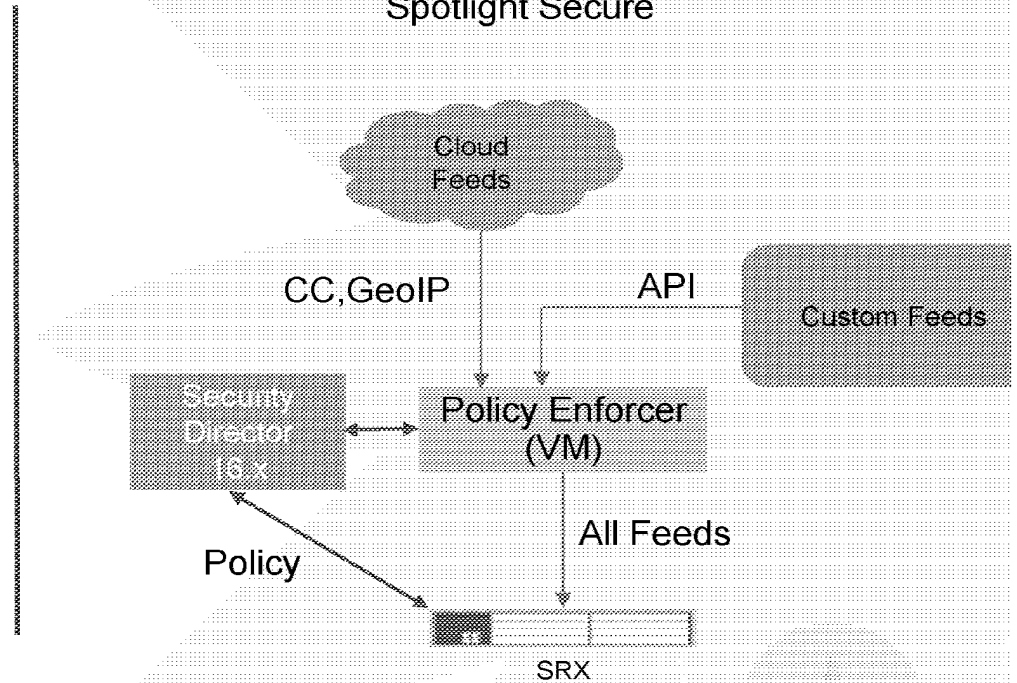


# Threat Feeds deployment models

Sky ATP 'Basic' Feed-only mode

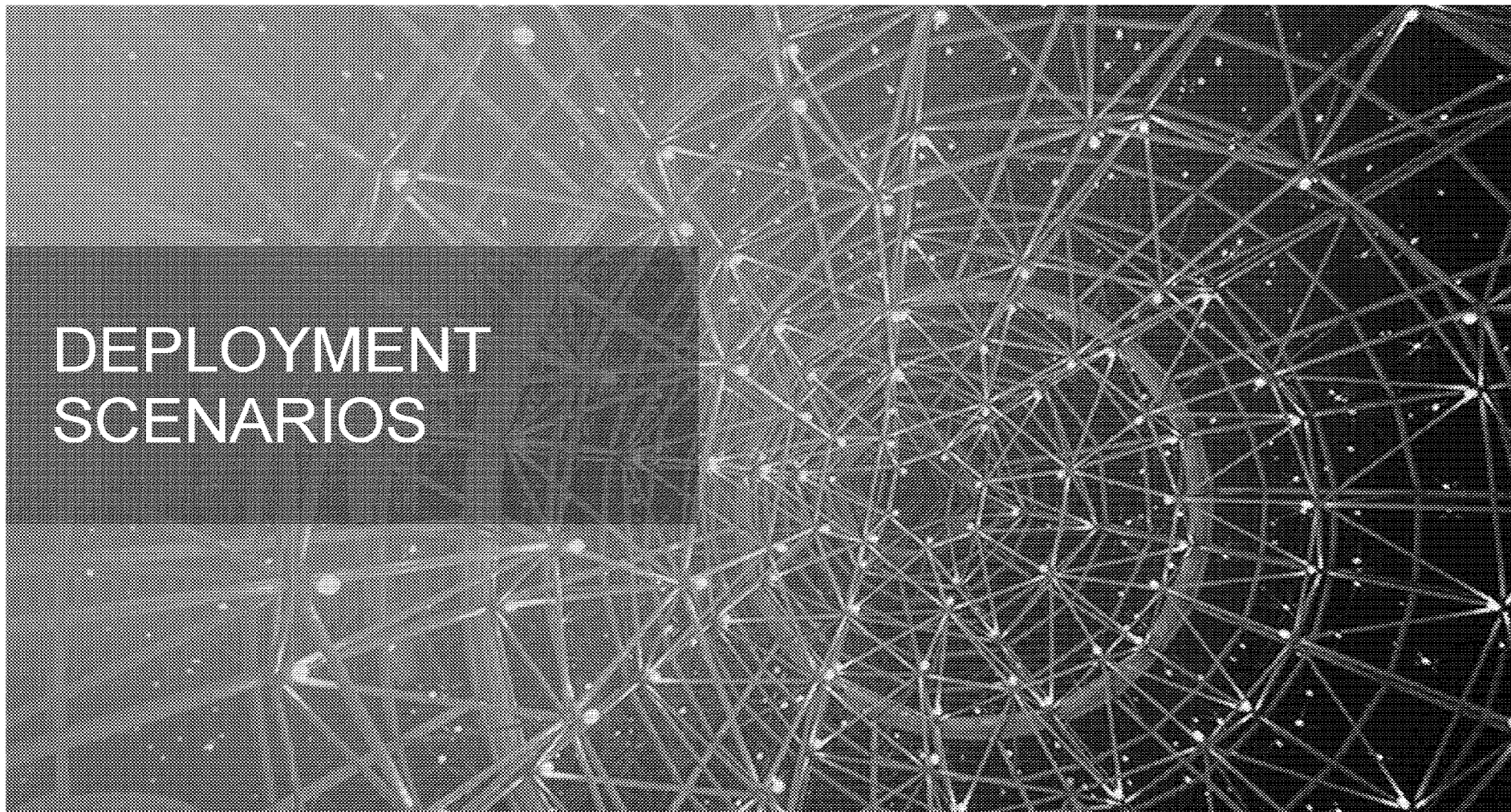


Spotlight Secure



# Spotlight vs Threat Feed vs Sky ATP

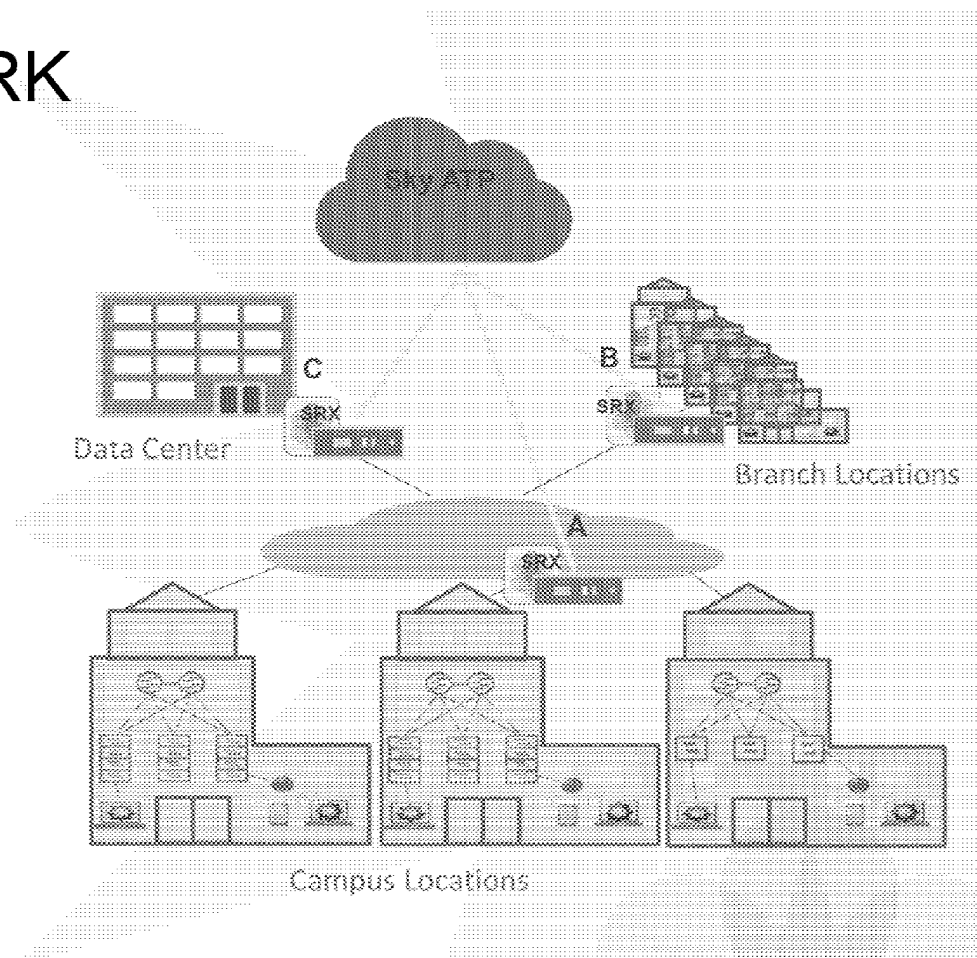
	Spotlight Secure	Sky ATP Basic - Threat Feeds Only	Sky ATP Premium	
CC, Geo IP feeds	✓	✓	✓	Functionality
Malware detection	x	x	✓	
Infected Host Feed	x	x	✓	
SDSN Policy Enforcer reqd.	✓	x	x	Deployment
Legacy platforms supported	✓	x	x	Licensing
License example	SPOT-CC-1500-1	SRX1500-THRTFEED-1	SRX1500-ATP-1	



# PLACES IN THE NETWORK

## Use cases across the deployment spectrum of SRX

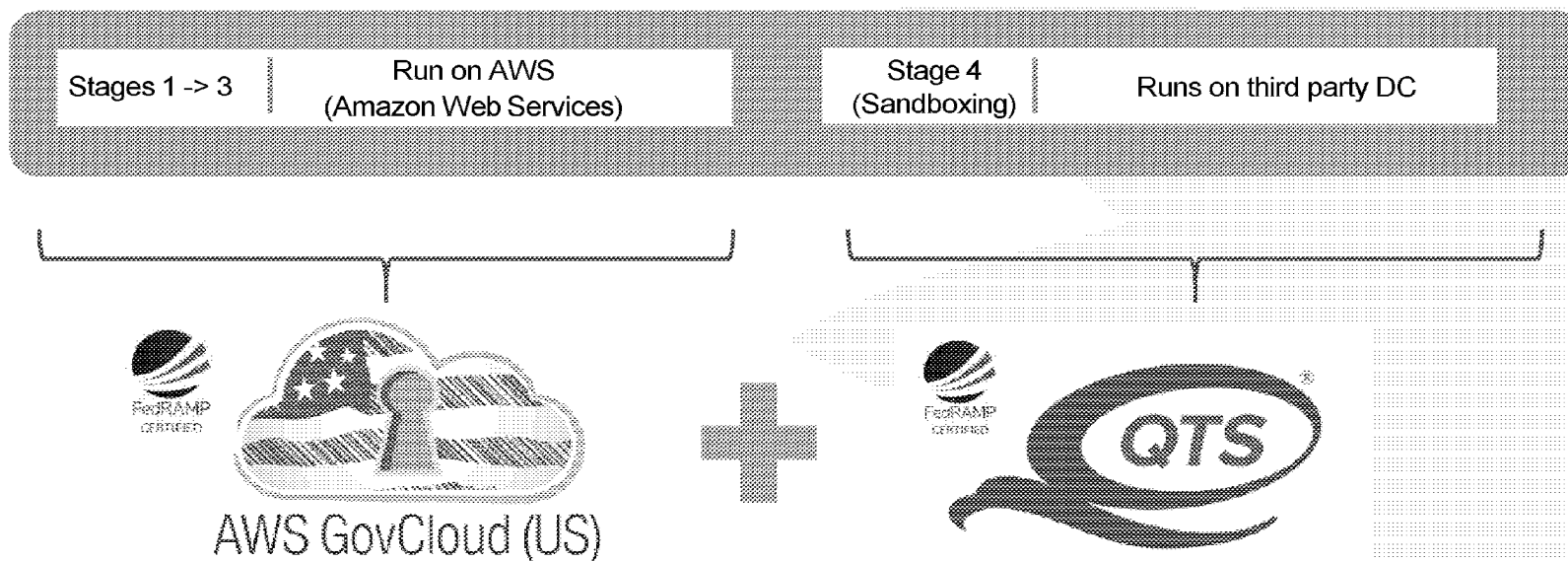
- A. **Campus Edge Firewall**
  - Protection of end user devices from files downloaded from the Internet
- B. **Branch Router**
  - Protection for split-tunnel deployments
- C. **Data Center Edge**
  - Application protection from infected files



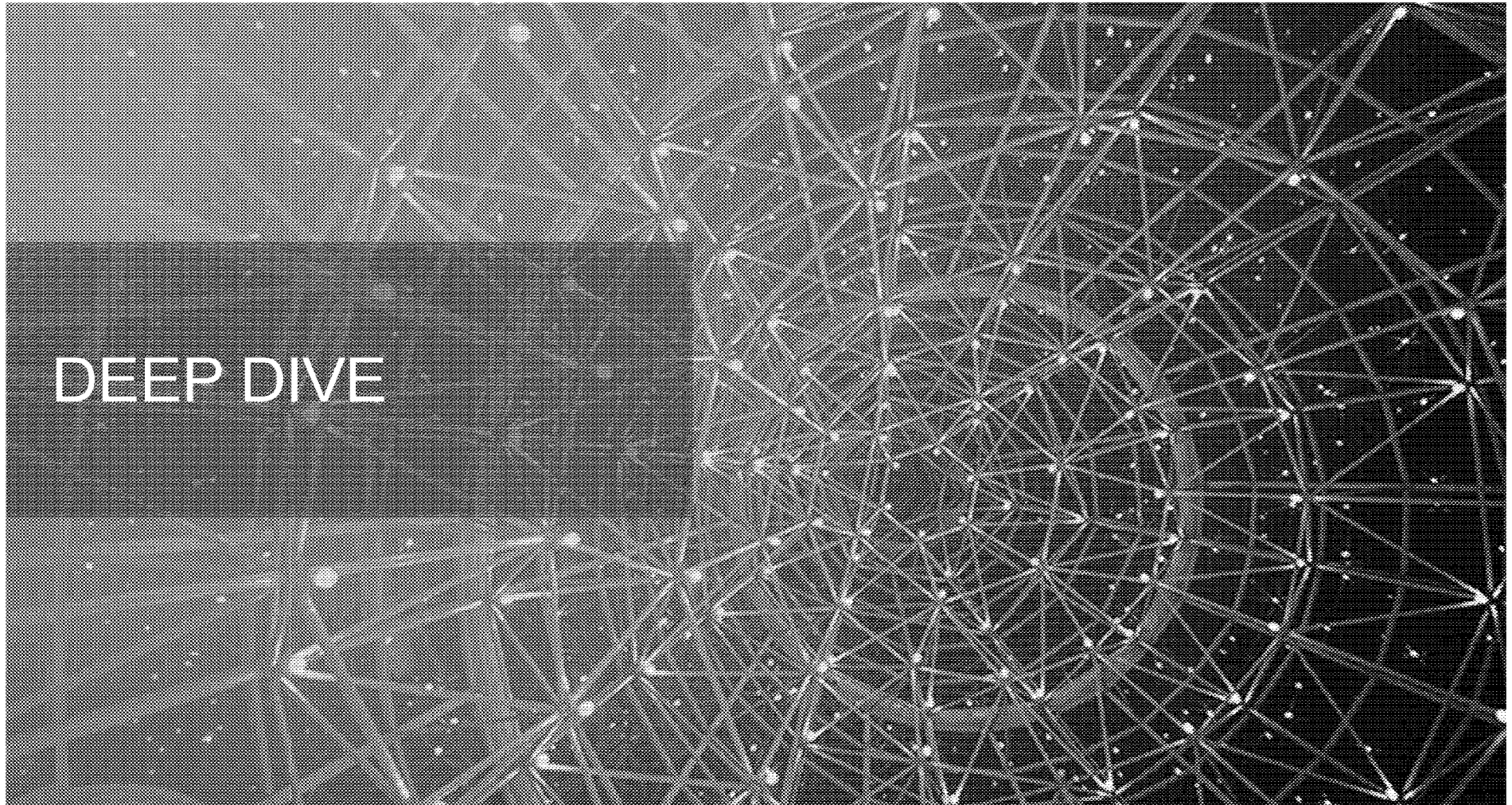
## FedRAMP: Sky ATP Cloud for US Federal/DoD

- ❑ FedRAMP = Federal Risk and Authorization Management Program
- ❑ Applicable to Cloud based services – part of the “Cloud-first” initiative announced in Dec. 2010
- ❑ CSPs undergo an extensive certification process to become FedRAMP certified: One of the most in-depth compliance exercise any organization can attempt
- ❑ Prior to FedRAMP, every Federal agency conducted its own risk assessment service for every procured Cloud service: resulted in redundancy
- ❑ CSPs that complete a FedRAMP assessment obtain an ATO (Authority to Operate) i.e. becomes eligible for procurement by Federal agency

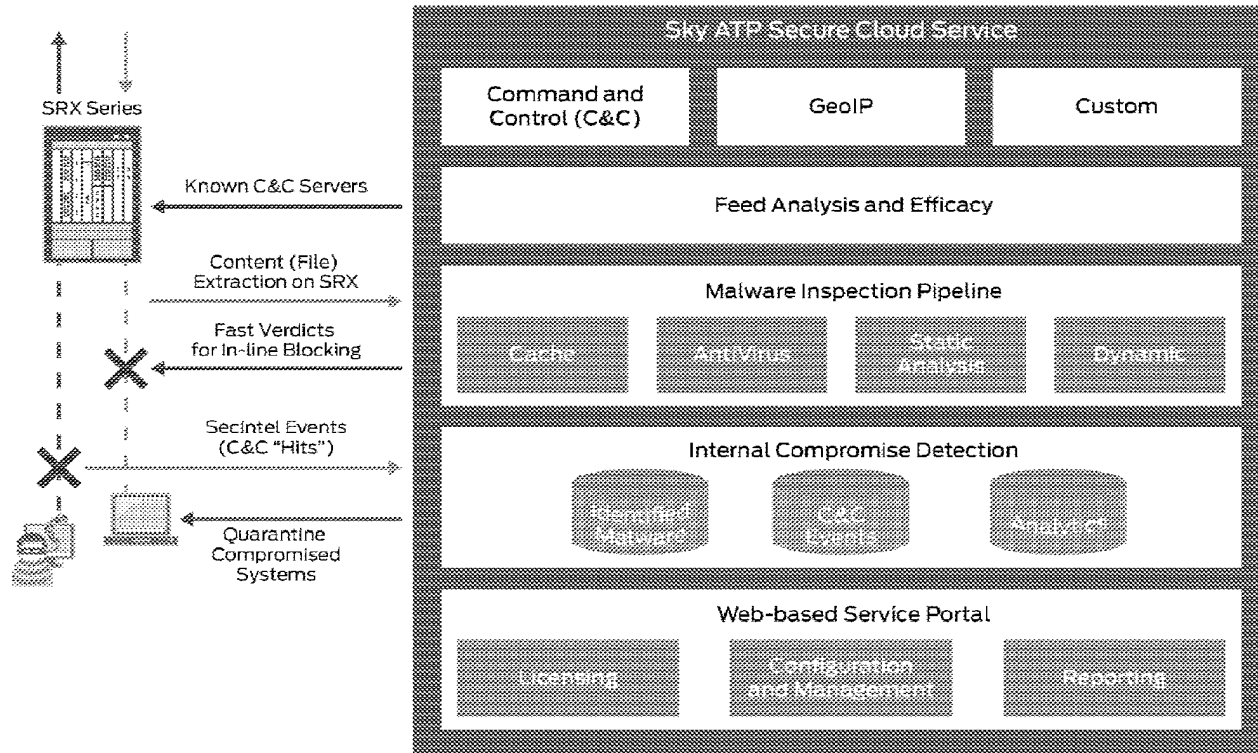
# FedRAMP: Sky ATP offering



**Note:** VMware sold its vCloud Government Service to Carpathia, which was then acquired by QTS



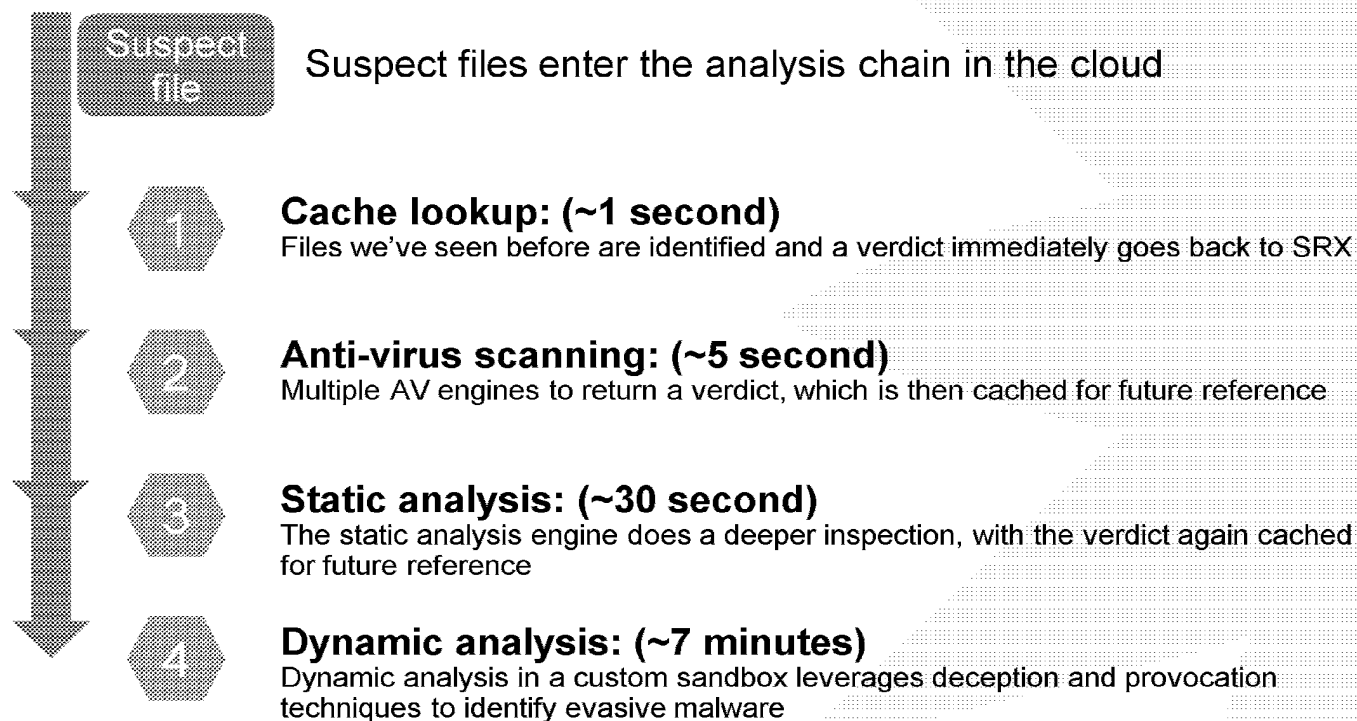
# Sky ATP architecture



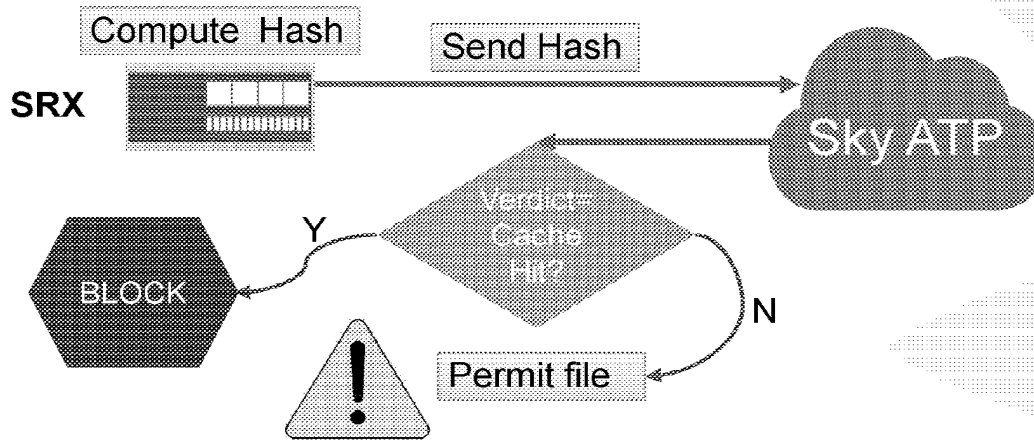


# The ATP verdict chain

Staged analysis: combining rapid response and deep analysis



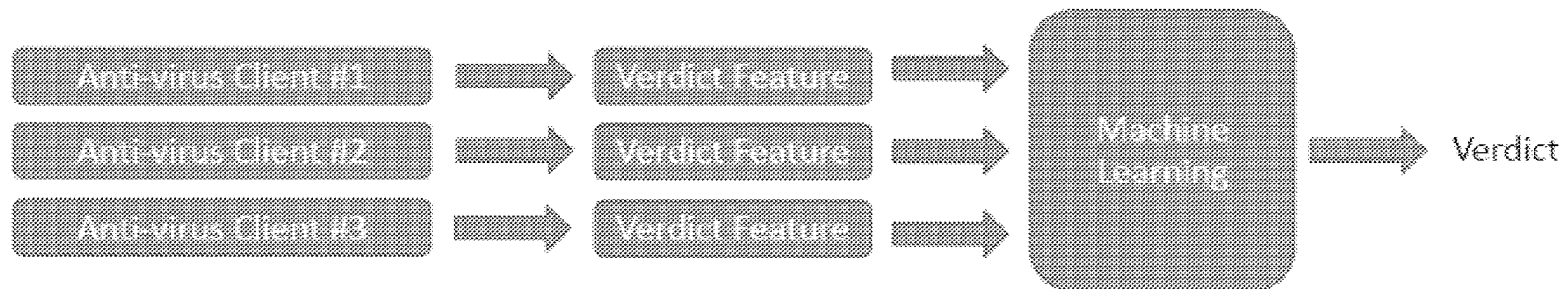
# Private (hash only) mode



- Mitigate privacy concerns – protection level tradeoff. Position in RFPs
- No cache store/lookup on SRX – being evaluated
- Configurable by File Category
- HTTP 206 (Partial-Content) not supported – SRX cannot use disk to store file segments

## Anti-Virus: First Pass

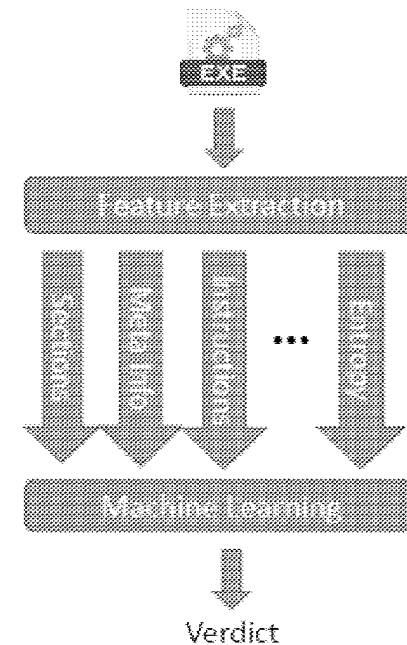
- Overcoming False Positives (FP) and False Negatives (FN)
  - Use multiple AV engines
  - Combine with Machine Learning



## Static Analysis: Pulling apart the code

- Break file down into features
  - File structure
  - Meta info (file name, vendor, etc...)
  - Categories of instructions used
  - File entropy
  - Etc...
- Feed features into machine learning algo
  - First teach it what malware looks like
  - Then ask if something is malware

Static analysis is traditionally done with rules. Argon extends this by adding machine learning to improve verdict accuracy.



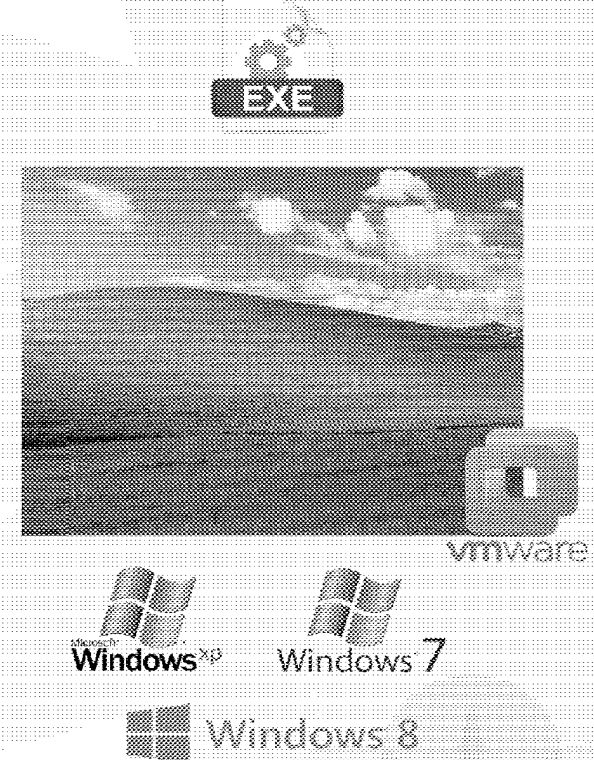
# Dynamic Analysis: Sandboxing

## Inside a custom Sandbox environment

- Spool up a live desktop
- Hook into the OS to record everything
- Upload and execute the suspect file
- Apply Sky's Deception and Provocation Techniques
  - *The full run takes approximately 7 minutes*
- Download the activity recording for analysis
- Tear down the live desktop
- Generate a verdict with Machine Learning

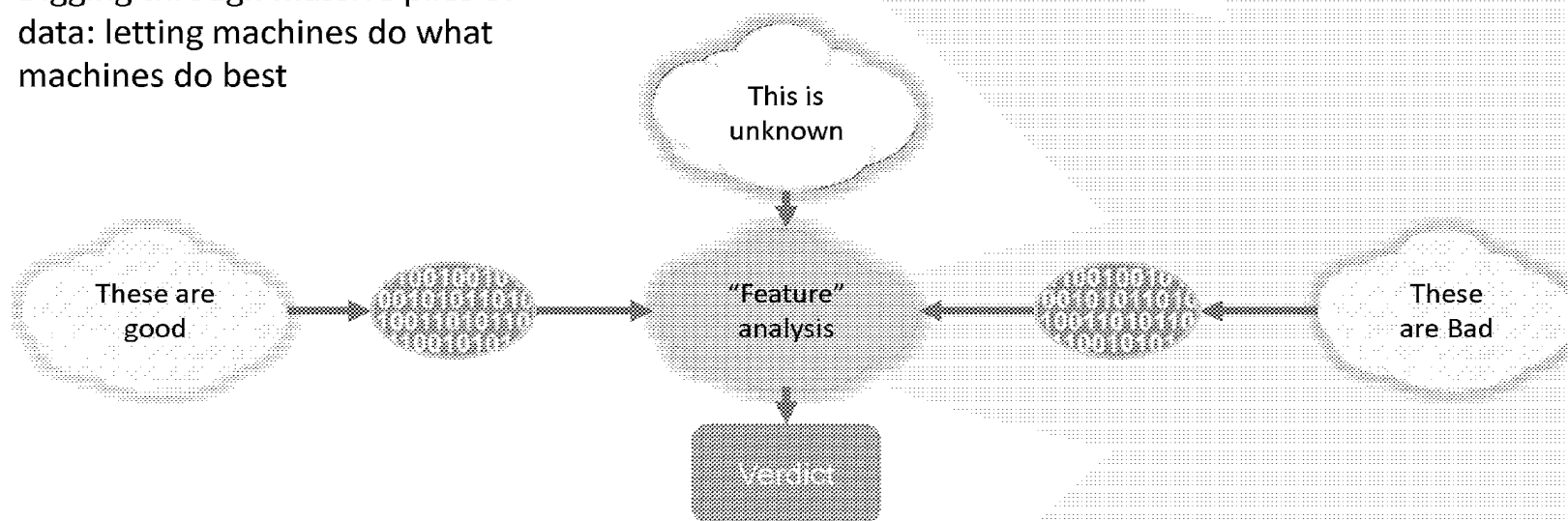
Today: *Windows 7, Android*

Future: *Windows 10, OSX, other.*



# Machine Learning

Digging through massive piles of data: letting machines do what machines do best



The final verdict is based on how much a new example resembles the known good or bad samples. By comparing many features across large data sets, we can deliver very accurate results.

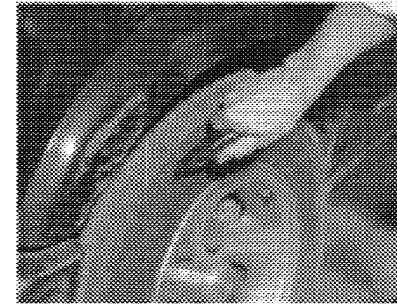
## **Speaker Notes for Slide 33**

# Deception and Provocation

## Provocation

Provoking Malware.

- Attach debuggers
- Run malware multiple times
- Actively interfere with malware operations
- Actively interfere with network communications



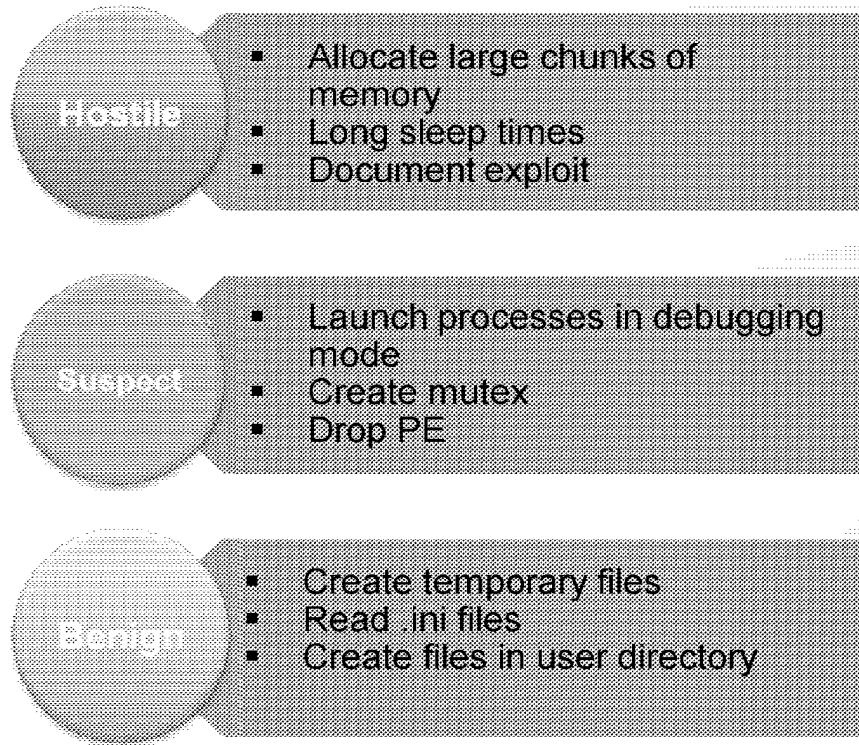
Juniper's Sky Advanced Threat Prevention looks for over 300 different malware behaviors and includes over 50 different deception techniques to provoke malware into revealing itself.

**Deception:** Convince it it's on a valid target to get a reaction

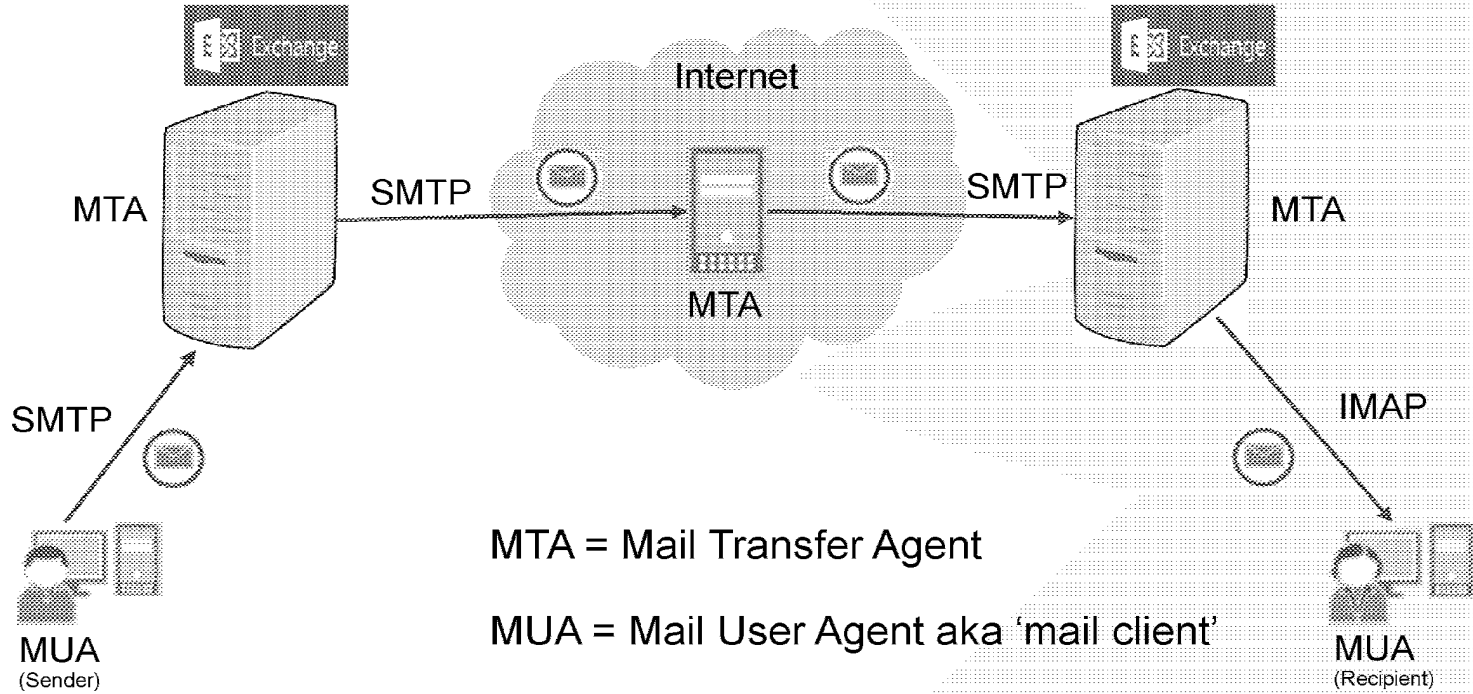
**Provocation:** Poke it with a stick and see how it reacts



# Sandboxing: Behavioral Analysis



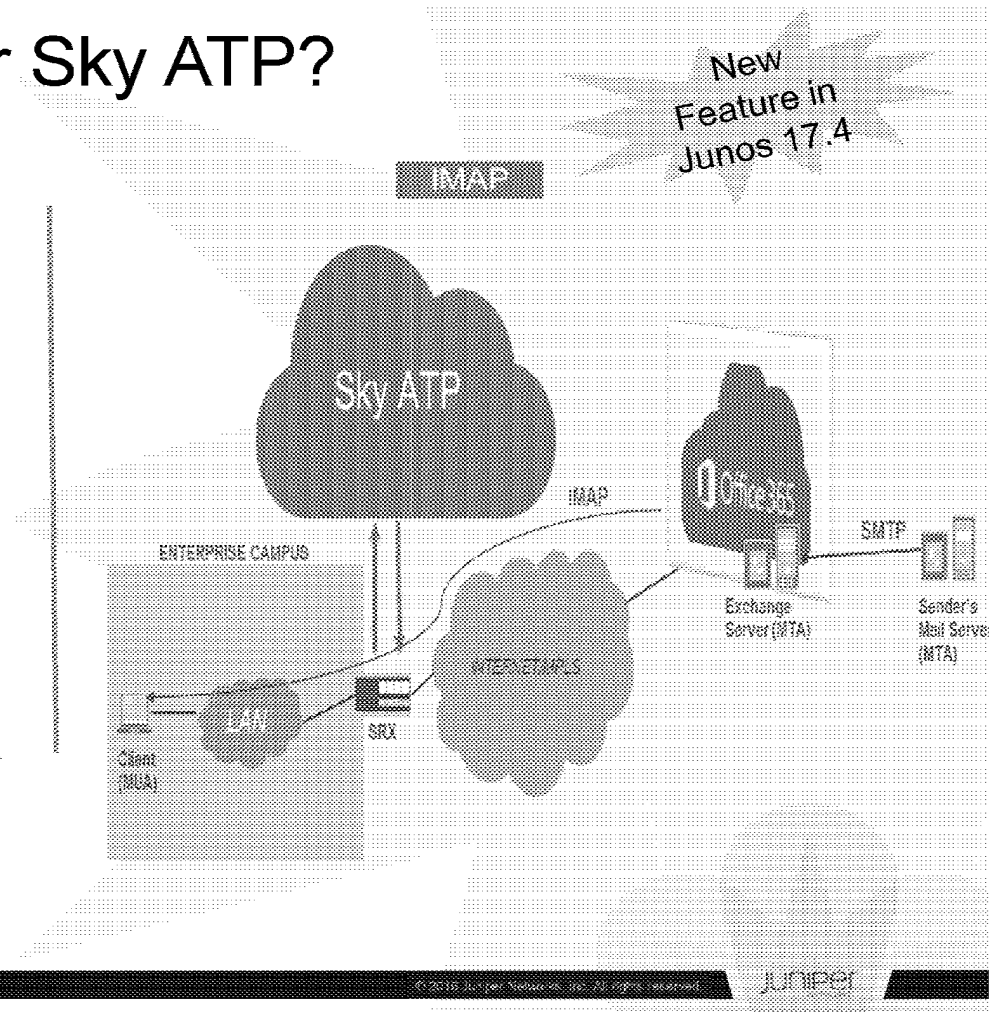
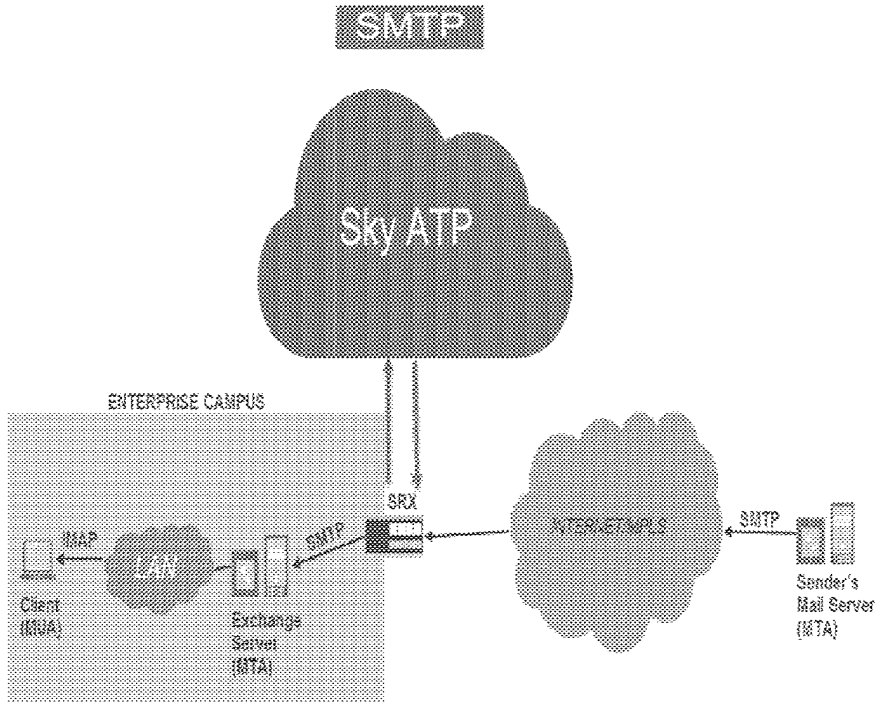
# Email – how it comes together



MTA = Mail Transfer Agent

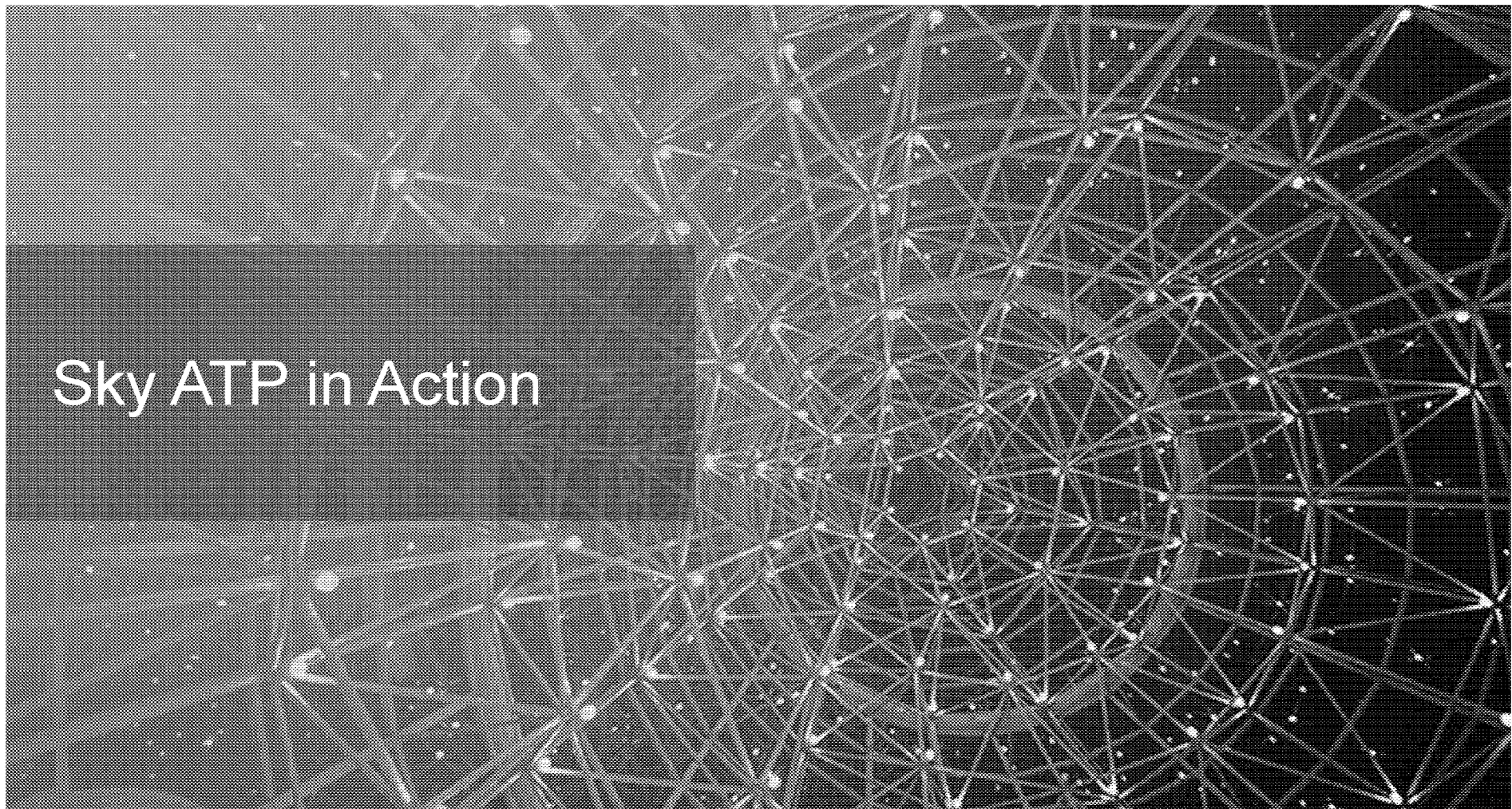
MUA = Mail User Agent aka 'mail client'

# So what does this mean for Sky ATP?

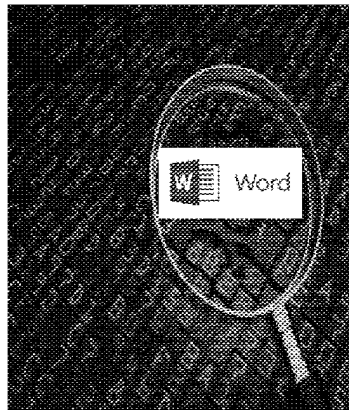


## SMTP support – cheat sheet

- 15.1X49-D80 release. Supported platforms: SRX1500, SRX5K, SRX4K. Other platforms will be supported in 17.4
- SMTPs supported – mid-session STARTTLS and implicit TLS
- Emails with malicious (based on cache check) attachments can be:
  - ✓ Quarantined – replacement email sent to end user
  - ✓ Tag-and-deliver
    - X-Distribution, X-Spam-Flag, Subject line prefix
  - ✓ Permit
- Release options
  - Recipient can release (careful!)
  - Recipient can request Admin to release



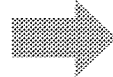
# Sky ATP in Action: Detecting Locky



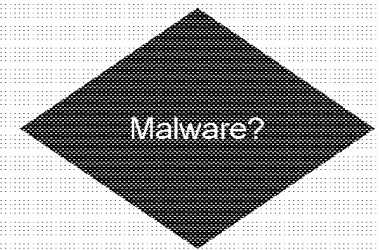
Traits seen in 'Locky'	Good documents	Malicious documents
Document has macros	0.9%	84.4%
No title	6.6%	50.2%
Single paragraph document	7.5%	45.3%
Obfuscation function calls found	< 0.1%	39.6%
Code Page 1251 Windows Cyrillic (Slavic)	varies	27.6%



# Sky ATP in Action: Detecting Locky

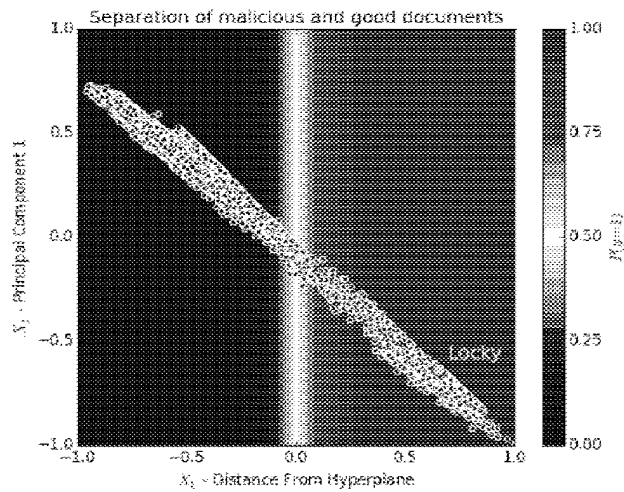


Trait	Good applications	Malware
Accesses hosts file	21.8%	49.5%
DNS resolution	27.4%	50.4%
Excessive sleep calls	43.6%	67.1%
DNS resolution of many domain names with many failures	0.2%	12.2%
Generates new code (typically unpacking or expanding shellcode)	2.4%	9.7%
Posts data to a webserver	1.7%	3.9%
Creates PE files with a name already existing in Windows	< 0.1%	1.9%
System process connects to network	0.2%	1.1%



# Sky ATP in Action: Detecting Locky

File	Features Examined
Locky Word Document	~216,000
Locky Executable	~20,000,000





# Sky ATP in Action: WannaCry

## The origins

Exploits Windows SMB (Server Message Block) vulnerability

Vulnerability originally discovered by NSA and codenamed 'Eternal Blue'

NSA did not inform Microsoft (why bother right?) but was made public by Shadow Brokers dump leaking classified NSA tool kit

Following leak by Shadow Brokers, Microsoft issued patch (MS17-010) but patch application takes months, sometimes years

## Threat vector

Possibly Email (phishing) or HTTP, not definitely known

## Kill Switch

The malware starts by attempting to connect to: [www.iuqerfsodp9ifjaposdfjhgosurijfaewrwergwea.com](http://www.iuqerfsodp9ifjaposdfjhgosurijfaewrwergwea.com)  
Aborts if attempt succeeds.





The graphic features a dark, textured background with a complex network of white lines and dots, resembling a molecular or network structure. A horizontal dark band is positioned across the middle, containing the text "API FRAMEWORK" in white, uppercase letters.

# API FRAMEWORK

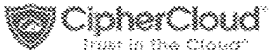

# Open API Framework



- ❑ RESTful API – standard methods include POST,PATCH,GET,DELETE
- ❑ Supports a Swagger API specification in JSON format. APIs conform to a standard called the OpenAPI Initiative. Programmers can interact with both APIs using auto-generated code
- ❑ Application token required to interact – generated per Sky ATP realm

# Juniper Security Alliances



**CASB**



**Cloud App Security**

- *Cloud App risk mgmt.*
- *Visibility & Control*
- *Cloud malware & threat protection*
- *Extend security policy*


**Access Security**



**Access Security**

- *Context-Based*
- *BYOD Onboarding*
- *Role-based Network Access Assignment*
- *NAC / Access Policy Enforcement*

**Endpoint Security**

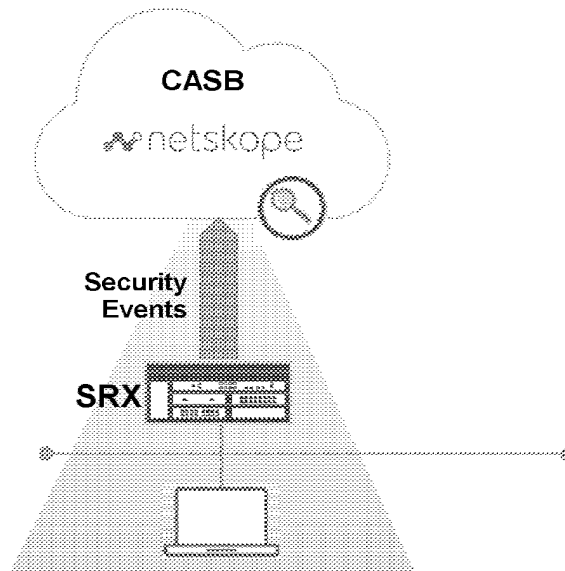


**Endpoint Protection**

- *Continuous Policy Enforcement*
- *Discovery of all endpoints*
- *Vulnerability and Patch management*

**Ready to deploy comprehensive security solutions**

# Shadow IT Discovery



## Customer Benefits

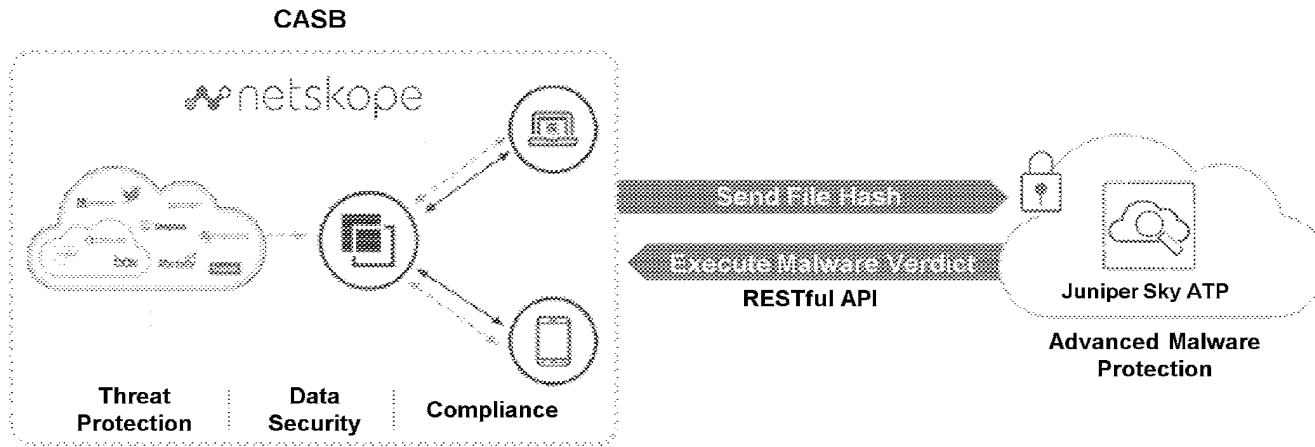
- Enterprise customers will have visibility to Cloud Applications
- Enterprise Policy can be extended to Cloud Applications

## Use case

- SRX Firewall sends syslog feed to Netskope Active Platform
- Netskope digests log information and provides visibility into Users, Applications and Compliance.

**Available Now**

# Advanced Threat Protection

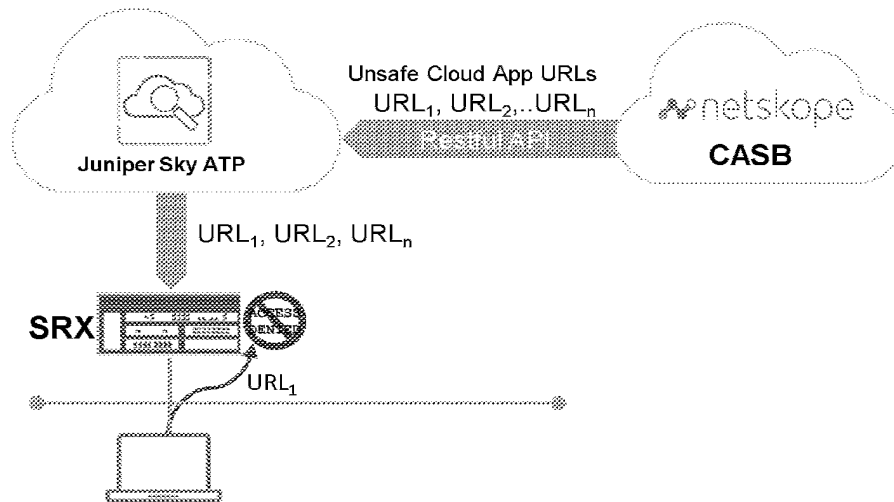


- ### Customer Benefits
- Threat Protection extended to Cloud Apps
  - Advanced Malware protection via Sky ATP
  - Data Security extended to Cloud Apps
  - Enforce compliance on Cloud data

- ### Use case
- Netskope will send File Hash to Sky ATP for malware identification
  - Sky ATP responds back to Netskope with appropriate verdict
- Available Now**



# Threat Intelligence Sharing



**Customer Benefits**

- Enhanced security through Cloud Threat Intelligence sharing
- SRX becomes 'Cloud App Aware' and enforces policy control

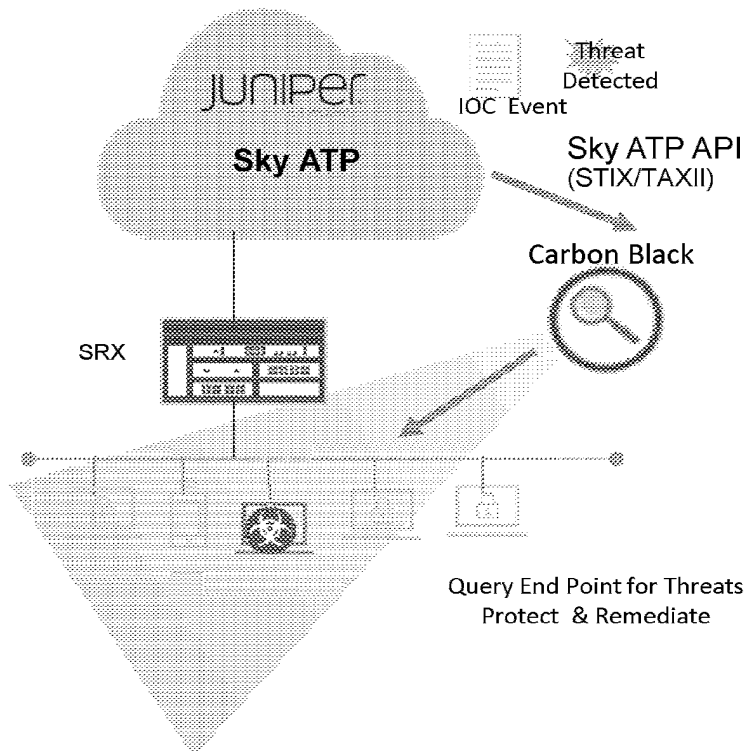
**Use case**

- Netskope feeds URL verdicts to SRX
- SRX will block user access to destinations specified in URL feed

**Available Now**

# Threat Intel Sharing from SkyATP

## THREAT INTEL: FROM SKY ATP To Cb



## Use case workflow

Planning 4Q2017

- Sky ATP shares IOC with Cb Response
- Cb Response detects & reveals compromised endpoints network-wide
- Operator or auto remediate action taken on endpoint using Cb Response

## Benefits

- Secures the network from vulnerabilities and risks from Malware and Compromised Hosts
- Offers a highly simplified, scalable solution for large deployments

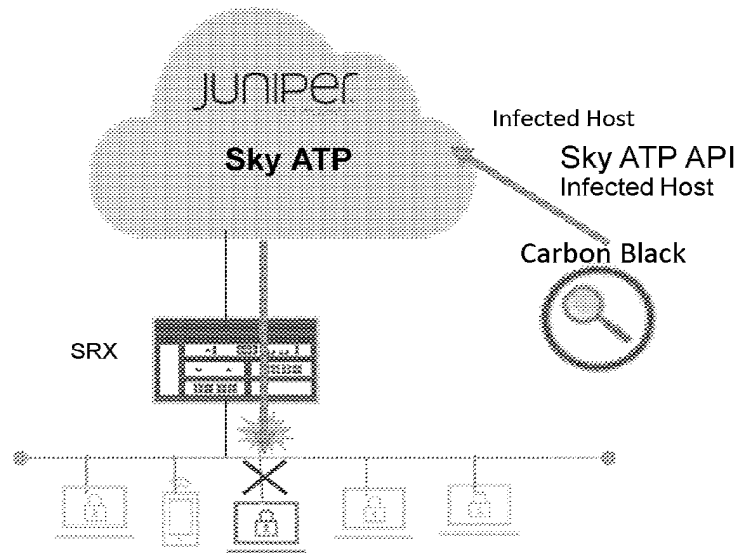
## Speaker Notes for Slide 52

THREAT INTEL: FROM SKY ATP To Cb

10+ IOCs that include File Hash, File Name, IP address, malicious URLs & more  
more  
API

# Infected Host Report from Endpoint

INFECTED HOST INTEL: FROM Cb TO SKY ATP



## Use case workflow

Planning  
(3Q2017)

- Cb Response & Cb Defense observe malicious end point behavior, send Infected Host (IP address) to Sky ATP
- Sky ATP adds IP to Infected Host list and communicates to SRX
- SRX blocks traffic from Infected Host

## Benefits

- Secures the network from vulnerabilities and risks from Compromised Hosts

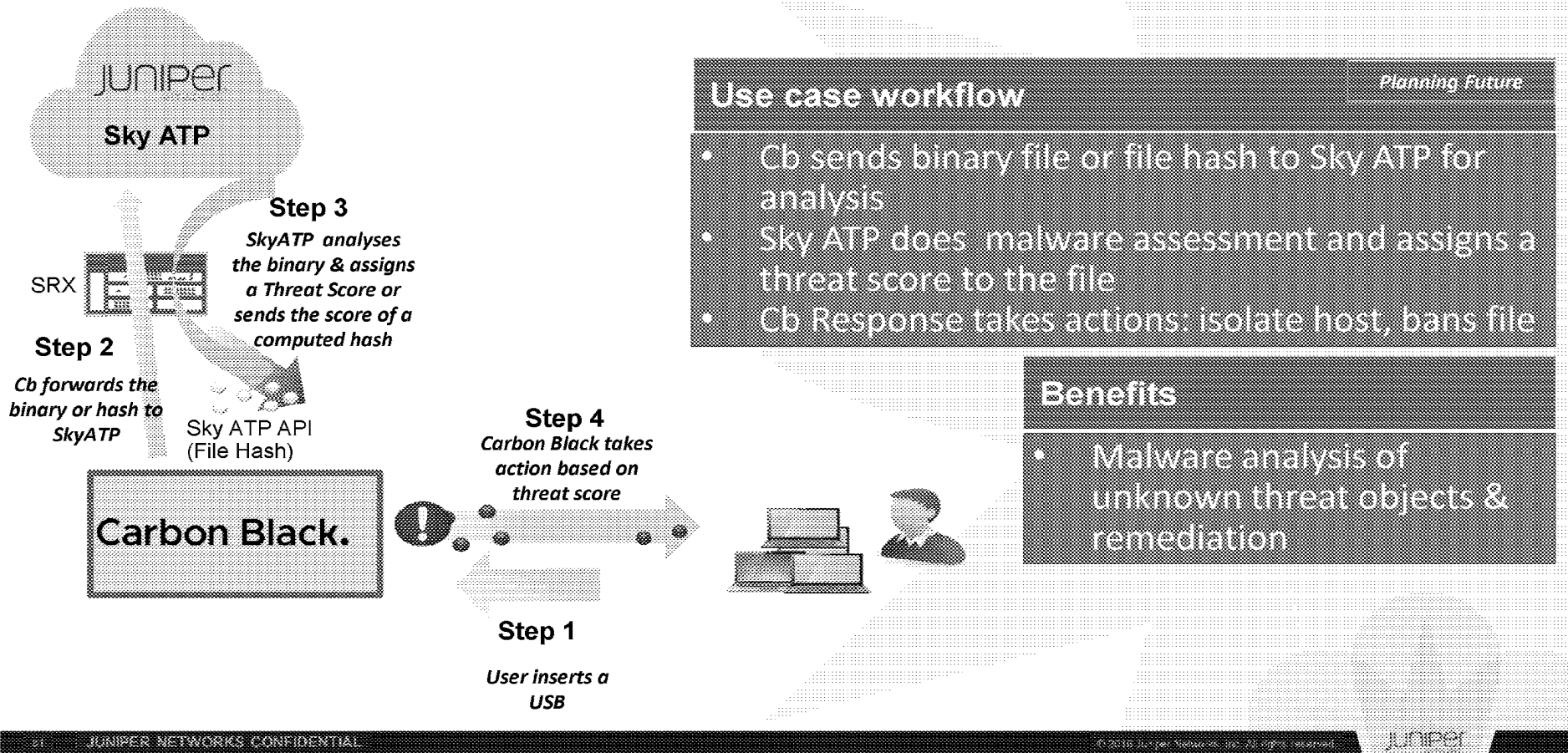
## Speaker Notes for Slide 53

In this solution, we are receiving INFECTED HOST INTEL: FROM Cb TO SKY ATP

Note CB has near realtime capability of detecting infected end points.

We are using Sky ATP API (RESTFul API) for IH

# Malware Detection & Remediation



## **Speaker Notes for Slide 54**

Specially useful in the off-line devices , that go On-net and are infected.



# CASE STUDIES



## Case Study: Malware detection at scale

- Sky ATP deployed in TAP mode on SRX5600 by ISP in North America – primarily serving educational institutions
- Ingress and egress traffic inspected. Inline blocking not enabled
- 7 day period in March 2017

**535,302**

Total Files Processed

**55,629**

Unique Files

**142**

Files Determined to be Malware

**69%**

Discovered Malware was Previously Known

**31%**

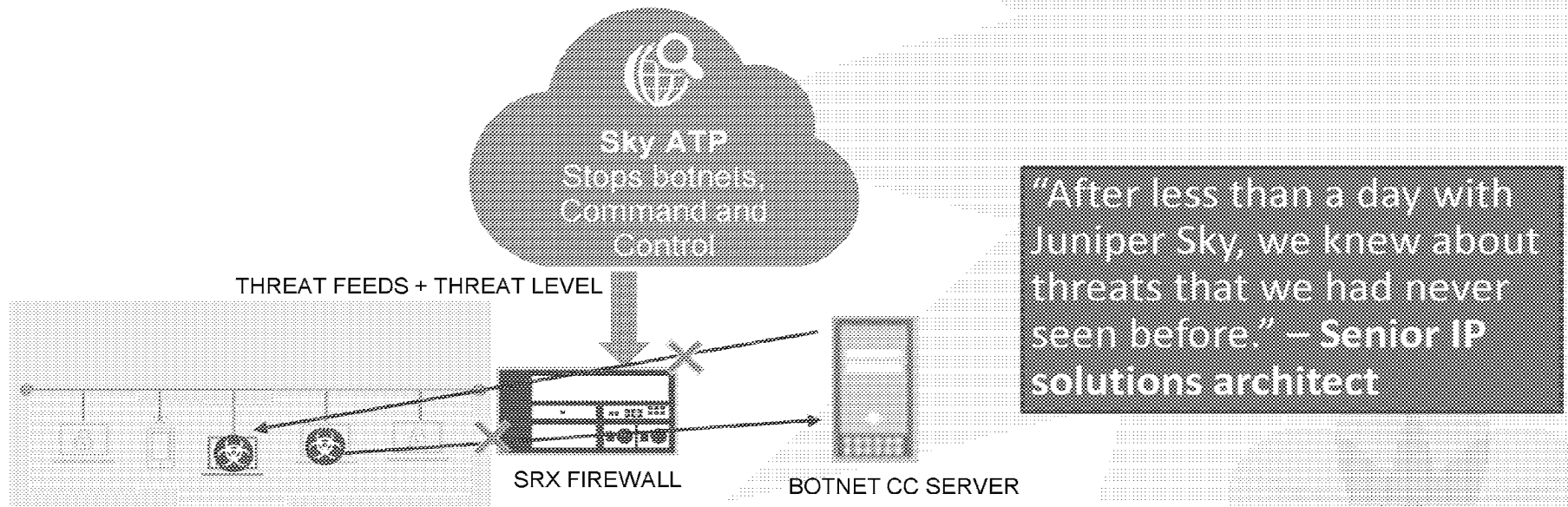
Discovered Malware was previously unseen

**Outbound high risk  
CC connections:  
843,346 (1 day)**

# Case Study: Botnet detection with Sky ATP feeds

- Large IT consulting and managed IT service provider wanted a robust edge protection solution for its campus and branch offices
- Existing desktop and server based AV solutions not detecting advanced threats

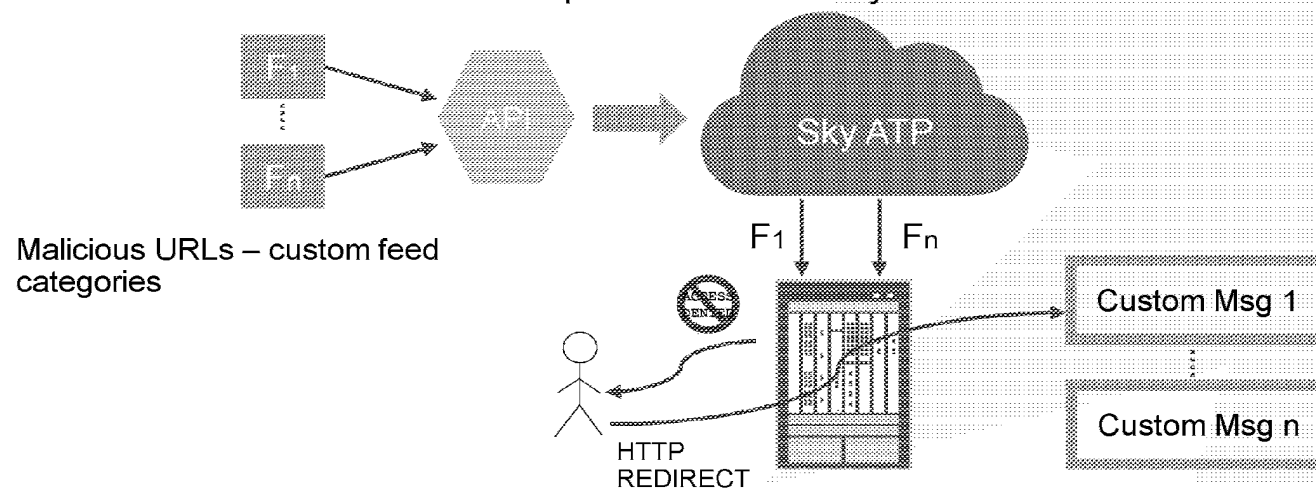
Solution: Juniper SRX1500 + Sky ATP

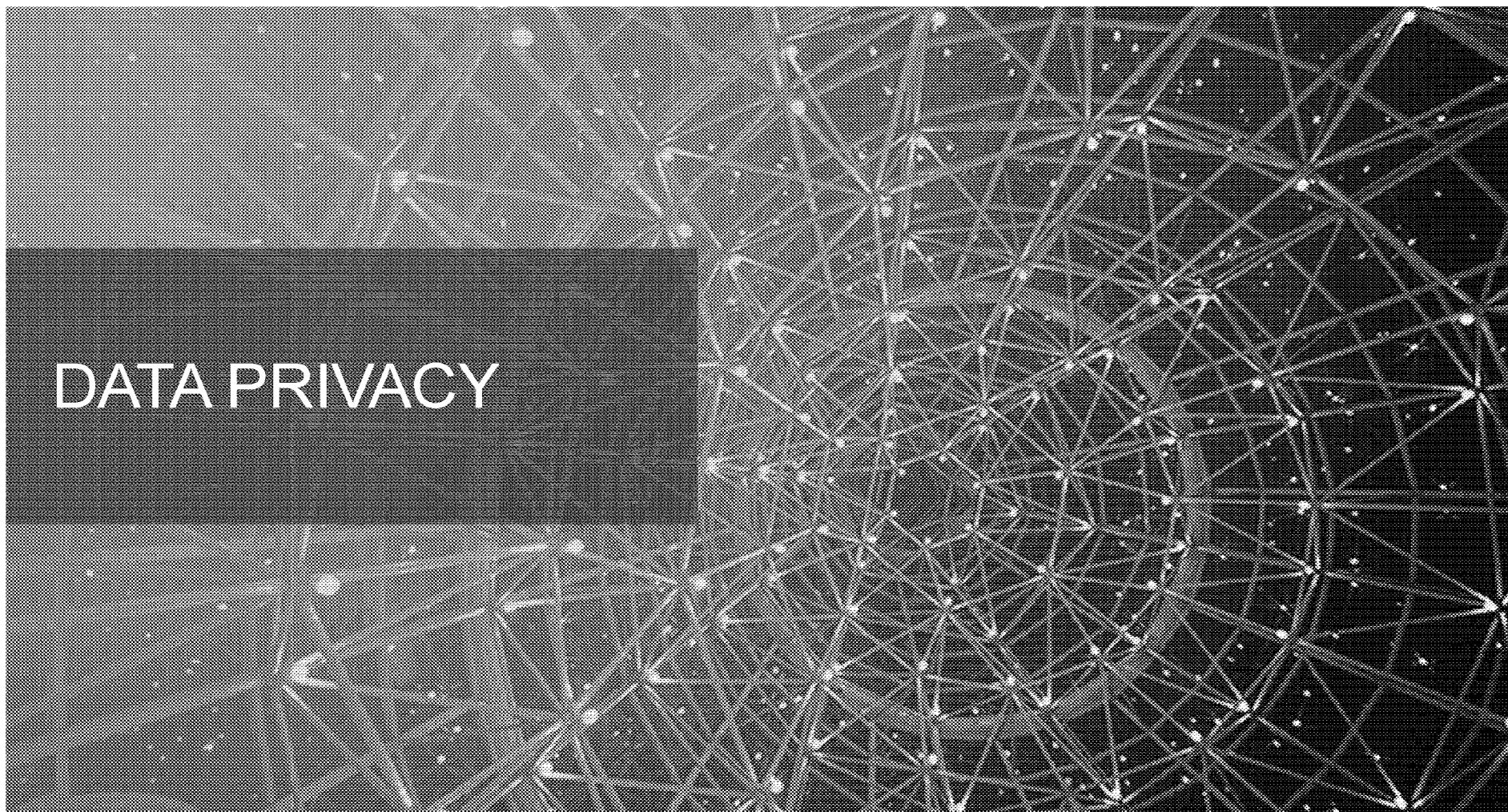


## Case Study: Automated enforcement with API

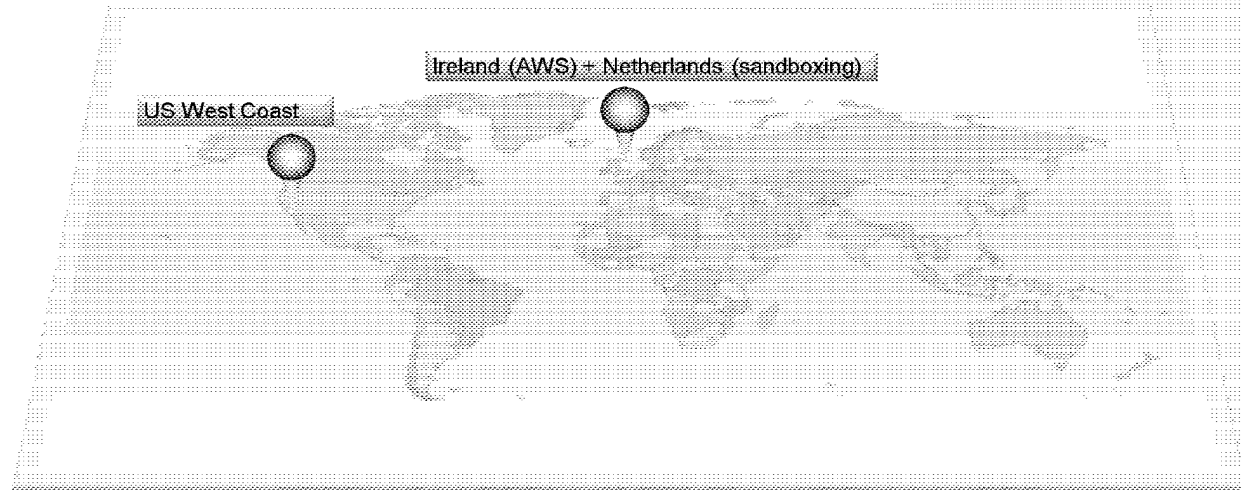
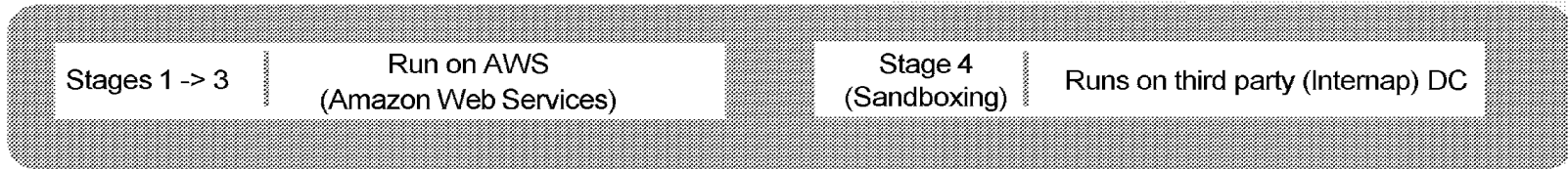
- Major Service Provider in LATAM has to comply with government regulations that require blocking access to questionable content – pedophile sites, gambling, etc.
- New sites/URLs constantly being added so needs dynamic programmatic solution to update firewalls. Also requires ability to redirect to web portals
- 40Gbps IMIX, 600K cps, 100-150M sessions

Solution: Juniper SRX5800 + Sky ATP

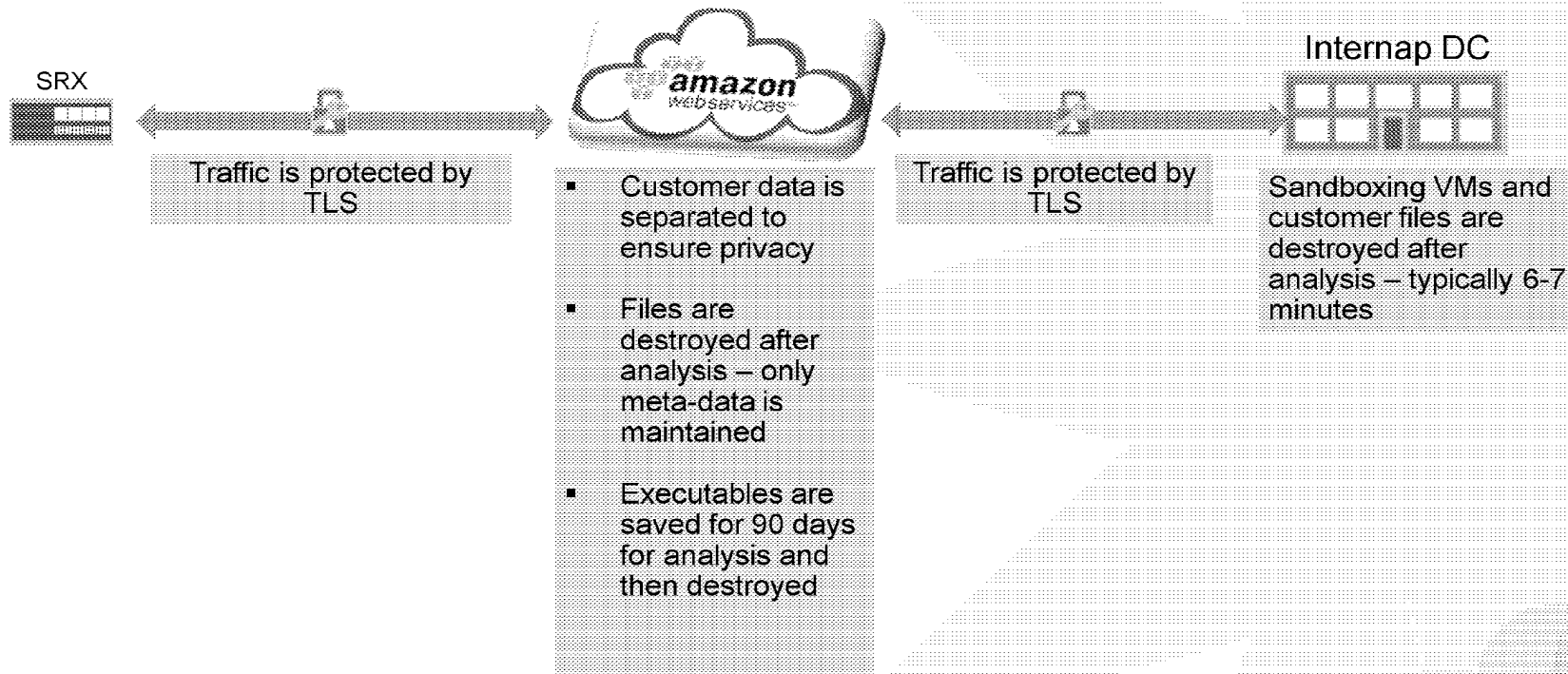




# Sky ATP cloud – geo locations



# Sky ATP Security and Privacy



# Sky ATP Security and Privacy

<https://sky.junipersecurity.net>

## Select Geographic Region

You (the "Customer", "You", or "Your") need to select the location of your SKY ATP Cloud Service.

If you select "North America", Your data sent to the Juniper Service will be stored on servers hosted in the United States. If you select "European Union", Your data sent to the Juniper Service will be stored on servers hosted in the European Union ("EU"). Your choice of location where Your Juniper SRX product is deployed and consequently where Your data will be stored as part of the Juniper Service may have implications for Your compliance with applicable privacy and data protection laws. Juniper shall act according to Your selection below and shall not be responsible for Your selection or any regulatory or legal consequence of such selection.

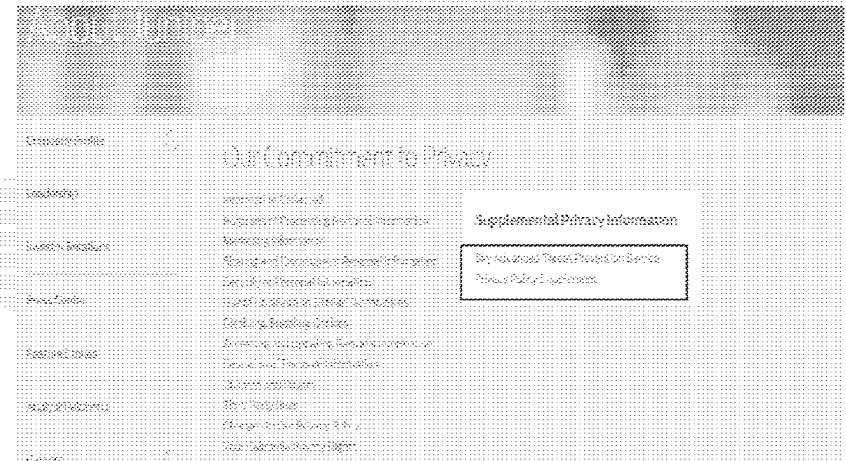
The Sky ATP Privacy Policy statement and the broader Juniper Privacy Policy, can be found here: [Juniper Networks Privacy Policy](#). The [Sky ATP Terms of Use](#) is also available for review.

North America is recommended for SRX deployments in North, Central, and South America. European Union is recommended for the rest of the world.

Please select a geographic location:

North America ▼

Go

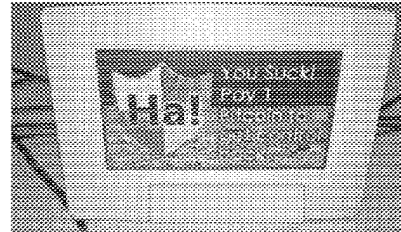




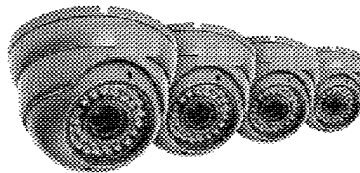


## Real world examples of IoT malware / ransomware

- Thermostat ransomware<sup>1</sup>



- Amazon cameras malware<sup>2</sup>



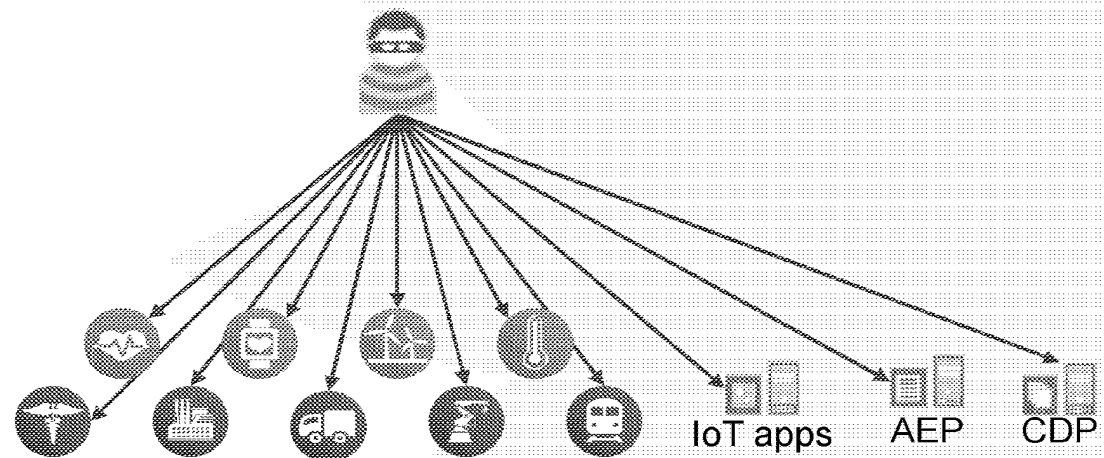
- Jeep remote control<sup>3</sup>



1. <http://motherboard.vice.com/read/internet-of-things-ransomware-smart-thermostat>
2. <http://www.securityweek.com/malware-found-iot-cameras-sold-amazon>
3. <https://www.wired.com/2015/07/hackers-remotely-kill-jeep-highway/>

## Getting ransomware and malware into IoT networks

- DNS spoofing
- Default passwords
- Phishing attacks



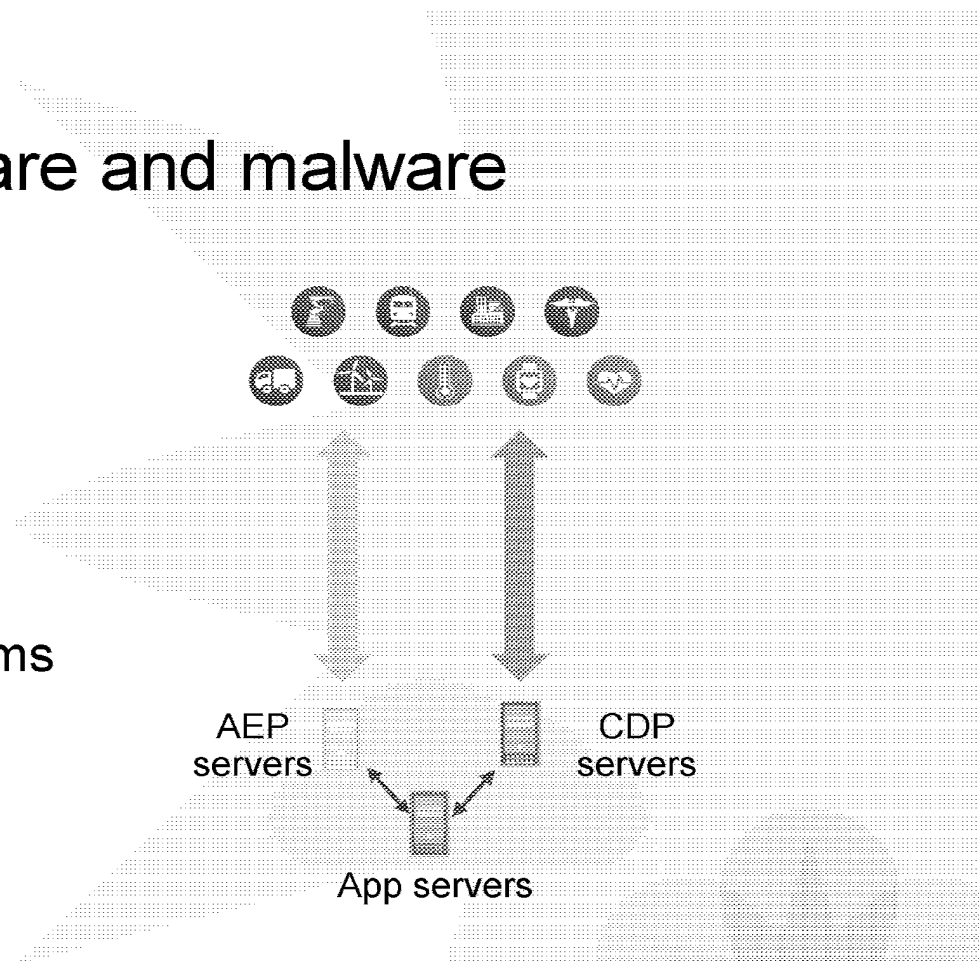
Both IoT devices and IoT application servers / supporting servers

# Targets for IoT ransomware and malware

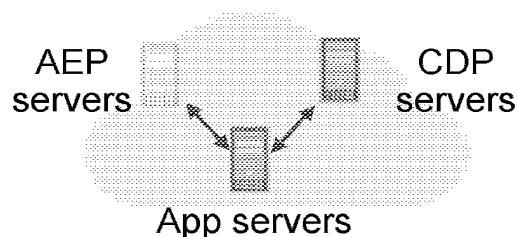
IoT devices

IoT application servers

- IoT application servers
- Application Enablement Platforms
- Connected Device Platforms

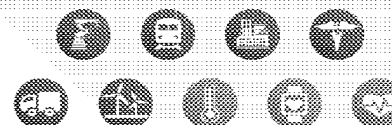


## IoT specific Advanced Threat Detection



### IoT servers

- Based on Windows or Linux
- Juniper Policy Enforcer can stop East-West propagation



### IoT devices

- Many are Linux based
- Sky ATP: static and dynamic analysis for IoT malware
- Will be tailored for specific devices / applications

SkyATP supports 3<sup>rd</sup> party detection integration



# Competitive differentiators

Other ATP vendors	Juniper Sky ATP	
Signature based: Takes longer to generate signature - signatures have to be propagated to all deployed appliances in customer's network	No signature generation – global cache is updated with verdict and meta-data	Superior Inline Blocking
10MB maximum file size	32MB maximum file size	Higher file size limits
Less granular. Only 3 verdict levels – 'Good', 'Bad', 'Grayware' or variant	Verdict levels on scale of 1 – 10	More granular and flexible policies
Only ZIP file type support	TAR, RAR, 7ZIP file types supported	Comprehensive archive file support

'Infected Host' feed is unique to Sky ATP – allows blocking traffic from specific infected hosts

# Sky ATP: Threats prevented

## WannaCry

- Exploits vulnerabilities in SMBv1 that allows remote code execution

## Locky

- Uses VB macros to download payload, encrypts disk with key obtained from C&C server

## Zepto

- Locky variant that renames files with .zepto extension

## Kovter's

- Almost fileless malware! Uses obfuscated Javascript and 'garbage' batch files

.....and many more!

- ✓ **Machine Learning** at every stage
- ✓ **Deception Techniques and Behavioral analysis** are used to differentiate malware from good software
- ✓ *Thousands of features from static, dynamic and hybrid analysis are extracted from a large, continually-updated collection of samples – both malicious and benign – to construct a machine learning classifier that identifies and blocks previously unseen malware types*

## How is Sky ATP Different?

- High Efficacy, Scalable and Tightly integrated solution
  - Distributed sensing and enforcement on SRX (no additional sensors)
  - Actionable Intelligence
  - In-line blocking to prevent zero-day infections from getting in
  - Unique deception & provocation techniques to counter evasive threats
  - Advanced machine learning
- Support for different types of analysis targets
  - Multi-platform executable and application support
  - Exploits and malicious content embedded in documents (MS Office, PDF)
  - Dangerous web applications (Java, Flash)
- Cost-effective, non-intrusive solution with full network coverage





# Thank you