

# EXHIBIT A

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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION

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FINJAN, Inc., a Delaware  
corporation

Plaintiff,

vs. Case No. 3:17-cv-05659-WHA

JUNIPER NETWORKS, INC., a  
Delaware corporation

Defendant.

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HIGHLY CONFIDENTIAL, OUTSIDE ATTORNEYS EYES ONLY

30(b)(6) VIDEOTAPED DEPOSITION OF

JOHN GARLAND

Thursday, May 24, 2018

Reported by:

COREY W. ANDERSON

CSR No. 4096

Job No. 2923791

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1 legitimacy and come up with a format that would work 15:52:52  
2 for both companies to allow this exchange. 15:52:56  
3 And so for sure I can recall, you know, 15:53:00  
4 sharing some information as a way, meaning patents 15:53:04  
5 and specific products, as a way of convincing him 15:53:07  
6 that we had legit analysis and we were willing to 15:53:10  
7 share it. 15:53:12  
8 BY MS. CARSON: 15:53:14  
9 Q. Can you describe for me everything you 15:53:15  
10 remember specifically about disclosing the '494 15:53:17  
11 patent during your phonecall with Mr. Coonan? 15:53:21  
12 MS. KOBIALKA: Objection to form. 15:53:24  
13 THE WITNESS: So it would be the '494 and 15:53:28  
14 it relates to the SRX gateways or Sky ATP, I don't 15:53:29  
15 recall which it is, have to look at the claim chart, 15:53:33  
16 and then the vice versa for the '154. The one was 15:53:38  
17 mapped to SRX and one was mapped to the ATP. 15:53:43  
18 BY MS. CARSON: 15:53:48  
19 Q. Can you recall anything else that you 15:53:54  
20 specifically told Mr. Coonan during your phone call 15:53:56  
21 about the '494 or '154 patents? 15:54:00  
22 MS. KOBIALKA: Objection, form. 15:54:03  
23 THE WITNESS: No. As I stated, I knew 15:54:09  
24 that I had those three ready to go, I knew I had 15:54:10  
25 three more that were going to be converted to the 15:54:13

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