

# Exhibit 3

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**From:** Kastens, Kris <KKastens@KRAMERLEVIN.com>  
**Sent:** Friday, March 30, 2018 10:05 AM  
**To:** Glucoft, Josh  
**Cc:** ~Andre, Paul; ~Kobialka, Lisa; ~Hannah, James; Kagan, Jonathan; Carson, Rebecca; Wang, Kevin; Holland, Eileen; ~Manes, Austin; Curran, Casey; ~Manes, Austin; ~Lee, Michael  
**Subject:** RE: Meet and Confer

Josh,

We are available Tuesday afternoon to meet and confer. We suggest 3PM. You can reach me on my office line.

To make sure there is no confusion, Finjan will meet and confer on the following topics:

- Juniper's failure to produce any confidential technical documents in the case, as outlined in my March 26 email.
- Juniper's failure to provide all relevant source code, and other issues with the source code I outlined in my March 26 email.
- Juniper's refusal to produce material related to ATP Appliance or Spotlight Secure.
- Juniper's request to deviate from the Court's Order and to delay claim construction.

Regarding Finjan's production of materials confidential to third parties, as you are aware, we have been contacting multiple third parties daily. We have CCed you on those emails for Juniper. We will also start CCing Casey Curran as well, as from her recent correspondence she does not seem to be aware of the status of these negotiations.

Contrary to our previous discussions, Juniper finally has agreed to the following narrowing of its document requests that impact third party confidential information as follows:

Juniper is not seeking the following at this time: the Other Defendants' discovery responses or any information or documentation produced by the Other Defendants in response to an interrogatory, RFP, or RFA; or deposition transcripts of employees of the Other Defendants. At this time, confidential infringement contentions and other documents that bear source code of the Other Defendants may be redacted to the extent that they contain information designated as "HIGHLY CONFIDENTIAL – SOURCE CODE."

We will inform those parties impacted by the narrowing of your requests. Based on past experience, we anticipate that even this is likely to draw objections from those third parties because of the breadth of Juniper's requests. Finjan requests a succinct list of material that Juniper is requesting. Let us know if you can provide such a list that we can provide to impacted third parties. Furthermore, we would like to note that we do not see how any of this material will be relevant to the "shootout." As envisioned by the Court, this procedure will focus on infringement by Juniper, which will be based on Juniper's products and the patents.

Sincerely,  
Kris

Kris Kastens  
Associate

Kramer Levin Naftalis & Frankel LLP