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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

FINJAN, INC.,

No. C 17-05659 WHA

Plaintiff,

v.

JUNIPER NETWORKS, INC.,

Defendant.

FINAL CHARGE TO THE JURY

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1.

Members of the jury, now that you have heard all the evidence and arguments by counsel, it is my duty to instruct you on the law that applies to this case. A copy of these instructions will be available in the jury room for you to consult.

It is your duty to find the facts from all the evidence in the case. To those facts, you must apply the law as I give it to you. You must follow the law as I give it to you whether you agree with it or not. You must not be influenced by any personal likes or dislikes, opinions, prejudices, or sympathy. That means that you must decide the case solely on the evidence before you. You will recall that you took an oath promising to do so at the beginning of the case. In following my instructions, you must follow all of them and not single out some and ignore others; they are all equally important. You must not read into these instructions or into anything the Court may have said or done as suggesting what verdict you should return — that is a matter entirely up to you.

2.

The evidence from which you are to decide what the facts are consists of:

1. The sworn testimony of witnesses, on both direct and cross-examination, regardless of who called the witness;
2. The exhibits which have been received into evidence;
3. The sworn testimony of witnesses in depositions, read into evidence; and
4. Any facts to which all the lawyers have stipulated here in the courtroom before you. You must treat any stipulated facts as having been conclusively proven.

3.

Evidence may be direct or circumstantial. Direct evidence is direct proof of a fact, such as testimony by a witness about what that witness personally saw or heard or did. Circumstantial evidence is proof of one or more facts from which you could find another fact. By way of example, if you wake up in the morning and see that the sidewalk is wet, you may

1 find from that fact that it rained during the night. However, other evidence, such as a turned-on
2 garden hose, may explain the presence of water on the sidewalk. Therefore, before you decide
3 that a fact has been proved by circumstantial evidence, you must consider all the evidence in the
4 light of reason, experience, and common sense. You should consider both kinds of evidence.
5 The law makes no distinction between the weight to be given to either direct or circumstantial
6 evidence. It is for you to decide how much weight to give to any evidence.

7 4.

8 In reaching your verdict, you may consider only the types of evidence I have described.
9 Certain things are not evidence, and you may not consider them in deciding what the facts are.
10 I will list them for you:

11 1. Arguments and statements by lawyers are not evidence. The
12 lawyers are not witnesses. What they have said in their opening statements,
13 closing arguments and at other times is intended to help you interpret the
14 evidence, but it is not evidence. If the facts as you remember them differ from
15 the way the lawyers have stated them, your memory of them controls.

16 2. A suggestion in a question by counsel or the Court is not
17 evidence unless it is adopted by the answer. A question by itself is not
18 evidence. Consider it only to the extent it is adopted by the answer.

19 3. Objections by lawyers are not evidence. Lawyers have a duty to
20 their clients to consider objecting when they believe a question is improper
21 under the rules of evidence. You should not be influenced by any question,
22 objection, or the Court's ruling on it.

23 4. Testimony or exhibits that have been excluded or stricken, or
24 that you have been instructed to disregard, are not evidence and must not be
25 considered. In addition, some testimony and exhibits have been received only
26 for a limited purpose; where I have given a limiting instruction, you must
27 follow it.
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5. Anything you may have seen or heard when the Court was not in session is not evidence. You are to decide the case solely on the evidence received at the trial.

5.

In deciding the facts in this case, you may have to decide which testimony to believe and which testimony not to believe. You may believe everything a witness says, or part of it or none of it. In considering the testimony of any witness, you may take into account:

1. The opportunity and ability of the witness to see or hear or know the things testified to;
2. The witness’s memory;
3. The witness’s manner while testifying;
4. The witness’s interest in the outcome of the case and any bias or prejudice;
5. Whether other evidence contradicted the witness’s testimony;
6. The reasonableness of the witness’s testimony in light of all the evidence; and
7. Any other factors that bear on believability.

The weight of the evidence as to a fact does not necessarily depend on the number of witnesses who testify. Nor does it depend on which side called witnesses or produced evidence. You should base your decision on all of the evidence regardless of which party presented it.

6.

You are not required to decide any issue according to the testimony of a number of witnesses, which does not convince you, as against the testimony of a smaller number or other evidence, which is more convincing to you. The testimony of one witness worthy of belief is sufficient to prove any fact. This does not mean that you are free to disregard the testimony of any witness merely from caprice or prejudice, or from a desire to favor either side. It does mean that you must not decide anything by simply counting the number of witnesses who have

1 testified on the opposing sides. The test is not the number of witnesses but the convincing force
2 of the evidence.

3 7.

4 A witness may be discredited or impeached by contradictory evidence or by evidence
5 that, at some other time, the witness has said or done something or has failed to say or do
6 something that is inconsistent with the witness's present testimony. If you believe any witness
7 has been impeached and thus discredited, you may give the testimony of that witness such
8 credibility, if any, you think it deserves.

9 8.

10 Discrepancies in a witness's testimony or between a witness's testimony and that of
11 other witnesses do not necessarily mean that such witness should be discredited. Inability to
12 recall and innocent misrecollection are common. Two persons witnessing an incident or a
13 transaction sometimes will see or hear it differently. Whether a discrepancy pertains to an
14 important matter or only to something trivial should be considered by you.

15 However, a witness willfully false in one part of his or her testimony is to be distrusted
16 in others. You may reject the entire testimony of a witness who willfully has testified falsely on
17 a material point, unless, from all the evidence, you believe that the probability of truth favors
18 his or her testimony in other particulars.

19 9.

20 In determining what inferences to draw from evidence you may consider, among other
21 things, a party's failure to explain or deny such evidence.

22 10.

23 In this case, you have heard testimony that Scott Coonan recorded a phone call with
24 John Garland while in North Carolina. As far as this case is concerned, there was nothing
25 illegal about recording that phone call in that manner. Both parties to the call have accused
26 each other of unethical behavior. You may take those allegations into account in determining
27 the witnesses' credibilities and/or what occurred during the phone call. Again, however, there
28 was nothing illegal about the recording of the call itself.

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