Pages 1 - 137 UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA BEFORE THE HONORABLE WILLIAM H. ALSUP, JUDGE FINJAN, INC., Plaintiff, VS. ) NO. C 17-5659 WHA JUNIPER NETWORKS, INC., ) San Francisco, California Defendant. Tuesday, December 4, 2018 TRANSCRIPT OF PROCEEDINGS APPEARANCES: For Plaintiff: KRAMER LEVIN NAFTALIS & FRANKEL, LLP 990 Marsh Road Menlo Park, California 94025 BY: PAUL ANDRE, ESQ. LISA KOBIALKA, ESQ. AUSTIN MANES, ESQ. YURIDIA CAIRE, ESQ. KRISTOPHER B. KASTENS, ESQ. For Defendant: IRELL & MANELLA, LLP 840 Newport Center Drive Suite 400 Newport Beach, California 92660 BY: REBECCA L. CARSON, ESQ. KEVIN X. WANG, ESQ. Reported By: BELLE BALL, CSR 8785, CRR, RDR

Official Reporter, U.S. District Court

(Appearances continued, next page)



#### APPEARANCES, CONTINUED:

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BY: JONATHAN S. KAGAN, ESQ.

CASEY M. CURRAN, ESQ. ALAN HEINRICH, ESQ. SHARON SONG, ESQ. JOSHUA GLUCOFT, ESQ.

Also Present: JULIE ANN MAR-SPINOLA

ANN TAYLOR



### Tuesday - December 4, 2018 9:02 a.m. 1 2 PROCEEDINGS THE CLERK: Calling Civil Action, 17-5659, Finjan 3 Inc. versus Juniper Networks, Inc. 4 5 Counsel, please step forward and state your appearances for the record. 6 7 THE COURT: Good morning. MR. ANDRE: Good morning, Your Honor. Paul Andre for 8 Finjan. 9 And I have my client representatives here today, Julie Mar-Spinola and Ann Taylor in the back (Indicating). 10 11 And with me -- they're back there (Indicating). THE COURT: Okay. Welcome to all of you. 12 13 MR. ANDRE: And I would introduce the attorneys, if that's okay. 14 15 THE COURT: Sure. 16 MR. ANDRE: Kristopher Kastens, Austin Manes, Lisa 17 Kobialka and Cristina Martinez. THE COURT: Thank you. 18 Welcome to all of you. 19 20 Thank you, Your Honor. MR. ANDRE: 21 MR. KAGAN: Good morning, Your Honor. Jonathan Kagan 22 of Irell & Manella for Juniper Networks. And with me are Rebecca Carson --23 MS. CARSON: Good morning. 24 THE COURT: Alan Heinrich. 25



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1
               MR. HEINRICH:
                              Good morning.
 2
               MR. KAGAN:
                           Kevin Wang, Casey Curran, Sharon Song and
      Josh Glucoft.
 3
               THE COURT: Welcome to all of you.
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 5
               MR. KAGAN: Thank you, Your Honor.
               THE COURT: We are here for a final pretrial
 6
 7
      conference for a trial that starts on Monday. And, just jump
 8
      right in.
 9
          So we have a jury selection process -- ready?
               MR. KAGAN: Your Honor, there's one issue we thought
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11
      we might raise as a preliminary matter with your -- it relates
      to a filing that Finjan made last night.
12
               THE COURT: I haven't seen it.
13
               MR. KAGAN:
14
                           So --
                          Did we look? I thought we looked.
15
               THE COURT:
16
               THE LAW CLERK:
                               Yeah.
17
               THE COURT: Was there any filing?
               THE LAW CLERK: Witness lists, exhibits --
18
19
               THE COURT:
                           I didn't see, I don't know anything about
      it. So what is the issue?
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21
               MR. KAGAN:
                           So the issue is we understood from the
      Court's ruling yesterday that plaintiffs' damages expert
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23
      Mr. Arst would be excluded, based on the Daubert ruling.
          And we received -- and we thought the process would then
24
25
     be the parties would try to streamline their witness list to
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remove witnesses that were no longer necessary in order to relate to Mr. Arst's testimony and his theory.

But when we got the amended witness list from Finjan, it included Mr. Arst again, notwithstanding that the Court had excluded all of his testimony.

And so we'd asked -- I asked last night when we received this: What portions of Mr. Arst's testimony do you think survive?

I never got a response from Finjan on that. They simply filed the list.

So I guess the -- as a preliminary, as a preliminary matter maybe we should take up that because I think it would affect the scope of the case. But also, we would certainly at this point, given the positions they have taken and the fact they refuse to disclose to us what they intend to put on as a damages case, we request a formal offer of proof on what their damages case will look like, in light of this Court's Daubert order.

THE COURT: All right. That's your position.

What do you have to say, Mister --

MR. ANDRE: Your Honor, we amended the witness list based on a deposition we took of Mr. Icasiano, a defendant witness that was disclosed light and subject to these MILs. And we amended it conditionally that if he's not excluded, that we designate his deposition and the exhibits that were



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